

TOWN OF DURHAM



2021 PROPOSED GENERAL FUND BUDGET

OUTSIDE AGENCY REQUESTS
TAX RATE SUMMARY
GENERAL FUND COMPARISONS
DEBT SUMMARY

October 31, 2020

OUTSIDE AGENCIES REQUESTS

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DEBT SUMMARY

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Town of Durham
Request for Funding for Social Service Agencies
for the FY 2021 Budget Year (January 1, 2021 –December 31, 2021)

For your organization's funding request to be considered, **complete applications must be received no later than Wednesday, August 5, 2020.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: McGregor Memorial EMS

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Jan 1-Dec 31

Key Contact Person: Chris Lemelin

Mailing Address: 47 College Road, Durham, NH 03824

Telephone Number: 603-862-3674 E-mail address: CLemelin@mcgregorems.org

Amount of funding requested from the Town of Durham \$37,560

- ☐ Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- ☐ Attach a copy of your most recent audit and Form 990.
- ☐ Describe how these funds will be used (attach statement if additional space is required).

- ☐ Does the organization receive funding from other municipalities? XX YES NO
If yes, list the other Towns or Cities providing funding and the amount of funding provided:

| Name of Town or City | FY 2018 Received | FY 2019 Received | FY 2020 Received/Anticipated |
|----------------------|---------------------|---------------------|---------------------------------|
| Durham | \$30,087 | \$32,866 | \$31,305 |
| UNH | \$19,359 | \$16,677 | \$20,529 |
| Lee | \$19,963 | \$20,199 | \$21,827 |
| Madbury | \$5,009 | \$5,097 | \$4,955 |
| | | | |
| | | | |
| | | | |
| | | | |

- ☐ Does the organization provide services to Durham residents? XX YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

| Program #1 Description: 9-1-1 Ambulance Services* | FY 2018 Clients Served | FY 2019 Clients Served | FY 2020 Clients Served/Anticipated |
|--|---|---------------------------|---------------------------------------|
| Residents of Durham | 767 | 655 | 582 ¹ |
| Residents of <u>Lee</u> | 373 | 319 | 270 |
| Residents of <u>Madbury</u> | 110 | 87 | 130 |
| Residents of <u> </u> | | | |
| Residents of <u> </u> | | | |
| Total Clients Served | 2270 total responses | 2185 total responses | 1950-1700 total responses |
| Program #2 Description: | *Please note with the numbers listed above are only for responses where McGregor obtains a home address. Many trips do not result in a trip to a local hospital and McGregor may not obtain a home address for these patients. Thus, the total number of residents served in each community is surely higher than what is shown here. | | |
| Residents of Durham | | | |
| Residents of <u> </u> | | | |
| Residents of <u> </u> | | | |
| Residents of <u> </u> | | | |

¹ Our 2020 responses have been significantly reduced as a result of the COVID-19 pandemic.

| | | | |
|-----------------------------|--|--|--|
| Residents of _____ | | | |
| Total Clients Served | | | |

For your application to be considered complete, please respond fully to the following questions:

- ☐ Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

Please see the attached appropriation request letter for a more detailed explanation. However, to answer this question succinctly:

Our funding method is defined by the contract which exists between the Town of Durham and McGregor EMS. McGregor arrives at its funding request by following three steps:

1. McGregor takes the sum of three relatively fixed costs: dispatch services, station lease, overnight paramedic coverage
2. McGregor reduces the total of these three costs by a percentage set by the organization's Board of Directors. Please also see the contingency plan in the attached letter, which addresses a scenario in which McGregor plans to adjust this portion of the appropriation request to the town's benefit.
3. The remaining cost is allocated to each of McGregor's core communities proportionally based on the call volume to each community.

- ☐ What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Community contributions pay for a portion of certain fixed costs of the organization. By covering these fixed costs, McGregor can maintain state of the art patient care equipment, a reserve ambulance, and a high level of training for our personnel. In addition, McGregor has a generous debt forgiveness program with the aim of helping our patients defray the unexpected cost of ambulance bills, which are not covered by their insurance. The goal of this program is to ensure that no patient is afraid to seek emergency medical services because of a potential ambulance bill.

It is worth noting that in 2018 and 2019, McGregor took significant financial losses of \$89,000 and \$70,793, respectively. This was due to several factors, including a substantial decrease in the ambulance transports which directly impacted billing revenue. As noted in the supporting documents, we anticipate a much more dramatic reduction in calls in 2020 due to the COVID-19 pandemic.

McGregor Memorial EMS: 2021 EMS Budget Projections

As of June, 2020: This budget contemplates two scenarios. The first or "Normal" scenario shows call volume returning to quasi-historical levels only slightly depressed as compared to 2017-2019. The second or "COVID-19" scenario contemplates a situation where call volume remains sharply depressed as compared to historical normals (about 80% of 2019 levels) and where a poor economy combined with shutdowns depress collections, donations, and Institute revenue.

We believe it is likely that the true figures will exist between these two extremes.

| Income | | |
|--|--------------------------------------|--|
| | <u>Return to Normal Scenario</u> | <u>COVID-19 Scenario</u> |
| Total Appropriations | 89,987 | 89,987 |
| Donations | 30,000 | 25,000 |
| Miscellaneous Income | 275 | 275 |
| Patient Billing | 846,250 | 621,156 |
| Total Income | 966,512 | 736,418 |
| Expenses | | |
| Attendants | 49,000 | 48,500 |
| Building & Storage Leases | 39,690 | 39,690 |
| Legal, Accounting, Payroll & Other Services | 24,000 | 23,000 |
| Dispatch Services | 23,000 | 23,000 |
| Filing, Government, and Bank Fees | 5,250 | 5,250 |
| Fuel | 16,500 | 15,180 |
| Development | 4,200 | 4,200 |
| Insurance | 49,000 | 49,000 |
| Maintenance | 36,000 | 32,500 |
| Medical Supplies & Equipment | 28,000 | 26,000 |
| Office Supplies & Equipment | 11,647 | 11,250 |
| Patient Billing Fees | 51,044 | 38,664 |
| Payroll Expenses | | |
| Benefits | 36,000 | 36,000 |
| Payroll | 482,706 | 465,000 |
| Taxes | 37,651 | 36,270 |
| Total Payroll Expenses | 556,357 | 537,270 |
| Preventative Healthcare | 1,800 | 1,800 |
| Protective Clothing & Uniform | 5,250 | 5,000 |
| Recruitment, Outreach, Prevention & Rehab | 3,000 | 2,000 |
| Communications & Scheduling | 12,000 | 12,000 |
| Training | 16,750 | 15,150 |
| Total Operating Expenses | 932,488 | 889,454 |
| Capital Depreciation | 89,024 | 87,024 |
| Grand Total Expense | 1,021,512 | 976,478 |
| EMS total (without Institute support) | (55,000) | (240,060) |
| EMS costs covered by Institute revenue | 55,000 | 45,000 |
| | | Includes contribution for Institute staff who provide EMS coverage while doing Institute administrative work |
| Organization total (with Institute support) | 0 | (195,060) |



McGregorEMS.org
TEL: 603.862.3674
FAX: 603.862.4415

McGregor Memorial EMS

"Committed to Compassionate Excellence"

Chris Lemelin
Executive Director
CLemelin@McGregorEMS.org



McGregorInstitute.org
47 COLLEGE RD
DURHAM, NH 03824

RE: Appropriation Request – Town of Durham

July 1, 2020

To Whom It May Concern:

As I am sure you will understand, the events of this year have created unique and significant challenges for McGregor, its volunteers, and of course the communities we serve. We are grateful for many things including the response of our volunteers, who gave record amounts of their time in April, May, and June. In addition, support of the local communities, varying from donations of N95 masks to simple 'thank you's', have also been much appreciated by everyone and improved our capabilities. Unfortunately, in spite of this incredible show of support, the COVID-19 pandemic continues to pose significant challenges.

The financial impact of COVID-19 on McGregor has been particularly severe. Like other healthcare organizations, McGregor's primary source of funding comes from patient billing. Nationally, ambulance services saw a decrease of about 25%-33% of calls through March and April while McGregor saw a 48% decrease during the same time period as compared to 2019. Typically, these are some of our busiest months. We are also beginning to see the economic impacts of the pandemic with decreased collection rates. At the same time, we have had numerous unanticipated expenses as we have sought to adapt to this unique threat through the purchase of additional protective equipment and shifted our operations to Putnam Hall in an attempt to provide our personnel with a safer space in between calls.

As you will recall per our town contracts, McGregor's appropriation request is allocated by call volume to the four communities served, and uses three fixed costs - dispatch, station lease cost, and the cost of our overnight paramedics - to come up with a total / gross figure. From there, McGregor has historically "discounted" the amount requested of the communities thus off-setting some of these fixed costs when possible. In addition, you may recall that we even took this a step further in 2016 when we refunded our Q4 appropriation to all four communities due to having a good financial year.

Each of these three fixed costs has increased as is reflected below:

| | 2021 | 2020 | Change | % Change |
|------------------|------------------|------------------|----------------|-----------------|
| Dispatch | \$23,000 | \$21,476 | \$1,524 | 7% |
| Station Lease | \$37,084 | \$35,318 | \$1,766 | 5% |
| Overnight Medics | \$82,752 | \$81,129 | \$1,623 | 2% |
| Total | \$145,606 | \$137,923 | \$4,912 | 3% |

In 2019, Durham's responses represented about 42% of our total call volume up from 40% in 2018. This also increased Durham's share of the total appropriation.

Over fifty years of service to the communities of Durham, Lee, Madbury, and UNH in memory of Dr. George G. McGregor

McGregor Memorial EMS

After extensive analysis and much deliberation, McGregor's Board of Directors made the difficult decision to decrease the "discount" (portion of the above off-set by McGregor) from 43% to 37%. Some of the considerations taken into account by the McGregor Board included COVID-19's impact on the organization, recent financial losses, and the need to maintain a safe facility that allows for more social distancing among all of our personnel for the foreseeable future. That said, McGregor recognizes that COVID-19 has had a very broad financial impact and that our local communities are also dealing with their own financial difficulties.

The impact of each of these changes is as follows:

| | |
|---|----------------|
| Due to an increase in the above expenses: | \$1,828 |
| Due to call volume shift: | \$1,169 |
| <u>Due to change in discount rate:</u> | <u>\$3,577</u> |
| Total increase in appropriation request: | \$6,255 |

Contingency to Restore Discount Amount to 2019 levels:

McGregor does recognize the significant financial strain created by the COVID-19 pandemic on each of the communities served. With this in mind, the McGregor Board has authorized a contingency for the appropriation request if McGregor is able to finish 2020 without a financial loss. If we are able to do this, then McGregor will restore the "discount" amount to 2020 levels or 43%. This would decrease the appropriation request for Durham by \$3,577.

We are taking several steps to try and achieve this goal including:

- Spending freeze on all non-essential purchases
- Restructuring staff hours in order to reduce overtime costs where possible
- We have already applied for and continue to apply for various forms of government financial assistance including FEMA grants, payroll protection program, Cares Act and state funds in order to avail ourselves of all possible opportunities for supplemental funding.
- We recently have begun work to implement a robust grant program that will target family, corporate and regional foundations whose interests and values align with the work we do.
- We have been pleasantly surprised by strong enrollment numbers for our summer EMT and AEMT courses; these tuition funds do offset organizational overhead costs.

In our view, the most significant unknown to our budget going forward will be our call (transport) volume and the degree to which funding from other less traditional sources will be forthcoming.

Option to Defer 2020 Appropriations to Subsequent Fiscal Year:

We understand that some communities are experiencing cash flow challenges related to the pandemic as well. As such, the McGregor Board of Directors has authorized me to offer the option to communities to defer their appropriation amount in Q3 and Q4 for up to six months (into 2021.) We are able to offer this because we have received a "loan" through the federal Payroll Protection Program which we anticipate will be forgiven and because the impact of decreased call volume on our cash flow lags significantly behind actual runs.

In conclusion, McGregor takes very seriously the need to offer the best value possible to the communities we serve. While these past few months have been extremely challenging for our organization and the community at large, it has been gratifying to see how our volunteers, staff, and the members of our local communities have come together to meet the difficulties created by COVID-19.

McGregor Memorial EMS

While significant uncertainty remains, we are confident that this appropriation request will allow us to maintain the high level of services expected by our communities regardless of what the coming year brings. I would welcome the opportunity to meet with you to discuss this request, our finances, McGregor's overall operations, or our response to COVID-19 in greater detail.

Respectfully submitted,

Chris Lemelin

| <i>2021 Community Appropriation</i> | 2019 Responses | Percent: including Mutual Aid | Percent: without Mutual Aid | 2021 Requested Approp. | 2020-2021 change | 2020 Requested |
|-------------------------------------|----------------|-------------------------------|-----------------------------|------------------------|------------------|----------------|
| Durham | 806 | 36.89% | 41.74% | \$ 37,560 | \$ 6,255 | \$ 31,305 |
| UNH | 457 | 20.92% | 23.67% | \$ 21,297 | \$ 768 | \$ 20,529 |
| Lee | 562 | 25.72% | 29.10% | \$ 26,190 | \$ 4,363 | \$ 21,827 |
| Madbury | 106 | 4.85% | 5.49% | \$ 4,940 | \$ (15) | \$ 4,955 |
| Subtotal (McGr Communities) | 1931 | 88.38% | 100.00% | \$ 89,987 | \$ 11,371 | \$ 78,616 |
| Mutual Aid | 254 | 11.62% | | | | |
| Subtotal (total towns) | 2185 | 100.00% | | | | |

| Explanation | 2021 | 2020 | |
|-----------------------------|------------------|-------------------|--|
| Dispatch Costs | \$23,000 | \$ 21,476 | This expense was added by UNH in 2011. Previously, services were provided to McGregor as a donation. |
| Station Lease | \$37,084 | \$ 35,318 | This expense was added by UNH / Durham in 2011. Previously, it was provided to McGregor as a donation. |
| Nighttime Paramedic Program | \$82,752 | \$ 81,129 | Includes the overnight portion of Paramedic coverage only. |
| Subtotal | \$142,836 | \$ 137,923 | |
| Reduction | 37% | 43% | |
| Total Appropriation | \$89,986 | \$78,616 | |



Billing Rate for 2020-2021

| Service | Surrounding Communities | | | | | | |
|----------------|-------------------------|---------------------|------------|------------|------------|-----------|-----------|
| | McGregor EMS | Dover Fire & Rescue | Epping | Nottingham | Barrington | Newington | Newmarket |
| BLS Emergency | \$ 689.00 | \$ 886 | \$ 1,205 | \$ 393 | \$ 654 | \$ 660 | \$ 896 |
| ALS1 Emergency | \$ 1,172.00 | \$ 1,645 | \$ 1,950 | \$ 468 | \$ 1,088 | \$ 1,150 | \$ 1,462 |
| ALS2 Emergency | \$ 1,964.00 | \$ 2,599 | \$ 3,010 | \$ 664 | \$ 1,686 | \$ 1,630 | \$ 2,189 |
| Mileage | \$ 19.26 | \$ 14.98 | \$ 32.00 | \$ 7.50 | \$ 17.25 | \$ 15.00 | \$ 18.29 |
| | Rates as of: | May, 2020 | June, 2019 | June, 2020 | July, 2020 | May, 2020 | Nov, 2019 |

In-network Insurance status (as of Nov. 2019)

| | | | | | | | |
|-------------------|----|----|----|-----|----|-----|----|
| Anthem | No | No | No | Yes | No | Yes | No |
| All Other Private | No | No | No | No | No | No | No |

For purposes of this it is assumed that everyone is in network with Medicare & Medicaid (including McGregor)

McGregor Billing Rates are made up of two components:

Base Rate: This rate is dependent on the level of care provided as defined by Medicare regulations. For example, a run involving simple splinting of a fracture without the need for pain medications would typically be a "BLS" run. A similar patient requiring IV pain medication would typically be billed at the ALS1 level. A patient requiring extensive IV medications and / or advanced airway management would typically be billed at the ALS2 level. Although reported here, "Speciality Care" would represent an even higher level of care that is not typically provided in the 9-1-1 setting.

Mileage Rate: Per mileage charge during transport.

