How Amenities and Quality of Life Create Vibrant Local Economies

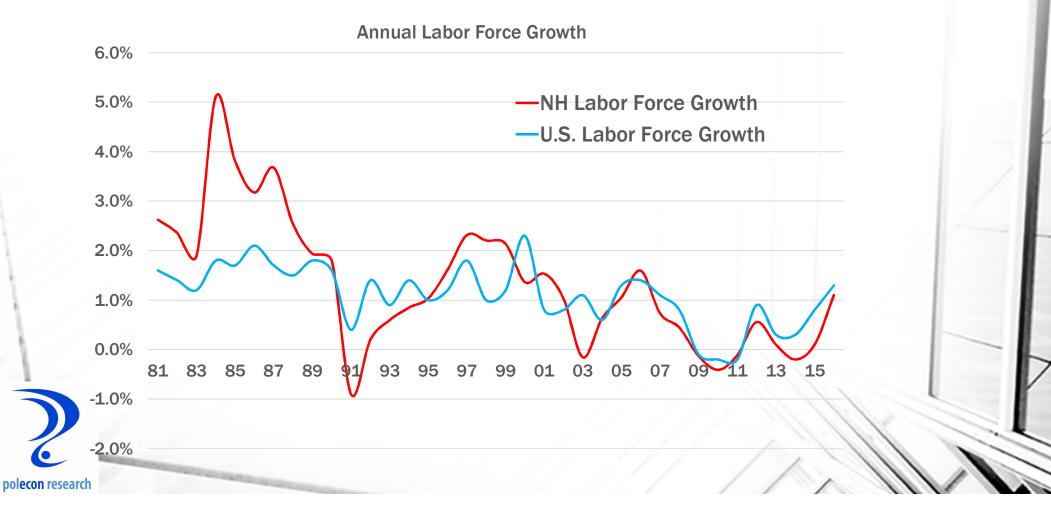
October 26, 2017 Brian Gottlob, PolEcon Research bgottlob@poleconresearch.com



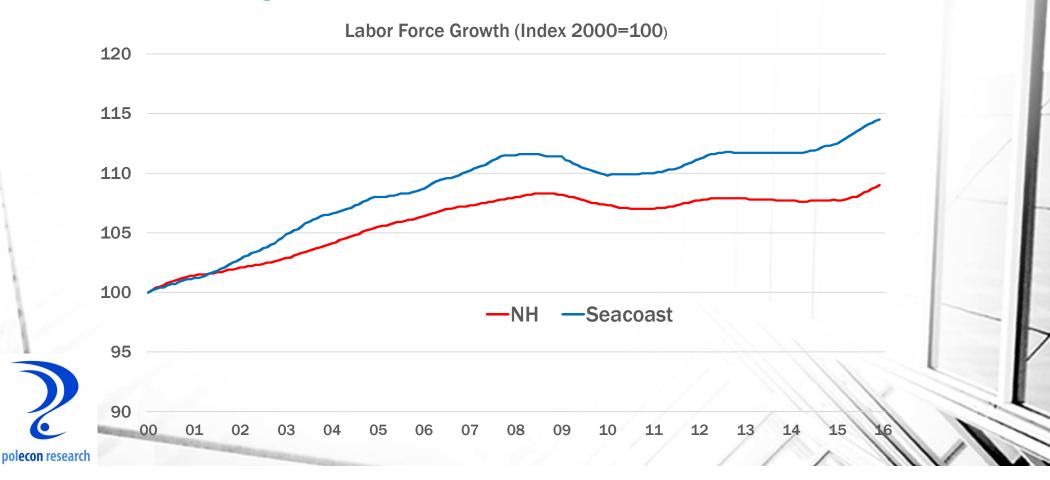
Now is the Time to Recognize the Importance of Quality of Life and Design as an Economic Development Strategy

