

# **OUTSIDE AGENCIES REQUESTS**

**McGregor Memorial EMS**  
**Oyster River Youth Association**  
**Community Action Partnership of Strafford County**  
**Easter Seals NH, Inc.**  
**Greater Seacoast Community Health**  
**American Red Cross**  
**Court Appointed Special Advocates (CASA) of NH**  
**HAVEN Violence & Prevention Services**  
**Big Brothers Big Sisters of New Hampshire**  
**Ready Rides**  
**Strafford Nutrition & Meals on Wheels**  
**Cornerstone VNA**

**Town of Durham**  
**Request for Funding for Social Service Agencies**  
**for the FY 2023 Budget Year (January 1, 2023 –December 31, 2023)**

For your organization's funding request to be considered, **complete applications must be received no later than Thursday, August 25, 2022**. Applications should be sent to:

Gail Jablonski  
Business Manager  
8 Newmarket Road  
Durham, NH 03824

or via e-mail to: [gjablonski@ci.durham.nh.us](mailto:gjablonski@ci.durham.nh.us)

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: McGregor Memorial EMS

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Jan 1 – Dec 31

Key Contact Person: Chris Lemelin

Mailing Address: 47 College Road, Durham, NH 03824

Telephone Number: 603-862-3674 E-mail address: CLemelin@mcgregorems.org

Amount of funding requested from the Town of Durham \$ 46,942

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- Attach a copy of your most recent audit and Form 990.
- Describe how these funds will be used (attach statement if additional space is required).

- Does the organization receive funding from other municipalities? XXX YES \_\_\_\_\_ NO  
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY 2020 Received	FY 2021 Received	FY 2022 Received/Anticipated
Durham	\$31,305	\$37,560	\$39,039
UNH	\$20,529	\$21,297	\$19,494
Lee	\$21,827	\$26,190	\$27,133
Madbury	\$4,955	\$4,940	\$5,961

- Does the organization provide services to Durham residents? XXX YES \_\_\_\_\_ NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description:	FY 2020 Clients Served	FY 2021 Clients Served	FY 2022 Clients Served/Anticipated
Residents of Durham	749 responses	954 responses	900 responses
Residents of <u>UNH</u>	195 responses	316 responses	400 responses
Residents of <u>Lee</u>	517 responses	599 responses	525 responses
Residents of <u>Madbury</u>	127 responses	120 responses	125 responses
Residents of _____			
<b>Total Clients Served</b>			
<b>Program #2 Description:</b>			
Residents of Durham			
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			

<b>Total Clients Served</b>			
-----------------------------	--	--	--

***For your application to be considered complete, please respond fully to the following questions:***

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

Historically, McGregor has arrived at its funding request by following three steps:

1. McGregor takes the sum of three costs: dispatch services, station lease, overnight (6pm to 6am) paramedic coverage. Changes to these costs have a **\$3,516 impact** to the Durham appropriation request for 2023.
2. Costs are allocated to each of McGregor’s core communities proportionally based on call volume. As a reminder, in 2021 all of the communities served by McGregor agreed to utilize a three year rolling average when calculating utilization versus the single year previously used. The shift in the distribution of call volume result in a **\$2,942 impact** to the town.
3. Costs are decreased by a percentage to be absorbed by McGregor. This percentage is set by the McGregor Board of Directors based on a variety of factors including primarily expected call volume and reimbursement for calls in the coming year. Change in the percent absorbed by McGregor (decrease of the discount) result in an additional **\$1,445 impact** to the town.

This calculation is shown on our “2023 Appropriation Request” sheet although the budget request letter provides much greater detail into the “why” of these costs.

While this section provides details on the calculations used, the rationale behind these calculations is detailed in my letter outlining our appropriation request for the year. I would request those wishing to better understand the rationale behind our budget increase to review our letter in detail.

I also remain open and available for questions from any community member regarding McGregor.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

As has been said in the past, it seems like the best way to answer this question is by identifying how McGregor utilizes the contributions from the Town of Durham to further its service to Durham’s residents.

Increasingly, the “fee for service” received by McGregor for patient care (from private and public insurance as well as patients) covers a smaller portion of the care that we



provide. Our budget request letter details some of these factors in greater detail. Community contributions pay for a portion of certain fixed costs of the organization. By covering these fixed costs, McGregor can maintain state of the art patient care equipment, a reserve ambulance, and a high level of training for our personnel. In addition, McGregor has a generous debt forgiveness program with the aim of helping our patients defray the unexpected cost of ambulance bills, which are not covered by their insurance. The goal of this program is to ensure that no patient is afraid to seek emergency medical services because of a potential ambulance bill.

Within this context, McGregor is seeking to simultaneously remain an attractive employer of paramedics in a rapidly changing and competitive market for healthcare workers and make equipment and capital investments needed to continue providing state of the art care.

Coupled, with sequestration returning, call volume appearing (for the moment) to return to more normal levels, and COVID aid largely ending there is a need for greater support from all of the communities served by McGregor.



## 2023 Appropriation Request

In 2021 all of the communities served by McGregor agreed to allocate appropriations based on call volume using a three year rolling average as opposed to a single year. The figures below reflect this change.

### Appropriation Calculation\*

	Responses			3-Year Avg Calls (2019-2021)	2023 Requested Approp.	2022-2023 change	2022 Requested	
	2019	2020	2021					
<b>Durham</b>	<b>806</b>	<b>749</b>	<b>954</b>	<b>46%</b>	<b>\$ 46,942</b>	<b>\$ 7,903</b>	<b>\$ 39,039</b>	<b>20%</b>
UNH	457	195	316	18%	\$ 18,111	\$ (1,383)	\$ 19,494	-7%
Lee	562	517	599	30%	\$ 31,394	\$ 4,261	\$ 27,133	16%
Madbury	106	127	120	6%	\$ 6,604	\$ 643	\$ 5,961	11%
Subtotal (McGr Communities)	1931	1588	1989	100%	\$ 103,051	\$ 11,424	\$ 91,627	
Mutual Aid	254	243	342					
Grand Total Responses	2185	1831	2331					

### Explanation of total appropriation

	<u>2020</u>	<u>2021</u>	<u>2022</u>	
Dispatch Costs	\$ 23,000	\$23,750	\$24,500	This expense was added by UNH in 2011.
Station Lease	\$ 37,084	\$38,938	\$37,680	This expense was added by UNH / Durham in 2011.
Nighttime Medic Program	\$ 82,752	\$82,752	\$96,360	Includes the overnight portion of Paramedic coverage
<b>Subtotal</b>	<b>\$ 142,836</b>	<b>\$145,440</b>	<b>\$158,540</b>	
Reduction	37%	37%	<b>35%</b>	Portion of above expenses covered by McGregor
<b>Total Appropriation</b>	<b>\$89,986</b>	<b>\$91,627</b>	<b>\$103,051</b>	<b>Portion of above expenses requested from communities</b>

## McGregor Memorial EMS: 2022 EMS Budget Projections

As of June, 2022

Income	
<u>2023 Budget</u>	
Total Appropriations	103,051
Donations	32,500
Miscellaneous Income	7,750 <i>Ambulance related only (primarily paid standbys)</i>
Patient Billing	900,000 <i>Assumes similar call volume to 2021</i>
<b>Total Income</b>	<b>1,043,301</b>

Expenses	
Attendants	55,000
Building & Storage Leases	40,500
Legal, Accounting, Payroll & Other Services	24,000
Dispatch Services	27,860
Filing, Government, and Bank Fees	6,250
Fuel	23,500
Development	4,500
Insurance	59,750
Maintenance	38,000
Medical Supplies & Equipment	38,000
Office Supplies & Equipment	11,000
Patient Billing Fees	48,950
<b>Payroll Expenses</b>	
Benefits	44,000
Payroll	535,000
Taxes	41,730
<b>Total Payroll Expenses</b>	<b>620,730</b>
Preventative Healthcare	2,000
Protective Clothing	5,500
Recruitment, Outreach, Prevention & Rehab	2,500
Communications & Scheduling	18,000
Training	17,500 <i>Includes funds for McGregor AEMT students</i>
<b>Total Operating Expenses</b>	<b>1,043,540</b>
Capital Depreciation	74,761
<b>Grand Total Expense</b>	<b>1,118,301</b>

<b>EMS total (without Institute support)</b>	<b>(75,000)</b>
--	-----------------

<i>Ambulance costs covered by MIH revenue</i>	10,000	Our new MIH program is a collaborative effort with Wentworth Douglas Hospital which we expect to contribute to the organization's overhead costs
<i>Ambulance costs covered by Institute revenue</i>	65,000	Includes contribution for Institute staff who provide EMS coverage while doing Institute administrative work as well as the institute's contribution to overhead costs
<b>Subtotal Ambulance Costs covered by other Programs</b>	<b>75,000</b>	

<b>Ambulance total (with Institute &amp; MIH support)</b>	<b>0</b>
---	----------



# McGregor Memorial EMS

*"Committed to Compassionate Excellence"*



McGregorEMS.org

TEL: 603.862.3674

FAX: 603.862.4415

Chris Lemelin

Executive Director

CLemelin@McGregorEMS.org

McGregorInstitute.org

47 COLLEGE RD

DURHAM, NH 03824

RE: Appropriation Request – Town of Durham

July 5, 2022

To Whom It May Concern:

The past year has continued to present challenges and opportunities for McGregor. This letter seeks to outline some of the most notable developments for McGregor and provide context for our 2023 appropriation request. Because it is already longer than usual, I have sought to summarize some of the key issues very briefly. I am always available to meet with anyone from the community to discuss these issues in greater detail.

2022 has been notable as we moved out of our temporary station at Putnam Hall, which we established at the start of the pandemic, back to our partially renovated station on College Road. Our volunteers and staff also responded to a record number of 9-1-1 calls in 2021. Additionally, we applied for tens of thousands of dollars of pandemic aid, although these opportunities are decreasing.

McGregor is feeling the impact of some common challenges within the healthcare and public safety sectors. While much of society is understandably eager to move beyond the pandemic, the impacts of COVID remain palpable throughout the healthcare industry and are dramatically impacting aspects of our costs. While EMS-specific metrics are hard to come by, the American Hospital Association recently published a report noting an average 20% increase in the cost to treat each patient from 2019 to 2021. Supply chain difficulties, increasing fuel costs, and workforce shortages are all negatively impacting McGregor's operations:

**Workforce Issues** - Volunteers remain the backbone of our workforce, and we continue to benefit from extensive engagement from volunteers who show up to serve the community and its patients. Many commute significant distances despite rising fuel costs. We have also been pleased to see an increase in permanent area residents joining our volunteer workforce. In short, volunteerism (measured by total hours given) remains elevated compared to pre-pandemic levels and remains strong at McGregor.

Unfortunately, we have had a more challenging time recruiting qualified paramedics than volunteers for the past few years. This is not unique to McGregor; the American Ambulance Association recently published an open letter to Congress warning of a "crippling labor shortage." McGregor has provided continuous (24x7) paramedic coverage since approximately 2007 and remains the only service between Dover and Exeter that does so. Our paramedics provide the highest level of prehospital care available and are particularly important for certain critically ill patients. We have traditionally achieved this coverage with a minimal number of dedicated, full-time paramedics coupled with many more per-diem and part-time staff. This has resulted in significant savings for McGregor and thus the communities we serve.

Regionally, we see three major challenges with paramedic staffing: (1) As healthcare workforce shortages worsen, paramedics are increasingly being utilized to fill various roles in hospitals, urgent care facilities, doctors' offices, and other settings. Often these opportunities are better

*Over fifty years of service to the communities of Durham, Lee, Madbury, and UNH in memory of Dr. George G. McGregor*

# McGregor Memorial EMS

paid than "field" paramedics. (2) Many paramedics are leaving the EMS industry for less demanding areas of medicine or leaving the medical field entirely. (3) Despite these other factors, there has been limited growth in paramedic certification programs in New Hampshire.

Unfortunately, there are stories of these shortfalls impacting the EMS system locally:

- Candia recently needed to start their own 9-1-1 ambulance service after their contracted for-profit provider ceased responding to the town due to staffing shortages
- Hospital Corporation of America (Portsmouth & Frisbie Hospitals) will begin running its own transfer service this fall due to the inconsistency of its contracted services. McGregor recently did a 9-1-1-based emergency transfer out of one of their facilities after their contracted ambulance service informed them they would have no staff for an entire weekend.
- We hear all the time from fire-based services about difficulties recruiting firefighter-paramedics. We know numerous local departments (including Dover & Rochester) are paying/planning to pay to send current firefighters to paramedic school.
- Private services face similar difficulties and are offering generous recruitment and incentive bonuses to their paid staff of thousands of dollars.

The net impact is that pay rates for paramedics are rising significantly in the area, and the availability of part-time and per-diem staff has diminished. In response to these challenges, McGregor raised its starting rate for paramedics from \$18 to \$20 / hour in 2020 and \$20 to \$22 in 2022. Despite these increases, we are by no means the highest-paying service in the area. One of our newest paramedics working for a nearby service makes \$22 per hour at McGregor and just over \$26 per hour at their other job.

Thankfully, we have still been successful at recruiting paramedics locally because of the positive culture at McGregor, our tiered response system<sup>1</sup>, and the diverse opportunities available to McGregor paramedics. This remains an area of concern as we seek to maintain a resilient and highly qualified workforce.

**Supply Chain Costs** - The cost of medical supplies has risen precipitously over the past few years. The American Hospital Association notes that the average cost of medical supplies per patient has increased by 20% between 2019 and 2022. For example, a case of medical gloves cost \$69.70 in 2019, grew to \$400+ in 2021, and decreased to \$125 in 2022. While an extreme example, this highlights the variability in many costs.

**Fuel** - Like other emergency vehicles, ambulances use significant amounts of gasoline or diesel; thus, the increase in fuel costs is impacting McGregor. A half-tank of fuel currently costs McGregor about \$150.

Despite these rapidly increasing costs, we have limited ability to increase revenue from patient billing. Like ambulance services nationwide, what McGregor charges often bears little resemblance to what is collected. This is due to a few factors:

**Contractual Allowances** - These represent a government-mandated "discount" given to all patients with either Medicare or Medicaid. In essence, the federal government sets the rate it will pay

---

<sup>1</sup> A tiered response system simply refers to having ambulances operate at the EMT or Advanced EMT level while the Paramedic responds separately when needed.

# McGregor Memorial EMS

ambulance services (and other healthcare providers) for Medicare patients, and New Hampshire sets a (much lower) rate for Medicaid patients.

Medicare rates were increased due to an "inflation factor" by 5.1% at the start of 2022. Unfortunately, federally mandated "sequestration," which was lifted during the pandemic, is returning gradually in 2022 and will result in an approximate 2% decrease in payments by the second half of the year. This means that in actuality, McGregor is seeing an increase of roughly 3.1% for Medicare patients compared to 2021. Even more concerning is that the PAYGO rules, if not changed by Congress, would trigger an additional 4% decrease in reimbursements beginning in 2023.

Medicaid payments are set by the State and also increased in 2022 but remain drastically lower than Medicare rates. These rates have failed to keep pace with costs for some time and continue falling farther behind.