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2021 Budget Year (January 1, 2021 –December 31, 2021)

For your organization's funding request to be considered, **complete applications must be received no later than Wednesday, August 5, 2020.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: OYSTER RIVER YOUTH ASSOCIATION

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): AUG 1-JULY 31

Key Contact Person: MATTHEW GLODE

Mailing Address: 9 TOWN HALL ROAD MADBURY, NH 03823

Telephone Number: 603-868-5150 E-mail address: DIRECTOR@ORYAREC.ORG

Amount of funding requested from the Town of Durham \$52397

Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served. ***Attached***

Attach a copy of your most recent audit and Form 990. ***Attached***

☐ Describe how these funds will be used (attach statement if additional space is required).

Attached within prospectus document

- ☐ Does the organization receive funding from other municipalities? X YES NO
If yes, list the other Towns or Cities providing funding and the amount of funding provided:

| Name of Town or City | FY 2019 Received | FY 2020 Received | FY 2021 Received/Anticipated |
|----------------------|---------------------|---------------------|---------------------------------|
| LEE, NH | \$27,875 | \$15,000 | \$15,000 |
| MADBURY, NH | \$22,880 | \$24,039 | \$24,039 |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

- ☐ Does the organization provide services to Durham residents? X YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

Attached

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

| Program #1 Description: | FY 2019 Clients Served | FY 2020 Clients Served | FY 2021 Clients Served/Anticipated |
|--------------------------------|---------------------------|---------------------------|---------------------------------------|
| Residents of Durham | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Total Clients Served | | | |
| Program #2 Description: | | | |
| Residents of Durham | | | |

| | | | |
|-----------------------------|--|--|--|
| Residents of _____ | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Total Clients Served | | | |

For your application to be considered complete, please respond fully to the following questions:

- ☐ Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

FY20 ORYA REC Admin Calculation

| | |
|--|------------|
| Budgeted REC Admin Expenses | \$ 231,855 |
| Budgeted Fundraising, Late Fees, & Other Admin Revenue | \$ 120,075 |
| Remaining Admin | \$ 111,780 |
| Total REC Participation FY21 | \$ 1,045 |
| Total Admin per Participant | \$ 107 |

Durham REC Subsidy Calculation

| | |
|--------------------------------------|------------------|
| Expected Durham Participants | \$ 525 |
| Durham Sub Total Admin | \$ 56,152 |
| Durham In-Kind Allocation | \$ (3,755) |
| Durham Total Admin | \$ 52,397 |
| Durham Direct Funding Request | \$ 52,397 |

Ex. Durham Funding Impact Per Participant

| | |
|--------------|-----------|
| \$ - | \$ 99.80 |
| \$ 14,000.00 | \$ 73.14 |
| \$ 28,000.00 | \$ 46.47 |
| \$ 42,000.00 | \$ 19.80 |
| \$ 52,397.00 | \$ (0.00) |

- ☐ What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Attached within prospectus document



OYSTER RIVER Youth Association

9 Town Hall Road Madbury, NH 03823

w: www.oryarec.org | p: 603-868-5150

- **Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.**

Mission:

The Oyster River Youth Association provides inclusive, fair, diverse, and developmentally appropriate recreational programs to the youth of Durham, Lee, and Madbury, NH. ORYA meets the changing needs of the children and families in our community for sports and recreational activities by acquiring and maintaining facilities, promoting volunteerism, and seeking collaborative and strategic partnerships.

Prospectus:

The pandemic had a major impact on ORYA in FY20. While all participation data referenced below is accurate, many programs were ultimately cancelled, or otherwise affected, due to the pandemic. All spring 2020 programs were cancelled. Most summer and fall programs have also been impacted by lower numbers or major program approach changes. Since this impact, ORYA has reduced its staff to one, yet hopes to take on more this fall. As most of our participants experience remote learning, their ability to be social is drastically limited. The need for organized community-based programming to provide a mental and physical health outlet is vital.

ORYA programs engaged 1,953 participants in the 2020 fiscal year (August 1, 2019-July 31, 2020). Overall, 64 percent of the total enrolled students within K-8th grades in the Oyster River school district (not factoring in preschool or high school) participated in at least one ORYA program, with a participation rate of 76 percent from grades K-5 students.

Durham residents accounted for 936 accumulated participants which represents 48 percent of our total participation. Those participants represent 476 unique individuals from 316 unique Durham street addresses. Durham families average 1.5 children in our programs. Each participant averages 1.9 programs per year. Each household participates, on average, in 2.9 ORYA programs per year.

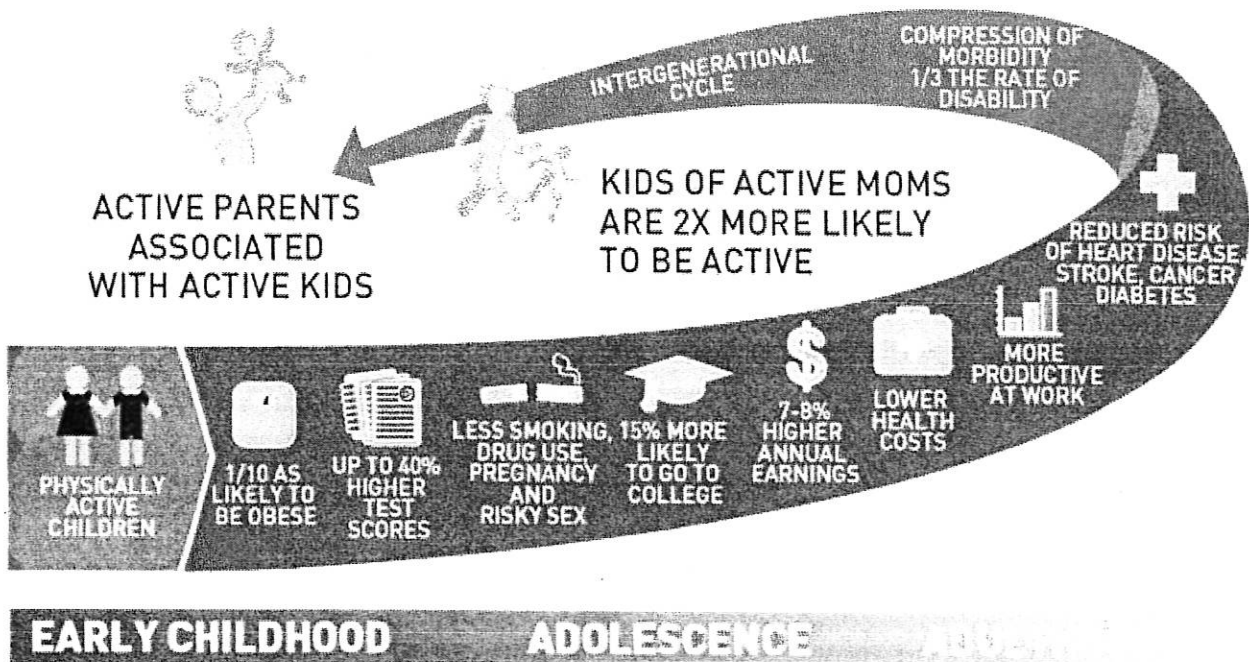
From coaches to board members, ORYA celebrates over 200 dedicated community volunteers annually. In addition to prerequisite coach requirements such as a background check, a Safe Sport certification, and a commitment to the ORYA code of conduct, most coaches are also required to attend coach meetings, trainings, or program information nights. With the support of volunteers and two paid staff members, ORYA was able to offer 32 unique programs in FY20 that included soccer, baseball, basketball, lacrosse, football, field hockey, ice hockey, skating, tennis, track, volleyball and golf spanning all seasons.

In contrast to younger, year-round specialization and exclusive club-level sports, ORYA maintains a local, recreational focus open to all players regardless of ability. We believe multi-sport participation leads to a more active adult life, limits overuse injuries in children and teens, and helps develop physical literacy and longer athletic participation. Our approach allows players to sample sports with fellow community members in low stress environments close to home. Regardless of season, ORYA has a variety of sports opportunities to engage as many participants as possible.

The Aspen Institute showcases some additional benefits of youth sports:

ACTIVE KIDS DO BETTER IN LIFE

WHAT THE RESEARCH SHOWS ON THE COMPOUNDING BENEFITS



- Describe how these funds will be used

The method of allocation has been updated for the FY21 funding request. Any funding received from the Town of Durham will be directly subsidize participation of Durham residents in our recreational class programs. This will mirror how funding to the Parks & Rec. department is utilized. This request therefore will only use Durham funds for in-town recreation sports and not travel sports. Travel sport fees are based on registrant numbers and fundraising. The amount requested represents full subsidization of Durham resident administrative costs for recreational programs. The calculation is outlined below.

FY20 ORYA REC Admin Calculation

| | |
|--|------------|
| Budgeted REC Admin Expenses | \$ 231,855 |
| Budgeted Fundraising, Late Fees, & Other Admin Revenue | \$ 120,075 |
| Remaining Admin | \$ 111,780 |
| Total REC Participation FY21 | \$ 1,045 |
| Total Admin per Participant | \$ 107 |

Durham REC Subsidy Calculation

| | |
|--------------------------------------|------------------|
| Expected Durham Participants | \$ 525 |
| Durham Sub Total Admin | \$ 56,152 |
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| Durham Direct Funding Request | \$ 52,397 |

Ex. Durham Funding Impact Per Participant

| | |
|--------------|-----------|
| \$ - | \$ 99.80 |
| \$ 14,000.00 | \$ 73.14 |
| \$ 28,000.00 | \$ 46.47 |
| \$ 42,000.00 | \$ 19.80 |
| \$ 52,397.00 | \$ (0.00) |

As player fees increase to account for reduced community funding, player fees are in danger of reaching levels that far exceed those of comparable programs from neighboring communities. ORYA families will migrate to programs in neighboring communities that offer programming funded or subsidized by their Town. In addition, ORYA staff are forced to spend increasing amounts of time and resources on finding alternative sources of funding in an attempt to offset administrative expenses. Subsequently, the burden of largescale fundraising takes focus away from the primary mission of our organization, which is to provide inclusive, fair, diverse, and developmentally appropriate recreational programs to the youth of Durham, Lee, and Madbury.

- What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Durham is a sought-after community on the seacoast for families because of the school district, University and community programs offered – a large one of which is ORYA. If ORYA did not

provide programming a major connection to the community will be lost. Families and children build a sense of community pride from local sports and that pride spills over into other areas such as volunteerism, and local business support.

The immediate impact would mean the loss of up to 32 inclusive and affordable, volunteer-based youth sports programs for families. Roughly 2,000 participants per year (nearly half from Durham) would be forced to find non-local options or discontinue participation in youth sports. Many working families wouldn't be able to make non-local after school practices considering the additional travel time and, often, significantly higher costs.

Locally run programming options that promote intermingling of elementary school students would be drastically reduced resulting in a more segregated community until students reach the 5th grade. The opportunity to develop early friendships through ORYA participation would disappear. Families will scatter to other communities that offer programs they're interested in. There, they will be viewed as non-residents which often comes with higher fees and less input.

In addition, as families look to other communities for programming, those communities will receive the ancillary benefits that our families will bring such as adding money to their local economy when they stop for ice cream after practice, go out for a team pizza party or stop for gas and a snack.

ORYA programming also supports the consistent use and maintenance of park facilities in all three of the communities we serve. Without the programming we offer the facilities would have no organized use.

| Program: Summer Basketball Camp | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|---------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | 31 | N/O |
| Residents of Lee | N/O | 8 | N/O |
| Residents of Madbury | N/O | 8 | N/O |
| Residents of Other | N/O | 4 | N/O |
| Total Clients Served | 0 | 51 | 0 |

| Program: Tennis | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 2 | N/O |
| Residents of Lee | N/A | 5 | N/O |
| Residents of Madbury | N/A | 1 | N/O |
| Residents of Other | N/A | 4 | N/O |
| Total Clients Served | 0 | 12 | 0 |

| Program: Yoga Champs | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | 7 | N/O |
| Residents of Lee | N/O | 1 | N/O |
| Residents of Madbury | N/O | 1 | N/O |
| Residents of Other | N/O | 0 | N/O |
| Total Clients Served | 0 | 9 | 0 |

| Program: Fall Field Hockey | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | N/O | 32 |
| Residents of Lee | N/O | N/O | 15 |
| Residents of Madbury | N/O | N/O | 7 |
| Residents of Other | N/O | N/O | 4 |
| Total Clients Served | 0 | 0 | 58 |

| Program: Fall Field Hockey Jamboree | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-------------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | N/O | 15 |
| Residents of Lee | N/O | N/O | 0 |
| Residents of Madbury | N/O | N/O | 0 |
| Residents of Other | N/O | N/O | 4 |
| Total Clients Served | 0 | 0 | 19 |

| Program: Fall Flag Football | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | N/O | 7 |
| Residents of Lee | N/A | N/O | 5 |
| Residents of Madbury | N/A | N/O | 3 |
| Residents of Other | N/A | N/O | 0 |
| Total Clients Served | 0 | 0 | 15 |

| Program: Fall Tackle Football | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 23 | 11 |
| Residents of Lee | N/A | 22 | 14 |
| Residents of Madbury | N/A | 11 | 7 |
| Residents of Other | N/A | 25 | 25 |
| Total Clients Served | 0 | 81 | 57 |

| Program: Fall Golf | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | N/O | 5 |
| Residents of Lee | N/O | N/O | 4 |
| Residents of Madbury | N/O | N/O | 3 |
| Residents of Other | N/O | N/O | 5 |
| Total Clients Served | 0 | 0 | 17 |

| Program: Fall Academy Soccer | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 114 | 136 |
| Residents of Lee | N/A | 90 | 66 |
| Residents of Madbury | N/A | 44 | 51 |
| Residents of Other | N/A | 5 | 6 |
| Total Clients Served | 0 | 253 | 259 |

| Program: Hip Hop | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 22 | N/O |
| Residents of Lee | N/A | 9 | N/O |
| Residents of Madbury | N/A | 2 | N/O |
| Residents of Other | N/A | 11 | N/O |
| Total Clients Served | 0 | 44 | 0 |

| Program: Fall Travel Soccer | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 41 | 47 |
| Residents of Lee | N/A | 21 | 28 |
| Residents of Madbury | N/A | 14 | 16 |
| Residents of Other | N/A | 15 | 9 |
| Total Clients Served | 0 | 91 | 100 |

| Program: Learn to Skate | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 39 | 40 |
| Residents of Lee | N/A | 23 | 14 |
| Residents of Madbury | N/A | 3 | 14 |
| Residents of Other | N/A | 10 | 9 |
| Total Clients Served | 0 | 75 | 77 |

| Program: Basketball | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 141 | 139 |
| Residents of Lee | N/A | 93 | 100 |
| Residents of Madbury | N/A | 58 | 56 |
| Residents of Other | N/A | 2 | 0 |
| Total Clients Served | 0 | 294 | 295 |

| Program: Travel Hockey | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 35 | 25 |
| Residents of Lee | N/A | 16 | 16 |
| Residents of Madbury | N/A | 13 | 13 |
| Residents of Other | N/A | 34 | 29 |
| Total Clients Served | 0 | 98 | 83 |

| Program: Intro to Hockey | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 23 | 8 |
| Residents of Lee | N/A | 8 | 5 |
| Residents of Madbury | N/A | 3 | 6 |
| Residents of Other | N/A | 4 | 3 |
| Total Clients Served | 0 | 38 | 22 |

| Program: Spring Baseball | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 104 | 104 |
| Residents of Lee | N/A | 80 | 84 |
| Residents of Madbury | N/A | 41 | 37 |
| Residents of Other | N/A | 1 | 1 |
| Total Clients Served | 0 | 226 | 226 |

| Program: Midgets Hockey | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 13 | 19 |
| Residents of Lee | N/A | 0 | 1 |
| Residents of Madbury | N/A | 4 | 7 |
| Residents of Other | N/A | 6 | 10 |
| Total Clients Served | 0 | 23 | 37 |

| Program: Spring Field Hockey | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | 26 | 19 | 21 |
| Residents of Lee | 8 | 10 | 19 |
| Residents of Madbury | 5 | 3 | 6 |
| Residents of Other | 3 | 5 | 6 |
| Total Clients Served | 42 | 37 | 52 |

| Program: Recreational Hockey | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 10 | 11 |
| Residents of Lee | N/A | 0 | 2 |
| Residents of Madbury | N/A | 3 | 0 |
| Residents of Other | N/A | 7 | 3 |
| Total Clients Served | 0 | 20 | 16 |

