

NH Monthly Indicators



January 2021

January started off strong for the housing market, with healthy buyer demand and strong market fundamentals. A robust increase in housing starts in December points to an active year for new construction, but higher material costs, especially lumber, and a limited supply of buildable lots will temper the number of new units.

New Listings decreased 12.8 percent for single family homes and 2.5 percent for townhouse-condo properties. Pending Sales increased 11.2 percent for single family homes and 21.7 percent for townhouse-condo properties. Inventory decreased 63.1 percent for single family homes and 52.4 percent for townhouse-condo properties.

The Median Sales Price was up 22.8 percent to \$350,000 for single family homes and 11.9 percent to \$251,750 for townhouse-condo properties. Days on Market decreased 41.5 percent for single family homes and 31.5 percent for townhouse-condo properties. Months Supply of Inventory decreased 68.2 percent for single family homes and 55.6 percent for townhouse-condo properties.

The Mortgage Bankers Association's January research estimates approximately 2.7 million homeowners with mortgages are currently in forbearance plans. Some of these homes may eventually come to market, but given the strong appreciation in most market segments in recent years, these eventual home sales are likely to be mostly traditional sellers. However, a modest increase in short sales and foreclosures at some point this year would not be surprising.

Monthly Snapshot

+ 12.3%	+ 22.8%	+ 35.9%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2020	1-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		907	1,019	+ 12.3%	907	1,019	+ 12.3%
Median Sales Price		\$285,000	\$350,000	+ 22.8%	\$285,000	\$350,000	+ 22.8%
\$ Volume of Closed Sales (in millions)		\$297.9	\$404.7	+ 35.9%	\$297.9	\$404.7	+ 35.9%
Days on Market		65	38	- 41.5%	65	38	- 41.5%
Pending Sales		983	1,093	+ 11.2%	983	1,093	+ 11.2%
Months Supply		2.2	0.7	- 68.2%	--	--	--
New Listings		1,083	944	- 12.8%	1,083	944	- 12.8%
Homes for Sale		3,271	1,207	- 63.1%	--	--	--
Pct. of List Price Received		97.6%	100.8%	+ 3.3%	97.6%	100.8%	+ 3.3%
Affordability Index		141	122	- 13.5%	141	122	- 13.5%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



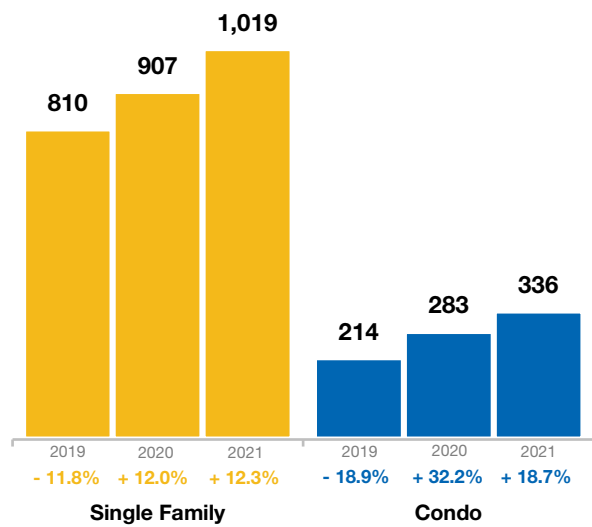
Key Metrics	Historical Sparkbars	1-2020	1-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		283	336	+ 18.7%	283	336	+ 18.7%
Median Sales Price		\$225,000	\$251,750	+ 11.9%	\$225,000	\$251,750	+ 11.9%
\$ Volume of Closed Sales (in millions)		\$75.8	\$96.3	+ 27.0%	\$75.8	\$96.3	+ 27.0%
Days on Market		54	37	- 31.5%	54	37	- 31.5%
Pending Sales		337	410	+ 21.7%	337	410	+ 21.7%
Months Supply		1.8	0.8	- 55.6%	--	--	--
New Listings		357	348	- 2.5%	357	348	- 2.5%
Homes for Sale		754	359	- 52.4%	--	--	--
Pct. of List Price Received		98.7%	100.5%	+ 1.8%	98.7%	100.5%	+ 1.8%
Affordability Index		179	170	- 5.0%	179	170	- 5.0%

NH Closed Sales

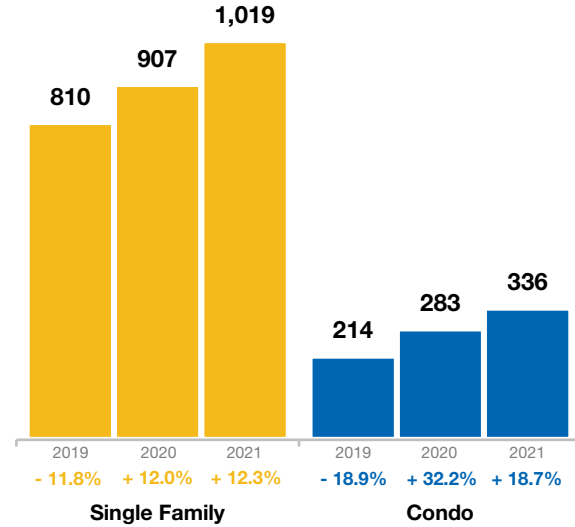
A count of the actual sales that closed in a given month.



January

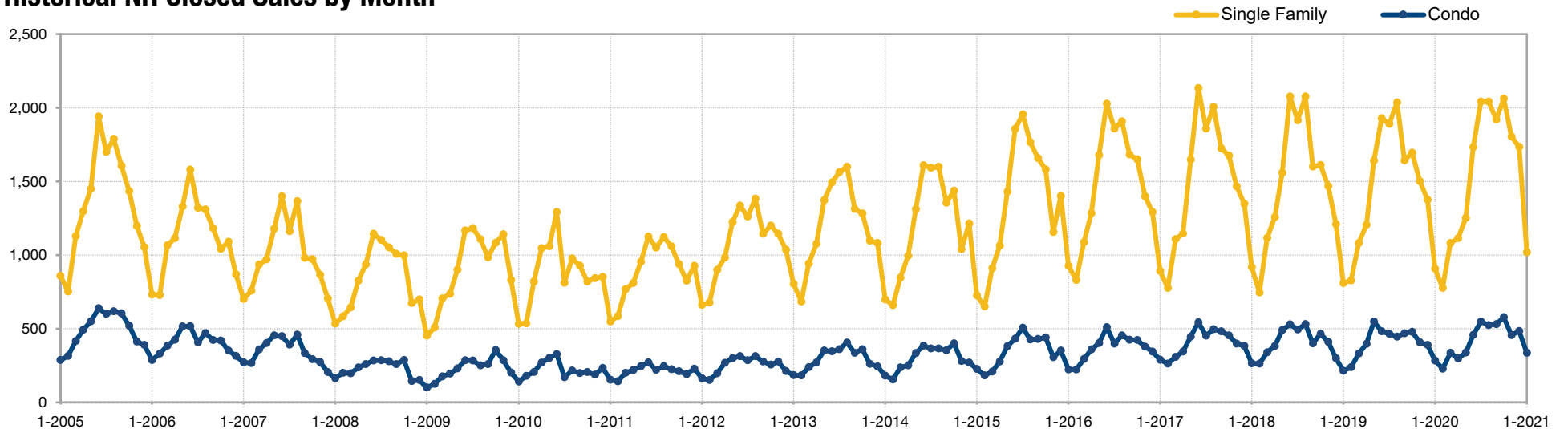


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2020	776	-6.3%	228	-4.6%
Mar-2020	1,082	+0.1%	336	+1.8%
Apr-2020	1,114	-7.6%	297	-25.2%
May-2020	1,252	-23.7%	337	-38.5%
Jun-2020	1,733	-10.1%	458	-5.0%
Jul-2020	2,041	+7.9%	549	+18.1%
Aug-2020	2,041	+0.2%	524	+17.5%
Sep-2020	1,919	+16.8%	531	+13.2%
Oct-2020	2,062	+21.7%	578	+20.9%
Nov-2020	1,804	+20.1%	456	+11.8%
Dec-2020	1,735	+26.0%	484	+24.1%
Jan-2021	1,019	+12.3%	336	+18.7%
12-Month Avg	1,548	+4.7%	426	+3.6%