- Economic Development is Being Turned Upside Down From Jobs Attracting People to People Attracting Jobs
- Growth is More Divergent Among Communities "Quality of Life," Amenities, and Services are Largely Responsible
- Labor Availability (Especially Skilled & Well-Educated) is the Most Valuable Resource for a Vibrant Economy and...
- Community Amenities and/or "Quality of Life" is the Key to Keeping and Attracting Skilled, Well-Educated Labor
- But the Links, or Path, Between "Quality of Life" and Vibrant Economies is Not Clear to Many Citizens and Policymakers

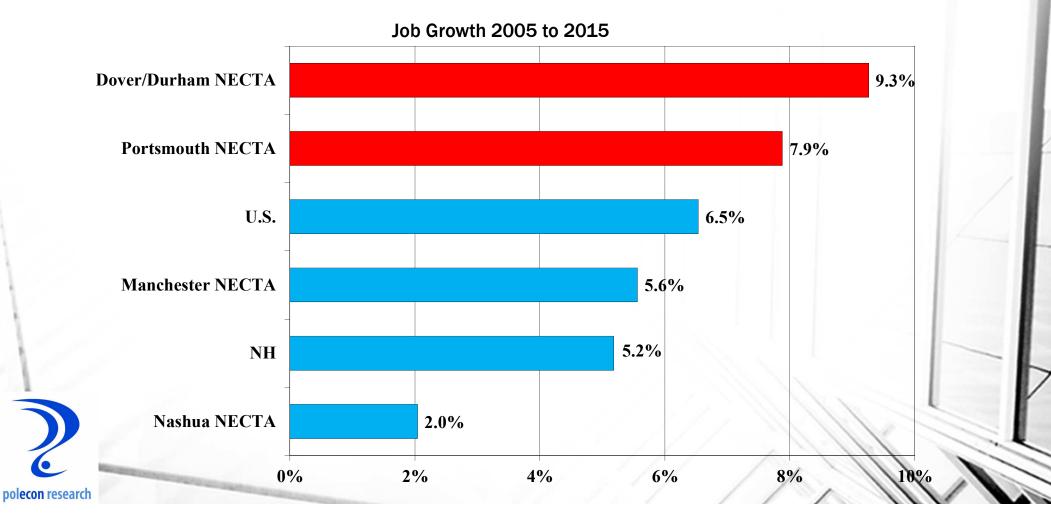
Slower Labor Force Growth is the Primary Reason For NH's Slower Economic Growth This Past Decade and the Loss of the "NH Advantage"



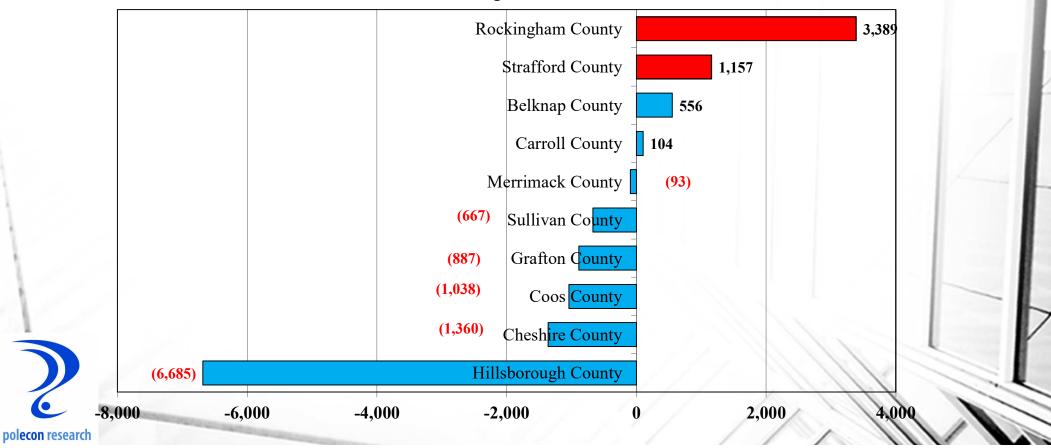
NH is Not Monolithic! Regions that Attract People and Grow Their Labor Force Have Stronger Emp. And Economic Growth. Why is Economic Development Not as Focused on Attracting People as it is on Attracting Businesses?