Bad Debt and Patient Pay Amounts - Increasingly, what private insurance companies are willing to pay is also linked very closely to Medicare reimbursement rates and limits reimbursement from non-government insurers. Often, this can shift costs onto patients who may be unable or unwilling to pay this bill resulting in a hardship request or "bad debt." We work very closely with our billing company to mitigate these costs, but this remains a delicate balance as we do not want residents to not access ambulance services for fear of being unable to pay.

Despite these challenges, we remain confident that McGregor is well-positioned to continue providing exceptional value to the communities we serve for many reasons including:

1. **The Dedication of our Volunteers** - The continued work of our volunteers continues to be the backbone of McGregor, enabling us to provide the highest level of ambulance availability compared to any of our neighbors (and we believe the region.) In 2021, McGregor ambulances responded to mutual aid requests over eight times for every time that inbound mutual aid was needed.
2. **Regional Nature of the Service** - The regional nature of McGregor enables us to provide a much higher quality of service at a much lower cost than any community would pay individually since each communities' contribution to McGregor is only a fraction of our costs.
3. **Diversified Revenue Stream** - McGregor continues to benefit from our educational programs which not only help to offset some of our overhead costs but increasingly serve as a recruitment tool for paramedics who like teaching. As one seasoned paramedic recently said to me, "I like working here because there are just so many more opportunities than only being on a truck."

## 2023 Appropriation Request Calculation

While unchanged from prior years, I will again review how McGregor's appropriation request is calculated. The request is calculated using three fixed costs - dispatch, station lease cost, and the cost of our overnight paramedics - to arrive at a total / gross figure. From there, McGregor has voluntarily "discounted" or reduced the amount requested of the communities, thus absorbing some of these costs. It is this total amount (fixed costs minus the discount) that is split between each community based on their share of the last three year's call volume.

As usual, McGregor will absorb a portion of these costs by providing a "discount" to the communities. That said, given the other factors noted above, McGregor's Board of Directors made the decision to slightly decrease the portion of costs absorbed by the organization (the "discount") from 37% to 35%. The impact of these changes is noted below.

*Over fifty years of service to the communities of Durham, Lee, Madbury, and UNH in memory of Dr. George G. McGregor*

# McGregor Memorial EMS

	2020	2021	2022	'21 to '22 Change	
Dispatch	\$23,000	\$23,750	\$24,500	\$750	3%
Station Lease	\$37,084	\$38,938	\$37,680	-\$1,258	-3%
Overnight Paramedics	\$82,752	\$82,752	\$96,360	\$13,608	16%
<b>Subtotal</b>	<b>\$142,836</b>	<b>\$145,440</b>	<b>\$158,540</b>	<b>\$13,100</b>	<b>9%</b>
Discount	-\$52,850 (37%)	-\$53,813 (37%)	-\$55,489 (35%)	-\$1,676	
<b>Approp. Request</b>	<b>\$89,986</b>	<b>\$91,627</b>	<b>\$103,051</b>	<b>\$11,424</b>	<b>12%</b>

As a reminder, in 2021 all of the communities served by McGregor agreed to utilize a three-year rolling average to distribute the total appropriation amount among all of the communities served. Utilizing this formula, the Durham's appropriation figure is 46% of the total appropriation request or \$46,942.

We are well aware of the significant challenges facing the communities we serve especially in light of the dramatic economy-wide inflation rate. McGregor takes very seriously the need to offer the best value possible to the communities we serve and we remain confident that we provide exceptional service and value.

There are numerous articles in the news about ambulance services ceasing to function, being in crisis, or otherwise failing to meet their obligations, yet McGregor remains strong. We are confident that this appropriation request will help McGregor to continue providing a high-quality service to the communities we serve through 2023. Please feel free to contact me with questions or if you would like to discuss any of these issues in greater depth.

Sincerely,



Chris Lemelin



## 2023 Appropriation Request

In 2021 all of the communities served by McGregor agreed to allocate appropriations based on call volume using a three year rolling average as opposed to a single year. The figures below reflect this change.

### Appropriation Calculation\*

	Responses			3-Year Avg Calls (2019-2021)	2023 Requested Approp.	2022-2023 change	2022 Requested	
	2019	2020	2021					
<b>Durham</b>	<b>806</b>	<b>749</b>	<b>954</b>	<b>46%</b>	<b>\$ 46,942</b>	<b>\$ 7,903</b>	<b>\$ 39,039</b>	<b>20%</b>
UNH	457	195	316	18%	\$ 18,111	\$ (1,383)	\$ 19,494	-7%
Lee	562	517	599	30%	\$ 31,394	\$ 4,261	\$ 27,133	16%
Madbury	106	127	120	6%	\$ 6,604	\$ 643	\$ 5,961	11%
Subtotal (McGr Communities)	1931	1588	1989	100%	\$ 103,051	\$ 11,424	\$ 91,627	
Mutual Aid	254	243	342					
Grand Total Responses	2185	1831	2331					

### Explanation of total appropriation

	<u>2020</u>	<u>2021</u>	<u>2022</u>	
Dispatch Costs	\$ 23,000	\$23,750	\$24,500	This expense was added by UNH in 2011.
Station Lease	\$ 37,084	\$38,938	\$37,680	This expense was added by UNH / Durham in 2011.
Nighttime Medic Program	\$ 82,752	\$82,752	\$96,360	Includes the overnight portion of Paramedic coverage
<b>Subtotal</b>	<b>\$ 142,836</b>	<b>\$145,440</b>	<b>\$158,540</b>	
Reduction	37%	37%	35%	Portion of above expenses covered by McGregor
<b>Total Appropriation</b>	<b>\$89,986</b>	<b>\$91,627</b>	<b>\$103,051</b>	<b>Portion of above expenses requested from communities</b>





## Ambulance Billing Rates Survey

Service	McGregor EMS		Dover Fire & Rescue	Surrounding Communities				
	Proposed 2023	Current 2022		Epping	Nottingham	Barrington	Newington	Newmarket
BLS Emergency	\$769	\$717	\$886	\$1,205	\$499	\$654	\$1,293	\$896
ALS1 Emergency	\$1,308	\$1,219	\$1,645	\$1,950	\$593	\$1,088	\$2,099	\$1,462
ALS2 Emergency	\$2,149	\$2,003	\$2,599	\$3,010	\$777	\$1,686	\$3,194	\$2,189
Specialty Care	\$2,313	\$2,156	\$2,838	\$3,462	N/A	\$2,060	N/A	\$1,754
Mileage	\$20.03	\$19.45	\$20.00	\$32.00	\$8.53	\$17.25	\$34.00	\$18.29

<u>In-network Insurance status</u>							
	<u>McGregor EMS</u>	<u>Dover</u>	<u>Epping</u>	<u>Nottingham</u>	<u>Barrington</u>	<u>Newington</u>	<u>Newmarket</u>
Anthem	No	No	No	Yes	No	Yes	No
All Other Private	No	No	No	No	No	No	No
Medicare	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Medicaid	Yes	Yes	Yes	Yes	Yes	Yes	Yes

**Town of Durham**  
**Request for Funding for Social Service Agencies**  
**for the FY 2023 Budget Year (January 1, 2023 –December 31, 2023)**

For your organization's funding request to be considered, **complete applications must be received no later than Thursday, August 25, 2022**. Applications should be sent to:

Gail Jablonski  
Business Manager  
8 Newmarket Road  
Durham, NH 03824

or via e-mail to: [gjablonski@ci.durham.nh.us](mailto:gjablonski@ci.durham.nh.us)

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Oyster River Youth Association

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): August 1-July31

Key Contact Person: Matthew Glode

Mailing Address: 9 Town Hall Road

Telephone Number: 603-868-5150 E-mail address: director@oryarec.org

**Amount of funding requested from the Town of Durham** \$40,305

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served. **Attached.**
- Attach a copy of your most recent audit and Form 990. **Attached.**
- Describe how these funds will be used (attach statement if additional space is required). **Attached.**

- Does the organization receive funding from other municipalities?  YES  NO  
*If yes, list the other Towns or Cities providing funding and the amount of funding provided:*

Name of Town or City	FY 2020 Received	FY 2021 Received	FY 2022 Received/Anticipated
Lee	\$15000	\$15000	\$0
Madbury	\$24039	\$18326	\$18326

- Does the organization provide services to Durham residents?  YES  NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description:	FY 2020 Clients Served	FY 2021 Clients Served	FY 2022 Clients Served/Anticipated
Residents of Durham			
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			
<b>Total Clients Served</b>			
Program #2 Description:			
Residents of Durham			
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			

<b>Total Clients Served</b>			
-----------------------------	--	--	--

**For your application to be considered complete, please respond fully to the following questions:**

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

FY23 ORYA REC Admin Calculation	
Budgeted REC Admin Expenses	\$ 171,179
Budgeted Fundraising, Late Fees & Other Admin Revenue	\$ 79,754
Remaining Admin	\$ 91,425
Expected REC Participation FY23	1133
Average Admin Needed per Participant	\$ 81
FY23 In-Kind Allocation	
Durham	\$ 3,588.79
Total	\$ 3,588.79
Durham Admin Calculation	
Expected REC Participants	544
Total Admin	\$ 43,894
In-Kind Funding Calculation	\$ 3,589
Direct Funding Request	\$ 40,305

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):  
**Attached.**

- **Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.**

**Mission:**

The Oyster River Youth Association provides inclusive, fair, diverse, and developmentally appropriate recreational programs to the youth of Durham, Lee, and Madbury, NH. ORYA meets the changing needs of the children and families in our community for sports and recreational activities by acquiring and maintaining facilities, promoting volunteerism, and seeking collaborative and strategic partnerships.

**Prospectus:**

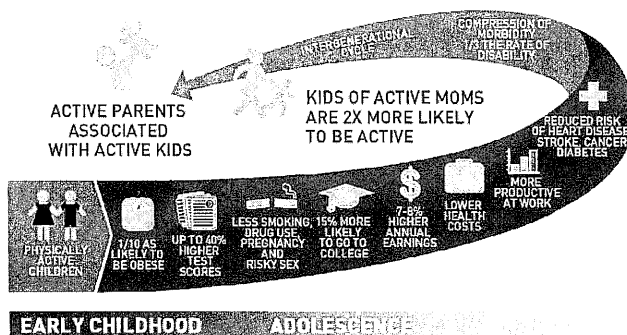
ORYA programs engaged 2211 participants in the 2022 fiscal year (August 1, 2021-July 31, 2022). Durham residents accounted for 1038 accumulated participants which represents 47 percent of our total participation.

From coaches to board members, ORYA celebrates over 200 dedicated community volunteers annually. In addition to prerequisite coach requirements such as a background check, a Safe Sport certification, and a commitment to the ORYA code of conduct, most coaches are also required to attend coach meetings, trainings, or program information nights. With the support of volunteers and our only paid staff member, ORYA was able to offer 38 unique programs that included soccer, baseball, basketball, basketball skills programs, lacrosse, football, field hockey, ice hockey, skating, tennis, track, volleyball, ultimate frisbee, surfing and golf spanning all seasons.

In contrast to younger, year-round specialization and exclusive club-level sports, ORYA maintains a local, recreational focus open to all players regardless of ability. We believe multi-sport participation leads to a more active adult life, limits overuse injuries in children and teens, and helps develop physical literacy and longer athletic participation. Our approach allows players to sample sports with fellow community members in low stress environments close to home. Regardless of season, ORYA has a variety of sports opportunities to engage as many participants as possible.

The Aspen Institute showcases some additional benefits of youth sports:

**ACTIVE KIDS DO BETTER IN LIFE**  
 WHAT THE RESEARCH SHOWS ON THE COMPOUNDING BENEFITS



- **Describe how these funds will be used**

Any funding received from the Town of Durham will be directly subsidize participation of Durham residents in our recreational class programs. This will mirror how funding to the Parks & Rec. department is utilized. This request therefore will only use Durham funds for in-town recreation sports and not travel sports. Travel sport fees are based on registrant numbers and fundraising. The amount requested represents full subsidization of Durham resident administrative costs for recreational programs.

As player fees increase to account for reduced community funding, many program fees are in danger of reaching levels that far exceed those of comparable programs from neighboring communities. ORYA families will migrate to programs in neighboring communities that offer programming funded or subsidized by their Town. In addition, ORYA staff are forced to spend increasing amounts of time and resources on finding alternative sources of funding in an attempt to offset administrative expenses. Subsequently, the burden of largescale fundraising takes focus away from the primary mission of our organization, which is to provide inclusive, fair, diverse, and developmentally appropriate recreational programs to the youth of Durham, Lee, and Madbury.

- **What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):**

The funding received by Durham will be reflected as reduced rates for Durham families within our recreational level programs. As an example, you fund ORYA the full amount requested, every Durham resident will pay roughly \$74 less per recreational program than a resident from a community that elects not to fund. If you fund half the requested amount, Durham families will pay roughly \$37 less per program than a resident from a community that elects not to fund. Both examples are based on budgeted expected number of Durham participants and expenses in our upcoming fiscal year.

Another way to conceptualize this is if you no longer funded the Durham Parks & Recreation department. If the department wanted to continue to offer the programming families have come to expect, they would need to increase the costs of their programs to equal the amount of funding lost.