Historical NH Closed Sales by Month

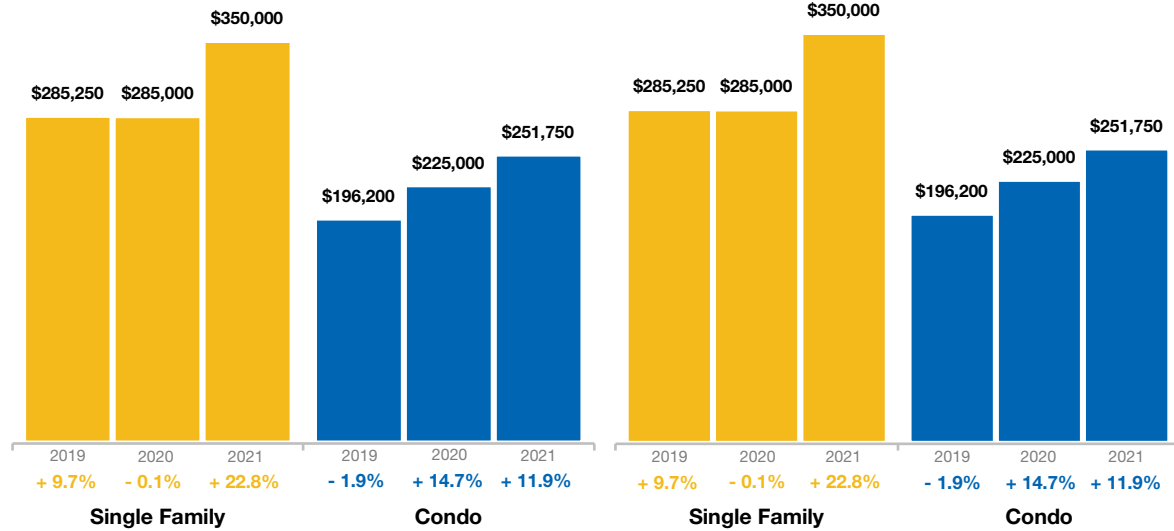


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



January

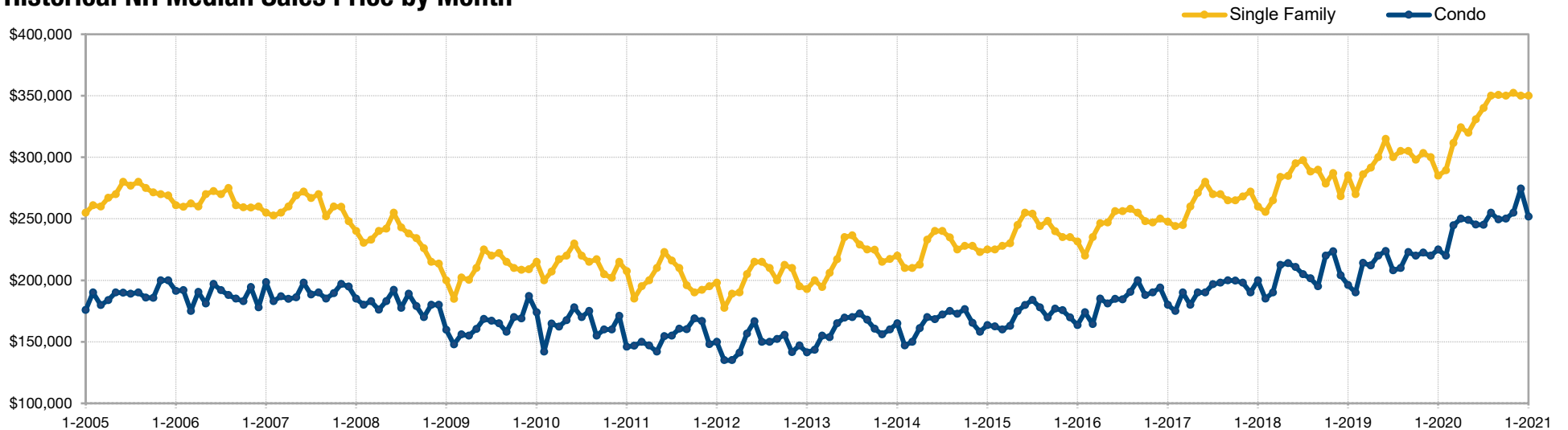


Year to Date

Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2020	\$289,450	+7.2%	\$219,950	+15.8%
Mar-2020	\$311,545	+9.0%	\$244,625	+14.2%
Apr-2020	\$324,275	+11.2%	\$250,000	+17.9%
May-2020	\$319,900	+6.6%	\$249,000	+13.2%
Jun-2020	\$330,750	+5.0%	\$245,250	+9.6%
Jul-2020	\$340,000	+13.3%	\$245,000	+17.8%
Aug-2020	\$350,000	+14.8%	\$255,000	+21.4%
Sep-2020	\$350,750	+15.0%	\$249,500	+11.9%
Oct-2020	\$350,000	+17.5%	\$250,000	+13.6%
Nov-2020	\$352,250	+16.1%	\$255,000	+14.6%
Dec-2020	\$350,000	+16.7%	\$274,500	+24.8%
Jan-2021	\$350,000	+22.8%	\$251,750	+11.9%
12-Month Avg*	\$339,500	+13.2%	\$250,000	+14.7%

* Median Sales Price for all properties from February 2020 through January 2021. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

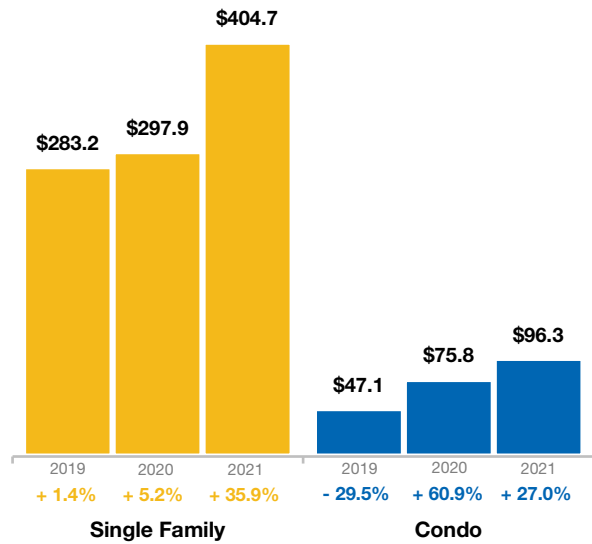


NH \$ Volume of Closed Sales

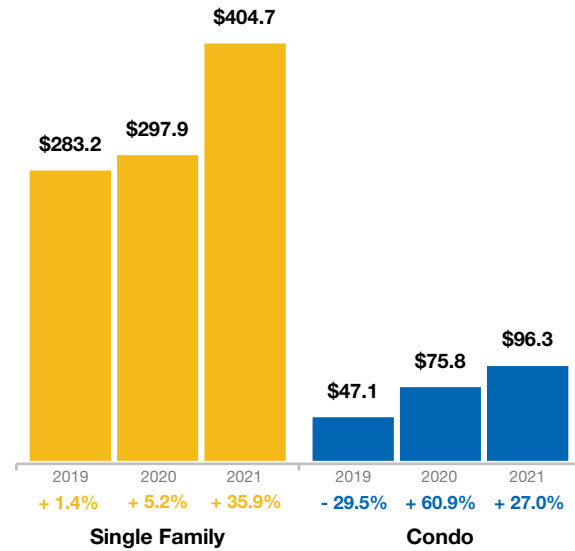
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