The Seacoast's Success in Attracting People Has Been the Key to Attracting and Growing Jobs in the Region

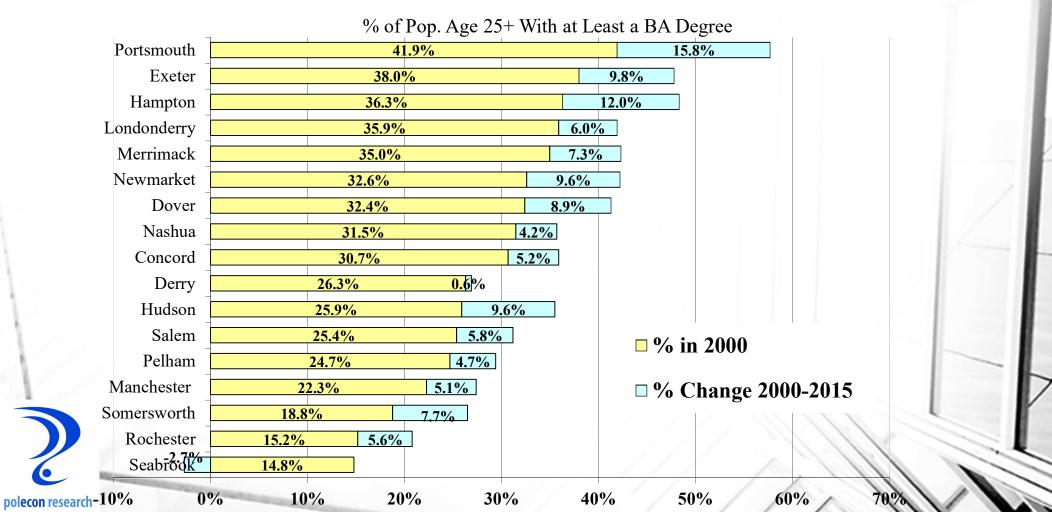


NH is Not Monolithic! The Seacoast Attracts Movement From Other States Even as the State Loses and Frets Over Out-Migration (Attention to Community, Developing Amenities & Maintaining Services Has Been Key)