| Program: Spring Futsal | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | 8 | N/O |
| Residents of Lee | N/O | 7 | N/O |
| Residents of Madbury | N/O | 2 | N/O |
| Residents of Other | N/O | 3 | N/O |
| Total Clients Served | 0 | 20 | 0 |

| Program: Spring Golf | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | N/O | 10 |
| Residents of Lee | N/O | N/O | 5 |
| Residents of Madbury | N/O | N/O | 0 |
| Residents of Other | N/O | N/O | 1 |
| Total Clients Served | 0 | 0 | 16 |

| Program: Spring Travel Soccer Skills | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|--------------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | N/O | 9 |
| Residents of Lee | N/O | N/O | 4 |
| Residents of Madbury | N/O | N/O | 3 |
| Residents of Other | N/O | N/O | 6 |
| Total Clients Served | 0 | 0 | 22 |

| Program: Spring Lacrosse | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 93 | 75 |
| Residents of Lee | N/A | 41 | 33 |
| Residents of Madbury | N/A | 32 | 39 |
| Residents of Other | N/A | 17 | 14 |
| Total Clients Served | 0 | 183 | 161 |

| Program: Basketball Tournament Teams | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|--------------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 15 | 14 |
| Residents of Lee | N/A | 9 | 9 |
| Residents of Madbury | N/A | 8 | 9 |
| Residents of Other | N/A | 0 | 0 |
| Total Clients Served | 0 | 32 | 32 |

| Program: Spring Academy Soccer | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|--------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 80 | 70 |
| Residents of Lee | N/A | 38 | 37 |
| Residents of Madbury | N/A | 20 | 27 |
| Residents of Other | N/A | 4 | 5 |
| Total Clients Served | 0 | 142 | 139 |

| Program: Pick Up Basketball | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | N/O | 10 |
| Residents of Lee | N/O | N/O | 0 |
| Residents of Madbury | N/O | N/O | 4 |
| Residents of Other | N/O | N/O | 0 |
| Total Clients Served | 0 | 0 | 14 |

| Program: Spring Travel Soccer | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 59 | 35 |
| Residents of Lee | N/A | 27 | 19 |
| Residents of Madbury | N/A | 19 | 14 |
| Residents of Other | N/A | 22 | 14 |
| Total Clients Served | 0 | 127 | 82 |

| Program: Summer All Star Baseball | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 25 | 11 |
| Residents of Lee | N/A | 10 | 9 |
| Residents of Madbury | N/A | 9 | 3 |
| Residents of Other | N/A | 0 | 0 |
| Total Clients Served | 0 | 44 | 23 |

| Program: Spring Track | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | 42 | 14 | 25 |
| Residents of Lee | 12 | 8 | 7 |
| Residents of Madbury | 6 | 7 | 5 |
| Residents of Other | 4 | 0 | 1 |
| Total Clients Served | 64 | 29 | 38 |

| Program: Summer Hockey Skills | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | 10 | 10 |
| Residents of Lee | N/O | 3 | 0 |
| Residents of Madbury | N/O | 5 | 4 |
| Residents of Other | N/O | 4 | 6 |
| Total Clients Served | 0 | 34 | 20 |

| Program: Summer Ultimate Frisbee | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|----------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | 8 | 13 | 10 |
| Residents of Lee | 7 | 5 | 4 |
| Residents of Madbury | 0 | 6 | 7 |
| Residents of Other | 21 | 10 | 7 |
| Total Clients Served | 36 | 36 | 28 |

| Program: Summer Baseball Camp | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | N/O | 10 |
| Residents of Lee | N/O | N/O | 5 |
| Residents of Madbury | N/O | N/O | 2 |
| Residents of Other | N/O | N/O | 1 |
| Total Clients Served | 0 | 0 | 18 |

| Program: Summer Golf | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | N/O | 5 |
| Residents of Lee | N/O | N/O | 1 |
| Residents of Madbury | N/O | N/O | 4 |
| Residents of Other | N/O | N/O | 0 |
| Total Clients Served | 0 | 0 | 10 |

| Program: Summer Flag Football Camp | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|------------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | N/O | 8 |
| Residents of Lee | N/O | N/O | 5 |
| Residents of Madbury | N/O | N/O | 5 |
| Residents of Other | N/O | N/O | 0 |
| Total Clients Served | 0 | 0 | 18 |

| Program: Summer Volleyball | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-----------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | 2 | 9 |
| Residents of Lee | N/O | 1 | 4 |
| Residents of Madbury | N/O | 2 | 5 |
| Residents of Other | N/O | 2 | 4 |
| Total Clients Served | 0 | 7 | 22 |

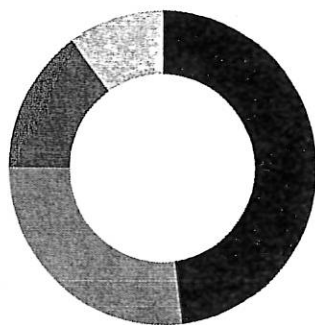
| Program: Get LIVE Football Camp | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|---------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/A | 6 | N/O |
| Residents of Lee | N/A | 9 | N/O |
| Residents of Madbury | N/A | 5 | N/O |
| Residents of Other | N/A | 8 | N/O |
| Total Clients Served | 0 | 28 | 0 |

| Program: Summer Coach Pitch Sandlot | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|-------------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | N/O | 5 |
| Residents of Lee | N/O | N/O | 10 |
| Residents of Madbury | N/O | N/O | 3 |
| Residents of Other | N/O | N/O | 0 |
| Total Clients Served | 0 | 0 | 18 |

| Program: Summer Majors Sandlot | FY17 Clients Served | FY18 Clients Served | FY19 Clients Served |
|--------------------------------|---------------------------|---------------------------|---------------------------|
| Residents of Durham | N/O | N/O | 13 |
| Residents of Lee | N/O | N/O | 7 |
| Residents of Madbury | N/O | N/O | 5 |
| Residents of Other | N/O | N/O | 0 |
| Total Clients Served | 0 | 0 | 25 |

2019-2020 PLAYING SEASON

TOTAL PARTICIPATION - 1,953



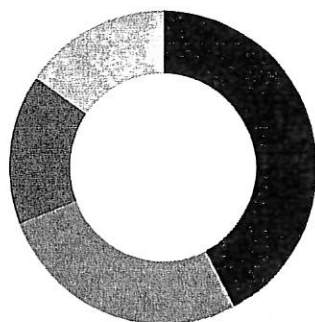
■ DURHAM 936, 48%

■ LEE 527, 27%

■ MADBURY 291, 15%

■ OTHER 199, 10%

UNIQUE PLAYERS - 1,093



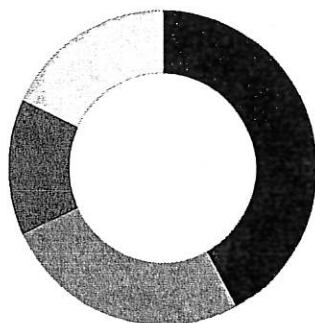
■ DURHAM 476, 41%

■ LEE 287, 26%

■ MADBURY 165, 15%

■ OTHER 165, 15%

UNIQUE HOUSEHOLDS - 773



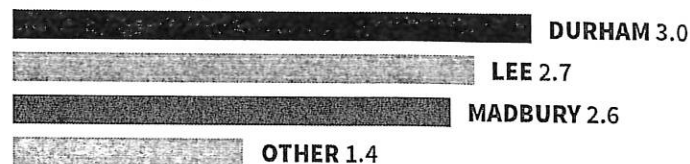
■ DURHAM 316, 42%

■ LEE 199, 26%

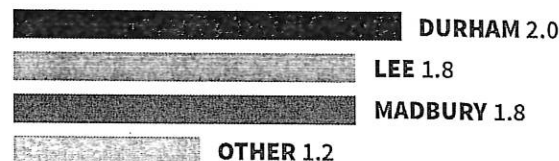
■ MADBURY 111, 14%

■ OTHER 141, 18%

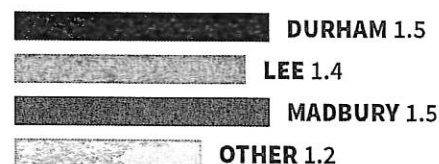
AVERAGE # PROGRAMS PER HOUSEHOLD



AVERAGE # PROGRAMS PER PLAYER



AVERAGE # PLAYERS PER HOUSEHOLD

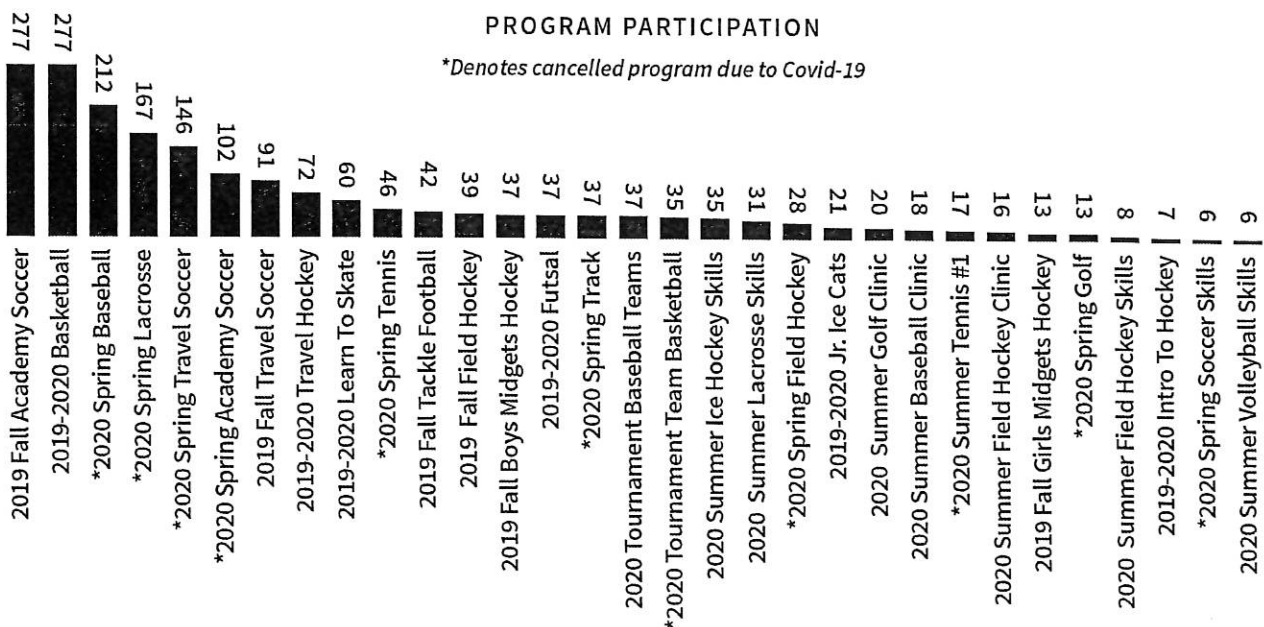


K-8 ORCSD STUDENTS IN AT LEAST 1 ORYA PROGRAM

64%

PROGRAM PARTICIPATION

*Denotes cancelled program due to Covid-19



Gail Jablonski

From: Todd Selig
Sent: Friday, August 28, 2020 10:49 AM
To: Gail Jablonski
Subject: FW: ORYA note

Dear Gail,
I'd suggest bringing (Zoom) them in again for a meeting to hear their thoughts/proposal.

Todd

Todd I. Selig, Administrator
Town of Durham, NH
a: 8 Newmarket Rd., Durham, NH 03824 USA
t: 603.868.5571 | m: 603.817.0720 | w: www.ci.durham.nh.us
He/him/his pronouns

To view suggestions from the CDC on how to protect yourself and your family from **COVID-19**, click [HERE](#).

From: Ben Genes <bengenes@comcast.net>
Date: Friday, August 28, 2020 at 10:43 AM
To: Todd Selig <tselig@ci.durham.nh.us>
Subject: ORYA note

Todd, hope you are well and I am sure you are very busy making things work w/COVID. Just FYI, ORYA is sending a funding request to Durham since we were requested by your office. Knowing that Durham had stated ORYA would not be funded after this year but you always told me that the Council looks at each request in the specific budget year and therefore we are responding to the request.

I do want to point out, and it is outlined in the request, that our funding is proposed to only be used for the Rec/in-town sports. All travel sports are based on their registration numbers and fund raising to set their fees and no town funding will be used for travel, only the Rec sports.

Hopefully this will be something Durham will take under consideration as ORYA continues to want to be in partnership with Durham in keeping the Rec sport fees reasonable to the community. We are always appreciative of whatever Durham can provide to ORYA.

Let me know if you want to talk after you receive the request as Matt will be sending it in soon.
Stay well,
Ben

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2021 Budget Year (January 1, 2021 –December 31, 2021)

For your organization's funding request to be considered, **complete applications must be received no later than Wednesday, August 5, 2020.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Community Action Partnership of Strafford County (CAPSC)

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Jan 1 – Dec 31

Key Contact Person: Betsey Andrews Parker, CEO or Sarah Varney, Director of Advancement

Mailing Address: 577 Central Avenue, Suite 10, Dover, NH 03820

Telephone Number: 603-435-2500 ext. 8135 (Betsey) or ext. 8138 (Sarah)

E-mail address: bandrewsparker@straftfordcap.org OR svarney@straftfordcap.org

Amount of funding requested from the Town of Durham \$2,000

- ☐ **Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.**
Please see attached
- ☐ **Attach a copy of your most recent audit and Form 990.**
Please see attached
- ☐ **Describe how these funds will be used (attach statement if additional space is required).**
Funding from the Town of Durham is leveraged with grants and other funding to support programs that significantly reduce the burden, both social and financial, that poverty has on the community by providing comprehensive services that help people experiencing low-incomes to live, work, and contribute to society. These services include Head Start/Early Head Start, fuel and electrical assistance, housing stability services, emergency food and shelter, food pantries, nutrition programs (Summer Meals, Holiday Baskets, etc.), weatherization, senior transportation, and job training and placement.

In 2019-2020, CAPSC served over 11,000 households in Strafford County at a value of \$13.5 million. In Durham, 180 households received \$36,170 in services, including:

- 7 households received \$6,694 in Fuel Assistance;
- 25 households received a discount on their electric bill through CAPSC's Electrical Assistance Program at a value of \$11,072 (a 21% increase);
- 180 rides were provided to seniors in Durham to access essential services, such as groceries and prescriptions and assist in independent living and aging in place.

The services provided by CAPSC interrupt the cycle of poverty and help empower at-risk children, working families, and seniors to become self-sufficient and financially secure, thus reducing the burden on the municipalities we serve and other systems of care in our community.

- ☐ Does the organization receive funding from other municipalities? X YES NO
If yes, list the other Towns or Cities providing funding and the amount of funding provided:

| Name of Town or City | FY 2018 Received | FY 2019 Received | FY 2020 Received/Anticipated |
|----------------------|------------------|------------------|------------------------------|
| Barrington | \$2,000 | \$2,000 | \$2,000 – anticipated |
| Dover | \$8,250 | \$11,500 | \$11,500 |
| Farmington | \$0 | \$0 | \$0 - anticipated |
| Lee | \$2,000 | \$2,000 | \$2,000 |
| Madbury | \$1,000 | \$1,000 | \$1,000 - anticipated |
| Middleton | \$0 | \$0 | \$0 - anticipated |
| Milton | \$7,250 | \$7,250 | \$7,250 - anticipated |
| New Durham | \$2,000 | \$2,000 | \$2,000 - anticipated |
| Rochester | \$9,000 | \$9,000 | \$9,000 |
| Somersworth | \$4,000 | \$4,000 | \$4,000 |
| Strafford | \$2,000 | \$2,000 | \$2,000 - anticipated |

- ☐ Does the organization provide services to Durham residents? X YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

Please see attachment for a comprehensive listing of Durham residents served by each of CAPSC's programs for the last three years.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

| Program #1 Description: | FY 2018 Clients Served | FY 2019 Clients Served | FY 2020 Clients Served/Anticipated |
|--------------------------------|---------------------------|---------------------------|---------------------------------------|
| Residents of Durham | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Total Clients Served | | | |
| Program #2 Description: | | | |
| Residents of Durham | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Total Clients Served | | | |

For your application to be considered complete, please respond fully to the following questions:

- ☐ **Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):**

CAPSC structures its funding request based on the size of the community served, previous giving history, and the value of the services provided to that community. In 2019, two percent (2%) of the total clients served by CAPSC programs, resided in Durham. CAPSC recognizes that the municipalities we serve face difficult budget decisions, and we strive to request a reasonable appropriation. The Town of Durham's investment helps us leverage grants and other funding streams to provide services for residents of your community living at 200% or below of the federal poverty level. Without the services provided by CAPSC, Durham residents are more likely to access town welfare to ensure their needs are met.