January



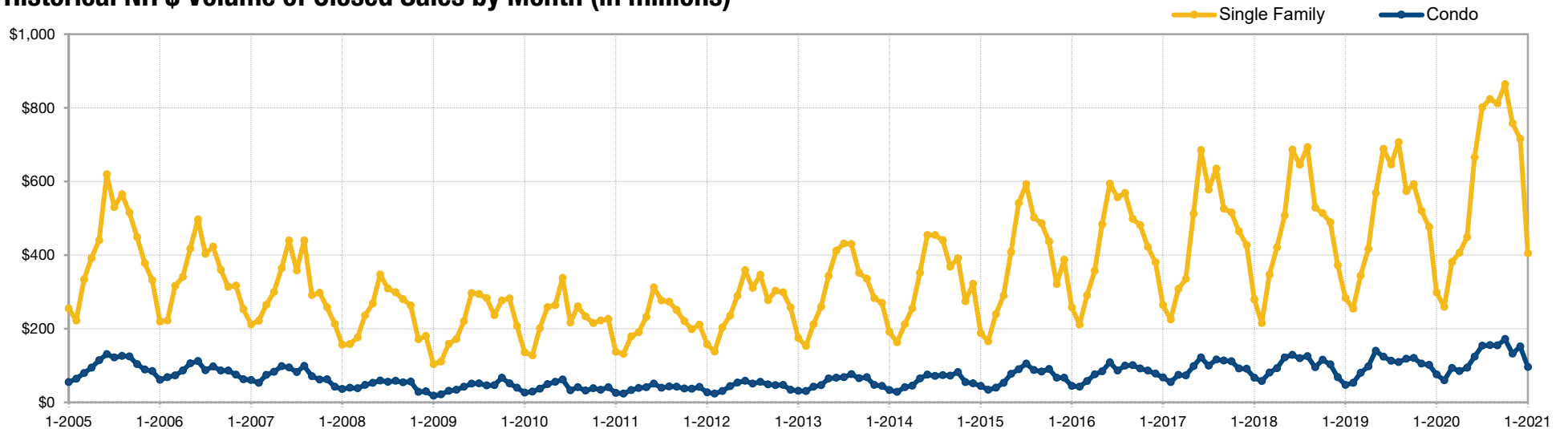
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2020	\$259.1	+1.8%	\$60.0	+13.6%
Mar-2020	\$380.8	+10.6%	\$92.9	+16.1%
Apr-2020	\$406.2	-2.4%	\$84.6	-13.0%
May-2020	\$448.4	-21.2%	\$94.1	-32.7%
Jun-2020	\$665.5	-3.4%	\$124.1	+0.2%
Jul-2020	\$801.7	+24.1%	\$153.6	+36.5%
Aug-2020	\$823.9	+16.6%	\$155.1	+42.3%
Sep-2020	\$811.7	+41.6%	\$154.3	+30.8%
Oct-2020	\$864.0	+45.8%	\$172.0	+42.9%
Nov-2020	\$758.0	+45.7%	\$132.2	+25.4%
Dec-2020	\$715.3	+50.1%	\$151.5	+49.3%
Jan-2021	\$404.7	+35.9%	\$96.3	+27.0%
12-Month Avg*	\$611.6	+20.6%	\$122.6	+18.9%

* \$ Volume of Closed Sales (in millions) for all properties from February 2020 through January 2021. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

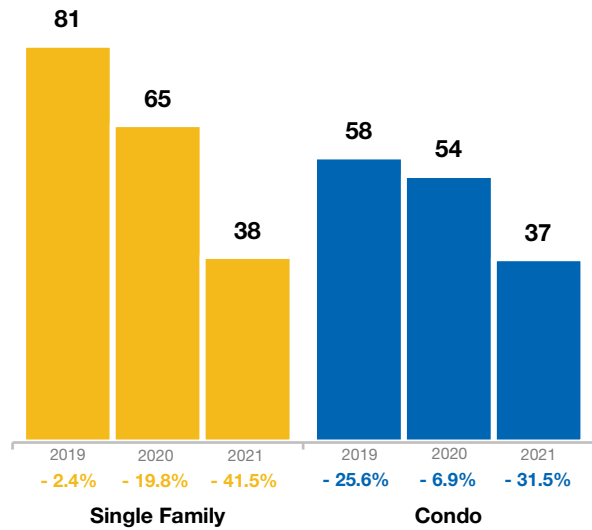


NH Days on Market

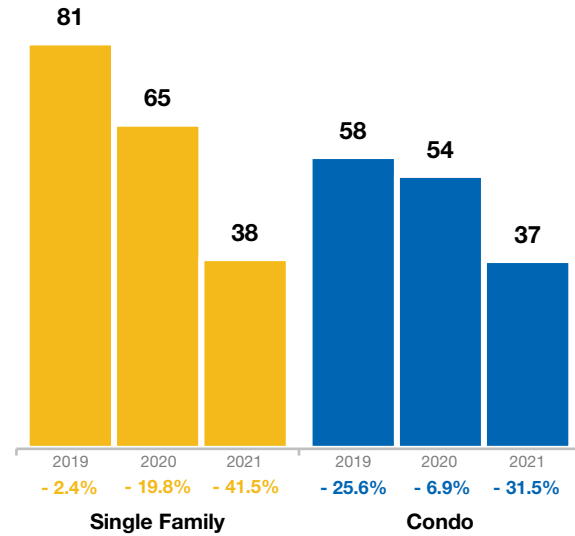
Average number of days between when a property is listed and when an offer is accepted in a given month.



January



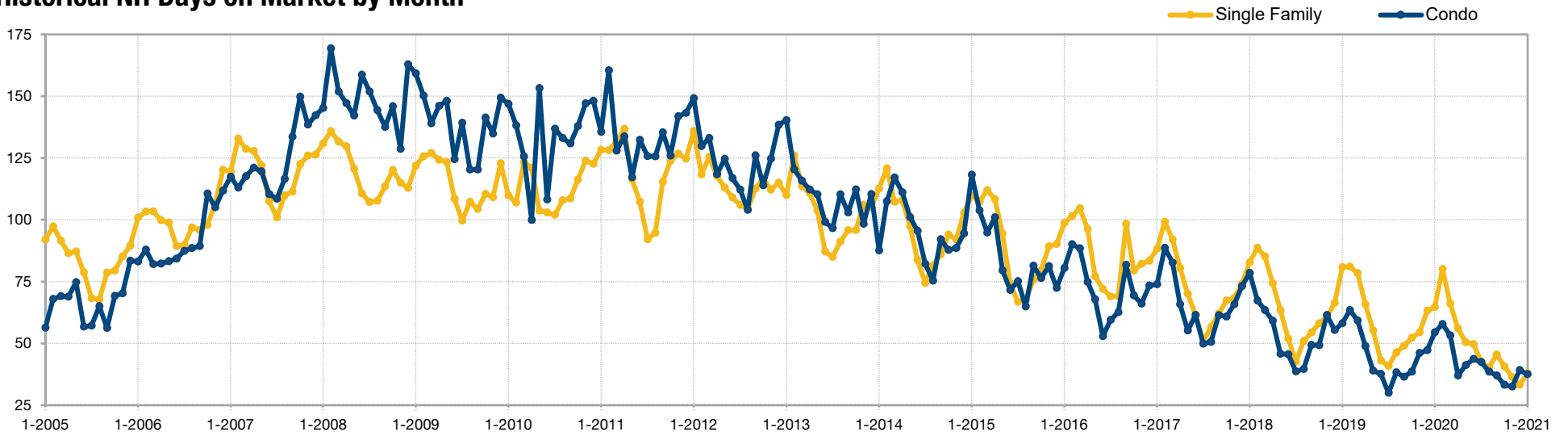
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2020	80	-1.2%	58	-7.9%
Mar-2020	66	-15.4%	53	-10.2%
Apr-2020	56	-15.2%	37	-24.5%
May-2020	50	-9.1%	41	+5.1%
Jun-2020	50	+16.3%	44	+15.8%
Jul-2020	43	+4.9%	42	+40.0%
Aug-2020	40	-13.0%	39	+2.6%
Sep-2020	45	-8.2%	37	+2.8%
Oct-2020	41	-21.2%	33	-15.4%
Nov-2020	36	-33.3%	33	-28.3%
Dec-2020	33	-47.6%	39	-17.0%
Jan-2021	38	-41.5%	37	-31.5%
12-Month Avg*	46	-16.9%	40	-7.2%

* Days on Market for all properties from February 2020 through January 2021. This is not the average of the individual figures above.