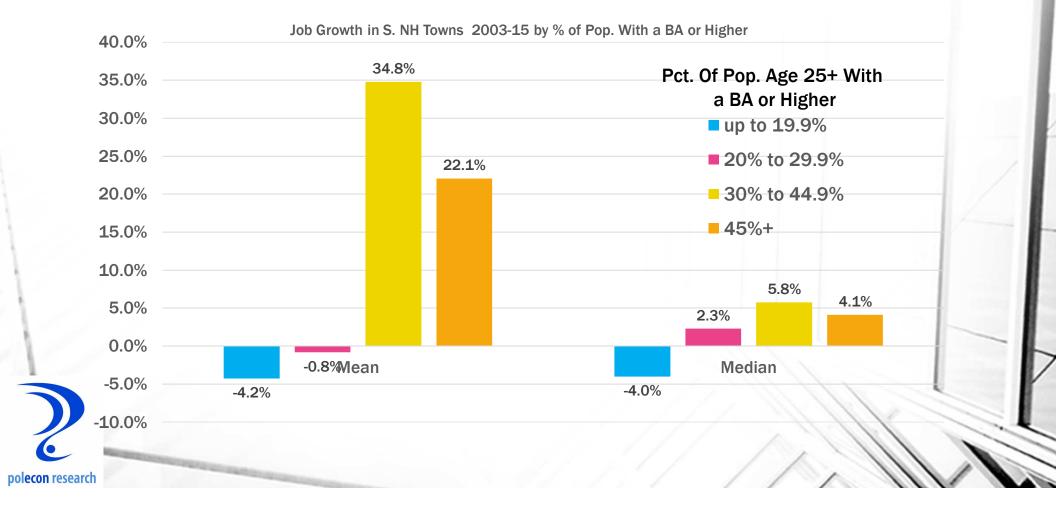


Net Domestic Migration 2010-2015

Higher Amenity Communities are Attracting More "Talent" and Jobs



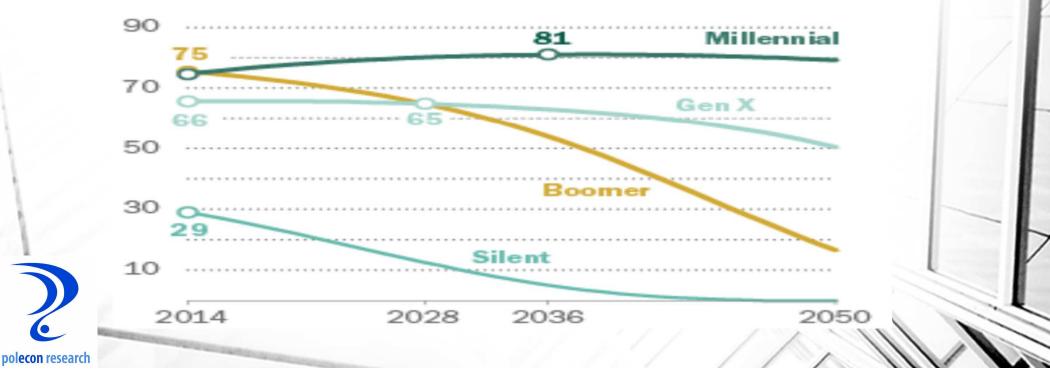
Amenities and Services are Key to Attracting and Keeping Talent and Towns That Attract "Talent" Grow Jobs at Faster Rates



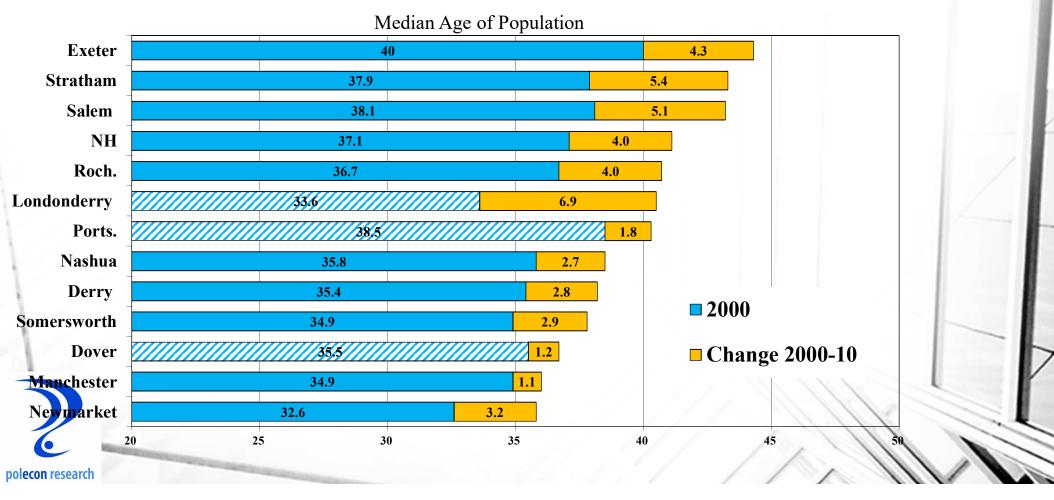
Millenials are the Largest Generation and Will be for a Long Time – Their Preferences and Tastes Will Increasingly Determine the Economic Vibrancy of Communities