- ☐ **What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):**

CAPSC has a long history in providing residents in Strafford County with a variety of programs and services that serve the whole person or family. For 55 years, CAPSC's leadership has resulting in the provision of broad-based services that help people experiencing low incomes, meet their basic needs. As such, CAPSC is the only organization in the region providing fuel and electrical assistance; housing stability services (e.g. rent, security deposits, utilities); non-medical transportation for seniors; Head Start and Early Head Start; home visiting; parenting services; weatherization; and workforce training. Without these services, Durham residents would rely on the town welfare department to meet their basic needs, creating a significant burden and strain on town resources. CAPSC is best able to leverage its other funding streams with municipal contributions to ensure the needs of both our clients and communities are successfully met.



ABOUT COMMUNITY ACTION PARTNERSHIP OF STRAFFORD COUNTY

At Community Action Partnership of Strafford County (CAPSC), we strongly believe no one should go without having their basic needs met. As the leading anti-poverty agency in Strafford County since 1965, we strive to empower individuals and families to achieve self-sufficiency by opening the doors to resources and opportunities that offer a hand up, not a handout. When we achieve this goal, we reduce the impact of poverty and build a stronger community.

OUR MISSION

To educate, advocate, and assist people in Strafford County to help meet their basic needs and promote self-sufficiency.

OUR VISION

To eliminate poverty in Strafford County.

OUR VALUES

Compassion, Education, Self-Sufficiency, Transparency, Accountability, Teamwork, Client Focus and Professionalism.

HISTORY OF COMMUNITY ACTION

Community Action organizations have helped low income Americans escape poverty and achieve economic security since their inception as part of the Economic Opportunity Act of 1964. Through programs such as Head Start, job training, housing, food banks, energy assistance, and financial education, Community Action Agencies tailor their services to meet the needs of the individuals and communities they serve. They put a human face on poverty, advocate for those who don't have a voice, and provide opportunities for greater stability. Comprised of a national network of over 1,000 agencies funded in part through Community Services Block Grants (CSBG), Community Action programs in the United States serve approximately 16 million people annually.

COMMUNITY ACTION IN STRAFFORD COUNTY

Community Action Partnership of Strafford County (CAPSC) is a 501(c)(3) private non-profit organization established in 1965. As one of five Community Action agencies in New Hampshire, CAPSC works with community, state, and federal partners to assist more than 11,000 at-risk children, working families, and seniors each year. Our goal is to assist our clients to become or remain financially and socially independent through a variety of coordinated programs that serve the whole person or family, addressing basic needs such as food, housing/homelessness, education, childcare, transportation, employment and job training, and utility assistance.

CAPSC maintains its outreach capacity by operating community services offices and food pantries in Dover, Rochester and Farmington and Head Start Centers in Dover, Farmington, Rochester and Somersworth.

CAPSC is governed by a volunteer Board of Directors, one-third of whom are consumers of services. We have over 120 employees, and a \$13.5 million operating budget, which includes federal, state and local funds in addition to corporate/community/private foundation support and United Way grants, fees for service, and individual and corporate donations.

PROGRAMS and SERVICES

CHILD and FAMILY SERVICES

- **Home Visiting:** Provides services to pregnant women, new mothers, and families in crisis with regular home visits, educational support, and connections to resources.
- **Head Start and Early Head Start:** Provides early education and preschool for children up to age 5. We also serve pregnant mothers and children up to age 3 in their homes.
- **Childcare:** Farmington Children's Center provides childcare and Head Start education services to children ages 6 weeks to school age from 6:30 a.m. to 5:30 p.m. daily, including vacations and during the summer. Breakfast, lunch and snacks are included in the fee.
- **Parent Education:** Provides educational programs at no cost to help families grow and develop. These programs are offered at the Family Resource Center located inside our Rochester Head Start site.
- **Food and Nutrition:** We administer the delivery of commodity food in Strafford County through the federal Temporary Emergency Food Assistance program. CAPSC operates a Summer Meals Program to provide children ages 18 and under free breakfast and lunch.

COMMUNITY OUTREACH SERVICES

- **Fuel Assistance:** The Low-Income Home Heating Program (LIHEAP) provides certified eligible households with assistance in paying their energy bills during the winter. Benefits are calculated based on household income, energy costs, and housing type.
- **Electric Assistance:** The New Hampshire Electric Assistance Program gives eligible customers a discount on their monthly electric bills depending on gross household income, household size, and electricity use.
- **Weatherization:** CAPSC performs energy audits on eligible client's homes and may make improvements to reduce the overall dependency on fuel assistance as funding allows.
- **Food Pantries:** We operate two food pantries in Dover and Rochester to provide short-term supplies of food to eligible households.
- **Senior Transportation:** Provides wheelchair accessible, door-to-door, low-cost transportation to grocery stores and shops to anyone age 60 and over.

HOUSING STABILITY SERVICES

- **Homeless Outreach:** CAPSC provides aggressive outreach and intervention services to the unsheltered homeless throughout the County.
- **Housing Services:** We assist income-eligible clients to retain or obtain housing by providing first month's rent, back rent, and/or utility assistance. The Housing Security Deposit program is a state assistance program in the form of a guarantee certificate to the landlord and a loan to the client.

TRAINING and EMPLOYMENT

- **Workforce Development:** We help unemployed people find jobs and can provide training for in-demand occupations through New Hampshire Works offices.

**Community Action Partnership of Strafford County
Town of Durham Service Statistics
for years 2017 - 2020**

| NUMBER OF DURHAM RESIDENTS/HOUSEHOLDS SERVED | 2019-2020 | 2018-2019 | 2017-2018 |
|--|------------------|------------------|------------------|
| Electrical Assistance- # households | 25 | 32 | 18 |
| Fuel Assistance- # households | 7 | 10 | 15 |
| Homeless Outreach | - | - | - |
| Homeless Prevention (sec dep, RRH, Prevention) | - | 1 | |
| Head Start- # of children | - | - | - |
| Early Head Start- # of children | - | - | - |
| Early Head Start Child Care Partnership # of children | - | - | - |
| Home Visiting - Health Families America # of families | - | - | - |
| Home Visiting - Comprehensive Family Supports and Services # of families | - | - | - |
| Childcare- FCC # of children | - | - | - |
| Child Care - School Aged # of children | - | - | - |
| Neighbor Helping Neighbor- # of households | - | - | 1 |
| Senior Transportation- # of rides | 148 | 204 | 349 |
| Weatherization Assistance- # of homes | - | 2 | - |
| Employment Programs (WPS&WIOA) | - | - | 1 |
| Housing Support Services (Covered Bridge/Woodbury Mills/Bradley Commons) | - | - | - |
| TOTAL | 180 | 249 | 384 |
| Percent of total Strafford County residents served | 2% | 2% | 4% |

| NUMBER OF GOODS PROVIDED - DURHAM | 2019/20 | 2018/19 | 2017/18 |
|--|----------------|----------------|----------------|
| TEFAP Pounds of Food distributed to Strafford County Food Pantries | 12,196 | - | - |
| Emergency Food distributed from CAP offices for any residents in Strafford County (Households) | 5 | 2 | 5 |
| Thanksgiving - # of baskets | - | - | - |
| Christmas- # of baskets | - | 2 | |
| Summer Meals Program (7/1/18 - 8/31/18)- # of breakfast meals provided at sites in municipalities | - | - | - |
| Summer Meals Program- (7/1/18 - 8/31/18) # of lunch meals provided at sites in municipalities | - | - | - |
| Summer Meals Program (6/25/19 - 6/30/19)- # of breakfast meals provided at sites in municipalities | - | - | - |
| Summer Meals Program- (6/25/19 - 6/30/19) # of lunch meals provided at sites in municipalities | - | - | - |
| After School Snack | - | - | - |
| After School Dinner | - | - | - |
| TOTAL | 12,201 | 4 | 5 |

| VOLUNTEERS | 2019/20 | 2018/19 | 2017/18 |
|--------------------------------|----------------|----------------|----------------|
| Summer Meals # of Volunteers | | | |
| Summer Meals # Volunteer Hours | | | |
| TEFAP # of Volunteers | 35 | 36 | 21 |
| TEFAP # of Volunteer Hours | 84 | 58 | 41 |
| TEFAP # of Volunteer Miles | 354 | 64 | 37 |

**Community Action Partnership of Strafford County
Town of Durham Service Statistics
for years 2017 - 2020**

| VALUE OF GOODS & SERVICES PROVIDED | 2019/20 | 2018/19 | 2017/18 |
|---|-----------------|-----------------|-----------------|
| Electrical Assistance (average \$442.88 per household) | \$11,072 | \$9,126 | \$7,848 |
| Fuel Assistance | \$6,694 | \$9,475 | \$9,735 |
| Homeless Outreach | | | |
| Homeless Prevention | | \$500 | |
| Head Start | | | |
| Early Head Start | | | |
| Early Head Start Child Care Partnership | | | |
| Home Visiting - Health Families America | | | |
| Home Visiting - Comprehensive Family Supports and Services | | | |
| Child care - FCC | | | |
| Child Care - School Aged | | | |
| Neighbor Helping Neighbor | | | \$46 |
| Senior Transportation (\$24.89 per ride) | \$3,684 | \$5,078 | \$8,271 |
| Employment Programs (WPS-WIA Adult & Displaced) | | | \$712 |
| Housing Support Services (Covered Bridge/Woodbury Mills/Bradley Commons) | | | |
| Weatherization Assistance | | \$32,235 | |
| TEFAP Food Distribution in Value @ \$ 1.11927 per lb | \$13,651 | | |
| TEFAP Volunteer Hours @ \$8.50 an Hour | \$714 | \$493 | \$349 |
| TEFAP # of Volunteer Mileage @ \$.44 a Mile | \$156 | \$28 | \$16 |
| Emergency Food distributed from CAP offices for all residents in Strafford County @ \$40 per pantry | \$200 | \$80 | \$200 |
| Thanksgiving (Baskets) @ \$50.00 per Basket | | | |
| Christmas (Baskets) @ \$40.00 per Basket | | \$80 | |
| Summer Meals (Meals) @ \$2.2975 Per Breakfast (7/1/19 - 8/31/19) | | | |
| Summer Meals @ \$4.0325 Per Lunch (7/1/19 - 8/31/19) | | | |
| Summer Meals (Meals) @ \$2.375 Per Breakfast (6/25/20 - 6/30/20) | | | |
| Summer Meals @ \$4.1525 Per Lunch (6/25/20 - 6/30/20) | | | |
| Summer Meals Volunteer Hours @ \$9/Hour | | | |
| After School Snack @ \$.94 per meal | | | |
| After School Supper @ \$3.6475per meal | | | |
| TOTAL | \$36,170 | \$57,095 | \$27,177 |

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2021 Budget Year (January 1, 2021 –December 31, 2021)

For your organization's funding request to be considered, **complete applications must be received no later than Wednesday, August 5, 2020.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Easter Seals New Hampshire *(Formerly Homemakers)*

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Sept. 1-Aug 31

Key Contact Person: Laurie Duff, Director of Senior Services

Mailing Address: 555 Auburn Street, Manchester, NH 03103

Telephone Number: 603.621.3422 E-mail address: lduff@eastersealsnh.org

Amount of funding requested from the Town of Durham \$3000

- € Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- € Attach a copy of your most recent audit and Form 990.
- € Describe how these funds will be used (attach statement if additional space is required).

Easterseals NH Homemaker & Health Services respectfully requests \$3000 appropriated in the Town of Durham's budget to support the provision of services to residents of the town through the Easterseals NH Homemaker & Health Services program to include Medical Adult Day Services and in home nursing care and/or non-medical in home care. These services include behavioral health care, home health aide, personal care and home support and medical adult day program.

€ Does the organization receive funding from other municipalities? ☒ YES ☐ NO
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

| Name of Town or City | FY 2018 Received | FY 2019 Received | FY 2020 Received/Anticipated |
|----------------------|------------------|------------------|------------------------------|
| Durham | \$4000 | \$4000 | \$3000 (current ask) |
| Barrington | \$3868 | \$3868 | \$3868 |
| Farmington | \$2011 | \$2011 | \$2011 |
| Lee | \$1200 | \$1500 | \$1700 |
| Madbury | \$1000 | \$1000 | - |
| Middleton | \$825 | \$1000 | - |
| Milton | \$1839 | \$2500 | - |
| Rollingsford | \$1000 | \$1000 | \$1000 |
| Somersworth | \$7200 | - | \$8500 |
| Strafford | - | \$3200 | \$3200 |
| Rochester | \$11000 | \$10000 | \$10000 |

€ Does the organization provide services to Durham residents? ☒ YES ☐ NO

| Program #1 Description: <u>In Home Support and Medical Adult Day</u> | FY 2018 Clients Served See below | FY 2019 Clients Served | FY 2020 Clients Served/Anticipated See below |
|---|---|---------------------------|---|
| Residents of Durham | 19 | 13 | 6 |
| Residents of Rochester | 279 | 287 | 187 |
| Residents of Dover | 133 | 103 | 81 |
| Residents of Farmington | 44 | 25 | 27 |
| Residents of Barrington | 22 | 13 | 10 |
| Residents of Somersworth | 104 | 66 | 47 |
| Residents of Lee | 2 | 4 | 1 |
| Residents of Rollinsford | 7 | 2 | 1 |
| Residents of Milton | 10 | 3 | 0 |
| Residents of New Durham | 5 | 4 | 4 |
| Residents of Strafford | 14 | 7 | 2 |
| See below Total Clients Served | 639 | 527 | 366 (+40) See below |

2018 Licensed Medicare program discontinued (physical, occupational, speech therapies)
 2020 Medical Adult Day temporarily closed March 20, 2020 due to COVID
 2020 figures also do not include all nursing clients (figures unavailable due to software conversion issues). We served approximately 40 additional individuals in these towns, however not able to provide town breakdown at this time.

For your application to be considered complete, please respond fully to the following questions:

- € Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

This request will be used to help us cover the cost of the the non-reimbursable and/or free health care services provided to Durham residents. In FY 2020, this totaled

The mission of Easterseals Homemakers & Health Services is to provide opportunities for older adults and individuals with disabilities to live, learn, work and play in their community. This request for \$3000 will be used to cover the cost of the non-reimbursable and/or "free" health care services provided to socially isolated Durham residents. In FY20 this total cost of care totaled \$12,108.

- € What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Homemakers & Health Services has provided 627 hours of in-home supports to Durham residents in FY20. Continued workforce shortages in addition to COVID consequences has been reflected in the decrease of residents served in Durham over previous year. The need continues to be evident but the ability to provide these needed services is a challenge due to mentioned obstacles.

We serve a large percentage of low income, older adults unable to pay for the services we provide. Our mission has always been to go above and beyond for the individuals we serve, we will continue to the best of our ability but without funding the capacity to meet requested needs may be impacted as evidenced by less or no hours provided to individuals.

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2021 Budget Year (January 1, 2021 –December 31, 2021)

For your organization's funding request to be considered, **complete applications must be received no later than Wednesday, August 5, 2020.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Cross Roads House, Inc.

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1- June 30

Key Contact Person: Jessica Parker

Mailing Address: 600 Lafayette Road, Portsmouth, NH 03801

Telephone Number: 603-436-2218 E-mail address: j.parker@crossroadshouse.org

Amount of funding requested from the Town of Durham \$750.00

- ☐ Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- ☐ Attach a copy of your most recent audit and Form 990.
- ☐ Describe how these funds will be used (attach statement if additional space is required). Funds will be used to provide operating support for the shelter, which is open 24/7/365. Operating expenses include food for residents and other resident services, payroll, insurances, utilities, and facility maintenance. Our staff includes social work case managers who work directly with our residents to identify their housing, employment and health needs and make referrals to connect them appropriate supportive services.