Historical NH Days on Market by Month

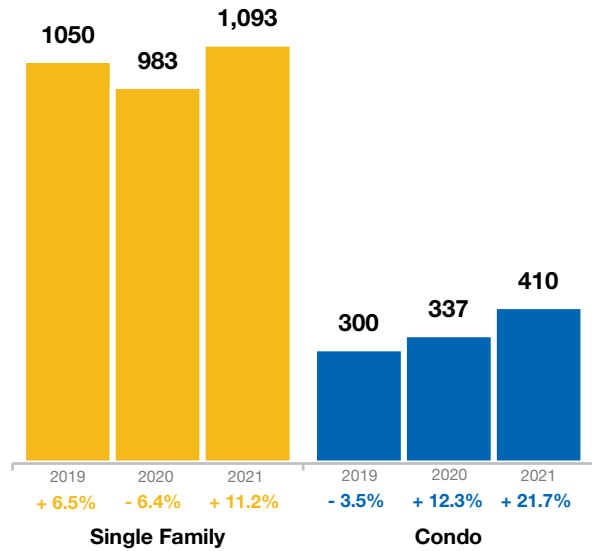


NH Pending Sales

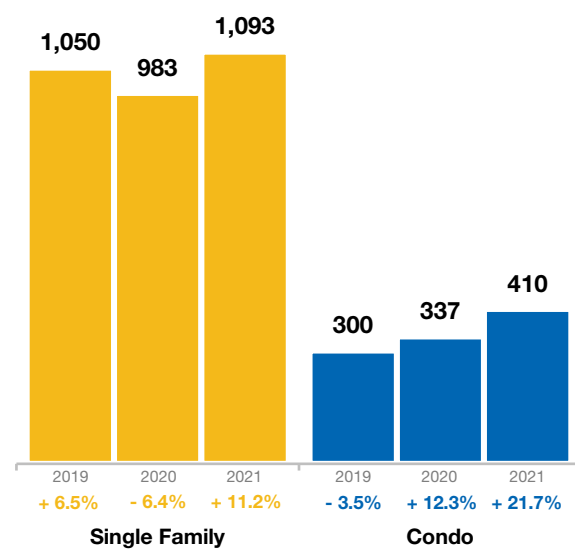
A count of the properties on which offers have been accepted in a given month.



January

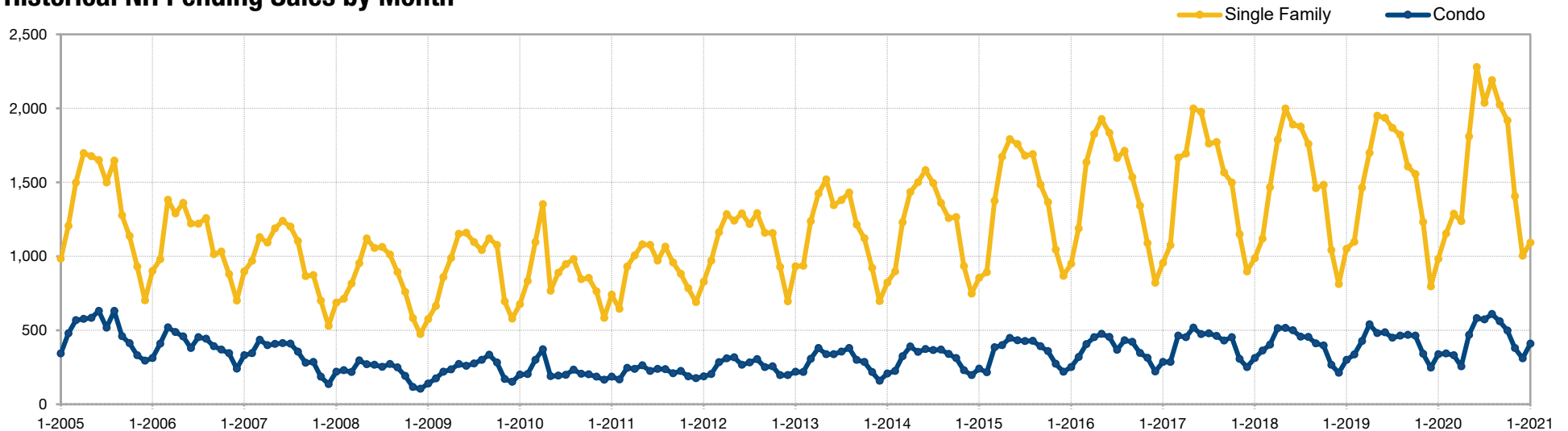


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2020	1,154	+5.1%	343	+2.1%
Mar-2020	1,287	-12.0%	331	-22.5%
Apr-2020	1,237	-27.2%	255	-52.8%
May-2020	1,810	-7.2%	469	-2.3%
Jun-2020	2,279	+17.7%	581	+19.8%
Jul-2020	2,036	+9.0%	573	+27.3%
Aug-2020	2,190	+20.3%	610	+31.5%
Sep-2020	2,025	+26.0%	561	+19.9%
Oct-2020	1,918	+23.3%	498	+7.3%
Nov-2020	1,405	+14.1%	380	+11.1%
Dec-2020	1,004	+26.1%	309	+25.1%
Jan-2021	1,093	+11.2%	410	+21.7%
12-Month Avg	1,620	+8.0%	443	+5.6%