	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022		2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
Fall Academy Soccer						Winter Rec. Basketball					
Durham	114	136	155	53	85	Durham	141	139	128	26	73
Lee	90	66	70	27	60	Lee	93	100	91	27	37
Madbury	44	51	42	15	31	Madbury	58	56	51	10	31
Other	5	6	15	2	6	Other	2	0	1	4	2
Spring Baseball						Spring Lacrosse					
Durham	104	104	98	0	96	Durham	93	75	69	0	74
Lee	80	84	35	0	76	Lee	41	33	31	0	31
Madbury	41	37	34	0	40	Madbury	32	39	34	0	35
Other	1	1	2	0	2	Other	17	14	27	0	22
Spring Travel Soccer						Spring Academy Soccer					
Durham	59	35	61	0	109	Durham	80	70	53	0	61
Lee	27	19	32	0	44	Lee	38	37	27	0	47
Madbury	19	14	20	0	19	Madbury	20	27	18	0	21
Other	22	14	34	0	35	Other	4	5	4	0	7
Fall Travel Soccer						Travel Hockey					
Durham	41	47	45	92	118	Durham	35	25	24	28	31
Lee	21	18	26	47	52	Lee	16	16	13	13	20
Madbury	14	16	11	20	27	Madbury	13	13	8	4	5
Other	15	9	9	13	19	Other	34	29	26	29	27
Learn to Skate						Spring Tennis					
Durham	39	40	33	22	31	Durham	2	N/O	30	0	21
Lee	23	14	17	22	14	Lee	5	N/O	10	0	11
Madbury	3	14	10	2	15	Madbury	1	N/O	4	0	6
Other	10	9	6	13	12	Other	4	N/O	2	0	3
Fall Tackle Football						Fall Field Hockey					
Durham	23	11	8	0	6	Durham	N/A	32	19	19	N/A
Lee	22	14	11	0	12	Lee	N/A	15	12	7	N/A
Madbury	11	7	11	0	7	Madbury	N/A	7	4	2	N/A
Other	25	25	15	0	10	Other	N/A	4	1	3	N/A
Fall U16/U18 Boys Hockey						Futsal					
Durham	13	19	18	13	12	Durham	8	N/A	19	53	N/A
Lee	0	1	1	6	6	Lee	7	N/A	11	20	N/A
Madbury	4	7	7	4	2	Madbury	2	N/A	4	7	N/A
Other	6	10	11	5	5	Other	3	N/A	5	16	N/A
Spring Track						Tournament Baseball Teams					
Durham	14	25	23	0	38	Durham	N/A	N/A	19	23	32
Lee	8	7	7	0	14	Lee	N/A	N/A	11	12	20
Madbury	7	5	6	0	7	Madbury	N/A	N/A	7	8	17
Other	0	1	2	0	4	Other	N/A	N/A	0	0	0
Winter Travel Basketball						Fall Golf					
Durham	15	14	16	10	6	Durham	N/A	N/A	N/A	15	6
Lee	9	9	16	5	5	Lee	N/A	N/A	N/A	6	0
Madbury	8	9	3	3	2	Madbury	N/A	N/A	N/A	2	4
Other	0	0	0	10	0	Other	N/A	N/A	N/A	1	0
Spring Travel Basketball						Fall Travel Basketball Basketball					
Durham	N/A	N/A	N/A	0	11	Durham	N/A	N/A	N/A	N/A	6
Lee	N/A	N/A	N/A	0	6	Lee	N/A	N/A	N/A	N/A	4
Madbury	N/A	N/A	N/A	0	4	Madbury	N/A	N/A	N/A	N/A	2
Other	N/A	N/A	N/A	0	1	Other	N/A	N/A	N/A	N/A	0
Spring Field Hockey						All Summer Programs					
Durham	19	21	11	0	9	Durham	N/A	N/A	82	59	127
Lee	10	19	9	0	4	Lee	N/A	N/A	39	35	59
Madbury	3	6	5	0	5	Madbury	N/A	N/A	16	14	37
Other	5	6	3	0	3	Other	N/A	N/A	28	26	68
Jr. Ice Cats						Spring Basketball Skills					
Durham	23	8	8	6	17	Durham	N/A	N/A	N/A	0	15
Lee	8	5	7	4	5	Lee	N/A	N/A	N/A	0	10
Madbury	3	6	0	2	3	Madbury	N/A	N/A	N/A	0	6
Other	4	3	6	7	14	Other	N/A	N/A	N/A	0	3
Fall Flag Football						Fall Basketball Skills					
Durham	N/A	N/A	N/A	38	32	Durham	N/A	N/A	N/A	26	9
Lee	N/A	N/A	N/A	36	23	Lee	N/A	N/A	N/A	23	6
Madbury	N/A	N/A	N/A	11	10	Madbury	N/A	N/A	N/A	10	3
Other	N/A	N/A	N/A	7	1	Other	N/A	N/A	N/A	2	1
Spring Golf						Fall U16/U18 Girls Hockey					
Durham	N/A	N/A	3	0	14	Durham	N/A	N/A	3	2	N/A
Lee	N/A	N/A	5	0	2	Lee	N/A	N/A	1	2	N/A
Madbury	N/A	N/A	2	0	5	Madbury	N/A	N/A	0	1	N/A

Other	N/A	N/A	3	0	4	Other	N/A	N/A	12	12	N/A
Summer Baseball						Spring Soccer Skills					
Durham	N/A	N/A	N/A	66	N/A	Durham	N/A	9	4	N/A	N/A
Lee	N/A	N/A	N/A	38	N/A	Lee	N/A	4	0	N/A	N/A
Madbury	N/A	N/A	N/A	19	N/A	Madbury	N/A	3	0	N/A	N/A
Other	N/A	N/A	N/A	1	N/A	Other	N/A	6	2	N/A	N/A



**Town of Durham**  
**Request for Funding for Social Service Agencies**  
**for the FY 2023 Budget Year (January 1, 2023 –December 31, 2023)**

For your organization's funding request to be considered, **complete applications must be received no later than Thursday, August 25, 2022**. Applications should be sent to:

Gail Jablonski  
Business Manager  
8 Newmarket Road  
Durham, NH 03824

or via e-mail to: [gjablonski@ci.durham.nh.us](mailto:gjablonski@ci.durham.nh.us)

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Community Action Partnership of Strafford County

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Jan 1 – Dec 31  
(Please Note: The data reported in this request is for FY's July 1 – June 30)

Key Contact Person: Melissa Spil, Chief Advancement Officer

Mailing Address: 577 Central Avenue, Suite 10, Dover, NH 03820

Telephone Number: 603-435-2480 E-mail address: mbspil@straffordcap.org

**Amount of funding requested from the Town of Durham** \$ 4,000.00

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served. Attached.
- Attach a copy of your most recent audit and Form 990. Attached
- Describe how these funds will be used (attach statement if additional space is required). See below.

Funding from the Town of Durham will help CAPSC continue to provide critical programs and resources for families in Durham and throughout Strafford County.

2022 has been a challenging and stressful year for many families in Strafford County. The cost of housing continues to rise, the price of a gallon of gas has increased, and the amount of money we are spending on food has skyrocketed. Many of our community members and neighbors are struggling and are finding they have to choose between feeding their families and paying their bills. At CAPSC, we believe that no one should have to make this choice, and funding from the Town of Durham will help to ensure that no family will have to.

CAPSC helps individuals to meet basic needs like housing, heat, food, transportation, childcare, and more. In Fiscal Year 2022, CAPSC served over 10,000 individuals and provided nearly \$33 million in goods and services to Strafford County residents, thereby reducing the burden on other County and community services and changing countless lives for the better. Some of what the programs at CAPSC were able to accomplish includes:

- Paying over \$20 million in emergency rental assistance to landlords and utility companies to help 2,450 households avoid eviction and utility disconnections.
- Providing 1,921 households with fuel assistance, valued at over \$2.7 million.
- Distributing 372,994 pounds of food to pantries throughout Strafford County.
- Weatherizing 137 homes.
- Providing 596 children and their families with services through our Early Childhood Education programs.

Does the organization receive funding from other municipalities?  YES  NO  
*If yes, list the other Towns or Cities providing funding and the amount of funding provided:*

Name of Town or City	FY 2020 Received	FY 2021 Received	FY 2022 Received/Anticipated
Town of Barrington	\$2,000.00	\$2,000.00	\$2,000.00
City of Dover	\$11,500.00	\$11,500.00	\$11,500.00
Town of Lee	\$2,000.00	\$2,000.00	\$2,000.00
Town of Madbury	\$1,000.00	\$1,000.00	\$1,000.00
Town of Milton	\$7,250.00	\$4,000.00	\$4,000.00
Town of New Durham	\$2,000.00	\$0.00	\$2,000.00
City of Rochester	\$9,000.00	\$9,000.00	\$9,000.00
Town of Rollinsford	\$1,500.00	\$1,500.00	\$1,500.00
City of Somersworth	\$4,000.00	\$4,000.00	\$4,000.00
Town of Strafford	\$2,000.00	\$2,000.00	\$2,000.00

Does the organization provide services to Durham residents?  YES  NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

<b>Program #1 Description: Fuel &amp; Electric Assistance</b>	<b>FY 2020 Clients Served (FY July 1, 2019 – June 30, 2020)</b>	<b>FY 2021 Clients Served (FY July 1, 2020 – June 30, 2021)</b>	<b>FY 2022 Clients Served/Anticipated (FY July 1, 2021 – June 30, 2022)</b>
Residents of Durham	31 Households Served, Total Value of Services \$12,509.69	64 Households Served, Total Value of Services \$22,356.39	32 Households Served, Total Value of Services \$17,228.58
Residents of Barrington	254 Households Served, Total Value of Services \$191,569.24	263 Households Served, Total Value of Services \$171,521.56	232 Households Served, Total Value of Services \$222,173.77
Residents of Dover	839 Households Served, Total Value of Services \$544,214.90	1,293 Households Served, Total Value of Services \$553,537.19	858 Households Served, Total Value of Services \$597,924.40
Residents of Farmington	498 Households Served, Total Value of Services \$375,729.48	518 Households Served, Total Value of Services \$334,193.39	433 Households Served, Total Value of Services \$407,432.33
Residents of Lee	90 Households Served, Total Value of Services \$66,295.95	93 Households Served, Total Value of Services \$60,898.08	85 Households Served, Total Value of Services \$66,117.18
Residents of Madbury	16 Households Served, Total Value of Services \$13,460.12	15 Households Served, Total Value of Services \$21,442.39	17 Households Served, Total Value of Services \$15,424.60
Residents of Middleton	88 Households Served, Total Value of Services \$65,373.63	90 Households Served, Total Value of Services \$67,422.78	83 Households Served, Total Value of Services \$84,790.16
Residents of Milton	287 Households Served, Total Value of Services \$219,580.01	31 Households Served, Total Households Served \$202,856.95	264 Households Served, Total Value of services \$245,591.96
Residents of New Durham	70 Households Served, Total Value of Services \$52,918.23	77 Households Served, Total Value of Services \$44,420.39	68 Households Served, Total Value of Services \$66,089.47
Residents of Rochester	2,210 Households Served, Total Value of Services	2,487 Households Served, Total Value of Services	2,014 Households Served, Total Value of Services

	\$1,521,021.16	\$1,436,975.04	\$1,715,943.46
Residents of Rollinsford	51 Households Served, Total Value of Services \$31,601.63	80 Households Served, Total Value of Services \$37,536.39	44 Households Served, Total Value of Services \$36,060.14
Residents of Somersworth	572 Households Served, Total Value of Services \$392,292.09	690 Households Served, \$372,607.29	542 Households Served, Total Value of Services \$449,555.27
Residents of Strafford	69 Households Served, Total Value of Services \$47,952.26	88 Households Served, Total Value of Services \$53,303.97	71 Households Served, Total Value of Services \$63,753.95
<b>Total Clients Served</b>	<b>5,073 Households Served, Total Value of Services \$3,534,518.39</b>	<b>6,034 Households Served, Total Value of Services \$3,366,064.42</b>	<b>4,743 Households Served, Total Value of Services \$3,988,085.27</b>

<b>Program #2 Description: Homeless Prevention/Rental Assistance</b>	<b>FY 2020 Clients Served (FY July 1, 2019 – June 30, 2020)</b>	<b>FY 2021 Clients Served (FY July 1, 2020 – June 30, 2021)</b>	<b>FY 2022 Clients Served/Anticipated (FY July 1, 2021 – June 30, 2022)</b>
Residents of Durham	0 Households Served, Total Value of Services \$0.00	38 Households Served, Total Value of Services \$141,483.02	28 Households Served, Total Value of Services \$233,785.87
Residents of Barrington	2 Households Served, Total Value of Services \$3,170	121 Households Served, Total Value of Services \$274,727.97	63 Households Served, Total Value of Services \$609,305.32
Residents of Dover	43 Households Served, Total Value of Services \$49,957.49	964 Households Served, Total Value of Services \$1,866,704.76	948 Households Served, Total Value of Services \$6,031,760.73
Residents of Farmington	4 Households Served, Total Value of Services \$2,050.00	132 Households Served, Total Value of Services \$274,726.95	173 Households Served, Total Value of Services \$1,854,747.87
Residents of Lee	2 Households Served, Total Value of Services \$2,250.00	54 Households Served, Total Value of Services \$102,425.94	31 Households Served, Total Value of Services \$256,646.64
Residents of Madbury	0 Households Served, Total Value of Services \$0.00	14 Households Served, Total Value of Services	3 Households Served, Total Value of Services

		\$35,657.24	\$45,960.79
Residents of Middleton	0 Households Served, Total Value of Services \$0.00	34 Households Served, Total Value of Services \$15,383.09	8 Households Served, Total Value of Services \$58,497.66
Residents of Milton	2 Households Served, Total Value of Services \$5,361.00	106 Households Served, Total Value of Services \$156,824.13	62 Households Served, Total Value of Services \$517,356.18
Residents of New Durham	0 Households Served, Total Value of Services \$0.00	8 Households Served, Total Value of Services \$7,608.41	8 Households Served, Total Value of Services \$77,574.65
Residents of Rochester	35 Households Served, Total Value of Services \$31,842.85	1,204 Households Served, Total Value of Services \$2,079,168.37	979 Households Served, Total Value of Services \$7,706,816.00
Residents of Rollinsford	2 Households Served, Total Value of Services \$4,929.00	23 Households Served, Total Value of Services \$74,961.38	33 Households Served, Total Value of Services \$267,341.54
Residents of Somersworth	21 Households Served, Total Value of Services \$25,904.98	394 Households Served, Total Value of Services \$680,259.38	476 Households Served, Total Value of Services \$2,561,674.84
Residents of Strafford	0 Households Served, Total Value of Services \$0.00	36 Households Served, Total Value of Services \$14,265.42	11 Households Served, Total Value of Services \$116,761.66
<b>Total Clients Served</b>	<b>111 Households Served, Total Value of Services \$125,465.32</b>	<b>3,128 Households Served, Total Value of Services \$5,724,196.06</b>	<b>2,949 Households Served, Total Value of Services \$20,338,229.75</b>

<b>Program #3 Description: Senior Transportation</b>	<b>FY 2020 Clients Served (FY July 1, 2019 – June 30, 2020)</b>	<b>FY 2021 Clients Served (FY July 1, 2020 – June 30, 2021)</b>	<b>FY 2022 Clients Served/Anticipated (FY July 1, 2021 – June 30, 2022)</b>
Residents of Durham	148 Households Served, Total Value of Services (\$24.89	0 Households Served, Total Value of Services \$0.00	315 Households Served, Total Value of Services (\$24.89

	per ride) \$3,683.72		per ride) \$7,840.35
Residents of Barrington	0 Households Served, Total Value of Services (\$24.89 per ride) \$0.00	0 Households Served, Total Value of Services \$0.00	0 Households Served, Total Value of Services \$0.00
Residents of Dover	929 Households Served, Total Value of Services (\$24.89 per ride) \$23,122.81	0 Households Served, Total Value of Services \$0.00	635 Households Served, Total Value of Services (\$24.89 per ride) \$15,805.15
Residents of Farmington	92 Households Served, Total Value of Services (\$24.89 per ride) \$2,289.88	0 Households Served, Total Value of Services \$0.00	0 Households Served, Total Value of Services \$0.00
Residents of Lee	0 Households Served, Total Value of Services (\$24.89 per ride) \$0.00	0 Households Served, Total Value of Services \$0.00	0 Households Served, Total Value of Services \$0.00
Residents of Madbury	0 Households Served, Total Value of Services (\$24.89 per ride) \$0.00	0 Households Served, Total Value of Services \$0.00	0 Households Served, Total Value of Services \$0.00
Residents of Middleton	0 Households Served, Total Value of Services (\$24.89 per ride) \$0.00	0 Households Served, Total Value of Services \$0.00	0 Households Served, Total Value of Services \$0.00
Residents of Milton	0 Households Served, Total Value of Services (\$24.89 per ride) \$0.00	0 Households Served, Total Value of Services \$0.00	0 Households Served, Total Value of Services \$0.00
Residents of New Durham	0 Households Served, Total Value of Services (\$24.89 per ride) \$0.00	0 Households Served, Total Value of Services \$0.00	0 Households Served, Total Value of Services \$0.00
Residents of Rochester	730 Households Served, Total Value of Services (\$24.89 per ride) \$18,169.70	0 Households Served, Total Value of Services \$0.00	675 Households Served, Total Value of Services \$16,800.75
Residents of Rollinsford	2 Households Served, Total Value of Services (\$24.89 per ride) \$49.78	0 Households Served, Total Value of Services \$0.00	0 Households Served, Total Value of Services \$0.00
Residents of Somersworth	22 Households Served, Total Value of Services (\$24.89	0 Households Served, Total Value of Services \$0.00	0 Households Served, Total Value of Services \$0.00

	per ride) \$547.58		
Residents of Strafford	0 Households Served, Total Value of Services (\$24.89 per ride) \$0.00	0 Households Served, Total Value of Services \$0.00	0 Households Served, Total Value of Services \$0.00
<b>Total Clients Served</b>	<b>1,923 Households Served, Total Value of Services (\$24.89 per ride) \$47,863.47</b>	<b>0 Households Served, Total Value of Services \$0.00</b>	<b>1,625 Households Served, Total Value of Services \$40,446.25</b>