- ☐ Does the organization receive funding from other municipalities? X YES _____ NO
If yes, list the other Towns or Cities providing funding and the amount of funding provided:

| Name of Town or City | FY 2018 Received | FY 2019 Received | FY 2020 Received/Anticipated |
|-----------------------------|---------------------|---------------------|---------------------------------|
| PLEASE SEE ATTACHED LISTING | | | |
| | | | |

- ☐ Does the organization provide services to Durham residents? X YES _____ NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

| Program #1 Description: Emergency and Transitional Shelter Programs | FY 2018 Clients Served | FY 2019 Clients Served | FY 2020 Clients Served/Anticipated |
|---|---|--|---------------------------------------|
| Residents of Durham | 3 people/41 bed nights of service | 0 people/0 bed nights of service | 3 people/650 bed nights of service |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Total Clients Served | 527 | 446 | 364 |

For your application to be considered complete, please respond fully to the following questions:

- ☐ Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

The level of funding requested is not directly related to the actual services provided to Durham residents. Nearly two thirds of our funding comes from private donors. We depend heavily upon municipalities to support our services and maintain our capacity. Over the years, the residents of Durham have generously supported Cross Roads House, and are one reason we are still able to meet the needs of local people experiencing homelessness.

Each year Cross Roads House submits funding requests to all the local municipalities in our service area (Rockingham and Strafford Counties in NH, and Southern York County in ME). The level of funding and the number of people we serve from each city and town varies from year to year. Historically, we have served a relatively small number of people from Durham each year and have therefore kept our funding request level. As you will see in the data attached that shows the level of funding from various municipalities, it varies greatly as does the number of people who stay at the shelter from each town.

- ☐ What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Cross Roads House is the largest shelter in our region, and provides the most comprehensive level of services to homeless men, women and children. If our services were not available to Durham residents, the town would be responsible for finding alternative housing for people who have no place to go. Even at a modest hotel rate, the nightly cost would add up quickly and people would not be receiving the case management and supportive services that would assist them in ending their homelessness. Cross Roads House provides a critical safety net for some of the most vulnerable members of our community. If our services were not available, the health and well-being of the people we serve would be greatly jeopardized.

Town Funding for
Cross Roads House

| | | July 19-June 20 | July 18 - June 19 | July 17-June 18 |
|--|------------------------------------|-----------------|-------------------|-----------------|
| | CDBG | | | |
| | CDBG Portsmouth | 17,000 | 17,000 | 9,500 |
| | City of Dover | 7,650 | 8,019 | 8,390 |
| | City of Rochester | 12,000 | 12,000 | 10,250 |
| | Total CDBG | 36,650 | 37,019 | 28,140 |
| | Town Warrants | | | |
| | City of Portsmouth - Welfare Dept. | 55,000 | 50,000 | 40,000 |
| | City of Somersworth | 1,000 | 1,000 | 0 |
| | Town of Durham | 0 | 750 | 750 |
| | Town of Eliot, Maine | 0 | 0 | 1,500 |
| | Town of Exeter | 3,500 | 3,500 | 3,500 |
| | Town of Greenland | 1,000 | 1,000 | 1,000 |
| | Town of Hampton | 15,000 | 15,000 | 15,000 |
| | Town of Kittery, Maine | 2,000 | 2,000 | 2,000 |
| | Town of Newfields | 400 | 400 | 0 |
| | Town of Newmarket | 1,000 | 1,000 | 1,000 |
| | Town of North Hampton | 2,500 | 2,500 | 2,500 |
| | Town of Rye | 1,250 | 1,250 | 1,250 |
| | Town of Seabrook | 0 | 3,168 | 0 |
| | Town of Stratham | 1,000 | 1,000 | 1,000 |
| | Town of York, Maine | 1,500 | 1,500 | 1,200 |
| | Town of Wakefield | 1,000 | 1,000 | 1,000 |
| | Total Town Warrants | 86,150 | 85,068 | 71,700 |
| | TOTAL | 122,800 | 122,087 | 99,840 |

Since 1982 Cross Roads House has been providing emergency and transitional shelter to homeless men, women, and children in the NH Seacoast area. We are guided by our mission, to meet the immediate needs of homeless families and individuals, and to provide them with the tools and guidance they need to successfully return to permanent housing. In the year ended June 30, 2020, we provided 37,560 bed nights of shelter to 364 people, including 27 families with 62 children. Of those we served, 3 Durham residents stayed at the shelter for a total of 650 bed nights.

At Cross Roads House, we provide:

- Emergency and transitional shelter programs
- Three meals a day provided to residents
- Needs assessments and individualized case management services
- Access to a variety of services on-site (e.g., mental health and substance use disorders counseling, primary medical and dental care, AA & NA meetings)
- Referrals to services throughout the community (e.g., public housing, rehab, counseling, parenting support, Community Action Programs, and more)
- Support and direction for returning to permanent housing
- “Rent Ready” and “Ready to Work” seminar classes
- Post-shelter support provided by Housing Stability Case Managers to help maintain housing
- HUD Funded Permanent Supportive Housing (Housing First) Program
- Permanent rental housing for up to 12 individuals in our Greenleaf Avenue facility

Our vision is “Breaking the cycle of homelessness”. We do this by continually striving to improve our resident outcomes, which are measured annually. Every year we measure number of residents served, resident lengths of stay, number of residents who successfully move to permanent housing, and recidivism rates, in order to develop effective programs and services.

Highlights from our last fiscal year (ending 6/30/2020), are illustrated in the following outcomes:

- Our average length of stay was 103 days.
- Of those who stayed 90 days or more at the shelter, 92% overall, including 87% of families, moved to permanent housing.
- In order to meet CDC guidelines and keep our residents and staff safe, we implemented a pandemic response plan that included moving nearly half of the shelter residents to a local motel. To minimize foot traffic in and out of the shelter and minimize disease exposure, those who are medically frail or working may be staying in private motel rooms. Residents staying offsite continue to receive the same individualized case management and support services to help them move to permanent, sustainable housing.
- Cross Roads House remained open and operational 24/7 during the pandemic, serving 159 individuals including 11 families with 30 children from 3/11/20 to 7/15/20.

As noted above, Cross Roads House provides vital services to the homeless in our community. As the largest shelter provider in our area, we provide a critical safety net for those in need. If our services were not available, local towns would be obligated to send homeless families and individuals to shelters out of the area or provide those people with motel rooms which would be very costly. There are many benefits to keeping people close to support services, employment, and schools in their own community.

Given the breadth of service we provide at the funding level we are requesting, we hope the town sees Cross Roads House as a good value and will consider this request for support for the coming year.

2:24 PM

07/27/20

Accrual Basis

Cross Roads House

Profit & Loss Budget Overview

July 2020 through June 2021

| | Jul '20 - Jun 21 |
|---------------------------------|------------------|
| Ordinary Income/Expense | |
| Income | |
| Caretakers Rent | 0.00 |
| Contributions and Donations | 1,151,101.00 |
| Estate Gifts | 0.00 |
| Gala 2020 | 0.00 |
| Gala 2020 Pledge Income | 0.00 |
| Greenleaf Income | 100,800.00 |
| Municipalities | 127,271.00 |
| NH Charitable Distribution | 5,151.00 |
| Other Operations/Program Income | 0.00 |
| State & Federal Grants | 662,063.00 |
| United Way & Other Grants | 8,600.04 |
| Total Income | 2,054,986.04 |
| Gross Profit | 2,054,986.04 |
| Expense | |
| Administrative | 62,602.00 |
| Amortization | 225.00 |
| Bad Debts | 11,400.00 |
| Insurance | 41,000.00 |
| Marketing | 5,645.00 |
| Occupancy Costs | 212,682.00 |
| Other Event Costs | 41,300.00 |
| Professional Fees | 18,500.00 |
| Resident Services | 336,000.00 |
| Staffing/Payroll Expense | 1,266,827.00 |
| Utilities | 116,476.00 |
| Total Expense | 2,112,657.00 |
| Net Ordinary Income | -57,670.96 |
| Other Income/Expense | |
| Other Income | |
| Capital Campaign Income | 0.00 |
| Covid Income | 369,679.00 |
| Dividends & Interest | 15,000.00 |
| insurance Claim | 0.00 |
| Poker Income | 0.00 |
| Portsmouth CDBG Capital Grant | 0.00 |
| Unrealized Gain/Loss | 0.00 |
| Total Other Income | 384,679.00 |
| Other Expense | |
| Ask My Accountant | 0.00 |
| Capital Improvement | 0.00 |
| Covid Expense | 685,800.00 |
| Depreciation Expense | 155,000.00 |
| Vista Program | 0.00 |
| Total Other Expense | 840,800.00 |

Town of Durham
Request for Funding for Social Service Agencies
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Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Greater Seacoast Community Health *(Formerly Goodwin)*

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Jan 1 – Dec 31

Key Contact Person: Helen Long

Mailing Address: 100 Campus Drive, Suite 12

Telephone Number: 603-422-8208 X 3322 E-mail address: hlong@goodwinch.org

Amount of funding requested from the Town of Durham \$ 2,880

- € Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- € Attach a copy of your most recent audit and Form 990.
- € Describe how these funds will be used (attach statement if additional space is required).

€ Does the organization receive funding from other municipalities? X YES NO
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

| Name of Town or City | FY2018 Received | FY2019 Received | FY2020 Received/Anticipated* |
|-----------------------|--------------------|--------------------|---------------------------------|
| Town of Exeter | \$5,000 | \$5,000 | \$5,000 |
| Town of Greenland | \$0 | \$0 | \$0 |
| Town of Hampton | \$10,000 | \$10,000 | \$10,000 |
| Town of Hampton Falls | \$400 | \$400 | \$400 |
| Town of Lee | \$4,003 | \$4,003 | \$3,383* |
| Town of New Castle | \$750 | \$750 | \$750 |
| Town of Newington | \$490 | \$490 | \$490* |
| Town of North Hampton | \$1,000 | \$1,000 | \$1,000 |
| City of Portsmouth | \$13,000 | \$15,000 | \$10,000 |
| Town of Rye | \$2,000 | \$2,000 | \$2,000 |
| Town of Seabrook | \$6,790 | \$6,000 | \$6,000* |
| Town of Stratham | \$2,500 | \$2,500 | \$2,500 |

€ Does the organization provide services to Durham residents? X YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

| Program #1 Description: Medical | FY2018 Clients Served | FY2019 Clients Served | FY2020 Clients Served/Anticipated* |
|------------------------------------|--------------------------|--------------------------|---------------------------------------|
| Residents of Durham | 32 | 30 | 32 |
| Residents of Exeter | 176 | 140 | 154 |
| Residents of Greenland | 82 | 80 | 82 |
| Residents of Hampton | 298 | 271 | 307 |
| Residents of Hampton Falls | 17 | 14 | 28 |
| Residents of Lee | 40 | 47 | 47 |
| Residents of New Castle | 14 | 12 | 13 |
| Residents of Newington | 10 | 11 | 13 |
| Residents of North Hampton | 90 | 82 | 85 |
| Residents of Portsmouth | 1045 | 909 | 1,089 |

| | | | |
|---------------------------------------|-------------|-------------|--------------|
| Residents of Rye | 91 | 96 | 108 |
| Residents of Seabrook | 386 | 316 | 343 |
| Residents of Stratham | 40 | 28 | 42 |
| Total Clients Served | 2321 | 2036 | 2,343 |
| Program #2 Description: Dental | | | |
| Residents of Durham | 21 | 20 | 22 |
| Residents of Exeter | 142 | 122 | 111 |
| Residents of Greenland | 40 | 36 | 23 |
| Residents of Hampton | 191 | 141 | 72 |
| Residents of Hampton Falls | 8 | 11 | 1 |
| Residents of Lee | 27 | 29 | 26 |
| Residents of New Castle | 2 | 1 | 2 |
| Residents of Newington | 3 | 3 | 1 |
| Residents of North Hampton | 43 | 26 | 14 |
| Residents of Portsmouth | 625 | 493 | 236 |
| Residents of Rye | 38 | 30 | 14 |
| Residents of Seabrook | 143 | 146 | 92 |
| Residents of Stratham | 29 | 30 | 10 |
| Total Clients Served | 1312 | 1088 | 624 |

For your application to be considered complete, please respond fully to the following questions:

€ Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

Request to Town of Durham:

- **Town support requested:** \$2,880 (15 uninsured patients X 192*, the average cost per medical visit)
- **Amount requested per Durham resident served:** \$52
(\$2,880 divided by 55 or more Durham residents expected to be served in FY21)
- **Annual cost of serving Durham residents:**
\$67,430 (55 residents x \$1,226*, the average cost of serving one client annually)

*These costs are averages based on our annual Uniform Data Survey performance report for the calendar year 2019 that is required by the Bureau of Primary Care.

€ What would be the impact on Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

In the calendar year 2019, 54 Durham residents utilized Greater Seacoast Community Health (hereafter Greater Seacoast) services. The majority of them relied on Greater Seacoast for medical and/or dental care; 27% (15 individuals) were uninsured and had their care heavily

subsidized by Greater Seacoast, and Medicaid covered 40%. Eight residents participated in parenting and family programs we offer in Portsmouth and other towns. (Some residents used both our Health Center and Family Center)

Without access to quality affordable care, regardless of ability to pay, low-income Durham residents would either forego care or pay higher costs for care, leaving them with less income for other basic needs such as food, clothing, and shelter. The cost of not receiving regular preventive care becomes expensive when the patient ends up with an undiagnosed illness and requires more advanced care. And patients not receiving regular care will utilize the emergency departments for acute care.

Greater Seacoast is a safety net for Durham residents, providing integrated health and support services under one roof. Over the past few years, we have expanded programs to address emerging community needs such as behavioral health, substance use disorder treatment and recovery, and parenting support programs. As a Patient-Centered Medical Home, we treat the whole person, not just their immediate health needs. Our social workers, home visitors, and enrollment specialists help to connect patients to services that address the social determinants of health, removing barriers and making it easier for clients to use our services, and access other community supports.

COVID-19 Response:

Significant changes have happened since the onset of COVID-19 and happened rapidly. We have transitioned to offering many medical, behavioral, substance misuse, and recovery services by phone or online. Dental care is available for emergency cases. Mobile health vans are onsite for assistance with testing. Parenting programs are being offered through virtual groups and phone support. And our Somersworth pharmacy is providing drive-thru pickup. We are staying diligent about patient and staff safety. As of July 2020, we have begun to open up the practice back up to patients with non-emergency oral health needs and seeing more primary care patients in the office setting. More change is inevitable as we move through this incredibly volatile and uncertain time. Greater Seacoast is positioned and ready to meet the challenges ahead and remain a safety net for our patients to access critical health and supportive services.

€ How funds will be used:

We will use funds from the Town of Durham to subsidize a broad range of health and family support services to Durham residents with low incomes who are uninsured and underinsured.

Organization Overview:

Greater Seacoast Community Health (hereafter Greater Seacoast) is a network of community health centers that includes Families First Health & Support Center in Portsmouth, Goodwin Community Health in Somersworth, and Lilac City Pediatrics in Rochester. Our mission is to deliver innovative, compassionate, integrated health services and support that are accessible to all in our community, regardless of ability to pay.

Since 1969 and 1984, respectively, Goodwin Community Health and Families First have been providing health care to residents of Strafford and Rockingham counties who have low incomes and/or are underinsured or uninsured. We provide primary care, pediatric care, dental care, prenatal care, behavioral health counseling, substance use disorder treatment, mobile health services, WIC, social work services, and a pharmacy. Greater Seacoast's Family Resource Center provides parenting classes, playgroups, family programs, and home visiting services. The Strafford County Public Health Network and SOS Recovery Community Organization also are affiliated with Greater Seacoast.

In the calendar year 2019, 16% of Greater Seacoast's medical and dental patients were uninsured, Medicaid covered 41%, and 5% were homeless. Eighty-four percent of patients with known income were living at or below 200% of federal poverty. The majority of them, 54%, were living at or below 100% (\$26,200 for a family of four).

We serve more than 16,000 people who live in eastern Rockingham County and Strafford County, New Hampshire, and York County, Maine. Health and dental services are provided regardless of ability to pay, with a sliding fee scale offered to uninsured patients, and most parent/family programs are offered at no cost. Services are open to everyone and aim to be respectful, recovery-friendly, LGBTQ-affirming, and trauma-informed.