Historical NH Pending Sales by Month

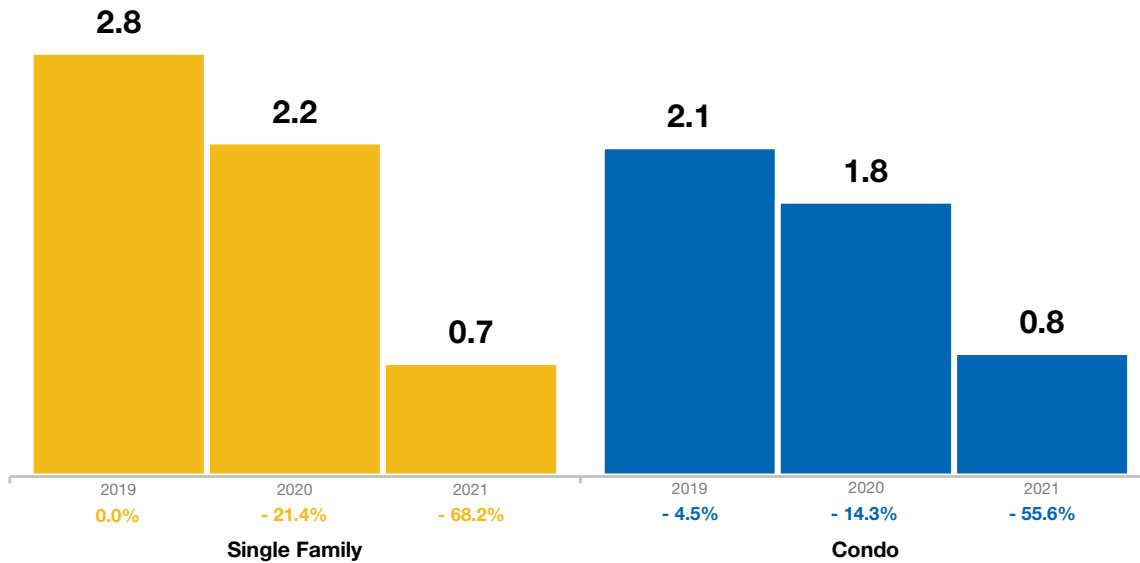


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



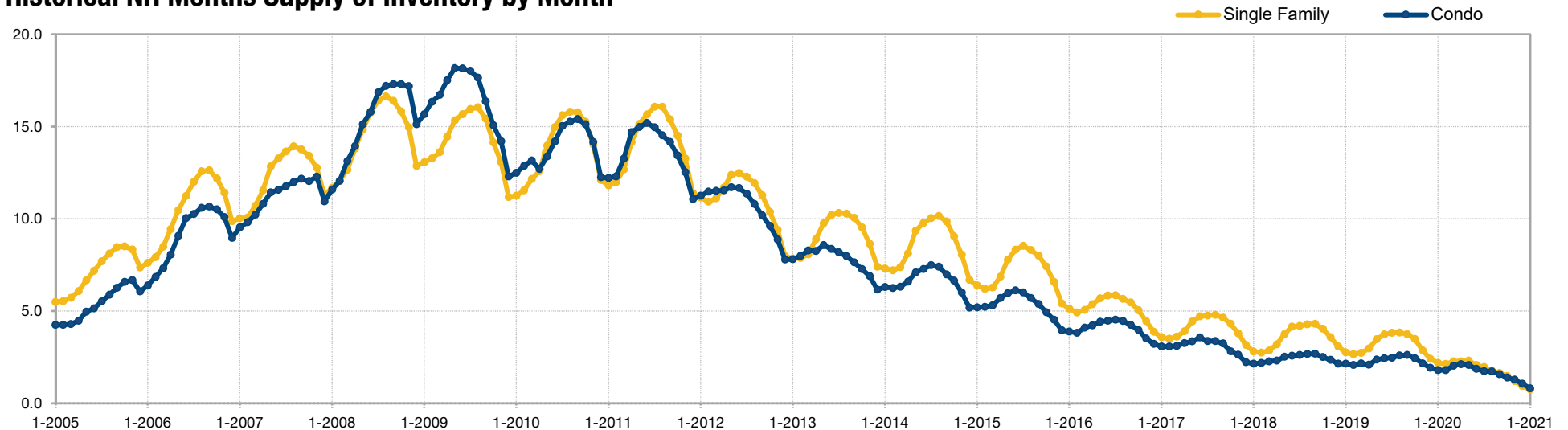
January



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2020	2.1	-22.2%	1.8	-14.3%
Mar-2020	2.3	-14.8%	2.0	-9.1%
Apr-2020	2.3	-23.3%	2.1	0.0%
May-2020	2.3	-34.3%	2.1	-12.5%
Jun-2020	2.1	-43.2%	1.9	-20.8%
Jul-2020	2.0	-47.4%	1.7	-32.0%
Aug-2020	1.8	-52.6%	1.7	-34.6%
Sep-2020	1.6	-57.9%	1.6	-38.5%
Oct-2020	1.5	-57.1%	1.4	-41.7%
Nov-2020	1.2	-58.6%	1.3	-40.9%
Dec-2020	0.9	-62.5%	1.1	-42.1%
Jan-2021	0.7	-68.2%	0.8	-55.6%
12-Month Avg*	1.7	-45.2%	1.6	-28.2%

* Months Supply for all properties from February 2020 through January 2021. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

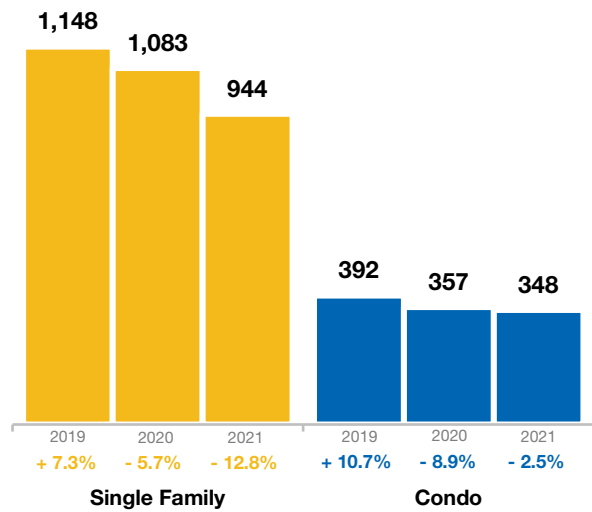


NH New Listings

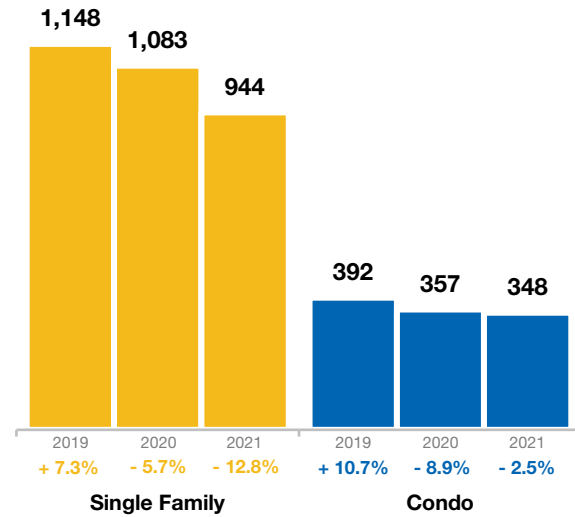
A count of the properties that have been newly listed on the market in a given month.



January

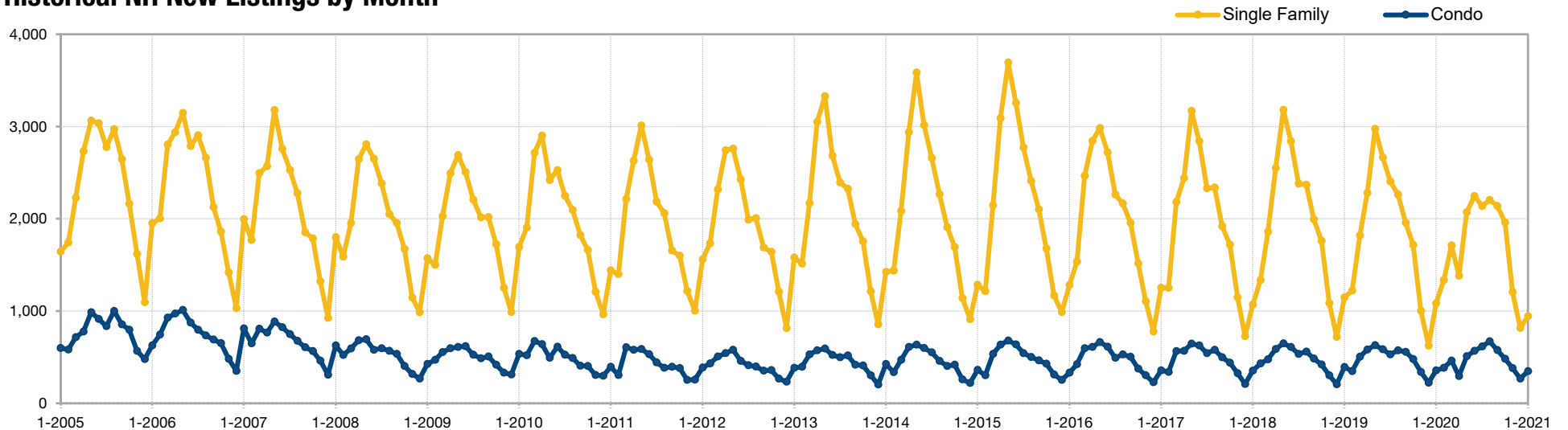


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2020	1,336	+9.5%	384	+10.3%
Mar-2020	1,712	-5.9%	463	-8.0%
Apr-2020	1,381	-39.5%	296	-49.2%
May-2020	2,072	-30.3%	511	-18.9%
Jun-2020	2,247	-15.7%	568	-2.9%
Jul-2020	2,138	-11.1%	616	+16.7%
Aug-2020	2,204	-2.7%	671	+16.7%
Sep-2020	2,139	+9.4%	576	+3.4%
Oct-2020	1,960	+14.2%	483	+1.0%
Nov-2020	1,206	+20.1%	382	+12.7%
Dec-2020	815	+30.8%	267	+20.3%
Jan-2021	944	-12.8%	348	-2.5%
12-Month Avg	1,834	-8.4%	475	-2.5%