<b>Program #4 Description: All Other CAPSC Programs</b>	<b>FY 2020 Clients Served (FY July 1, 2019 – June 30, 2020)</b>	<b>FY 2021 Clients Served (FY July 1, 2020 – June 30, 2021)</b>	<b>FY 2022 Clients Served/Anticipated (FY July 1, 2021 – June 30, 2022)</b>
Residents of Durham	0 Households Served	18 Households Served	3 Households Served
Residents of Barrington	17 Households Served	47 Households Served	18 Households Served
Residents of Dover	430 Households Served	726 Households Served	247 Households Served
Residents of Farmington	151 Households Served	244 Households Served	96 Households Served
Residents of Lee	4 Households Served	21 Households Served	3 Households Served
Residents of Madbury	3 Households Served	3 Households Served	2 Households Served
Residents of Middleton	6 Households Served	36 Households Served	4 Households Served
Residents of Milton	40 Households Served	44 Households Served	27 Households Served
Residents of New Durham	1 Households Served	26 Households Served	9 Households Served
Residents of Rochester	391 Households Served	1,149 Households Served	323 Households Served
Residents of Rollinsford	9 Households Served	5 Households Served	5 Households Served
Residents of Somersworth	163 Households Served	93 Households Served	105 Households Served
Residents of Strafford	7 Households Served	24 Households Served	4 Households Served
<b>Total Clients Served</b>	<b>1,222 Households Served</b>	<b>2,436 Households Served</b>	<b>846 Households Served</b>

***For your application to be considered complete, please respond fully to the following questions:***

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):**

In the past 6 months, the cost of heating oil and electricity has increased exponentially – in fact, for many of our neighbors it has doubled. This, combined with the rising cost of housing and food, will mean that many in the Durham community will be struggling to pay their bills and feed their families this winter. In these unprecedented times, families that have not needed assistance in the past will be reaching out to CAPSC for help.

From July 1, 2021 – June 30, 2022, CAPSC provided nearly \$270,000 in assistance to Durham residents. These funds were predominately used for homeless prevention/rental assistance, and without them, many families in the Durham community would have been facing eviction and potential homelessness. As prices continue to rise all around us, we are asking for the Town of Durham to help its residents by increasing the amount of funding it gives to CAPSC. This winter we are anticipating a greater need than we have ever seen before, and we respectfully ask for your help to fill the void where so many families are falling short.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):**

CAPSC's programming helps individuals meet basic needs like housing, heat, food, transportation, and more. Historically, CAPSC has served individuals and families in Strafford County with a focus on children, parents, seniors, individuals experiencing homelessness, and individuals/families with unstable incomes. However, we anticipate that this need will grow in the upcoming months as inflation has affected not only the most vulnerable in our communities but also those that have never had to reach out for assistance before.

Without the funding that CAPSC provides, many Durham residents would have to make hard choices this winter. Choices like whether to heat their homes or feed their children. Choices like whether to pay their electric bill or buy their prescription medications. Choices like whether to pay their rent or receive much needed medical care. At CAPSC, we believe that no one should have to make these unimaginable choices, and funding from the Town of Durham will ensure that our neighbors won't have to. For those in need of assistance, it will mean having a warm place to live and food to eat this winter, and it will mean that everyone who needs help is able to receive it.





**Attachment #1 - A prospectus of the organization outlining its mission, the specific programs provided, and who is served**

At Community Action Partnership of Strafford County (CAPSC), we strongly believe that no one should go without having their basic needs met. Established in May 1965 in the wake of the war on poverty, CAPSC has a long tradition of helping families become stronger, more financially stable, productive members of society through programs designed to have a measurable impact on the health and welfare of our community's most vulnerable residents, specifically, children under the age of six, seniors, and those experiencing low incomes.

As the sole organization in Strafford County to offer a full suite of services that meet basic needs while promoting self-sufficiency, CAPSC strives to empower individuals and families by opening the doors to resources and opportunities that offer a hand up, not a handout. When we achieve this goal, we reduce the impact on poverty and build a stronger community.

In accordance with CAPSC's mission, we offer over 60 coordinated programs that serve the whole person or family. Our goal is to interrupt the cycle of poverty and empower at-risk children, working families, and seniors to live more secure, stable, and healthier lives by providing programs and services that support basic needs. Programs include nutrition, housing, fuel and electric assistance, weatherization, parent and child education, child care, and transportation, all of which are locally defined, planned, and managed in partnership with community agencies.

For over 56 years, CAPSC has changed countless lives for the better and provided hundreds of millions of dollars in goods and services to the community. In Fiscal Year 2022, CAPSC served over 10,000 individuals and provided nearly \$33 million in goods and services to Strafford County residents, thereby reducing the burden on other County and community services and changing countless lives for the better. Some of what the programs at CAPSC were able to accomplish includes:

- Paying over \$20 million in emergency rental assistance to landlords and utility companies to help 2,450 households avoid eviction and utility disconnections.
- Providing 1,921 households with fuel assistance, valued at over \$2.7 million.
- Distributing 372,994 pounds of food to pantries throughout Strafford County.
- Weatherizing 137 homes.
- Providing 596 children and their families with services through our Early Childhood Education programs.

Together, these programs provide a holistic approach to self-sufficiency, and offer clients the resources needed to move out of poverty and create a more independent and stable life for themselves and their children. CAPSC, as the uniquely qualified provider of all services that meet basic needs, is a key player in mitigating issues that affect the community as a whole.

**Town of Durham  
Request for Funding for Social Service Agencies  
for the FY 2023 Budget Year (January 1, 2023 –December 31, 2023)**

For your organization's funding request to be considered, **complete applications must be received no later than Wednesday, August 25, 2022.** Applications should be sent to:

Gail Jablonski  
Business Manager  
8 Newmarket Road  
Durham, NH 03824

or via e-mail to [gjablonski@ci.durham.nh.us](mailto:gjablonski@ci.durham.nh.us)

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Greater Seacoast Community Health (Goodwin)

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Jan 1 – Dec 31

Key Contact Person: Helen Long

Mailing Address: 311 Route 108 Somersworth, NH 03878

Telephone Number: 603-422-8208 X 3322 E-mail address: hlong@goodwinch.org

**Amount of funding requested from the Town of Durham \$ 500**

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- Attach a copy of your most recent audit and Form 990.
- Describe how these funds will be used (attach statement if additional space is required).

- Does the organization receive funding from other municipalities?  YES  NO  
*If yes, list the other Towns or Cities providing funding and the amount of funding provided:*

Name of Town or City	FY2020 Received	FY2021 Received	FY2022 Received/Anticipated*
Town of Exeter	\$5,000	\$5,000	\$5,000
Town of Hampton	\$10,000	\$10,000	\$10,000
Town of Hampton Falls	\$400	\$400	\$400*
Town of New Castle	\$750	\$750	\$750*
Town of Newington	\$490	\$0	\$441
Town of North Hampton	\$1,000	\$870	\$0
City of Portsmouth	\$10,000	\$10,000	\$10,000*
Town of Rye	\$2,000	\$2,000	\$2,000
Town of Seabrook	\$6,000	\$6,000	\$6,000*
Town of Stratham	\$2,500	\$2,500	\$2,500*

- Does the organization provide services to Durham residents?  YES  NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description: Medical	FY2020 Clients Served	FY2021 Clients Served	FY2022 Clients Served/Anticipated*
Residents of Durham	36	46	46
Residents of Exeter	128	201	201
Residents of	74	91	91

Greenland			
Residents of Hampton	263	299	299
Residents of Hampton Falls	20	25	25
Residents of New Castle	13	13	13
Residents of Newington	14	14	14
Residents of North Hampton	59	94	94
Residents of Portsmouth	942	1098	1098
Residents of Rye	87	104	104
Residents of Seabrook	325	381	381
Residents of Stratham	34	39	39
<b>Total Clients Served</b>	<b>2045</b>	<b>2405</b>	<b>2405</b>
<b>Program #2 Description: Dental</b>			
Residents of Durham	17	19	19
Residents of Exeter	79	64	64
Residents of Greenland	21	25	25
Residents of Hampton	77	87	87
Residents of Hampton Falls	5	8	8
Residents of New Castle	0	2	2
Residents of Newington	4	4	4
Residents of North Hampton	19	29	29
Residents of Portsmouth	172	292	292
Residents of Rye	14	27	27
Residents of Seabrook	55	93	93
Residents of Stratham	9	15	15
<b>Total Clients Served</b>	<b>497</b>	<b>665</b>	<b>665</b>

\*Our FY is based on a calendar year. FY2022 numbers are only projections. We will be able to provide actual numbers for FY2022 next year.

***For your application to be considered complete, please respond fully to the following questions:***

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

We are requesting the same level of funding we have received for the past several years. We understand that many factors impact the town budget processes, resources, and priority in supporting social service agencies. We used to calculate the requested funding by a per capita average cost for each uninsured patient, which is unrealistic to expect due to annual patient numbers and cost fluctuations.

**Request to Town of Durham:**

- **Town support requested:** \$500
- **Amount requested per Durham resident served:** \$11  
(\$500 divided by 46 or more Durham residents expected to be served in FY22)
- **Annual cost of serving Durham residents:**  
\$70,058 (46 residents x \$1,523\*, the average cost of serving one client annually)

\*These costs are averages based on our annual Uniform Data Survey performance report for 2021, which the Bureau of Primary Care requires.

- What would be the impact on Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

In the calendar year 2021, 46 Durham residents utilized Greater Seacoast Community Health (Greater Seacoast) services. Most relied on Greater Seacoast for medical and/or dental care; 28% were uninsured and had their care heavily subsidized by Greater Seacoast, and Medicaid covered 28%. Two residents participated in parenting and family programs we offer in Portsmouth and other towns. (Some residents used both our Health Center and Family Center)

Without access to quality affordable care, low-income Durham residents would either forego care or pay higher costs for care, leaving them with less income for other basic needs such as food, clothing, and shelter. The cost of not receiving regular preventive care becomes expensive when the patient ends up with an undiagnosed illness and requires more advanced care. And patients not receiving regular care will utilize the emergency departments for acute care.

Greater Seacoast is a safety net for Durham residents, providing integrated health and support services under one roof. As a Patient-Centered Medical Home, we treat the whole person, not just their immediate health needs. Our social workers, home visitors, and enrollment specialists help connect patients to services that address the social determinants of health, remove barriers, make it easier for clients to use our services, and access other community supports. Over the past few years, we have expanded programs to address emerging community needs such as behavioral health, substance use disorder treatment and recovery, and parenting support programs.

- How funds will be used:

We will use funds from the Town of Durham to subsidize a broad range of health and family support services to Durham residents with low incomes who are uninsured and underinsured.

**Organization Overview:**

Greater Seacoast Community Health (Greater Seacoast) is a network of community health centers that includes Families First Health & Support Center in Portsmouth, Goodwin Community Health in Somersworth, and Lilac City Pediatrics in Rochester. Our mission is to deliver innovative, compassionate, integrated health services and support that are accessible to all in our community, regardless of ability to pay.

Since 1969 and 1984, Goodwin Community Health and Families First have provided health care to Strafford and Rockingham counties residents with low incomes, including the underinsured or uninsured. We provide primary care, pediatrics, dental care, prenatal care, behavioral health counseling, substance use disorder treatment, mobile health services, WIC, social work, and pharmacy services. Greater Seacoast's Family Resource Center provides parenting classes, playgroups, family programs, and home visiting services. The Strafford County Public Health Network and SOS Recovery Community Organization also are affiliated with Greater Seacoast.

In 2021, 11% of Greater Seacoast's medical and dental patients were uninsured, Medicaid covered 45%, and 5% were homeless. Seventy-six percent of patients with known income lived at or below 200% of federal poverty. Of those, 41% lived at or below 100% (\$27,750 for a family of four).

We serve more than 16,000 people living in eastern Rockingham County, Strafford County, New Hampshire, and York County, Maine. Services are open to everyone and aim to be respectful, recovery-friendly, LGBTQ-affirming, and trauma-informed. Health and dental services are provided regardless of the ability to pay. A sliding fee scale is offered to all income-eligible patients, and most parent/family programs are offered at no cost.

**Town of Durham**  
**Request for Funding for Social Service Agencies**  
**for the FY 2023 Budget Year (January 1, 2023 –December 31, 2023)**

For your organization’s funding request to be considered, **complete applications must be received no later than Thursday, August 25, 2022**. Applications should be sent to:

Gail Jablonski  
Business Manager  
8 Newmarket Road  
Durham, NH 03824

or via e-mail to: [gjablonski@ci.durham.nh.us](mailto:gjablonski@ci.durham.nh.us)

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: American Red Cross of Northern New England

Organization’s Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1 - June 30

Key Contact Person: Lauren Jordan

Mailing Address: 2 Maitland St., Concord, NH 03301

Telephone Number: 1-800-464-6692 E-mail address: supportnne@redcross.org

Amount of funding requested from the Town of Durham \$ 1,000.00

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- Attach a copy of your most recent audit and Form 990.
- Describe how these funds will be used (attach statement if additional space is required).

Our FY22 financials are expected to be available later next month. Please see the attached audited financials for FY21.

The American Red Cross provides disaster response services in the wake of events like home fires. We also respond nationwide to larger scale weather events such as hurricanes and wildfires. We further deliver our disaster service work by installing free smoke detectors in homes and educating individuals and families about fire safety. We collect and distribute essential blood and blood products. We provide supportive services to active and veteran members of our armed forces, including emergency communications and resiliency training.



For more detailed information on the services we provide, please see the attached service delivery for Strafford County in FY22.

- Does the organization receive funding from other municipalities?  YES  NO  
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:  
 Our FY22 financials will be submitted as soon as available.

Name of Town or City	FY 2020 Received	FY 2021 Received	FY 2022 Received/Anticipated

- Does the organization provide services to Durham residents?  YES  NO

Please see the attached FY22 Service Delivery for Strafford County.