American Red Cross
Northern New England Region

October 14, 2020

Town of Durham
Attn: Gail Jablonski, Business Manager
8 Newmarket Road
Durham, NH 3824

Dear Gail,

I hope you are well during these uncertain times. As you know, our mission at the American Red Cross is to prevent and alleviate human suffering in the face of emergencies by mobilizing the power of volunteers and the generosity of donors. Established in 1881, the American Red Cross serves under the core principles of humanity, impartiality, neutrality, independence, voluntary service, unity, and universality. These principles ground us and inspire us as we carry out our mission across the country, and right here at home.

Over the past year, the American Red Cross of Northern New England has succeeded in providing the following throughout the region:

- We assisted a local family in the face of disaster, on average, **once every 17 hours**, helping nearly **2,000 individuals**.
- We installed more than **4,500** smoke and carbon monoxide detectors in homes through our Home Fire Campaign.
- Trained **31,400** people in first aid, CPR, and water safety skills.
- We collected **135,000** units of blood. Hospitals throughout Northern New England depend on the American Red Cross for these collections.
- In our region, over **3,200** service members and veterans received supportive services through our Service to the Armed Forces department.

As we carry on through the pandemic, the American Red Cross remains committed to safely providing relief and support. We do this with the help of our incredible volunteers and donors, including you, our friends in Durham. *This year, we respectfully request a municipal appropriation of \$250.00.* These funds will be used right here in our region so that we can continue to serve your friends and neighbors during these unprecedented times.

For more information about the work we've been doing in your area, please refer to the attached Impact Sheet for Strafford County. If you have any questions, please call us at 1-800-464-6692 or supportnne@redcross.org.

While we know the world may feel uncertain at present, rest assured that the American Red Cross will always be there to help and support local communities.

Warmly,

Rachel Zellem
Development Specialist



American Red Cross
Northern New England Region

Strafford County Service Delivery

July 1, 2019 - June 30, 2020

Disaster Response

In the past year, the American Red Cross has responded to **18 disaster cases**, assisting **42 residents** of **Strafford County**. Most commonly, these incidents were home fires. Red Cross workers were on the scene to provide food, clothing, lodging, emotional support, and more to families during their hours of greatest need. Our teams also provide Mass Care to first responders. Things like food, water, and warm drinks strengthen the brave men and women of your local Fire and Police Departments as they answer the call to keep your residents safe.

| Town/City | Disasters | Individuals |
|------------------|------------------|--------------------|
| Barrington | 1 | 1 |
| Dover | 6 | 12 |
| Farmington | 1 | 3 |
| Milton | 1 | 1 |
| Rochester | 4 | 18 |
| Somersworth | 5 | 7 |

Home Fire Campaign

Last year, Red Cross staff and volunteers worked throughout **Strafford County** to educate residents on fire, safety and preparedness. We installed **80 free smoke alarms** in homes and helped families develop emergency evacuation plans.

Service to the Armed Forces

We proudly assisted **112** of **Strafford County's Service Members, veterans and their families** by providing emergency communications and other services, including counseling and financial assistance.

Blood Drives

During the last fiscal year, we collected **4,797 pints** of lifesaving blood in **Strafford County**.

Training Services

Last year, **844 Strafford residents** were taught a variety of important lifesaving skills such as First Aid, CPR, Babysitting Skills and Water Safety.

Volunteer Services

Strafford County is home to **93 American Red Cross Volunteers**. We have volunteers from all walks of life, who are trained and empowered to respond to disasters in the middle of the night, to teach safety courses, to help at our many blood drives, and so much more. The American Red Cross is proud that 90% of its staff is made up of volunteers; they are truly the heart and soul of our organization.



Town of Durham
Request for Funding for Social Service Agencies
for the FY 2021 Budget Year (January 1, 2021 –December 31, 2021)

For your organization's funding request to be considered, **complete applications must be received no later than Wednesday, August 5, 2020.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: CASA of New Hampshire

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1 – June 30

Key Contact Person: Julia LaFleur, Development Assistant

Mailing Address: PO Box 1327 Manchester, NH 03105

Telephone Number: 603 626 4600 E-mail address: jlafleur@casanh.org

Amount of funding requested from the Town of Durham \$1,000

- ☐ Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.

Court Appointed Special Advocates (CASA) of New Hampshire provides a voice for abused and neglected children and youth by empowering a statewide network of trained volunteers to advocate on their behalf so they can thrive in safe, permanent homes.

CASA of NH serves children throughout New Hampshire including children from Durham. Our trained volunteer advocates speak for abused and neglected children's best interests in New Hampshire's family court system- including Dover Family Court, the court that serves children from the Town of Durham. Studies have shown that children with a CASA advocate spend fewer months in foster care, perform better in school and have higher self-esteem than children without a CASA.

- ☐ Attach a copy of your most recent audit and Form 990.
☐ Describe how these funds will be used (attach statement if additional space is required).

Funds will be used in order to assist CASA of NH with our recruitment efforts in your area while we continue to provide our advocacy work on behalf of children who are the victims of abuse or neglect during these unprecedented times. We estimate that it costs \$1,460 to recruit, train and support one volunteer per year who will in turn speak for 2.5 children (on average). Your support will directly help children in the Town of Durham by giving them a caring advocate as they navigate their way through some of their hardest times.

- ☐ Does the organization receive funding from other municipalities? x YES NO
If yes, list the other Towns or Cities providing funding and the amount of funding provided:

| Name of Town or City | FY 2018 Received | FY 2019 Received | FY 2020 Received/Anticipated |
|--------------------------|---------------------|---------------------|---------------------------------|
| Please see attached list | | | |
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- ☐ Does the organization provide services to Durham residents? x YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

| Program #1 Description: | FY 2018 Clients Served | FY 2019 Clients Served | FY 2020 Clients Served/Anticipated |
|--|---------------------------|---------------------------|---------------------------------------|
| Residents of Durham | 2 | 4 | 6 |
| Residents of <u> NH </u> | 1,411 | 1,533 | 1,445 |
| Residents of <u> </u> | | | |
| Residents of <u> </u> | | | |
| Residents of <u> </u> | | | |
| Total Clients Served | 1,411 | 1,533 | 1,445 |
| Program #2 Description: | | | |
| Residents of Durham | | | |
| Residents of <u> </u> | | | |

| | | | |
|-----------------------------|--|--|--|
| Residents of _____ | | | |
| Residents of _____ | | | |
| Residents of _____ | | | |
| Total Clients Served | | | |
| | | | |

For your application to be considered complete, please respond fully to the following questions:

- ☐ Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

We request a minimal amount of funding from 237 towns and cities in New Hampshire annually. It costs \$1,460 to train and support a CASA volunteer advocate for a year, but we request \$500 - \$1,000 from most towns to contribute to the cost of ongoing advocacy services.

- ☐ What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

If CASA of NH's advocacy services were not available to Durham residents, abused and neglected children would not receive the intensive advocacy services that our organization provides. Instead, the State of New Hampshire would have to pay a board-certified GAL \$60/hour, plus travel costs. CASA estimates that we saved the state over \$4.5m last year in advocacy services.

Additionally, In NH and nationally, there is concern among social work and law enforcement experts that children are more at risk for abuse and neglect now because they have not been in school or in other child care and community settings. They are spending less time with people who are normally in positions to support and report (educators, social workers, administrators, counselors) and their social circles have contracted to include just family members. In fact, **in NH alone, reported cases of neglect and abuse made to the Department of Child and Family Services (DCYF) Hotline are down by 50%.** Parents are facing increased stress regarding care for their child while working, confronting economic instability and job loss, and feeling even more food and housing-insecure. For these reasons, CASA of NH anticipates a surge in cases due to the COVID-19 pandemic in the 2021 fiscal year.

National studies show that children with a CASA volunteer benefit in countless ways -- they are more likely to be placed in safe, permanent homes, likely to receive better services, and more likely to have fewer placement changes than children without a focused advocate. With the support of a CASA advocate, neglected and abused children have access to a brighter future and the support to become productive members of New Hampshire's communities.

| Name | FY 18 | FY 19 | FY 20 |
|--------------------------------|-------------|-------------|-------------|
| Belknap County Commissioner | \$0.00 | \$0.00 | \$0.00 |
| City of Berlin | \$0.00 | \$500.00 | \$0.00 |
| City of Claremont | \$0.00 | \$0.00 | \$0.00 |
| City of Concord | \$0.00 | \$0.00 | \$0.00 |
| City of Dover | \$0.00 | \$0.00 | \$0.00 |
| City of Franklin | \$0.00 | \$0.00 | \$0.00 |
| City of Keene | \$0.00 | \$0.00 | \$2,000.00 |
| City of Laconia | \$500.00 | \$1,000.00 | \$1,500.00 |
| City of Lebanon | \$0.00 | \$0.00 | \$0.00 |
| City of Manchester | \$13,000.00 | \$13,000.00 | \$13,000.00 |
| City of Nashua | \$13,951.00 | \$16,010.00 | \$8,576.00 |
| City of Portsmouth | \$500.00 | \$1,000.00 | \$1,000.00 |
| City of Rochester | \$1,875.00 | \$2,682.86 | \$727.64 |
| City of Somersworth | \$0.00 | \$0.00 | \$0.00 |
| County of Cheshire | \$0.00 | \$0.00 | \$2,500.00 |
| Grafton County | \$0.00 | \$0.00 | \$0.00 |
| Hillsborough County | \$0.00 | \$0.00 | \$0.00 |
| Hooksett Police Department | \$0.00 | \$0.00 | \$0.00 |
| Merrimack County Commissioner | \$0.00 | \$0.00 | \$0.00 |
| Rockingham County Commissioner | \$5,000.00 | \$0.00 | \$0.00 |
| Town of Acworth | \$0.00 | \$0.00 | \$0.00 |
| Town of Albany | \$0.00 | \$0.00 | \$0.00 |
| Town of Alexandria | \$0.00 | \$0.00 | \$0.00 |
| Town of Allenstown | \$500.00 | \$0.00 | \$0.00 |
| Town of Alstead | \$0.00 | \$0.00 | \$0.00 |
| Town of Alton | \$1,000.00 | \$500.00 | \$0.00 |
| Town of Amherst | \$500.00 | \$500.00 | \$500.00 |
| Town of Andover | \$0.00 | \$0.00 | \$0.00 |
| Town of Antrim | \$500.00 | \$500.00 | \$500.00 |
| Town of Ashland | \$0.00 | \$0.00 | \$0.00 |
| Town of Atkinson | \$300.00 | \$500.00 | \$0.00 |
| Town of Auburn | \$0.00 | \$0.00 | \$0.00 |
| Town of Barnstead | \$0.00 | \$0.00 | \$0.00 |
| Town of Barrington | \$0.00 | \$500.00 | \$0.00 |
| Town of Bartlett | \$0.00 | \$0.00 | \$0.00 |
| Town of Bath | \$0.00 | \$0.00 | \$0.00 |
| Town of Bedford | \$0.00 | \$0.00 | \$0.00 |
| Town of Belmont | \$500.00 | \$500.00 | \$500.00 |
| Town of Bennington | \$1,000.00 | \$0.00 | \$500.00 |
| Town of Benton | \$0.00 | \$0.00 | \$0.00 |
| Town of Bethlehem | \$0.00 | \$0.00 | \$0.00 |
| Town of Boscawen | \$0.00 | \$500.00 | \$1,000.00 |
| Town of Bow | \$0.00 | \$0.00 | \$0.00 |
| Town of Bradford | \$0.00 | \$0.00 | \$0.00 |
| Town of Brentwood | \$0.00 | \$0.00 | \$0.00 |
| Town of Bridgewater | \$0.00 | \$0.00 | \$0.00 |

| | | | |
|-------------------------|------------|------------|------------|
| Town of Bristol | \$500.00 | \$750.00 | \$0.00 |
| Town of Brookfield | \$0.00 | \$0.00 | \$0.00 |
| Town of Brookline | \$0.00 | \$300.00 | \$150.00 |
| Town of Campton | \$500.00 | \$500.00 | \$1,000.00 |
| Town of Canaan | \$0.00 | \$0.00 | \$0.00 |
| Town of Candia | \$500.00 | \$1,000.00 | \$0.00 |
| Town of Canterbury | \$0.00 | \$0.00 | \$0.00 |
| Town of Carroll | \$500.00 | \$500.00 | \$1,000.00 |
| Town of Center Harbor | \$500.00 | \$1,000.00 | \$0.00 |
| Town of Center Sandwich | \$0.00 | \$0.00 | \$0.00 |
| Town of Charlestown | \$0.00 | \$0.00 | \$0.00 |
| Town of Chatham | \$500.00 | \$500.00 | \$500.00 |
| Town of Chester | \$0.00 | \$0.00 | \$0.00 |
| Town of Chesterfield | \$0.00 | \$0.00 | \$0.00 |
| Town of Chichester | \$0.00 | \$0.00 | \$0.00 |
| Town of Claremont | \$0.00 | \$0.00 | \$0.00 |
| Town of Clarksville | \$0.00 | \$0.00 | \$0.00 |
| Town of Colebrook | \$500.00 | \$500.00 | \$1,000.00 |
| Town of Columbia | \$0.00 | \$0.00 | \$0.00 |
| Town of Conway | \$0.00 | \$0.00 | \$0.00 |
| Town of Cornish | \$0.00 | \$0.00 | \$0.00 |
| Town of Croydon | \$0.00 | \$0.00 | \$0.00 |
| Town of Dalton | \$0.00 | \$0.00 | \$0.00 |
| Town of Danbury | \$0.00 | \$0.00 | \$0.00 |
| Town Of Danville | \$1,000.00 | \$1,000.00 | \$1,000.00 |
| Town of Deerfield | \$500.00 | \$500.00 | \$500.00 |
| Town of Deering | \$0.00 | \$0.00 | \$0.00 |
| Town of Derry | \$250.00 | \$125.00 | \$0.00 |
| Town of Dorchester | \$0.00 | \$0.00 | \$0.00 |
| Town of Dublin | \$0.00 | \$0.00 | \$500.00 |
| Town of Dummer | \$0.00 | \$500.00 | \$500.00 |
| Town of Dunbarton | \$0.00 | \$0.00 | \$0.00 |
| Town of Durham | \$0.00 | \$1,000.00 | \$500.00 |
| Town of East Kingston | \$1,125.00 | \$1,000.00 | \$0.00 |
| Town of Easton | \$0.00 | \$0.00 | \$0.00 |
| Town of Eaton | \$0.00 | \$0.00 | \$0.00 |
| Town of Effingham | \$0.00 | \$0.00 | \$0.00 |
| Town of Ellsworth | \$0.00 | \$0.00 | \$0.00 |
| Town of Enfield | \$500.00 | \$0.00 | \$0.00 |
| Town of Epping | \$0.00 | \$0.00 | \$0.00 |
| Town of Epsom | \$0.00 | \$0.00 | \$0.00 |
| Town of Errol | \$500.00 | \$500.00 | \$500.00 |
| Town of Exeter | \$625.00 | \$625.00 | \$750.00 |
| Town of Farmington | \$0.00 | \$0.00 | \$0.00 |
| Town of Fitzwilliam | \$500.00 | \$500.00 | \$0.00 |
| Town of Francestown | \$0.00 | \$300.00 | \$300.00 |
| Town of Franconia | \$500.00 | \$1,000.00 | \$0.00 |