Historical NH New Listings by Month

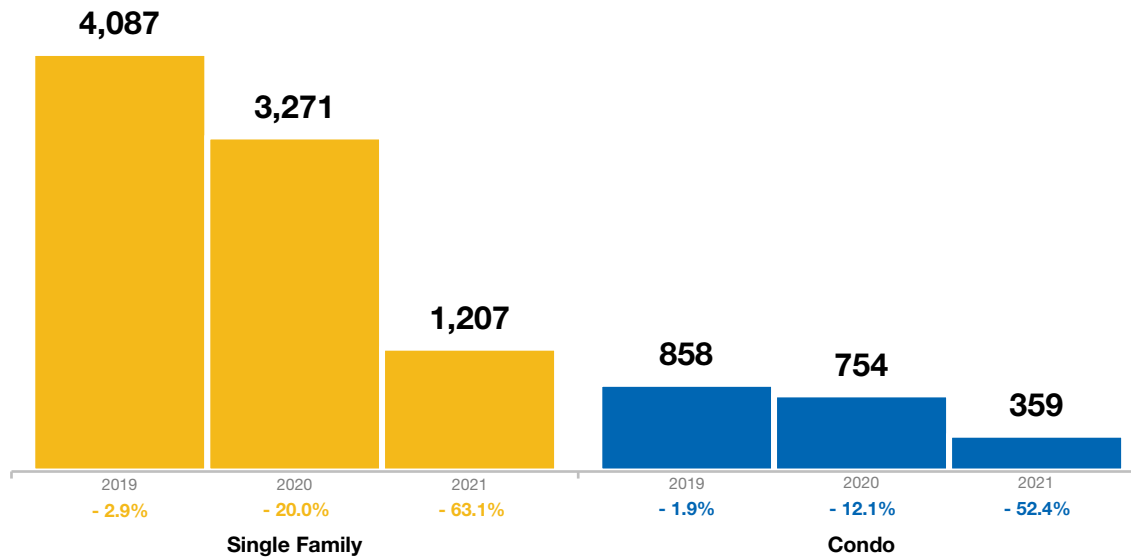


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

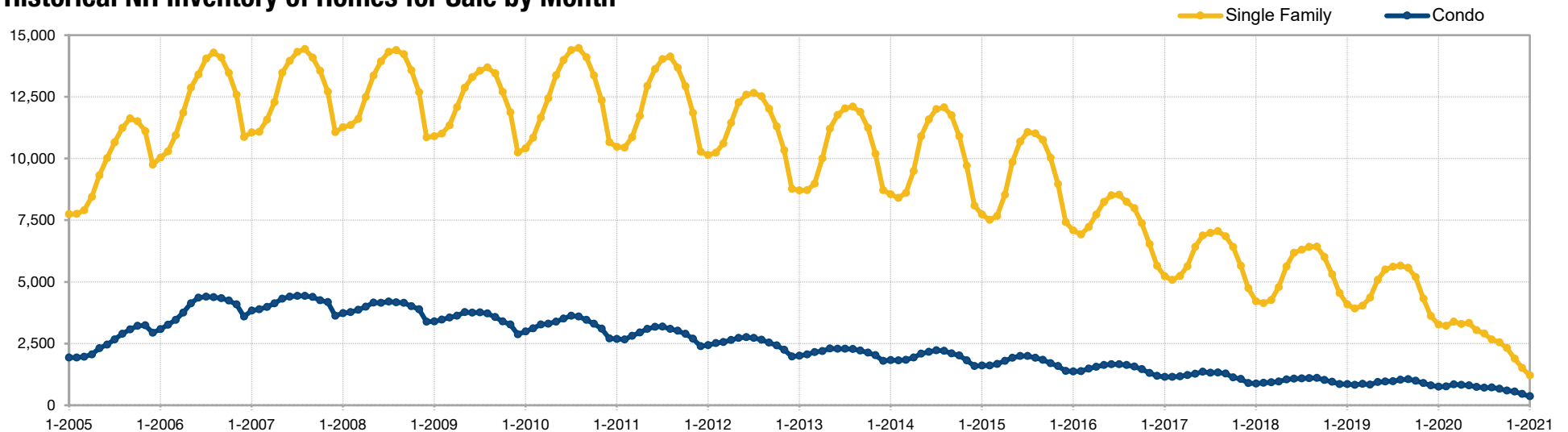


January



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2020	3,214	-18.0%	758	-8.0%
Mar-2020	3,384	-16.0%	841	-2.3%
Apr-2020	3,290	-24.6%	822	-2.0%
May-2020	3,330	-34.5%	802	-14.8%
Jun-2020	3,039	-44.7%	737	-23.6%
Jul-2020	2,903	-48.3%	705	-27.7%
Aug-2020	2,667	-52.8%	723	-29.7%
Sep-2020	2,550	-54.2%	671	-36.4%
Oct-2020	2,322	-55.3%	594	-40.3%
Nov-2020	1,895	-56.2%	556	-37.9%
Dec-2020	1,509	-58.3%	461	-42.4%
Jan-2021	1,207	-63.1%	359	-52.4%
12-Month Avg	2,609	-44.2%	669	-26.6%

Historical NH Inventory of Homes for Sale by Month



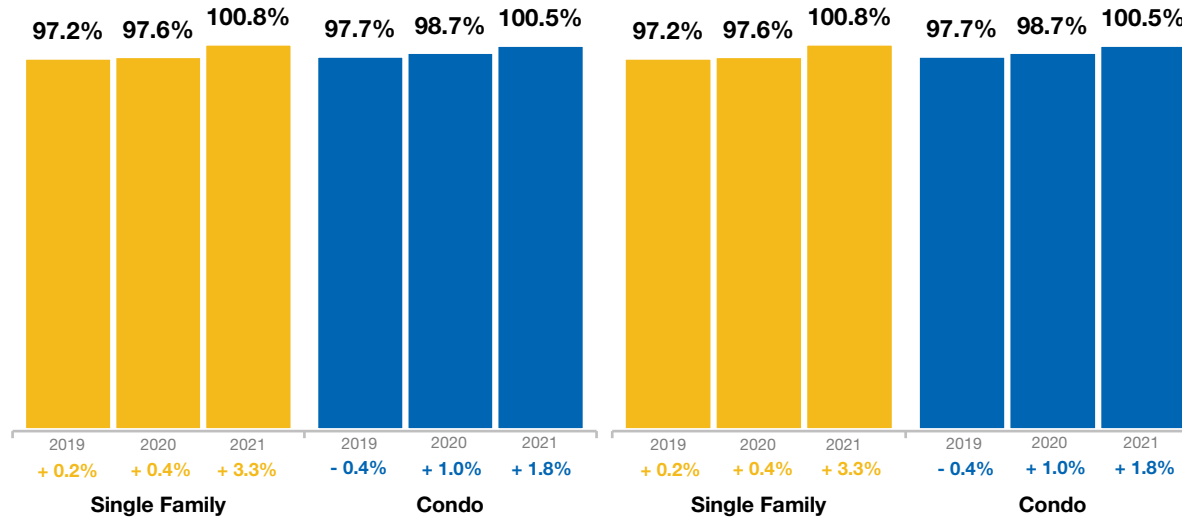
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

January

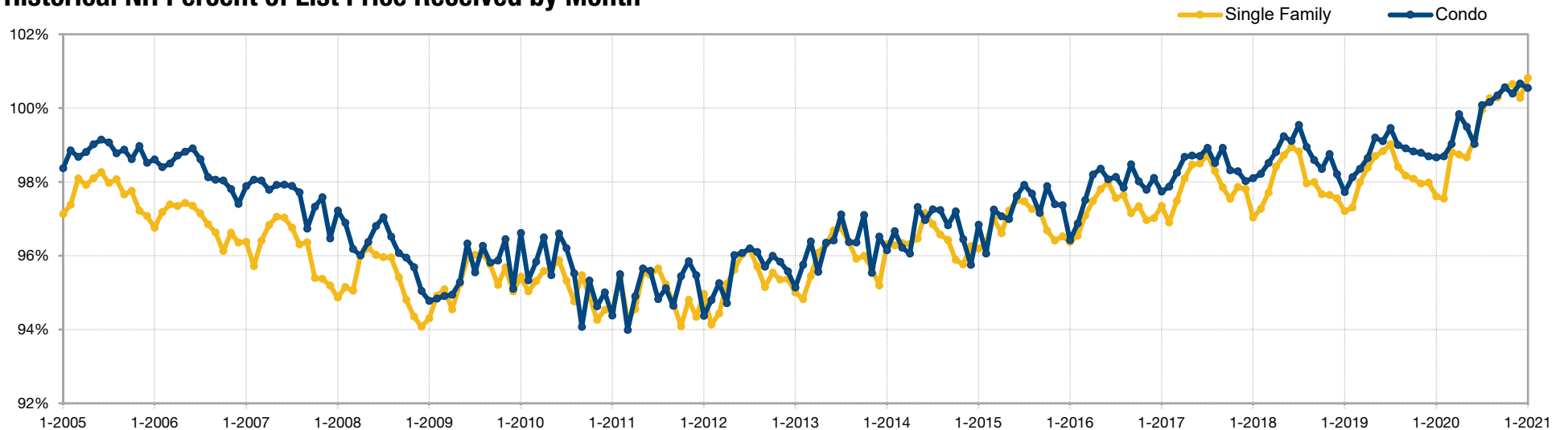
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2020	97.5%	+0.2%	98.7%	+0.6%
Mar-2020	98.8%	+0.8%	99.0%	+0.6%
Apr-2020	98.7%	+0.3%	99.8%	+1.2%
May-2020	98.7%	0.0%	99.5%	+0.3%
Jun-2020	99.1%	+0.3%	99.0%	-0.1%
Jul-2020	99.9%	+0.9%	100.1%	+0.6%
Aug-2020	100.3%	+1.9%	100.2%	+1.2%
Sep-2020	100.3%	+2.1%	100.3%	+1.4%
Oct-2020	100.6%	+2.5%	100.6%	+1.8%
Nov-2020	100.6%	+2.7%	100.4%	+1.6%
Dec-2020	100.3%	+2.3%	100.7%	+2.0%
Jan-2021	100.8%	+3.3%	100.5%	+1.8%
12-Month Avg*	99.8%	+1.6%	100.0%	+1.1%