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description:	FY 2020 Clients Served	FY 2021 Clients Served	FY 2022 Clients Served/Anticipated
Residents of Durham			
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			
<b>Total Clients Served</b>			
Program #2 Description:			
Residents of Durham			
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			
<b>Total Clients Served</b>			

***For your application to be considered complete, please respond fully to the following questions:***

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

We base the amount of our request on population size as well as the amount received over the past several years. There is no change in request of funding from previous years. This is a request for general support to ensure that our staff and volunteers are trained and supported, that our fleet and facilities remain operational, and that we have all the resources we need to reliably deliver our mission to the communities we serve.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

The community of Durham is a safer place for its residents to live thanks to our numerous lines of service. Should a disaster strike, the Red Cross will be there to provide a place to stay, food to eat, and emotional support. If a member of the Armed Forces or their family requires assistance, we can be a valuable resource to them. We teach life-saving CPR and first aid, and we host drives in your community to collect pints of life-saving blood. The financial support from the Town of Durham, helps strengthen our programs to improve the Durham community and empower residents with assistance they need.



## Strafford County Service Delivery July 1, 2021 - June 30, 2022

### Disaster Response

In the past year, the American Red Cross has responded to **8 disaster cases** in **Strafford County**, providing assistance to **52 individuals**. Most commonly, these incidents were home fires. Red Cross workers were on the scene to provide food, clothing, lodging, emotional support, and more to families during their hours of greatest need. Our teams also provide Mass Care to first responders. Things like food, water, and warm drinks strengthen the brave people of your local Fire and Police Departments as they answer the call to keep your residents safe.

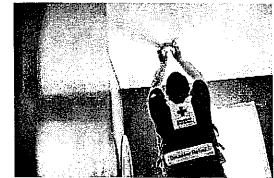
Town/City	Disaster Events	Individuals
Dover	2	31
Farmington	1	1
Milton	1	4
Rochester	4	16

### Home Fire Campaign

Last year, Red Cross staff and volunteers worked throughout Strafford County to educate residents on fire, safety and preparedness. We made **19 homes safer** by helping families develop emergency evacuation plans.

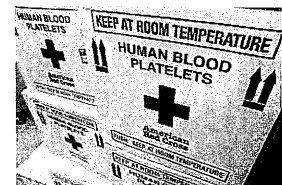
### Blood Drives

We collected **4,379 pints** of lifesaving blood at **148 drives** in Strafford County.



### Training Services

Last year, **1,010 Strafford County residents** were taught a variety of important lifesaving skills such as First Aid, CPR, Babysitting Skills and Water Safety.



### Service to the Armed Forces

We proudly assisted **77 of Strafford County's Service Members, veterans, and their families** by providing emergency communications and other services, including counseling and financial assistance.

### Volunteer Services

Strafford County is home to **131 American Red Cross Volunteers**. We have volunteers from all walks of life, who are trained and empowered to respond to disasters in the middle of the night, to teach safety courses, to help at our many blood drives, and so much more. The American Red Cross is proud that 90% of its staff is made up of volunteers; they are truly the heart and soul of our organization.



**Town of Durham  
Request for Funding for Social Service Agencies  
for the FY 2023 Budget Year (January 1, 2023 –December 31, 2023)**

For your organization’s funding request to be considered, **complete applications must be received no later than Thursday, August 25, 2022**. Applications should be sent to:

Gail Jablonski  
Business Manager  
8 Newmarket Road  
Durham, NH 03824

or via e-mail to: [gjablonski@ci.durham.nh.us](mailto:gjablonski@ci.durham.nh.us)

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Court Appointed Special Advocates (CASA) of NH, Inc

Organization’s Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1- June 30

Key Contact Person: Tarah Bergeron, Development Associate

Mailing Address: PO Box 1327 Manchester, NH 03105

Telephone Number: 603-626-4600 E-mail address: tbergeron@casanh.org

**Amount of funding requested from the Town of Durham \$500**

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- Attach a copy of your most recent audit and Form 990.
- Describe how these funds will be used (attach statement if additional space is required).

- Does the organization receive funding from other municipalities?  YES  NO  
*If yes, list the other Towns or Cities providing funding and the amount of funding provided:*

<b>Name of Town or City</b>	<b>FY 2020 Received</b>	<b>FY 21 Received</b>	<b>FY 22 Received/Anticipated</b>
City of Berlin	\$500.00		\$500.00
City of Keene	\$2,058.06	\$2,000.00	\$3,000.00
City of Laconia	\$1,500.00	\$1,500.00	\$1,500.00
City of Lebanon	\$0.00	\$1,000.00	\$1,000.00
City of Manchester	\$9,750.00	\$16,250.00	\$9,750.00
City of Nashua	\$9,000.00	\$10,000.00	\$10,000.00
City of Portsmouth	\$1,500.00	\$1,500.00	\$1,500.00
City of Rochester	\$2,500.00	\$250.00	\$750.00
County of Cheshire	\$2,500.00	\$2,500.00	\$2,500.00
Rockingham County Commissioner	\$1,250.00	\$10,000.00	\$7,500.00
Town of Allenstown	\$500.00	\$500.00	\$500.00
Town of Alton	\$500.00	\$0.00	\$500.00
Town of Amherst	\$500.00	\$3,000.00	\$500.00
Town of Auburn	\$0.00	\$500.00	\$500.00
Town of Barrington	\$500.00	\$500.00	\$0.00
Town of Belmont	\$500.00	\$500.00	\$500.00
Town of Bennington	\$1,000.00	\$600.00	\$0.00
Town of Boscawen	\$500.00	\$0.00	\$500.00
Town of Bow	\$0.00	\$1,000.00	\$0.00
Town of Bristol	\$500.00	\$500.00	\$500.00
Town of Brookline	\$150.00	\$200.00	\$200.00
Town of Campton	\$500.00	\$500.00	\$500.00
Town of Candia	\$1,000.00	\$1,000.00	\$1,000.00
Town of Carroll	\$500.00	\$500.00	\$500.00
Town of Chatham	\$500.00	\$500.00	\$500.00
Town of Chesterfield	\$0.00	\$500.00	\$500.00
Town of Colebrook	\$2,000.00	\$1,000.00	\$0.00
Town Of Danville	\$1,000.00	\$1,000.00	\$1,000.00
Town of Deerfield	\$625.00	\$375.00	\$500.00
Town of Dublin	\$500.00	\$500.00	\$500.00
Town of Dummer	\$500.00	\$500.00	\$0.00
Town of Durham	\$500.00	\$500.00	\$500.00
Town of East Kingston	\$0.00	\$1,000.00	\$1,000.00
Town of Easton	\$0.00	\$500.00	\$0.00
Town of Errol	\$500.00	\$500.00	\$500.00

Town of Exeter	\$1,250.00	\$1,500.00	\$1,875.00
Town of Fitzwilliam	\$500.00	\$500.00	\$0.00
Town of Francestown	\$0.00	\$300.00	\$0.00
Town of Fremont	\$0.00	\$1,500.00	\$0.00
Town of Gilmanton	\$1,000.00	\$1,000.00	\$1,000.00
Town of Groton	\$250.00	\$250.00	\$0.00
Town of Hampstead	\$500.00	\$500.00	\$0.00
Town of Hampton	\$0.00	\$0.00	\$1,000.00
Town of Hampton Falls	\$500.00	\$500.00	\$500.00
Town of Harrisville	\$500.00	\$500.00	\$0.00
Town of Haverhill	\$2,000.00	\$0.00	\$500.00
Town of Hinsdale	\$1,000.00	\$500.00	\$0.00
Town of Holderness	\$0.00	\$500.00	\$0.00
Town of Hollis	\$500.00	\$400.00	\$400.00
Town of Hudson	\$500.00	\$500.00	\$500.00
Town of Jefferson	\$0.00	\$500.00	\$500.00
Town of Kingston	\$0.00	\$500.00	\$500.00
Town of Landaff	\$500.00	\$500.00	\$500.00
Town of Lee	\$1,000.00	\$1,000.00	\$1,000.00
Town of Lincoln	\$500.00	\$500.00	\$500.00
Town of Litchfield	\$1,000.00	\$500.00	\$0.00
Town of Littleton	\$0.00	\$0.00	\$750.00
Town of Londonderry	\$1,000.00	\$0.00	\$732.00
Town of Lyme	\$500.00	\$500.00	\$0.00
Town of Lyndeborough	\$500.00	\$500.00	\$0.00
Town of Marlow	\$0.00	\$0.00	\$500.00
Town of Milan	\$500.00	\$500.00	\$0.00
Town of Milton	\$0.00	\$750.00	\$0.00
Town of Nelson	\$768.00	\$500.00	\$500.00
Town of New Boston	\$500.00	\$0.00	\$500.00
Town of New Castle	\$500.00	\$500.00	\$0.00
Town of New Ipswich	\$250.00	\$500.00	\$500.00
Town of New London	\$500.00	\$1,500.00	\$1,500.00
Town of Newfields	\$500.00	\$500.00	\$400.00
Town of Newington	\$0.00	\$1,000.00	\$450.00
Town of North Hampton	\$2,272.00	\$1,305.00	\$0.00
Town of Nottingham	\$500.00	\$500.00	\$500.00
Town of Piermont	\$500.00	\$500.00	\$500.00
Town of Pittsfield	\$1,000.00	\$1,000.00	\$0.00
Town of Plymouth	\$1,000.00	\$1,500.00	\$0.00
Town of Raymond	\$1,500.00	\$1,500.00	\$1,500.00
Town of Rollinsford	\$500.00	\$500.00	\$0.00
Town of Rumney	\$500.00	\$500.00	\$500.00

Town of Sandown	\$398.00	\$500.00	\$0.00
Town of South Hampton	\$200.00	\$200.00	\$200.00
Town of Springfield	\$500.00	\$500.00	\$500.00
Town of Stark	\$0.00	\$1,000.00	\$1,000.00
Town of Stewartstown	\$0.00	\$1,000.00	\$1,000.00
Town of Strafford	\$500.00	\$500.00	\$500.00
Town of Stratford	\$150.00	\$200.00	\$200.00
Town of Temple	\$500.00	\$500.00	\$500.00
Town of Thornton	\$500.00	\$500.00	\$1,000.00
Town of Troy	\$1,000.00	\$1,000.00	\$1,000.00
Town of Tuftonboro	\$500.00	\$500.00	\$500.00
Town of Unity	\$500.00	\$500.00	\$500.00
Town of Wakefield	\$750.00	\$1,000.00	\$1,000.00
Town of Walpole	\$500.00	\$500.00	\$500.00
Town of Washington	\$500.00	\$500.00	\$500.00
Town of Webster	\$0.00	\$1,000.00	\$500.00
Town of Westmoreland	\$400.00	\$400.00	\$0.00
Town of Wilmot	\$0.00	\$500.00	\$500.00
Town of Wilton	\$500.00	\$500.00	\$0.00
Town of Winchester	\$1,000.00	\$1,000.00	\$2,500.00
Town of Windham	\$1,000.00	\$0.00	\$500.00
Town of Wolfeboro	\$1,000.00	\$1,000.00	\$1,000.00

Does the organization provide services to Durham residents?  YES  NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

<b>Program #1 Description:</b>	<b>FY 2020 Clients Served</b>	<b>FY 2021 Clients Served</b>	<b>FY 2022 Clients Served/Anticipated</b>
Residents of Durham *			
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			
<b>Total Clients Served</b>			
<b>Program #2 Description:</b>			
Residents of Durham			
Residents of _____			
Residents of _____			
Residents of _____			
Residents of _____			
<b>Total Clients Served</b>			

\*Due to the nature of the cases CASA is presented with, the number of children from the specific town cannot be shared. There are currently 6 advocates who live in Durham and are providing these services to the children of your community.



***For your application to be considered complete, please respond fully to the following questions:***

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

Funding from the Town of Durham will be directly used to recruit and train new CASA volunteer advocates as well as support existing current CASA volunteer advocates who are currently serving or will serve the victimized children of Durham who need a voice.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

National studies show that children with a CASA volunteer benefit in countless ways -- they are more likely to be placed in safe, permanent homes, likely to receive better mental, emotional and physical health services, and more likely to have fewer placement changes than children without a focused advocate. With the support of a CASA advocate, neglected and abused children have access to a brighter future.

August 5, 2022

Gail E. Jablonski, Business Manager  
Town of Durham  
8 Newmarket Road  
Durham, NH 03824

Dear Gail,



The children of **Durham** need your help, now more than ever.

**I am writing today to ask the Town of Durham to consider an appropriation of \$500 during your next funding cycle to advocate for town's most vulnerable children.** With this support, CASA of New Hampshire will be able to recruit, train and support additional CASA volunteer advocates to provide a voice for the children of **Durham** who have experienced abuse or neglect. Last year, CASA of New Hampshire advocated for more than 1,500 children throughout the state. Unfortunately, due to the unavailability of trained CASA volunteer advocates, 93 children did not have the benefit of a CASA by their side. This year, please help us reach our goal of having trained advocates available for 100% of the children who need them most.

**Our children are in crisis.**

Each year, one million American children are confirmed victims of abuse and neglect and more than half a million are in foster care.

In New Hampshire, hundreds of these children come to the attention of the courts every year. Our children need someone to tell their stories, to be a strong advocate, to get to know them and make their voices heard in a complex, confusing and often overburdened child protection system.

Founded in 1989, Court Appointed Special Advocates of New Hampshire is the only nonprofit organization in the state that protects the rights of our state's abused and neglected children to live, learn and grow in the embrace of a loving family. Our trained volunteer advocates speak for our children's best interests in the New Hampshire Family court system. In recent years, the need for our services has increased dramatically.

The ongoing substance misuse crisis and now the ever changing COVID-19 pandemic have led to a scarcity of resources available to support children in need. Without someone to focus on these children and ensure that their needs and best interests are being met, the futures of many abused and neglected children are threatened by a lack of help, stability, and support. Parents are facing increased stress regarding care for their child while working, confronting economic instability and job loss, and feeling even more food and housing-insecure.

While we are still anticipating an increase in cases due to the long-reaching effects of the COVID-19 pandemic, we have begun to see an increase in the severity of the cases being brought to our attention. We are seeing some of the most severe neglect of children ever witnessed. Children and families have clearly struggled during these seemingly endless months of isolation.

However, the bright light during this challenging time is that CASA of NH has an incredibly strong team of staff, board of directors, and more than 600 volunteer advocates completely committed to this difficult but life changing work. Support from the town of Durham will help us to further this mission by

providing neglected and abused children in your community with a caring and compassionate advocate to help see them through their most difficult days.

In addition to all of the good work they do for our children, our CASA volunteers also save the state more than \$3.5M in legal fees – fees that would otherwise be paid for by state tax dollars. If CASA of NH cannot provide a volunteer, the state will then hire a paid GAL (Guardian ad Litem) at \$60 per hour plus travel costs.

Below are our most recent fiscal-year-end statistics specific to your county and the state:

<b>FY 2022</b> <b>BY THE NUMBERS</b>		<b><u>Statewide</u></b>	<b><u>In Strafford County</u></b>
	<b>Children Served</b>	1,536	175*
	<b>Volunteers</b>	628	91
	<b>Miles Traveled</b>	339,166	45,982
	<b>Hours of Volunteer Time</b>	88,859	9,099
	<b>Value of Volunteer Advocacy</b>	\$3.5M	

*\*This number includes children who may use your towns' schools and resources and live with foster parents or extended family members in your community.*

New Hampshire's abused and neglected children are a part of every community within our state and range in age from birth to 21. National studies show that children with a CASA volunteer benefit in countless ways -- they are more likely to be placed in safe, permanent homes, likely to receive better mental, emotional and physical health services, and more likely to have fewer placement changes than children without a focused advocate. With the support of a CASA advocate, neglected and abused children have access to a brighter future.