Projected Population by Generation

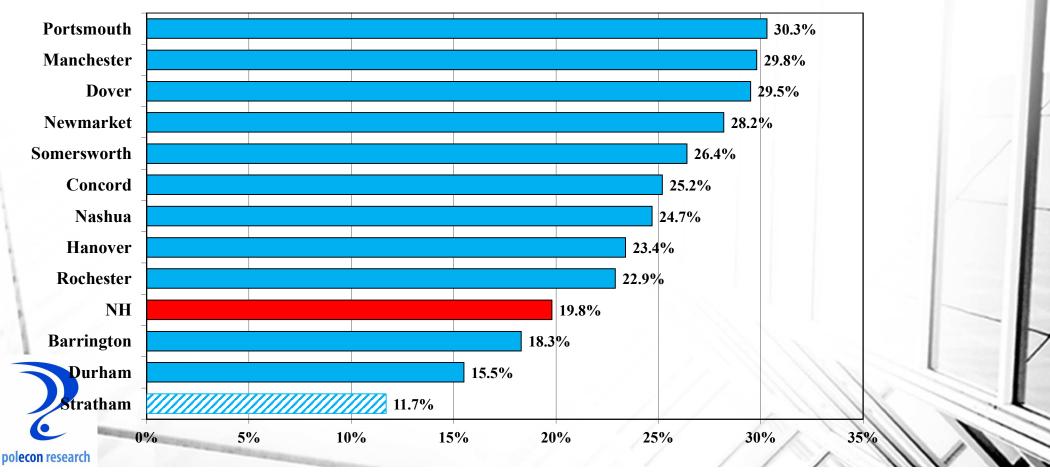
In millions



NH is Not Monolithic! Communities are Aging Differently – Local Decisions, Not State Policies Will Determine the Demographic Characteristics of Communities

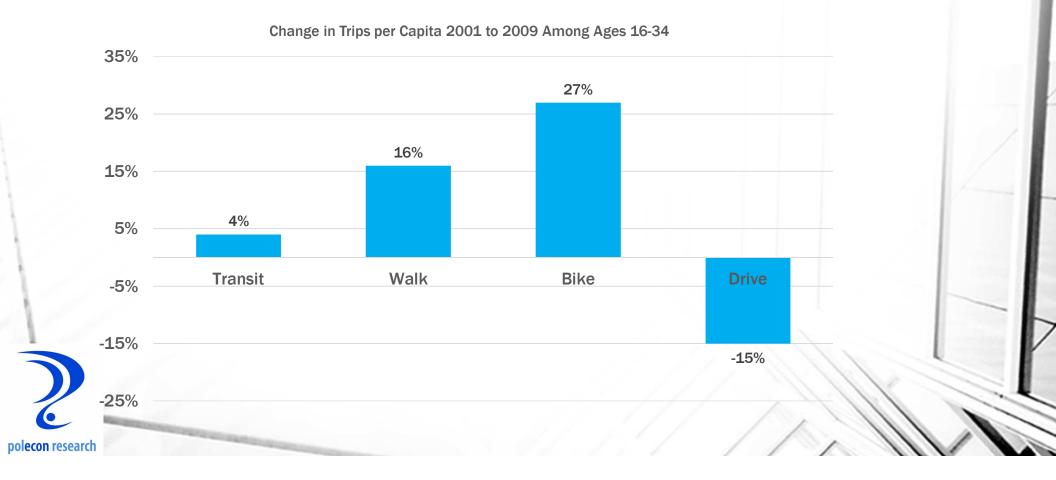


It Should Not be a Mystery What Attracts Millenials and Younger Workers – Planning, Design, and Community Decisions - Including Housing Choices (Not State Policies) Determine a Community's Relative Attractiveness