* Pct. of List Price Received for all properties from February 2020 through January 2021. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



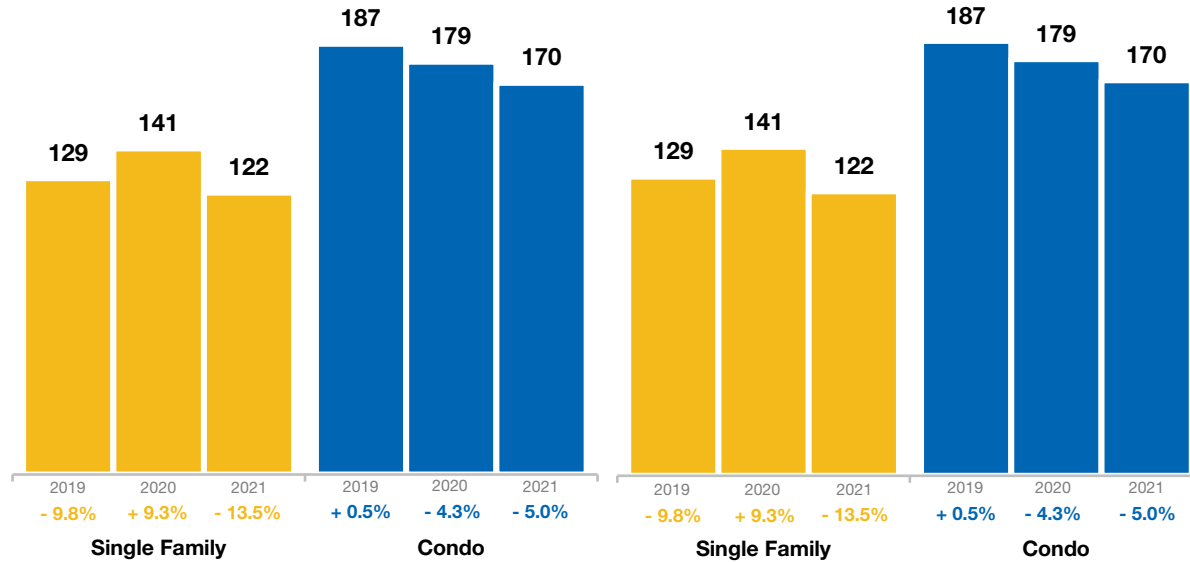
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

January

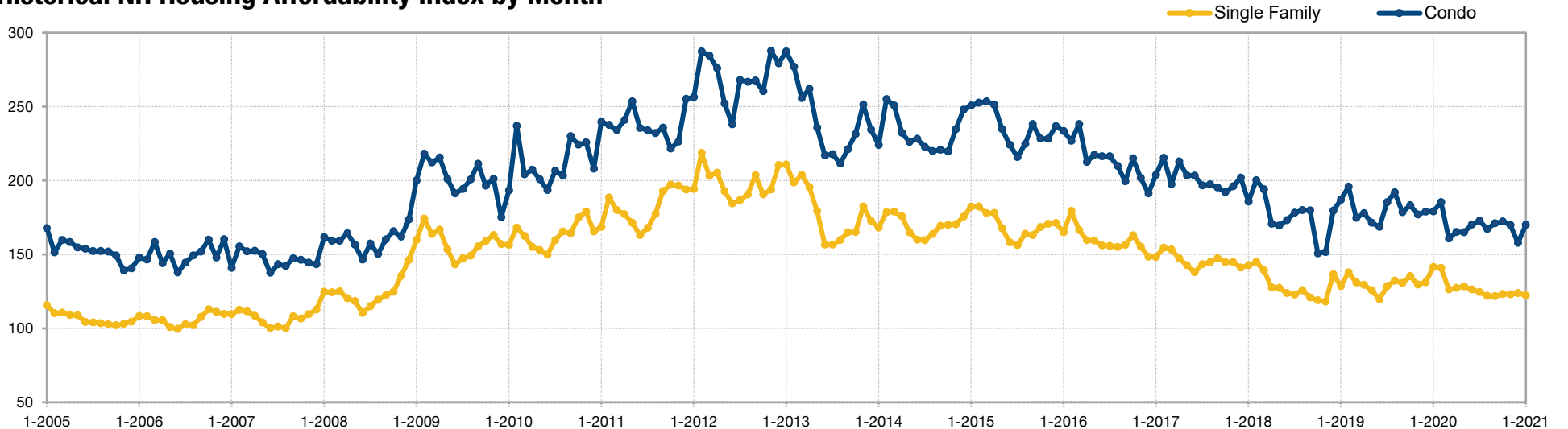
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2020	141	+2.2%	185	-5.6%
Mar-2020	126	-3.8%	161	-8.0%
Apr-2020	127	-1.6%	165	-7.3%
May-2020	128	+1.6%	165	-3.5%
Jun-2020	126	+5.0%	170	+0.6%
Jul-2020	124	-3.1%	173	-6.5%
Aug-2020	122	-7.6%	167	-13.0%
Sep-2020	122	-6.9%	171	-4.5%
Oct-2020	123	-8.9%	172	-6.0%
Nov-2020	123	-5.4%	170	-4.0%
Dec-2020	124	-5.3%	158	-11.7%
Jan-2021	122	-13.5%	170	-5.0%
12-Month Avg*	126	-6.9%	131	-5.7%