Thank you so much for your consideration of this request for your next funding cycle. Should you require additional materials to support this letter, please contact Tarah Bergeron, Development Associate at (603) 626-4600 x2113 or by emailing tbergeron@casanh.org.

I look forward to updating you with our progress and the impact that your support will have on New Hampshire's victimized children.

All my best,



Marcia R. Sink  
President & CEO

**Town of Durham**  
**Request for Funding for Social Service Agencies**  
**for the FY 2023 Budget Year (January 1, 2023 –December 31, 2023)**

For your organization’s funding request to be considered, **complete applications must be received no later than Thursday, August 25, 2022**. Applications should be sent to:

Gail Jablonski  
Business Manager  
8 Newmarket Road  
Durham, NH 03824

or via e-mail to: [gjablonski@ci.durham.nh.us](mailto:gjablonski@ci.durham.nh.us)

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: HAVEN – Violence Prevention & Support Services

Organization’s Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1 – Jun 30

Key Contact Person: Tina Holmes

Mailing Address: 20 International Drive Suite 300, Portsmouth, NH 03801

Telephone Number: 603-436-4107 E-mail address: Tina@havennh.org

**Amount of funding requested from the Town of Durham** \$2,500

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- Attach a copy of your most recent audit and Form 990.
- Describe how these funds will be used (attach statement if additional space is required).  
Funds will be used to offset the costs of providing our comprehensive 24-hour crisis intervention, shelter and support services to those Durham residents impacted by domestic and sexual violence and the *Safe Kids Strong Teens* prevention education program to Durham students.

- Does the organization receive funding from other municipalities?  X  YES \_\_\_\_\_ NO  
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY 2020 Received	FY 2021 Received	FY 2022 Received/Anticipated
See Attached			

- Does the organization provide services to Durham residents?  X  YES \_\_\_\_\_ NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

Program #1 Description: <u>Client Services</u>	FY 2020 Clients Served	FY 2021 Clients Served	FY 2022 Clients Served/Anticipated
Residents of Durham	37	38	1
All other towns	3088	2650	680
<b>Total Clients Served</b>	3125	2688	681
Program #2 Description: <u>K-12 Prevention Education</u>			
Residents of Durham*	497*	488*	0* (COVID)
<u>*Oyster River District</u>			
All other towns	3517*	2917*	348*
<b>Total Clients Served</b>	4014*	3405*	1500*

***For your application to be considered complete, please respond fully to the following questions:***

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

HAVEN is requesting level funding at \$2500. Although we used to use a formula based on the number of residents assisted each year to determine the amount requested, HAVEN has consistently asked for level funding for the past several years. One reason for this, is that it is impossible to predict how many residents may need our services each year and level funding ensures that HAVEN can be available 24 hours a day to any Durham resident in need of services.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Sexual assault, domestic violence, child sexual victimization and teen dating violence are costly public health issues. Victims are more likely to suffer from low self-esteem, substance abuse and suicidal behavior. Adult victims often experience a loss of work and difficulty maintaining a job due to safety concerns and depression in the aftermath of abuse. Since we know that youth are the most at risk for child sexual abuse and teen dating violence, the HAVEN *Safe Kids Strong Teens* school-based prevention program is critical to reaching out to current and potential victims. If HAVEN was not available to provide FREE services to the town of Durham, the town would incur expenses related to the ongoing health and services required to meet the needs of those impacted by sexual violence.

HAVEN continues to see an increased need in services as an impact from COVID-19; especially as children see other trusted adults in their lives and are able to disclose about abuse happening at home. As an organization, we have continued to be innovative and provide support and shelter to more people than ever before. The services HAVEN provides are vital to survivors experiencing ongoing violence and abuse; they also set survivors up for self-sufficiency after they begin rebuilding their lives through housing, shelter, or other programs.





ENDING VIOLENCE.  
CHANGING LIVES.

20 International Drive  
Suite 300  
Portsmouth, NH 03801

24-Hour Hotline: 1-603-994-SAFE (7233)  
Main Office: 603-436-4107 | Fax: 603-436-7951  
www.havennh.org | info@havennh.org

August 17<sup>th</sup>, 2023

Gail Jablonski  
Business Manager  
8 Newmarket Road  
Durham, NH 03824

Dear Ms. Jablonski,

The mission of HAVEN is to prevent *sexual assault* and *domestic violence* and to **empower** women, men, youth, and families to heal from abuse and rebuild their lives.

HAVEN offers the following services and programs to residents of Durham:

- Emergency Shelter
- 24-hour support: **1-603-994-SAFE (7233)**
- Support and accompaniments to families at the Rockingham and Strafford Child Advocacy Centers
- Support Groups
- Supportive Housing Programs
- Accompaniments to hospitals, child advocacy centers, police departments, and courts
- *Safe Kids Strong Teens* K-12 prevention programs
- Three offices for in-person support
- 

On behalf of HAVEN, I am pleased to submit our annual request in the amount of \$2,500 for funding as an Outside Human Service Agency.

HAVEN continues to see an **increased** need for services as an impact of COVID-19, especially as children see other trusted adults in their lives and can disclose abuse happening at home.

As an organization, we have continued to be innovative and provide support and shelter to more people than ever before. The services HAVEN offers are vital to survivors experiencing ongoing violence and abuse; they also set survivors up for self-sufficiency after they begin rebuilding their lives through housing, shelter, or other programs.

*'I am a client of HAVEN. I am a mother, a friend, a sister, a daughter, and a public health professional. I am a survivor of Domestic Violence. HAVEN helped me through some of the scariest and most challenging times, I have ever faced. Thankfully, I am safe, but I know that is not the case for others. HAVEN was there to support me and many other during times of extreme stress and fear. WE ALL deserve to be safe.'*

If HAVEN were not available to provide FREE services to our local communities, area municipalities would incur expenses related to the ongoing health and services required to meet the needs of those impacted by domestic and sexual violence. Preventing violence and providing support for those affected can lead to healthier and more secure children and adults.

Last year, HAVEN provided **1 resident with 2.0 units of service.**

**Total 2023 Request: \$2,500**

On behalf of our clients, board, and staff I want to thank the Town of Durham for your continued support.

Sincerely,

Kathy Beebe  
Executive Director



## Town of Durham Impact of Support

For over 40 years, HAVEN, whose mission is to prevent sexual assault and domestic violence, and to empower women, men, youth and families to heal from abuse and rebuild their lives, has provided services to Durham residents.

One of the ways HAVEN accomplishes this mission is through its K-12 *Safe Kids Strong Teens* program that aims to prevent child sexual abuse, sexual harassment, bullying and teen dating violence. The goals of the *Safe Kids Strong Teens* program aim to influence attitudes and behavior and thereby reduce the likelihood of youth becoming victims or perpetrators of sexual or teen dating violence and to create a positive atmosphere for people to build self-esteem and improve their lives.

This prevention program is further supported by a comprehensive client services program that includes:

- Emergency Shelter and Supportive Housing Program
- 24-hour confidential crisis and support hotline 1-800-854-3552
- 24-hour accompaniment to police stations and hospital emergency rooms
- Accompaniment to courts and assistance obtaining restraining orders
- Safety planning
- Support and accompaniment for families at the Stafford County Child Advocacy Center
- Support groups for survivors of domestic violence, sexual assault, and parents.

With support from the Town of Durham, HAVEN was able to assist **1 Durham resident** with 2.0 units of service in our client services program and hundreds of children and teens through the *Safe Kids Strong Teens* program. HAVEN reached **children, parents and teachers at Durham area schools** with critical information about safety and awareness.

Domestic violence, sexual abuse and teen dating violence are costly public health issues. Victims are more likely to suffer from low self-esteem, substance abuse and suicidal behavior. Adult victims often experience a loss of work and difficulty maintaining a job due to safety concerns and depression in the aftermath of abuse. Since we know that youth are the most at risk, our *Safe Kids Strong Teens* school-based prevention program is critical to reaching out to current and potential victims. If HAVEN was not available to provide FREE services to the Town of Durham, the town would incur expenses related to the ongoing health and services required to meet the needs of those impacted by sexual violence.

Preventing domestic violence and sexual abuse and providing support for those impacted can lead to healthier and more secure children and adults. HAVEN has a strong history of producing positive results with programs and services as demonstrated in the following excerpts from students participating in the *Safe Kids Strong Teens* Program and individuals and families accessing support in the 24-hour client services program.

*"I am a client of HAVEN. I am a mother, a friend, a sister, a daughter, and a public health professional. I am a survivor of domestic violence. HAVEN helped me through some of the scariest and most challenging times, I have ever faced. The advocates provided love, support and created safety in times of fear and uncertainty. Thankfully, I am safe, but I know that is not the case for others. HAVEN has been there to support me and many others during times of extreme stress and fear. WE all deserve to be safe."*  
- Adult Sexual Abuse Survivor



*"I really feel that if I had known about HAVEN or if a teacher or another adult had asked me about it, I would have told."  
- Childhood Sexual Abuse Survivor*

*"[My advocate] never once made me feel as if I was being judged. She reaffirmed my positive beliefs and attitudes and gave me advice to help maintain positivity. She seemed honestly interested in everything I had to say. It was comforting to know that there is more support out there when I need it." – Anonymous, NH Survivor*

## **Program Changes and Highlights from the Past Year**

- Expanded capacity to communicate with survivors who are unable to safely speak on the phone.
- Expanded capacity of shelter by working with local hospitality partners.
- Expanded housing program with federal grant providing support services for one year after long-term housing is secured; collaboratively working with state and local housing programs.
- Collaborated with housing authorities to provide housing opportunities for survivors.
- Increased collaboration with local therapist to offer clinical support groups to survivors.
- Created a senior management position to build Child and Family services.
- Offer both virtual and in-person education programs to continue to reach students during COVID spikes.
- HAVEN is currently doubling our impact on hospital visits, shelter requests, child advocacy accompaniments for non-offending caregivers during forensic interviews, and much more.

HAVEN Municipal Funding

	FY22	FY21	FY20
Town of Atkinson	\$0	\$1,775	\$1,775
Town of Barrington	\$2,000	\$0	\$2,000
Town of Brentwood	\$1,600	\$0	\$0
Town of Chester	\$2,400	\$2,400	\$2,400
Town of Danville	\$1,200	\$1,200	\$1,200
Town of Deerfield	\$3,066	\$3,066	\$3,066
Town of Durham	\$2,500	\$2,500	\$2,500
Town of East Kingston	\$825	\$825	\$825
Town of Exeter	\$5,625	\$8,500	\$7,500
Town of Fremont	\$1,855	\$1,885	\$1,885
Town of Greenland	\$2,000	\$2,000	\$2,000
Town of Hampstead	\$3,070	\$3,070	\$3,070
Town of Hampton	\$7,625	\$7,500	\$7,500
Town of Hampton Falls	\$1,500	\$1,500	\$1,500
Town of Kingston	\$1,658	\$833	\$883
Town of Lee	\$3,775	\$3,775	\$3,775
Town of Madbury	\$500	\$500	\$500
Town of Middleton	\$0	\$0	\$250
Town of Milton	\$250	\$500	\$500
Town of New Castle	\$750	\$750	\$750
Town of New Durham	\$500	\$500	\$500
Town of Newfields	\$1,100	\$500	\$500
Town of Newington	\$1,000	\$700	\$700
Town of Newmarket	\$0	\$1,200	\$1,200
Town of Newton	\$3,050	\$3,050	\$3,050
Town of North Hampton	\$1,544	\$1,775	\$1,775
Town of Northwood	\$1,785	\$1,785	\$1,785
Town of Nottingham	\$1,450	\$1,450	\$1,450
Town of Plaistow	\$4,875	\$5,000	\$4,500
City of Portsmouth	\$12,000		\$11,924
Town of Raymond	\$4,000	\$4,175	\$4,175
Town of Rollinsford	\$1,500	\$1,500	\$1,500
Town of Rye	\$3,250	\$3,250	\$3,250
Town of Salem	\$0	\$1,000	\$1,000
Town of Sandown	\$1,575	\$1,254	\$1,433
Town of Seabrook	\$3,007	\$6,014	\$6,807
Town of Somersworth	\$2,000	\$2,000	\$2,000
Town of Strafford	\$992	\$992	\$992
Town of Stratham	\$4,250	\$4,050	\$4,250
Town of Windham	\$2,000	\$2,000	\$2,000

**Town of Durham**  
**Request for Funding for Social Service Agencies**  
**for the FY 2023 Budget Year (January 1, 2023 –December 31, 2023)**

For your organization’s funding request to be considered, **complete applications must be received no later than Thursday, August 25, 2022.** Applications should be sent to:

Gail Jablonski  
Business Manager  
8 Newmarket Road  
Durham, NH 03824

or via e-mail to: [gjablonski@ci.durham.nh.us](mailto:gjablonski@ci.durham.nh.us)

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Big Brothers Big Sisters of New Hampshire (BBBSNH)

Organization’s Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Jan 1 – Dec 31

Key Contact Person: Abby Sprackland, Grants & Communication Manager

Mailing Address: 3 Portsmouth Ave. #2 Stratham, NH 03885

Telephone Number: 603-430-1140 ext. 1002 E-mail address: asprackland@bbbsnh.org

**Amount of funding requested from the Town of Durham** \$ 1,800

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- Attach a copy of your most recent audit and Form 990.
- Describe how these funds will be used (attach statement if additional space is required).

Municipal funds from the Town of Durham support one-to-one mentoring services for local youth ages 6-18 in the area. All of our efforts focus solely on making the best possible match to improve the health and life outcomes of youth. The costs associated with these services include a thorough enrollment process (interviews, documentation, background and reference checks, assessments of both the youth and volunteer and an initial match meeting). Thereafter, BBBSNH’s professional staff provides ongoing match support (volunteer training, regular check-ins to ensure the health of the match and safety of the child, resources for parents/guardians, outcome evaluation surveys, etc.). Our process and professional staff support is what sets us apart from other organizations – and is the key to the success of a strong, healthy, mentoring relationship.