| | | | |
|------------------------|------------|------------|------------|
| Town of Freedom | \$0.00 | \$500.00 | \$1,000.00 |
| Town of Fremont | \$500.00 | \$500.00 | \$500.00 |
| Town of Gilford | \$0.00 | \$0.00 | \$0.00 |
| Town of Gilmanton | \$500.00 | \$500.00 | \$500.00 |
| Town of Gilsun | \$0.00 | \$0.00 | \$0.00 |
| Town of Goffstown | \$0.00 | \$0.00 | \$0.00 |
| Town of Gorham | \$0.00 | \$0.00 | \$0.00 |
| Town of Goshen | \$1,000.00 | \$500.00 | \$500.00 |
| Town of Grafton | \$0.00 | \$0.00 | \$0.00 |
| Town of Grantham | \$0.00 | \$0.00 | \$0.00 |
| Town of Greenfield | \$0.00 | \$0.00 | \$0.00 |
| Town of Greenland | \$0.00 | \$0.00 | \$0.00 |
| Town of Greenville | \$0.00 | \$0.00 | \$0.00 |
| Town of Groton | \$250.00 | \$250.00 | \$250.00 |
| Town of Hampstead | \$500.00 | \$500.00 | \$500.00 |
| Town of Hampton | \$0.00 | \$0.00 | \$0.00 |
| Town of Hampton Falls | \$500.00 | \$1,000.00 | \$500.00 |
| Town of Hancock | \$0.00 | \$0.00 | \$0.00 |
| Town of Hanover | \$0.00 | \$0.00 | \$0.00 |
| Town of Harrisville | \$500.00 | \$500.00 | \$500.00 |
| Town of Harts Location | \$0.00 | \$0.00 | \$0.00 |
| Town of Haverhill | \$500.00 | \$500.00 | \$1,000.00 |
| Town of Hebron | \$0.00 | \$0.00 | \$0.00 |
| Town of Henniker | \$0.00 | \$0.00 | \$0.00 |
| Town of Hill | \$0.00 | \$0.00 | \$0.00 |
| Town of Hillsborough | \$0.00 | \$0.00 | \$0.00 |
| Town of Hinsdale | \$500.00 | \$500.00 | \$500.00 |
| Town of Holderness | \$0.00 | \$0.00 | \$0.00 |
| Town of Hollis | \$500.00 | \$0.00 | \$0.00 |
| Town of Hooksett | \$0.00 | \$500.00 | \$500.00 |
| Town of Hopkinton | \$0.00 | \$0.00 | \$0.00 |
| Town of Hudson | \$500.00 | \$500.00 | \$500.00 |
| Town of Jackson | \$0.00 | \$0.00 | \$0.00 |
| Town of Jaffrey | \$0.00 | \$0.00 | \$0.00 |
| Town of Jefferson | \$500.00 | \$500.00 | \$0.00 |
| Town of Kensington | \$0.00 | \$0.00 | \$0.00 |
| Town of Kingston | \$375.00 | \$575.00 | \$600.00 |
| Town of Lancaster | \$500.00 | \$1,500.00 | \$1,000.00 |
| Town of Landaff | \$500.00 | \$0.00 | \$500.00 |
| Town of Langdon | \$500.00 | \$500.00 | \$500.00 |
| Town of Lee | \$500.00 | \$500.00 | \$500.00 |
| Town of Lempster | \$0.00 | \$0.00 | \$0.00 |
| Town of Lincoln | \$500.00 | \$500.00 | \$500.00 |
| Town of Lisbon | \$0.00 | \$0.00 | \$0.00 |
| Town of Litchfield | \$0.00 | \$0.00 | \$500.00 |
| Town of Littleton | \$0.00 | \$0.00 | \$0.00 |
| Town of Londonderry | \$0.00 | \$500.00 | \$500.00 |

| | | | |
|------------------------|------------|------------|------------|
| Town of Loudon | \$0.00 | \$0.00 | \$0.00 |
| Town of Lyman | \$0.00 | \$0.00 | \$0.00 |
| Town of Lyme | \$500.00 | \$500.00 | \$500.00 |
| Town of Lyndeborough | \$500.00 | \$500.00 | \$500.00 |
| Town of Madbury | \$0.00 | \$0.00 | \$0.00 |
| Town of Madison | \$0.00 | \$0.00 | \$0.00 |
| Town of Marlborough | \$0.00 | \$0.00 | \$0.00 |
| Town of Marlow | \$0.00 | \$0.00 | \$0.00 |
| Town of Mason | \$0.00 | \$0.00 | \$0.00 |
| Town of Meredith | \$0.00 | \$0.00 | \$0.00 |
| Town of Merrimack | \$0.00 | \$0.00 | \$0.00 |
| Town of Middleton | \$400.00 | \$0.00 | \$0.00 |
| Town of Milan | \$0.00 | \$200.00 | \$0.00 |
| Town of Milford | \$1,000.00 | \$3,000.00 | \$3,000.00 |
| Town of Milton | \$500.00 | \$0.00 | \$0.00 |
| Town of Monroe | \$0.00 | \$0.00 | \$0.00 |
| Town of Mont Vernon | \$0.00 | \$0.00 | \$0.00 |
| Town of Moultonborough | \$0.00 | \$0.00 | \$0.00 |
| Town of Nelson | \$500.00 | \$500.00 | \$0.00 |
| Town of New Boston | \$500.00 | \$500.00 | \$500.00 |
| Town of New Castle | \$500.00 | \$500.00 | \$500.00 |
| Town of New Durham | \$0.00 | \$0.00 | \$0.00 |
| Town of New Hampton | \$0.00 | \$0.00 | \$0.00 |
| Town of New Ipswich | \$0.00 | \$500.00 | \$250.00 |
| Town of New London | \$500.00 | \$500.00 | \$500.00 |
| Town of Newbury | \$0.00 | \$0.00 | \$0.00 |
| Town of Newfields | \$0.00 | \$500.00 | \$0.00 |
| Town of Newington | \$350.00 | \$350.00 | \$350.00 |
| Town of Newmarket | \$0.00 | \$0.00 | \$0.00 |
| Town of Newport | \$0.00 | \$0.00 | \$0.00 |
| Town of Newton | \$0.00 | \$0.00 | \$0.00 |
| Town of North Hampton | \$0.00 | \$1,000.00 | \$1,000.00 |
| Town of Northfield | \$0.00 | \$0.00 | \$0.00 |
| Town of Northumberland | \$0.00 | \$0.00 | \$0.00 |
| Town of Northwood | \$0.00 | \$0.00 | \$500.00 |
| Town of Nottingham | \$500.00 | \$1,000.00 | \$500.00 |
| Town of Orange | \$500.00 | \$0.00 | \$0.00 |
| Town of Orford | \$0.00 | \$500.00 | \$500.00 |
| Town of Ossipee | \$0.00 | \$0.00 | \$0.00 |
| Town of Pelham | \$0.00 | \$0.00 | \$0.00 |
| Town of Pembroke | \$0.00 | \$0.00 | \$0.00 |
| Town of Peterborough | \$0.00 | \$0.00 | \$0.00 |
| Town of Piermont | \$500.00 | \$500.00 | \$500.00 |
| Town of Pittsburg | \$0.00 | \$0.00 | \$0.00 |
| Town of Pittsfield | \$500.00 | \$500.00 | \$0.00 |
| Town of Plainfield | \$0.00 | \$0.00 | \$0.00 |
| Town of Plaistow | \$0.00 | \$0.00 | \$0.00 |

| | | | |
|---------------------------|------------|------------|------------|
| Town of Plymouth | \$1,000.00 | \$1,000.00 | \$1,000.00 |
| Town of Randolph | \$0.00 | \$0.00 | \$0.00 |
| Town of Raymond | \$500.00 | \$0.00 | \$1,000.00 |
| Town of Richmond | \$0.00 | \$0.00 | \$0.00 |
| Town of Rindge | \$0.00 | \$0.00 | \$0.00 |
| Town of Rollinsford | \$500.00 | \$500.00 | \$500.00 |
| Town of Roxbury | \$0.00 | \$0.00 | \$0.00 |
| Town of Rumney | \$500.00 | \$500.00 | \$500.00 |
| Town of Rye | \$0.00 | \$0.00 | \$0.00 |
| Town of Salem | \$0.00 | \$0.00 | \$0.00 |
| Town of Salisbury | \$0.00 | \$0.00 | \$0.00 |
| Town of Sanbornton | \$0.00 | \$0.00 | \$0.00 |
| Town of Sandown | \$955.00 | \$398.00 | \$0.00 |
| Town of Sandwich | \$0.00 | \$0.00 | \$0.00 |
| Town of Seabrook | \$0.00 | \$0.00 | \$0.00 |
| Town of Sharon | \$0.00 | \$0.00 | \$0.00 |
| Town of Shelburne | \$0.00 | \$0.00 | \$0.00 |
| Town of South Hampton | \$200.00 | \$200.00 | \$0.00 |
| Town of Springfield | \$500.00 | \$500.00 | \$500.00 |
| Town of Stark | \$100.00 | \$100.00 | \$100.00 |
| Town of Stewartstown | \$500.00 | \$500.00 | \$0.00 |
| Town of Stoddard | \$0.00 | \$0.00 | \$0.00 |
| Town of Strafford | \$500.00 | \$500.00 | \$500.00 |
| Town of Stratford | \$100.00 | \$115.00 | \$150.00 |
| Town of Stratham | \$0.00 | \$0.00 | \$0.00 |
| Town of Sugar Hill | \$0.00 | \$0.00 | \$0.00 |
| Town of Sullivan | \$0.00 | \$0.00 | \$0.00 |
| Town of Sunapee | \$0.00 | \$0.00 | \$0.00 |
| Town of Surry | \$0.00 | \$0.00 | \$0.00 |
| Town of Sutton | \$0.00 | \$0.00 | \$0.00 |
| Town of Swanzy | \$0.00 | \$375.00 | \$0.00 |
| Town of Tamworth | \$0.00 | \$0.00 | \$0.00 |
| Town of Temple | \$500.00 | \$1,000.00 | \$0.00 |
| Town of Thornton | \$500.00 | \$500.00 | \$500.00 |
| Town of Tilton | \$500.00 | \$2,000.00 | \$500.00 |
| Town of Troy | \$0.00 | \$0.00 | \$500.00 |
| Town of Tuftonboro | \$500.00 | \$1,000.00 | \$0.00 |
| Town of Unity | \$1,000.00 | \$500.00 | \$500.00 |
| Town of Wakefield | \$0.00 | \$500.00 | \$750.00 |
| Town of Walpole | \$1,000.00 | \$500.00 | \$500.00 |
| Town of Warner | \$0.00 | \$0.00 | \$0.00 |
| Town of Warren | \$0.00 | \$1,000.00 | \$1,000.00 |
| Town of Washington | \$500.00 | \$500.00 | \$500.00 |
| Town of Waterville Valley | \$0.00 | \$500.00 | \$500.00 |
| Town of Weare | \$0.00 | \$0.00 | \$0.00 |
| Town of Webster | \$0.00 | \$1,000.00 | \$0.00 |
| Town of Wentworth | \$500.00 | \$0.00 | \$0.00 |

| | | | |
|----------------------|--------------------|--------------------|--------------------|
| Town of Westmoreland | \$500.00 | \$500.00 | \$400.00 |
| Town of Whitefield | \$0.00 | \$0.00 | \$0.00 |
| Town of Wilmot | \$0.00 | \$0.00 | \$0.00 |
| Town of Wilton | \$500.00 | \$500.00 | \$500.00 |
| Town of Winchester | \$0.00 | \$500.00 | \$0.00 |
| Town of Windham | \$1,000.00 | \$0.00 | \$1,000.00 |
| Town of Windsor | \$0.00 | \$0.00 | \$0.00 |
| Town of Wolfeboro | \$1,000.00 | \$1,000.00 | \$1,000.00 |
| Town of Woodstock | \$0.00 | \$0.00 | \$0.00 |
| | \$77,856.00 | \$87,855.86 | \$73,353.64 |

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2021 Budget Year (January 1, 2021 –December 31, 2021)

For your organization's funding request to be considered, **complete applications must be received no later than Friday, August 5, 2020.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: HAVEN

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1- June 30

Key Contact Person: Cheryl Van Allen

Mailing Address: 20 International Dr. Suite 300, Portsmouth, NH 03801

Telephone Number: 603-436-4107 E-mail address: Cheryl@HAVENnh.org

Amount of funding requested from the Town of Durham \$2900

- € Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- € Attach a copy of your most recent audit and Form 990.
- € Describe how these funds will be used (attach statement if additional space is required).
Funds will be used to offset the costs of providing our comprehensive 24-hour crisis intervention, shelter and support services to those Durham residents impacted by domestic and sexual violence and the *Safe Kids Strong Teens* prevention education program to Durham students.

Does the organization receive funding from other municipalities? X YES NO
 If yes, list the other Towns or Cities providing funding and the amount of funding provided:

| Name of Town or City | FY 2018 Received | FY 2019 Received | FY 2020 Received/Anticipated |
|----------------------|---------------------|---------------------|---------------------------------|
| Please see attached | | | |
| | | | |
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| | | | |
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| | | | |
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| | | | |

€ Does the organization provide services to Durham residents? X YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

| Program #1 Description:Crisis Intervention | Clients Served 2 Years Ago | Last Year's Clients Served | This Year's Clients Served |
|--|-------------------------------|-------------------------------|-------------------------------|
| Residents of Durham | 33 | 47 | 37 |
| | | | |
| All Other* | 3326 | 3483 | 3088 |
| | | | |
| *Town by Town Breakdown Attached | | | |
| Total Clients Served | 3359 | 3530 | 3125 |
| Program #2 Description:School Based Prevention Education | Clients Served 2 Years Ago | Last Year's Clients Served | This Year's Clients Served |
| Residents of Durham* | 600 | 1627 | 497* |
| (*Oyster River District) | | | |
| All Other | 9811 | 13930 | 3517* |
| | | | |
| | | | |
| Total Clients Served | 10411 | 15557 | 4014* |

*COVID 19 impacted our ability to present our programs at area schools

For your application to be considered complete, please respond fully to the following questions:

- € Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):
- € HAVEN is requesting level funding at \$2900. Although we used to use a formula based on the number of residents assisted each year to determine the amount requested, HAVEN has consistently asked for level funding for the past several years. One reason for this, is that it is impossible to predict how many residents may need our services each year and level funding ensures that HAVEN can be available 24 hours a day to any Durham resident in need of services.
- € What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Sexual assault, domestic violence, child sexual victimization and teen dating violence are costly public health issues. Victims are more likely to suffer from low self-esteem, substance abuse and suicidal behavior. Adult victims often experience a loss of work and difficulty maintaining a job due to safety concerns and depression in the aftermath of abuse. Since we know that youth are the most at risk for child sexual abuse and teen dating violence, the HAVEN Safe Kids Strong Teens school-based prevention program is critical to reaching out to current and potential victims. If HAVEN was not available to provide FREE services to the town of Durham, the town would incur expenses related to the ongoing health and services required to meet the needs of those impacted by sexual violence.

Preventing sexual abuse and providing support for those impacted by domestic and sexual violence can lead to healthier and more secure children and adults. HAVEN has a strong history of producing positive results with programs and services as seen in the following excerpts from students participating in the Safe Kids Strong Teens Program and individuals and families accessing support in the 24-hour client services program.

"I feel so much better. My belly aches are all gone. No more secrets." – Emily 8 year-old to HAVEN advocate while at the Child Advocacy Center

"For the first time in my life I am able to say that I am free, I can breathe, I am strong and that I am SAFE! – Sara, a mom staying in the HAVEN Emergency Shelter with her 6 year-old daughter.