* Affordability Index for all properties from February 2020 through January 2021. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	1-2020	1-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		1,247	1,423	+ 14.1%	1,247	1,423	+ 14.1%
Median Sales Price		\$262,000	\$322,475	+ 23.1%	\$262,000	\$322,475	+ 23.1%
\$ Volume of Closed Sales (in millions)		\$378.3	\$507.1	+ 34.1%	\$378.3	\$507.1	+ 34.1%
Days on Market		62	38	- 38.7%	62	38	- 38.7%
Pending Sales		1,405	1,575	+ 12.1%	1,405	1,575	+ 12.1%
Months Supply		2.1	0.8	- 61.9%	--	--	--
New Listings		1,521	1,342	- 11.8%	1,521	1,342	- 11.8%
Homes for Sale		4,229	1,644	- 61.1%	--	--	--
Pct. of List Price Received		97.6%	100.6%	+ 3.1%	97.6%	100.6%	+ 3.1%
Affordability Index		154	133	- 13.7%	154	133	- 13.7%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	1-2020	1-2021	+ / -	1-2020	1-2021	+ / -	1-2020	1-2021	+ / -	1-2020	1-2021	+ / -	1-2020	1-2021	+ / -
Belknap	56	58	+ 3.6%	\$272,000	\$311,500	+ 14.5%	\$24.3	\$24.0	- 1.2%	73	30	- 58.9%	65	65	0.0%
Belknap Year-to-Date	56	58	+ 3.6%	\$272,000	\$311,500	+ 14.5%	\$24.3	\$24.0	- 1.2%	73	30	- 58.9%	65	65	0.0%
Carroll	55	66	+ 20.0%	\$220,000	\$332,450	+ 51.1%	\$18.2	\$26.7	+ 46.7%	87	39	- 55.2%	59	95	+ 61.0%
Carroll Year-to-Date	55	66	+ 20.0%	\$220,000	\$332,450	+ 51.1%	\$18.2	\$26.7	+ 46.7%	87	39	- 55.2%	59	95	+ 61.0%
Cheshire	60	60	0.0%	\$193,850	\$241,250	+ 24.5%	\$13.2	\$16.6	+ 25.8%	72	29	- 59.7%	53	56	+ 5.7%
Cheshire Year-to-Date	60	60	0.0%	\$193,850	\$241,250	+ 24.5%	\$13.2	\$16.6	+ 25.8%	72	29	- 59.7%	53	56	+ 5.7%
Coos	37	40	+ 8.1%	\$118,000	\$174,750	+ 48.1%	\$4.9	\$8.4	+ 71.4%	141	101	- 28.4%	36	42	+ 16.7%
Coos Year-to-Date	37	40	+ 8.1%	\$118,000	\$174,750	+ 48.1%	\$4.9	\$8.4	+ 71.4%	141	101	- 28.4%	36	42	+ 16.7%
Grafton	62	73	+ 17.7%	\$171,950	\$255,000	+ 48.3%	\$15.7	\$24.5	+ 56.1%	104	45	- 56.7%	89	100	+ 12.4%
Grafton Year-to-Date	62	73	+ 17.7%	\$171,950	\$255,000	+ 48.3%	\$15.7	\$24.5	+ 56.1%	104	45	- 56.7%	89	100	+ 12.4%
Hillsborough	232	260	+ 12.1%	\$305,000	\$385,000	+ 26.2%	\$75.7	\$112.0	+ 48.0%	43	24	- 44.2%	231	230	- 0.4%
Hillsborough Year-to-Date	232	260	+ 12.1%	\$305,000	\$385,000	+ 26.2%	\$75.7	\$112.0	+ 48.0%	43	24	- 44.2%	231	230	- 0.4%
Merrimack	95	113	+ 18.9%	\$275,000	\$321,700	+ 17.0%	\$28.5	\$38.6	+ 35.4%	61	40	- 34.4%	109	106	- 2.8%
Merrimack Year-to-Date	95	113	+ 18.9%	\$275,000	\$321,700	+ 17.0%	\$28.5	\$38.6	+ 35.4%	61	40	- 34.4%	109	106	- 2.8%
Rockingham	174	202	+ 16.1%	\$391,250	\$460,000	+ 17.6%	\$76.4	\$103.6	+ 35.6%	56	37	- 33.9%	209	246	+ 17.7%
Rockingham Year-to-Date	174	202	+ 16.1%	\$391,250	\$460,000	+ 17.6%	\$76.4	\$103.6	+ 35.6%	56	37	- 33.9%	209	246	+ 17.7%
Strafford	96	94	- 2.1%	\$277,000	\$317,250	+ 14.5%	\$30.9	\$32.9	+ 6.5%	50	37	- 26.0%	89	108	+ 21.3%
Strafford Year-to-Date	96	94	- 2.1%	\$277,000	\$317,250	+ 14.5%	\$30.9	\$32.9	+ 6.5%	50	37	- 26.0%	89	108	+ 21.3%
Sullivan	40	53	+ 32.5%	\$169,563	\$240,000	+ 41.5%	\$10.1	\$17.4	+ 72.3%	87	68	- 21.8%	43	45	+ 4.7%
Sullivan Year-to-Date	40	53	+ 32.5%	\$169,563	\$240,000	+ 41.5%	\$10.1	\$17.4	+ 72.3%	87	68	- 21.8%	43	45	+ 4.7%
Entire State	907	1,019	+ 12.3%	\$285,000	\$350,000	+ 22.8%	\$297.9	\$404.7	+ 35.9%	65	38	- 41.5%	983	1,093	+ 11.2%
Entire State Year-to-Date	907	1,019	+ 12.3%	\$285,000	\$350,000	+ 22.8%	\$297.9	\$404.7	+ 35.9%	65	38	- 41.5%	983	1,093	+ 11.2%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	1-2020	1-2021	+ / -	1-2020	1-2021	+ / -	1-2020	1-2021	+ / -	1-2020	1-2021	+ / -	1-2020	1-2021	+ / -
Belknap	13	6	- 53.8%	\$155,000	\$245,000	+ 58.1%	\$2.9	\$1.8	- 37.9%	95	44	- 53.7%	15	29	+ 93.3%
Belknap Year-to-Date	13	6	- 53.8%	\$155,000	\$245,000	+ 58.1%	\$2.9	\$1.8	- 37.9%	95	44	- 53.7%	15	29	+ 93.3%
Carroll	13	9	- 30.8%	\$224,000	\$254,000	+ 13.4%	\$3.3	\$2.1	- 36.4%	78	61	- 21.8%	16	16	0.0%
Carroll Year-to-Date	13	9	- 30.8%	\$224,000	\$254,000	+ 13.4%	\$3.3	\$2.1	- 36.4%	78	61	- 21.8%	16	16	0.0%
Cheshire	0	5	--	\$0	\$163,000	--	\$0.0	\$1.0	--	0	23	--	4	4	0.0%
Cheshire Year-to-Date	0	5	--	\$0	\$163,000	--	\$0.0	\$1.0	--	0	23	--	4	4	0.0%
Coos	6	0	- 100.0%	\$414,250	\$0	- 100.0%	\$2.3	\$0.0	- 100.0%	32	0	- 100.0%	3	2	- 33.3%
Coos Year-to-Date	6	0	- 100.0%	\$414,250	\$0	- 100.0%	\$2.3	\$0.0	- 100.0%	32	0	- 100.0%	3	2	- 33.3%
Grafton	23	41	+ 78.3%	\$145,000	\$200,000	+ 37.9%	\$3.2	\$10.1	+ 215.6%	78	51	- 34.6%	35	41	+ 17.1%
Grafton Year-to-Date	23	41	+ 78.3%	\$145,000	\$200,000	+ 37.9%	\$3.2	\$10.1	+ 215.6%	78	51	- 34.6%	35	41	+ 17.1%
Hillsborough	94	113	+ 20.2%	\$227,250	\$238,000	+ 4.7%	\$24.0	\$28.6	+ 19.2%	54	34	- 37.0%	108	122	+ 13.0%
Hillsborough Year-to-Date	94	113	+ 20.2%	\$227,250	\$238,000	+ 4.7%	\$24.0	\$28.6	+ 19.2%	54	34	- 37.0%	108	122	+ 13.0%
Merrimack	20	26	+ 30.0%	\$260,500	\$237,200	- 8.9%	\$4.7	\$6.3	+ 34.0%	62	30	- 51.6%	24	31	+ 29.2%
Merrimack Year-to-Date	20	26	+ 30.0%	\$260,500	\$237,200	- 8.9%	\$4.7	\$6.3	+ 34.0%	62	30	- 51.6%	24	31	+ 29.2%
Rockingham	93	112	+ 20.4%	\$260,000	\$327,500	+ 26.0%	\$30.6	\$40.9	+ 33.7%	42	37	- 11.9%	117	142	+ 21.4%
Rockingham Year-to-Date	93	112	+ 20.4%	\$260,000	\$327,500	+ 26.0%	\$30.6	\$40.9	+ 33.7%	42	37	- 11.9%	117	142	+ 21.4%
Strafford	17	20	+ 17.6%	\$200,000	\$217,300	+ 8.7%	\$3.7	\$4.5	+ 21.6%	24	32	+ 33.3%	11	22	+ 100.0%
Strafford Year-to-Date	17	20	+ 17.6%	\$200,000	\$217,300	+ 8.7%	\$3.7	\$4.5	+ 21.6%	24	32	+ 33.3%	11	22	+ 100.0%
Sullivan	4	4	0.0%	\$242,500	\$217,500	- 10.3%	\$1.1	\$0.9	- 18.2%	152	33	- 78.3%	4	1	- 75.0%
Sullivan Year-to-Date	4	4	0.0%	\$242,500	\$217,500	- 10.3%	\$1.1	\$0.9	- 18.2%	152	33	- 78.3%	4	1	- 75.0%
Entire State	283	336	+ 18.7%	\$225,000	\$251,750	+ 11.9%	\$75.8	\$96.3	+ 27.0%	54	37	- 31.5%	337	410	+ 21.7%
Entire State Year-to-Date	283	336	+ 18.7%	\$225,000	\$251,750	+ 11.9%	\$75.8	\$96.3	+ 27.0%	54	37	- 31.5%	337	410	+ 21.7%