- Does the organization receive funding from other municipalities?  YES  NO  
*If yes, list the other Towns or Cities providing funding and the amount of funding provided:*

Name of Town or City	FY 2020 Received	FY 2021 Received	FY 2022 Received/Anticipated
Amherst	1500	2500	1800
Exeter	7200	7200	7200
Candia	1000	1000	1000
Chesterfield	400	400	400
Dublin	500	500	500
Hampton	8000	8000	8000
Hampton Falls	1200	1200	1200
Londonderry	1940	1944	1940
Manchester – CIP	9000	9000	9000
Merrimack	1000	1000	1000
Rye	3000	3000	3000
Somersworth	1500	1500	1500
Walpole	500	500	500

Does the organization provide services to Durham residents?  YES  NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description: <u>Community Based One-to-One Mentoring</u>	FY 2020 Clients Served	FY 2021 Clients Served	FY 2022 Clients Served/Anticipated
Residents of Durham	3	6	8
Residents of Barrington	4	7	5
Residents of Danville	1	1	1
Residents of Dover	26	32	38
Residents of Elliot, ME	2	3	3
Residents of Epping	2	5	5
Residents of Exeter	13	16	15
Residents of Farmington	3	4	4
Residents of Fremont	1	3	3
Residents of Greenland	1	2	3
Residents of Hampstead	1	0	0
Residents of Hampton	8	8	5
Residents of Hampton Falls	0	1	1

Residents of Kingston	5	7	3
Residents of Lee	0	1	1
Residents of Milton	1	2	2
Residents of Newmarket	4	4	2
Residents of Northwood	1	3	2
Residents of Portsmouth	13	32	35
Residents of Raymond	0	2	2
Residents of Rochester	19	33	38
Residents of Rollinsford	2	6	4
Residents of Rye	0	2	2
Residents of Sandown	0	1	1
Residents of Seabrook	2	11	10
Residents of Somersworth	7	25	28
Residents of Stratham	1	3	3
<b>Total Clients Served</b>	<b>120</b>	<b>220</b>	<b>224</b>

\* The above table is a snapshot of the Seacoast/Strafford County area we serve for comparison to Durham. BBBSNH's services extend statewide.

***For your application to be considered complete, please respond fully to the following questions:***

- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

On average, it costs approximately \$1,800-\$2,400 a year, depending on the needs of the match, to conduct the work required to create and support each match. The costs associated with these services as outlined above, include a thorough enrollment process; staff time spent on interviews, documentation, assessments of both the youth and volunteer and conducting an initial match meeting in addition to the cost of state/local background and reference checks. Thereafter, ongoing match support; staff time spent on volunteer training, regular check-ins to ensure the health of the match and safety of the child, providing resources for parents/guardians, updating documentation, facilitating outcome evaluation surveys, and organizing community activities for matches to attend outside of their traditional outings.

Due to an ever-changing market and increase in labor and materials, we are requesting a slight increase to cover the minimum cost (\$1,800) to contribute to supporting one of our active matches in the Town of Durham.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

In Durham, approximately 50% of youth served live in a one-parent household and approximately 66% are low-income households. Youth living in poverty with little to no parental support or guidance are at higher risk for being truant from class, dropping out of school and

participating in risky behaviors. The dropout epidemic disproportionately affects young people who are low income, children of single parents, or certain minorities, all of whom are the youth population we serve. Without our services, youth facing adversity lose an opportunity to have a consistent, supportive and positive influence in their life and a safe place to turn outside of their immediate family. Our work takes a proactive approach to improve the health and life outcomes for youth and address the need for positive, prevention strategies. When youth have a foundation built on self-confidence, respect and compassion for others, they are better prepared to succeed and reach their full potential. This in turn strengthens the future of our communities. ). At-risk youth who do not have a positive, supportive adult role model, such as BBBS volunteer mentors, could require other more costly, long-term interventions or even incarceration often upwards to \$17,000 a year. BBBSNH has proven successful in serving as an educational driver to empower youth to reach their full potential, furthering the opportunities for young people to join the local economy as educated and goal-oriented young professionals and community-oriented citizens. All youth deserve to have a caring adult in their corner and our staff ensures the work is done to find that person for them.

---

**Organization name:** Big Brothers Big Sisters of New Hampshire  
**Business Mailing Address:** 3 Portsmouth Ave. #2, Stratham, NH 03885

**Contact:** Abby Sprackland, Grants & Communication Manager  
**Telephone number:** (603) 430-1140 ext. 1002  
**E-mail address:** [asprackland@bbbsnh.org](mailto:asprackland@bbbsnh.org)

**Tax exempt status:** 02-0348477  
**Year organization was founded:** 1966

**CEO:** Stacy Kramer

**Amount of grant request:** \$1,800

**Town of Durham Statistics:**

---

- Fiscal Year: January 1, 2022 to December 31, 2022
- Unduplicated youth served from the Town of Durham in 2021: 6
- Unduplicated volunteers from the Town of Durham in 2021: 5
  - Total Durham residents served by BBBSNH in 2021: 11

---

**Organization Mission Statement & Overview:** Big Brothers Big Sisters of New Hampshire's mission is to create and support one-to-one mentoring relationships that ignite the power and promise of youth. Our vision is all youth have the opportunity to achieve their full potential. Big Brothers Big Sisters of New Hampshire (BBBSNH) has been serving youth, ages 6-18, in the Granite State for more than 55 years through one-to-one mentoring relationships. BBBSNH is recognized as an evidence-based preventive program by the U.S. Substance Abuse and Mental Health Administration's National Registry of Evidence-Based Programs and Practices and, an affiliate of Big Brothers Big Sisters of America. BBBSNH offers the following programs:

- **Community-Based:** This is our standard model. Volunteers are matched one-to-one with youth and spend quality time together, for a minimum of 4 hours a month enjoying activities of their choosing within their local community.
- **Site/School-Based:** Utilizes schools or the workplace as the venue for matches to meet. Time is spent working on homework, playing outdoors, enjoying lunch together or learning a new skill.
- **Bigs in Badges:** Promotes positive relationships between first responders and local youth. Youth are paired one-to-one with a first responder from their local community. This program follows either our Community Based or Site Based model.

- **PRISM:** Stands for Pride, Respect, Identity, Safety and Mentoring. Working alongside community partner, Seacoast Outright, BBBSNH provides LGBTQ+ youth with allies and resources through mentoring.
- **Mentor 2.0:** New this year, BBBSNH will launch a pilot of Mentor 2.0 at Manchester West High School in the fall of 2022. Mentor 2.0 is a technology enhanced one-to-one mentoring program that provides transformative support to low-income and first-generation high school students, preparing them for career and/or college success. The program utilizes a monitored digital app for matches to communicate weekly following a guided curriculum. Matches meet in-person at the school 1x per month.

Regardless of the model, matches spend time together, enjoying an array of activities to promote higher aspirations, greater confidence, better relationships, avoidance of risky behaviors, and educational success in youth. Additionally, BBBSNH greatly values opportunities to collaborate and work together with other like-minded organizations to prevent the duplication of services, provide additional resources to meet the needs of matches outside of BBBSNH's scope and to offer free or low-cost activities for matches to enjoy outside of their traditional outings.

All of our efforts focus on making the best possible match through thorough interviews and assessments of both mentors and youth. All volunteers are carefully screened to ensure child-safety. We provide training, facilitate an initial meeting of the match and continue to provide ongoing match support and resources to the mentor, youth and their family, throughout the duration of the match. The ongoing support our staff provides in addition to child-safety check-ins is what sets us apart from other organizations – and is the key to success of a strong, healthy, mentoring relationship. BBBSNH also offers specialized training and resources in trauma; opioid and substance misuse prevention and promotes JEDI practices (Justice, Equity, Diversity and Inclusion). On average, our organization supports approximately 500-600 youth annually.

While all youth, no matter their circumstance, are welcome to join BBBSNH, many of the youth we match are experiencing significant adversities. These circumstances range from history of trauma, mental and emotional health concerns, experiences in foster homes or instable housing, live in an environment with substance misuse or have an incarcerated parent. A disproportionately high number of children in our program are living in poverty. More than 60% of the youth in our program come from families that qualify for free or reduced lunch (a status frequently used as a proxy for poverty). Research shows that adverse childhood experiences (ACEs) can have a lasting impact on individuals. The Centers for Disease Control and Prevention (CDC) reports that as the number of ACEs increases, so does the risk for negative outcomes and toxic stress. However, additional research by the CDC demonstrates that the presence of protective factors, including the presence of a caring adult, can guard against the increased risks of negative health and life outcomes. Our time-tested model continues to support these findings.

In 2021, our staff spent over 11,829 hours enrolling, matching and providing ongoing support and training to each match in our program. Most importantly, volunteer mentors dedicated more than 22,128 hours shaping kids' lives. BBBSNH created and supported 100+ new matches across the state in 2021.



**Outcome Evaluation System:** BBBSNH uses a *length + strength = outcomes* framework to drive results for mentored youth. All matches are measured for success within this framework. BBBSNH also uses a secure Matchforce database for the collection of documentation of each match.

**Length:** BBBSNH uses a 12-month retention rate as its primary indicator of match length.

Twelve-month retention rate is the percentage of matches that are still open after 12-months.

**Strength:** This is measured using a survey that consists of 10 questions for mentees and 15 questions for mentors that help BBBS determine the strength of the mentoring relationship. The survey will be given at the 3-month point and annually thereafter.

**Outcomes:** The Youth Outcomes Survey is designed to track outcomes in the following areas: scholastic competency, educational expectations, self-assessment, social acceptance, parental trust and attitudes toward high risk behavior. It is given to children at the start of a match and each anniversary.

**Budget:** Big Brothers Big Sisters of New Hampshire maintains detailed fiscal records meeting all requirements set out by funders and the American Institute of Certified Public Accountants. Our current operating budget and audited financial statements are available upon request.



# TOGETHER, WE ARE DEFENDERS OF POTENTIAL

3 Portsmouth Ave. #2  
Stratham, NH 03885

www.bbbsnh.org

August 9, 2022

Town of Durham  
Attn: Gail Jablonski  
8 Newmarket Rd.  
Durham, NH 03824

Dear Gail,

On behalf of Big Brothers Big Sisters of New Hampshire (BBBSNH), enclosed is a completed application requesting funds from the Town of Durham's FY 2023 budget for continued support of our one-to-one mentoring program. I have also included our most recent audit and Form 990.

We are sincerely grateful to the Town of Durham for your continued generous support of local youth through our one-to-one youth mentoring program. It is because of the generosity of our donors, grant funders and community partners, like the Town of Durham, that our program remains free of cost for all participants. Furthermore, this funding directly supports igniting potential in local youth in the area.

If you have any questions or need further information, please reach out to me at 603-430-1140 ext. 1002 or [asprackland@bbbsnh.org](mailto:asprackland@bbbsnh.org). We appreciate your consideration again this year.

#### BOARD OF DIRECTORS

- Amir Rosenthal, President
- Joan Brodsky, Vice President
- Roy Ballentine, Vice President
- Aaron Sharabaika, Treasurer
- Andrew Gibson, Secretary
- Michael White
- Rachel Therrien
- Matthew Becker
- Judith Jolton
- Eleanor Dahar
- Stephen Catalano, Ph.D.
- Victoria Auger
- Nicole Paul
- Dr. James Fuller, MD
- Michael O'Reilly
- Raphael Roman
- Kent J. Summers

Sincerely,

Abby Sprackland  
Communication & Grants Manager  
Big Brothers Big Sisters of New Hampshire

**Town of Durham**  
**Request for Funding for Social Service Agencies**  
**for the FY 2023 Budget Year (January 1, 2023 –December 31, 2023)**

For your organization’s funding request to be considered, complete applications must be received no later than Thursday, August 25, 2022. Applications should be sent to:

Gail Jablonski  
Business Manager  
8 Newmarket Road  
Durham, NH 03824

or via e-mail to: [gjablonski@ci.durham.nh.us](mailto:gjablonski@ci.durham.nh.us)

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Ready Rides

Organization’s Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Oct. 1st to Sept 31st.

Key Contact Person: Sally Tobias or Tahja Fulwider

Mailing Address: P.O. Box 272 Northwood NH 03261

Telephone Number: 244-8719 E-mail address: info@readyrides.org

**Amount of funding requested from the Town of Durham \$1500**

1. Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served. (see attached below)
2. Attach a copy of your most recent audit and Form 990. (no audits ever required, but I can attach budget see attached below)
3. Describe how these funds will be used .

The funds provided will be used to cover the cost of mileage reimbursement to our volunteer drivers, administration salary, comprehensive insurance, office expenses, driver vetting fees, driver defensive driving courses, church donation for meeting usage, outreach materials and admin fee for use of the share software and website domain fees and call center triplink fees.

4. Does the organization receive funding from other municipalities? YES

Name of Town or City	FY 2020 Received	FY 2021 Received	FY 2022 Received/Anticipated
Barrington	1500	1500	1500
Durham	1500	1500	750
Lee	1500	1500	750
Madbury	250	250	250
Newfields	1500	1500	1500
Newmarket	1500	1500	1500
Northwoods	1500	1500	1500
Nottingham	1500	1500	1500
Strafford	1500	1500	1500

5. Does the organization provide services to Durham residents? YES

Program #1 Description:	RR FY 2020 Clients Served	RR FY 2021 Clients Served	RR FY 2022 Clients Served/Anticipated
Residents of Durham	502	174	228/235
Residents of Barrington	32	68	10/14
Residents of Lee	62	123	187/195
Residents of Madbury	30	2	8/10
Residents of Newfields	7	0	0/?
Residents of NewMarket	364	375	314/365
Residents of Northwood	92	51	67/70
Residents of Nottingham	182	126	435/445
Residents of Strafford	243	292	156/160
<b>Total Clients Served</b>	<b>1514</b>	<b>1211</b>	<b>1405/1494</b>

***For your application to be considered complete, please respond fully to the following questions:***

6. Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

We ask \$1500 from each represented town to help defer our costs in case of financial grant decline. This figure has not increased since 2013 even with rising operating expenses. We have resumed normal operations with all necessary precautions but will continue to struggle possibly until next year.

Looking at our numbers one can see that our service was on track to grow and flourish pre-covid as our residents aged in place. As you know NH has one of the higher 55 yrs and older resident populations. We did not see the ridership return as quickly as expected but we feel that the rest of the year as things improve we will continue to see more increases as riders who have been putting off doctors appointments and therapies are coming back and making up for missed and postponed appointments. As the riders all get their booster vaccines we will see ridership grow again.

7. What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

If Ready Rides were not available it would hugely impact the health of a whole section of the elderly population. There are so many in need right now. We are here to help the elderly and disabled in the community to maintain and improve their health with trips to Dialysis, regular medical care, therapy and rehab appointments. Our hope is that with our service we will allow our riders to maintain their independence to live on their own and to have less stress from the feeling of helplessness that can come with not being able to take care of your own transportation needs such as going to the doctor. Studies have found that the elderly who do not get regular medical care get more depressed which can lead to other health problems such as substance abuse or even suicide. Our service has also been shown to relieve some of the pressure and the stress on whole families who were trying to juggle their elderly family members' needs for transportation to appointments or dialysis during the day, the demands of their jobs or juggling their younger family members' transportation needs. Some elderly never had children so don't have family or do not have family nearby and are on a fixed income and with the most recent inflation it is even more difficult and they cannot afford a \$50 taxi or Uber or Lyft ride each week to therapy or dialysis. Living in the rural communities as they do there is not an extensive bus system they can utilize. We hope to be able to keep this growing population of retirees and over 55 residents as independent and healthy and in their homes as long as possible.

Ready Rides Currently has a trifold brochure that is distributed to all possible medical offices in each town and to each Town hall, Library and Community Center to get the word out. Ready Rides tries to let those in need of our services see what is available to them. Ready Rides is always looking to grow its base of Volunteer drivers.