% of Pop. Age 25-34

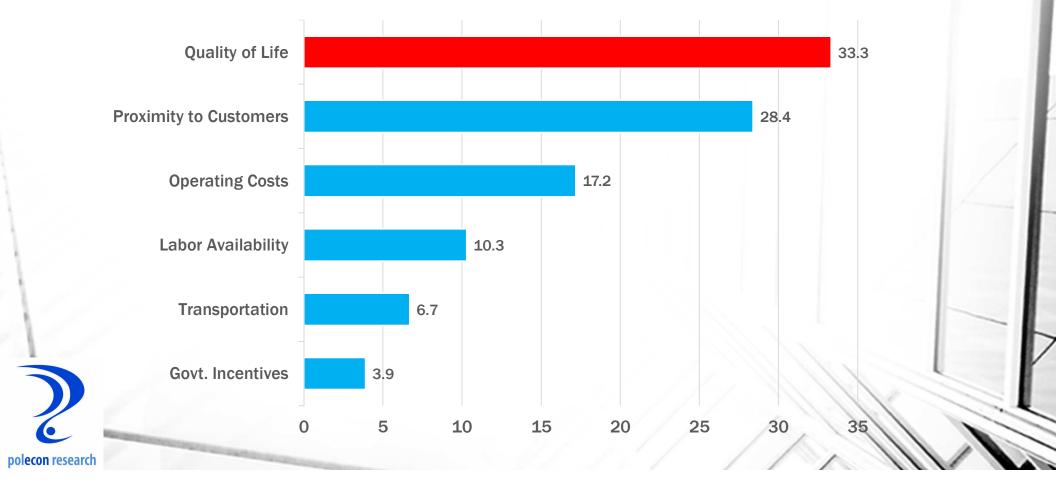
Millenials and Gen X Tastes and Trends Will Increasingly Define Successful Communities (Just as Baby Boomers Did) – Studies Show Walking and Biking are Priorities (as Well as Cultural, Social and Recreational Places to Walk and Bike to)



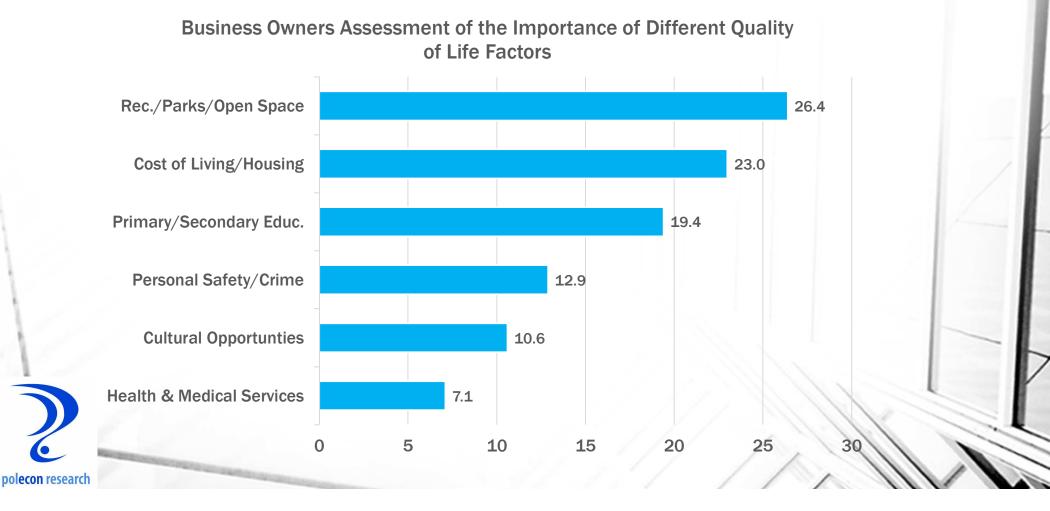
Business Location Decisions are Increasingly Following Demographics Trends



Quality of Life is the Most Important Factor Influencing <u>Small</u> <u>Business</u> Location Decisions (and it is Most Controlled by Community Decisions)



To Understand the Economic Impact of Quality of Life We Have to Know What it Includes – One Academic Study Suggests the Following (but it is Missing Important Social, Civic, and Lifestyle Amenities)



It is Challenging but There are Ways Way to Highlight the Economic Return on Quality of Life Investments – One Example