**Town of Durham**  
**Request for Funding for Social Service Agencies**  
**for the FY 2023 Budget Year (January 1, 2023 –December 31, 2023)**

For your organization’s funding request to be considered, **complete applications must be received no later than Friday, August 25, 2022**. Applications should be sent to:

Gail Jablonski  
Business Manager  
8 Newmarket Road  
Durham, NH 03824

or via e-mail to: [gjablonski@ci.durham.nh.us](mailto:gjablonski@ci.durham.nh.us)

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Strafford Nutrition & Meals on Wheels

Organization’s Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1st - June 30th

Key Contact Person: Jaymie Chagnon

Mailing Address: 25 Bartlett Avenue - Somersworth, NH 03878

Telephone Number: (603) 692-4211 E-mail address: ExecutiveDirector@SNMOW.org

**Amount of funding requested from the Town of Durham \$1,500**

- Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- Attach a copy of your most recent audit and Form 990.
- Describe how these funds will be used (attach statement if additional space is required).

Funds allocated by Durham will used specifically to provide meals and services to the residents of Durham.

We face two main challenges in providing meals in Durham. First is raising the matching funds from local sources as required by the federal/state grants. In other words, although the federal/state contributes towards providing meals in Durham they will only pay about 70% of the cost for 2,951 meals served in Durham. If we are unable to raise the match, we will be ineligible for the grants.

The second challenge is raising 100% of the cost for 1,131 meals served over the contract limits (2,951 limit). SNMOW works hard at raising funding from various sources in order to avoid wait listing a senior who needs meals. Currently, we anticipate needing to raise \$19,713 for services provided in Durham this year.

- Does the organization receive funding from other municipalities?  YES  NO  
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

Name of Town or City	FY 2019/20 Received	FY 2020/21 Received	FY 2021/22 Received or Requested
Barrington	\$1,200	\$1,200	\$1,500
Dover	0	\$2,000	\$4,000
Durham	\$1,500	\$1,500	\$1,500
Farmington	0	0	\$2,000
Lee	\$1,500	\$1,500	\$1,500
Madbury	0	0	\$1,000
Middleton	\$ 250	\$ 150	\$1,000
Milton	\$1,500	\$1,500	\$1,500
New Durham	\$1,200	\$1,200	\$1,500
Rochester	\$2,000	\$12,000	\$5,500
Rollinsford	\$1,000	\$1,000	\$1,000
Somersworth	0	0	\$2,500
Strafford	0	\$1,000	\$1,000

*Note: We started needing Town support in our FY 18/19. Request were made to all towns where services were provided. We are currently working towards building support in all towns/cities where services are provided based off the level of service in that community.*

- Does the organization provide services to Durham residents?  YES  NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

Program #1 Description:	FY 2019/2020 Clients Served	FY 2020/2021 Clients Served	FY 2021/2022 Clients Served
Senior Dining Clients			
Residents of Durham	1	Due to Covid restriction participants that would have normally been served through congregate program were fed	Due to Covid restriction participants that would have normally been served through congregate program were fed
Residents of <u>Barrington</u>	2		
Residents of <u>Dover</u>	88		
Residents of <u>Farmington</u>	3		
Residents of <u>Lee</u>	1		
Residents of <u>Madbury</u>	0		
Residents of <u>Middleton</u>	0		
Residents of <u>Milton</u>	5		

Residents of <u>New Durham</u>	0	through homedelivered or grab'n go services and are incorporated into our HD client counts.	through homedelivered or grab'n go services and are incorporated into our HD client counts.
Residents of <u>Rochester</u>	117		
Residents of <u>Rollinsford</u>	1		
Residents of <u>Somersworth</u>	171		
Residents of <u>Strafford</u>	2		
<b>Total Clients Served</b>	413		
<b>Program #2 Description: Home Delivered Clients</b>	<b>FY 2019/2020 Clients Served</b>	<b>FY 2020/2021 Clients Served</b>	<b>FY 2021/2022 Clients Served</b>
Residents of <u>Durham</u>	21	22	23
Residents of <u>Barrington</u>	27	36	45
Residents of <u>Dover</u>	242	341	385
Residents of <u>Farmington</u>	39	65	68
Residents of <u>Lee</u>	14	18	18
Residents of <u>Madbury</u>	1	7	9
Residents of <u>Middleton</u>	3	10	10
Residents of <u>Milton</u>	14	35	41
Residents of <u>New Durham</u>	10	13	12
Residents of <u>Rochester</u>	338	498	503
Residents of <u>Rollinsford</u>	12	14	21
Residents of <u>Somersworth</u>	111	316	305
Residents of <u>Strafford</u>	21	24	23
<b>Total Clients Served</b>	853	1,399	1,463

<b>Program #2 Description: Meals Served</b>	<b>FY 2019/2020 Meals Served</b>	<b>FY 2020/2021 Meals Served</b>	<b>FY 2021/2022 Meals Served</b>
Residents of <u>Durham</u>	4,856	4,083	4,082
Residents of <u>Barrington</u>	3,662	3,661	4,401
Residents of <u>Dover</u>	32,429	31,141	29,954
Residents of <u>Farmington</u>	7,620	7,571	6,332
Residents of <u>Lee</u>	2,442	2,382	2,496
Residents of <u>Madbury</u>	868	1,066	961
Residents of <u>Middleton</u>	1,010	1,235	1,082
Residents of <u>Milton</u>	4,009	3,173	3,214
Residents of <u>New Durham</u>	1,780	1,518	1,462
Residents of <u>Rochester</u>	50,062	50,047	46,125
Residents of <u>Rollinsford</u>	1,624	1,685	1,933
Residents of <u>Somersworth</u>	18,334	19,806	20,266
Residents of <u>Strafford</u>	3,070	2,753	2,740
<b>Total Meals Served</b>	132,049	130,130	124,688

***For your application to be considered complete, please respond fully to the following questions:***



- Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

The primary factor is the cost of providing the service in Durham. The cost is calculated by the number of meals served along with the type of meals as some are more expensive to provide than others. Our anticipated cost for providing services for FY22/23 in Durham is \$38,779. These estimates are based on historical data of services provided in Durham and the current cost of providing these services. We are continuing to see a steep increase in the cost of providing the meals and have serious concerns about our ability to meet these obligations if all funding requests are not received, especially as fundraising abilities have been dramatically impacted since the onset of the pandemic.

As a program we are about 92% homebound services. Every homebound client's eligibility and needs are assessed initially and annually thereafter. Based on their assessment an individual could receive from one meal - five days a week up to three meals - seven days a week. We also provide some meal type options based on dietary restrictions such as pureed or ground, diabetic friendly, lactose intolerance, etc. Based on the individual's level of need the cost for providing one year of services ranges from \$2,470 to \$10,374.

We realize the Towns are primarily interested in how many of their residents we serve, so we present that information in our funding request. However, client counts alone can provide a skewed perspective when you are talking service needs. For example, if you have 50 residents that only attend a couple of monthly specials throughout the year may add up to around 150 meals. Or you could have 10 residents with high level of need that could be receiving over 10,920 meals. So, for further clarification we have included the number of meals served along with the client charts.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Our program is designed to help keep individuals safely in their homes in lieu of more costly alternatives by delivering nutritional food, support services, and daily safety checks.

Provision of our program has a ripple impact that goes well beyond the recipient. For the recipient they receive much needed nutrition helping them improve or maintain their health and independence. For family members (who may also be residents and can't stay home to take care of their elderly relative, they have the peace of mind knowing their loved one is being seen and monitored. For the community we reduce the demand on emergency services, reduce the number of potential residents being placed in the nursing home systems.

Meal on Wheels impacts every taxpayer out there, especially with the growing number of seniors, people living longer, and the increase levels of need among the people requiring assistance. Rough cost equivalents:

**One year of Meals on Wheels = Ten days of Nursing Home care = One day of Medical Care**



**Strafford Nutrition & Meals on Wheels**  
25 Bartlett Avenue Suite A – Somersworth, NH 03878  
Tel (603) 692-4211 Fax (603) 841-5525

August 16, 2022

Durham Town Council  
8 Newmarket Road  
Durham, NH 03824

Dear Councilors:

SNMOW requests the Town of Durham's support to help provide meals and safety services to the residents of Durham as part of their next budget cycle. During the past couple years things like the pandemic and inflation has intensified challenges and financial burdens for many businesses. Meals on Wheels is no exception. Currently we are seeing continual increases in need and extreme increases in all our main cost factors. Food, packaging, gas, and labor have all exponentially increased since last year at this time. We believe the one positive thing that came from the pandemic is that it has demonstrated the importance in assisting Meals on Wheels programs continue their mission. Meals on Wheels provides a true value to each community we serve.

### **OUR MISSION**

To promote the well being of the elderly and disabled adults of Strafford County by providing services to foster independence in their own home and prevent or delay the need for institutional care. Through the delivery of hot nutrition meals in home or community settings, daily safety checks, nutrition education, and nutritional assessments SNMOW will promote physical and emotional health, protect their quality of life, and aide in the social & economic needs of the elderly and disabled.

### **SERVICE PROVIDED TO DURHAM RESIDENTS**

23 Durham Residents (on average we are feeding 16 Durham residents per day)

4,082 Nutritious Meals

1,559 Safety Checks and Support Services

SNMOW provides services all year round from the Waldron Towers in Dover. We provide meals Monday – Friday, with provisions for evenings and weekends for clients certified with greater needs.

### **TOWN SUPPORT PROVIDES MEALS FOR TOWN RESIDENTS**

Cost of providing Meals on Wheels to Durham residents: \$38,779.00

**We are asking the Town of Durham to contribute \$1,500.00  
towards the cost of these services.**

A lot of individuals mistakenly believe that Meals on Wheels is fully funded. They tend to think we are what many refer to as an entitlement program and maybe that is why less than 2% of philanthropy money is put towards senior related programs. The truth is we must raise over \$100,000 each year just to maintain the current level of service. Town funding is needed for these specific reasons:

- Meeting Matching Grant Requirements. The Federal/State funding we do receive is a matching grant. We must raise about 30% of the cost of each meal from local sources. In Durham, that meant we had to raise the match for 2,951 of the meals served. We only ask the Town to contribute a small portion towards the local match requirement. We make up most of the match through various means, including the donations made by the clients towards the cost of their meal.

- Town support helps prevent waiting lists. Town support also helps us to feed clients who need and qualify for the service, but we have exceeded the number of units allowed under our grants. In Durham we had to raise 100% of the cost for 1,131 additional meals served beyond the 2,951 units allotted through the grant.

## SNMOW'S IMPACT AFFECTS A BROAD SPECTRUM

Individual Impact – *“I am very grateful to all the Meals on Wheels staff that make a warm, nutritious meal for me every day. Your care and thoughtfulness does not go unnoticed.”*

In addition to the nutritious meal helping promote physical health, our staff with their everyday gestures and training also promotes emotional health, especially for those clients who are more isolated.

Family Impact – *“I would like to let the public know how understanding the Meals on Wheels people are. They just don't cook and deliver meals; it's the smile, and someone checking in on shut ins. Like this past Friday, when they brought my Dad his lunch. My Dad had thought he was coming down with a cold, the MOW people didn't agree, and called an ambulance. It was another heart attack. He's doing just fine. Again, my personal thanks to all of you.”*

In a world where families no longer have a stay-at-home member or may live great distances apart, we are able to help support them by feeding and checking in on their loved ones, with the reassurance that as any concerns arise we will bring it to their attention.

Community Impact – *“As a former Budget Committee member for years, I wish I knew then what I do now! Meals on Wheels is such a worthwhile answer to helping people stay out of institutions.”*

Meals on Wheels benefits go beyond the impact on the individual, we benefit the town too:

- Town welfare costs, as Meals on Wheels feeds residents in need.
- County taxes, as Meals on Wheels impacts nursing home placements.
- Demands on the local police force, fire department, and ambulance service as this at-risk elder population is fed and checked on through the daily Meals on Wheels service.
- Working Durham residents can have peace of mind, knowing their loved ones are being fed and checked on during the day.

**One year of Meals on Wheels = Ten days of Nursing Home care = One day of Medical Care**

## MEALS ON WHEELS A WORTHWHILE INVESTMENT WITH A HISTORY OF SUCCESS

Meals on Wheels is a financially sound response to the greatly increasing number of elderly, some of whom require assistance to continue to remain at home. Our most recently tabulated survey conducted Fall 2021 showed service going to high need clients:

- 71.4% of the clients over 70 years old,
- 68.1% responding that this is their only meal of the day,
- 95.7% telling us that, Meals on Wheels benefited their health, and helped them to remain living independently.

SNMOW has been serving the communities of Strafford County since 1973 providing meals and safety checks for those in need. We strive to do our best to keep our requests reasonable, our costs under control, including an Administration cost which is about 9.7%, and of course to provide a quality service to the seniors of Durham.

Town support is critical in our ability to continue serving the seniors and disabled adults of your community and a cost-effective way to deal with your aging populations needs.

Sincerely,



Jaymie Chagnon  
[ExecutiveDirector@SNMOW.org](mailto:ExecutiveDirector@SNMOW.org)





**CORNERSTONE VNA**  
HOME • HEALTH • HOSPICE

*Trusted Care since 1913*

RECEIVED

SEP - 6 2022

Town of Durham  
Finance Department

August 29, 2022

Gail Jablonski  
Town of Durham  
8 Newmarket Rd  
Durham, NH 03824-2809

Dear Ms. Jablonski,

I am pleased to submit this letter to request funding from the Town of Durham. Over the years, we have been very fortunate to receive financial support from many of our service area towns to help us offset the costs of providing home care, hospice care, palliative care and community services to residents in need. As one of the 43 municipalities within our service area, we respectfully ask for your consideration for funding in the amount of **\$12,392.00 for the upcoming Fiscal Year 2023/2024**, which is based upon the 2020 town census of 15,490 at a per capita rate of \$0.80. For the most recent calendar year, Cornerstone VNA provided services to over 4,300 patients, which includes **140 Durham residents. In addition, 21 Durham residents visited our wellness clinics.**

Over the past year, the pandemic continued to impact our lives, our businesses, and our communities. Fortunately, the distribution of the COVID-19 vaccine in early 2021 gave us hope, and by the end of the year we started to see the return of in-person events, and less public restrictions. We continue to remain vigilant with our staff, and our patients, to limit exposure and to keep everyone safe.

By the end of last summer, we completed a major expansion and renovation project on our building, which was needed to support our significant growth. Our new and improved spaces have made a tremendous difference for our staff and allows us to better serve our referral partners, patients, and the community.

Over the past 12 months, the pandemic has not slowed us down in advancing our mission. We proudly launched a new Lymphedema Program for our most vulnerable patients (Lymphedema is swelling in an arm or leg that may be accompanied by pain or discomfort). We also launched a mobile phlebotomy program. Due to COVID-19, we were being asked to conduct more blood draws by providers to limit the number of patients coming into their offices. Thanks to our new mobile centrifuge machines, clinicians can centrifuge (spin) blood specimens in their car and get them to a nearby lab, saving time and resources. We were able to launch these new programs thanks to generous grant funding and donor support.

As a nonprofit, the town's financial support would help us provide free care to uninsured residents of Durham, as well as access to a wide range of specialized services and support. We understand that many of your local businesses and residents are challenged by the current economy, but we are proud to continue to be here to support their health care needs, from birth through end of life. I hope the Town of Durham will consider supporting Cornerstone VNA, which is key to keeping our organization strong, and gives us the ability to be an important resource for your residents and businesses. Thank you for your consideration.

Sincerely,

Julie Reynolds, RN, MS, President/Chief Executive Officer