"I really feel that if I had known about SASS/ASP or if a teacher or another adult had asked me about it, I would have told." – Lynette, Childhood Sexual Abuse Survivor

"Even now, as we face this pandemic, HAVEN has been there to support me, as well as many others, during times of extreme stress and fear. I have recognized that my stress responses to this pandemic include feelings of fear and isolation that I experienced during times of abuse... When my fear and anxiety levels rise I reach out to HAVEN."- Jane, Domestic abuse Survivor

HAVEN Statistics

| | 2019-2020 | 2018-2019 | 2017-2018 |
|--------------------|---------------------------|---------------------------|---------------------------|
| Town | Individuals Served | Individuals Served | Individuals Served |
| Atkinson | 3 | 10 | 17 |
| Auburn | 2 | 3 | 0 |
| Barrington | 46 | 52 | 41 |
| Brentwood | 16 | 34 | 24 |
| Candia | 4 | 4 | 3 |
| Chester | 7 | 19 | 9 |
| Danville | 14 | 19 | 10 |
| Deerfield | 7 | 7 | 11 |
| Derry | 37 | 62 | 51 |
| Dover | 352 | 349 | 363 |
| Durham | 37 | 47 | 33 |
| East Kingston | 14 | 4 | 9 |
| Epping | 41 | 32 | 36 |
| Exeter | 87 | 113 | 114 |
| Farmington | 40 | 71 | 87 |
| Fremont | 19 | 30 | 13 |
| Gonic | 3 | 8 | 9 |
| Greenland | 17 | 20 | 25 |
| Hampstead | 17 | 18 | 20 |
| Hampton | 98 | 87 | 69 |
| Hampton Falls | 9 | 7 | 4 |
| Kensington | 0 | 18 | 21 |
| Kingston | 28 | 42 | 42 |
| Lee | 17 | 29 | 29 |
| Londonderry | 21 | 13 | 25 |
| Madbury | 5 | 4 | 8 |
| Middleton | 3 | 12 | 12 |
| Milton | 33 | 28 | 43 |
| New Castle | 1 | 4 | 7 |
| New Durham | 14 | 26 | 24 |
| Newfields | 0 | 4 | 0 |
| Newington | 7 | 3 | 4 |
| Newmarket | 58 | 92 | 63 |
| Newton | 21 | 23 | 24 |
| North Hampton | 23 | 24 | 30 |
| Northwood | 12 | 25 | 27 |
| Nottingham | 15 | 17 | 12 |
| Plaistow | 43 | 44 | 42 |
| Portsmouth | 162 | 229 | 170 |
| Raymond | 58 | 87 | 88 |
| Rochester | 500 | 599 | 545 |
| Rollinsford | 11 | 17 | 17 |
| Rye | 11 | 23 | 15 |
| Salem | 124 | 154 | 117 |
| Sandown | 14 | 35 | 28 |
| Seabrook | 62 | 49 | 65 |
| Somersworth | 147 | 135 | 160 |
| South Hampton | 3 | 1 | 1 |
| Strafford | 18 | 21 | 20 |
| Stratham | 16 | 34 | 27 |
| Windham | 27 | 49 | 30 |
| Out of Catchment | 600 | 487 | 461 |
| Unknown | 195 | 206 | 250 |
| Grand Total | 3125 | 3530 | 3359 |

HAVEN Municipal Funding

| | FY20 | FY19 | FY18 |
|-----------------------|---------|----------|----------|
| Town of Atkinson | \$1,775 | \$1,775 | \$1,775 |
| Town of Barrington | \$0 | \$2,000 | \$2,000 |
| Town of Brentwood | \$0 | \$0 | \$3,050 |
| Town of Chester | \$2,400 | \$2,400 | \$2,000 |
| Town of Danville | \$1,200 | \$1,200 | \$1,200 |
| Town of Deerfield | \$3,066 | \$3,066 | \$3,066 |
| Town of Durham | \$2,500 | \$2,500 | \$2,500 |
| Town of East Kingston | \$825 | \$825 | \$825 |
| Town of Exeter | \$8,500 | \$7,500 | \$7,500 |
| Town of Fremont | \$1,885 | \$1,885 | \$1,885 |
| Town of Greenland | \$2,000 | \$2,000 | \$2,000 |
| Town of Hampstead | \$3,070 | \$3,070 | \$3,070 |
| Town of Hampton | \$7,500 | \$7,500 | \$7,500 |
| Town of Hampton Falls | \$1,500 | \$1,500 | \$1,500 |
| Town of Kingston | \$833 | \$883 | \$883 |
| Town of Lee | \$3,775 | \$3,775 | \$3,775 |
| Town of Madbury | \$500 | \$500 | \$500 |
| Town of Middleton | \$0 | \$250 | \$250 |
| Town of Milton | \$500 | \$500 | \$500 |
| Town of New Castle | \$750 | \$750 | \$750 |
| Town of New Durham | \$500 | \$500 | \$0 |
| Town of Newfields | \$500 | \$500 | \$500 |
| Town of Newington | \$700 | \$700 | \$700 |
| Town of Newmarket | \$1,200 | \$1,200 | \$0 |
| Town of Newton | \$3,050 | \$3,050 | \$3,050 |
| Town of North Hampton | \$1,775 | \$1,775 | \$1,775 |
| Town of Northwood | \$1,785 | \$1,785 | \$1,785 |
| Town of Nottingham | \$1,450 | \$1,450 | \$1,450 |
| Town of Plaistow | \$5,000 | \$4,500 | \$4,500 |
| City of Portsmouth | | \$11,924 | \$11,924 |
| Town of Raymond | \$4,175 | \$4,175 | \$4,175 |
| Town of Rollinsford | \$1,500 | \$1,500 | \$1,500 |
| Town of Rye | \$3,250 | \$3,250 | \$3,250 |
| Town of Salem | \$1,000 | \$1,000 | \$1,250 |
| Town of Sandown | \$1,254 | \$1,433 | \$1,575 |
| Town of Seabrook | \$6,014 | \$6,807 | \$7,517 |
| Town of Somersworth | \$2,000 | \$2,000 | \$2,000 |
| Town of Strafford | \$992 | \$992 | \$992 |
| Town of Stratham | \$4,050 | \$4,250 | \$4,250 |
| Town of Windham | \$2,000 | \$2,000 | \$2,000 |

Services provided by HAVEN

For over 40 years, HAVEN Violence Prevention and Support Services has been providing services to those impacted by domestic and sexual violence. The mission of HAVEN is to prevent sexual assault and domestic violence and to empower women, men, youth and families to heal from abuse and rebuild their lives. Unlike most nonprofits, HAVEN's operations don't close at 5 o'clock: our crisis hotline never goes to voicemail and trained staff and volunteers are available whenever and wherever a crisis arises. We do this for our neighbors as well as yours, for coworkers and relatives, adults and children. This is our community and it is our goal to **End Violence and Change Lives**.

One of the ways HAVEN accomplishes this mission is through its K-12 *Safe Kids Strong Teens* program that aims to prevent child sexual abuse, sexual harassment, bullying and teen dating violence. The goals of the *Safe Kids Strong Teens* program aim to influence attitudes and behavior and thereby reduce the likelihood of youth becoming victims of sexual or teen dating violence and to create a positive atmosphere for young women and men to build self-esteem and improve their lives.

This prevention program is further supported by a comprehensive client services program that includes:

- Emergency shelter
- 3 offices for walk-in support
- 24-hour confidential crisis and support hotline **1-603-994-SAFE (7233)**
- 24-hour accompaniment to police stations and hospital emergency rooms
- Accompaniment to courts and assistance obtaining restraining orders
- Safety planning
- Support and accompaniment for families at the Rockingham and Strafford Child Advocacy Centers
- Support groups for survivors of domestic violence, sexual assault, and parents.

All services are Free and confidential and available to any Durham resident in need of assistance. Last year HAVEN assisted **3125 individuals and families** in our client services program and through the *Safe Kids Strong Teens* program reached **2534 children, parents and teachers** with critical information about safety and awareness before the COVID 19 pandemic forced schools to cancel programs and move to remote learning. HAVEN has continued to operate as an essential service and provide free support and shelter to those in need despite the global pandemic.

Domestic violence, sexual abuse and teen dating violence are costly public health issues. Victims are more likely to suffer from low self-esteem, substance abuse and suicidal behavior. Adult victims often experience a loss of work and difficulty maintaining a job due to safety concerns and depression in the aftermath of abuse. Since we know that youth are the most at risk, the *Safe Kids Strong Teens* school-based prevention program is critical to reaching out to current and potential victims. If HAVEN was not available to provide FREE services to our local communities, the town of Durham would incur expenses related to the ongoing health and services required to meet the needs of those impacted by domestic and sexual violence.



ENDING VIOLENCE.
CHANGING LIVES.

20 International Drive
Suite 300
Portsmouth, NH 03801

24-Hour Hotline: 1-603-994-SAFE (7233)
Main Office: 603-436-4107 | Fax: 603-436-7951
www.havennh.org | info@havennh.org

July 29, 2020

Gail Jablonski
Business Manager
Town of Durham
8 Newmarket Road
Durham, NH 03824

Dear Ms. Jablonski,

On behalf of HAVEN, I am pleased to submit our annual request in the amount of \$2900.00 for funding as an Outside Human Service Agency. The mission of HAVEN is to prevent sexual assault and domestic violence and to empower women, men, youth and families to heal from abuse, and rebuild their lives.

HAVEN offers the following services and programs to residents of Durham:

- Emergency Shelter
- 24-hour support: **1-603-994-SAFE (7233)**
- Support and accompaniments to families at the Rockingham and Strafford Child Advocacy Centers
- Support Groups
- Housing First program
- Accompaniments to hospitals, police departments and courts
- *Safe Kids Strong Teens* K-12 prevention programs
- 3 offices for in-person support

While our communities continue to be impacted by prolonged isolation due to COVID-19 and rates of violence and abuse continue to climb, HAVEN's commitment to serving and supporting survivors remains steadfast. As an organization, we have continued to be innovative and provide support and shelter to more people than ever before. The services HAVEN provides are vital to survivors experiencing ongoing violence and abuse. One survivor reached out recently and spoke on the impact HAVEN has had during these uncharted times.

"Even now, as we face this pandemic, HAVEN has been there to support me, as well as many others, during times of extreme stress and fear. I have recognized that my stress responses to this pandemic include feelings of fear and isolation that I experienced during times of abuse... When my fear and anxiety levels rise I reach out to HAVEN."

If HAVEN was not available to provide FREE services to our local communities, area municipalities would incur expenses related to the ongoing health and services required to meet the needs of those impacted by domestic and sexual violence. Preventing violence and providing support for those impacted, can lead to healthier and more secure children and adults.

Last year, HAVEN provided **37 Durham residents with 231.2 units of service.**

Total 2021 Request: \$2900.00

On behalf of our clients, board, and staff I want to thank the Town of Durham for your continued support.

Sincerely,

Kathy Beebe
Executive Director

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2021 Budget Year (January 1, 2021 –December 31, 2021)

For your organization's funding request to be considered, **complete applications must be received no later than Wednesday, August 5, 2020.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: **Big Brothers Big Sisters of NH**

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): Jan 1 – Dec 31

Key Contact Person: Casey Caster, VP of Community Relations

Mailing Address: 3 Portsmouth Ave. #2, Stratham, NH 03885

Telephone Number: 603-430-1140 ext. 1002 E-mail address: ccaster@bbbsnh.org

Amount of funding requested from the Town of Durham \$1,200

- ☐ Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
See attached.
- ☐ Attach a copy of your most recent audit and Form 990.
See attached.
- ☐ Describe how these funds will be used (attach statement if additional space is required).
Funds from the Town of Durham will be used to support mentoring services to Durham children facing adversity, providing them with strong and enduring, professionally supported one-to-one relationships that change their lives for the better, forever. Now, more than ever, that mission and the impact of our volunteer mentors are evident and urgent. In critical ways, our organization has a unique opportunity to directly support Granite State youth during the COVID-19 pandemic. Being away from schools, teachers, guidance counselors, after school program staff and the social safety nets their families rely on has put the many of the most vulnerable youth in our communities at greater risk. Our Bigs continue to show up for the youth in our program and provide consistency and familiarity when they need it most. Durham is served by our Greater Seacoast regional office, located in Stratham. Please see attached for a detailed explanation of our programs offered in Durham.

- ☐ Does the organization receive funding from other municipalities? X YES NO
If yes, list the other Towns or Cities providing funding and the amount of funding provided:

| Name of Town or City | FY2018 Received | FY2019 Received | FY2020 Received/Anticipated |
|----------------------|--------------------|--------------------|--------------------------------|
| Stratham | 1000 | 1000 | 1000 |
| Exeter | 7500 | 7500 | 6000 |
| Hampton | 8000 | 8000 | 8000 |
| Seabrook | 4000 | 4000 | 4000 |
| Somersworth | 1500 | 1500 | 1500 |
| Rye | 3000 | 3000 | 3000 |
| Hampton Falls | 800 | 800 | 800 |
| Portsmouth | 4000 | 4000 | 4000 |
| Nottingham | 500 | 500 | 500 |

- ☐ Does the organization provide services to Durham residents? X YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

| Program Description: One-to-one mentoring (Youth served) | FY2018 | FY2019 | FY2020 |
|--|--------|--------|--------|
| Residents of Durham | 10 | 10 | 7 |
| Residents of Barrington | 8 | 9 | 6 |
| Residents of Danville | 1 | 1 | 1 |
| Residents of Dover | 34 | 32 | 40 |
| Residents of Eliot, ME | 1 | 1 | 3 |
| Residents of Epping | 5 | 4 | 3 |
| Residents of Exeter | 19 | 22 | 25 |
| Residents of Farmington | 0 | 2 | 3 |
| Residents of Fremont | 3 | 0 | 3 |
| Residents of Greenland | 7 | 4 | 2 |
| Residents of Hampstead | 1 | 2 | 2 |
| Residents of Hampton | 14 | 12 | 10 |
| Residents of Hampton Falls | 1 | 1 | 2 |
| Residents of Kingston | 7 | 6 | 6 |
| Residents of Lee | 10 | 5 | 3 |

| | | | |
|--------------------------------|------------|------------|------------|
| Residents of Madbury | 1 | 1 | 0 |
| Residents of Milton | 2 | 2 | 3 |
| Residents of Newfields | 1 | 1 | 1 |
| Residents of Newmarket | 7 | 4 | 3 |
| Residents of Newton | 2 | 3 | 3 |
| Residents of North Hampton | 1 | 1 | 0 |
| Residents of Northwood | 4 | 4 | 3 |
| Residents of Portsmouth | 37 | 39 | 40 |
| Residents of Raymond | 4 | 4 | 4 |
| Residents of Rochester | 39 | 39 | 44 |
| Residents of Rollinsford | 7 | 6 | 7 |
| Residents of Rye | 9 | 9 | 5 |
| Residents of Sandown | 0 | 1 | 1 |
| Residents of Seabrook | 11 | 9 | 8 |
| Residents of Somersworth | 12 | 12 | 13 |
| Residents of South Berwick, ME | 0 | 1 | 1 |
| Residents of Stratham | 3 | 4 | 4 |
| Total Clients Served | 261 | 251 | 256 |

For your application to be considered complete, please respond fully to the following questions:

- ☐ Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):
- It costs approximately \$1,800 to make and support each mentoring relationship provided by Big Brothers Big Sisters of New Hampshire. BBBSNH currently serves 7 children in Durham, and we are requesting \$1,200 to contribute to the cost of one match. Please see attached document for a detailed breakdown of the services provided to each mentoring relationship.
- ☐ What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):
- Independent research has told us for some time that Big Brothers Big Sisters improves the odds that the youth we serve will succeed educationally and socially. Supporting students who face significant adversities to stay in school and maintain passing grades are amongst our highest priority.
- Without our mentoring services, many Durham children facing adversity would be without an opportunity for a strong, positive influence in their lives. Children living in poverty with little or no parental support or guidance are at higher risk than their peers for being truant from class, dropping out of school and participating in risky behaviors. It is known that the dropout epidemic disproportionately affects young people who are low income, children of single parents, or certain minorities, all of whom are the youth population we serve. We also know that when children fail to thrive academically and socially they are more likely to need social services as adults.

The need for positive, prevention strategies for youth is clear. The positive influence of a mentor is the well-laid cornerstone of a child's foundation. This foundation consists of self-confidence, respect, and compassion for others. With these values, a child is better prepared for the inevitable challenges that lie ahead and the opportunity to realize their full potential both academically and socially which leads to productive lives. Positively impacting the life of even one child, will affect not just their own life, but the lives of everyone they touch for generations.

Date of Application: August 5, 2020

Organization name: Big Brothers Big Sisters of New Hampshire

Business Mailing Address: 3 Portsmouth Ave. #2, Stratham, NH 03885

Contact: Casey Caster, Director of Grants & Communications

Telephone number: (603) 430-1140 ext. 1002

E-mail address: ccaster@bbbsnh.org

Tax exempt status: 02-0348477

Year organization was founded: 1966

CEO: Stacy Kramer

Amount of grant request: \$1,200

Town of Durham Statistics:

- **Fiscal Year:** January 1, 2019 to December 31, 2019
- **Unduplicated youth served from the Town of Durham:** 7
- **Unduplicated volunteers served from the Town of Durham:** 10
 - **Total Durham residents served by BBBSNH:** 17

Organization Mission: Big Brothers Big Sisters of New Hampshire (BBBSNH) is a mentoring organization, established to provide guidance and friendship to youth who lack supportive surroundings and face significant adversities in their lives. Our mission is to provide children facing adversity with strong and enduring, professionally supported one-to-one relationships that change their lives for the better, forever. This is accomplished by matching children with caring, committed volunteers from the community, in a professionally supported one-to-one mentoring relationship.

Big Brothers Big Sisters has been serving the Granite State for more than 50 years. First started in Manchester in 1966, regional agencies later opened to serve the Greater Seacoast, Western New Hampshire, and Greater Nashua and Salem. Since then, Big Brothers Big Sisters has matched tens of thousands of children facing adversity with caring, supportive mentors. After merging in 2015 to form Big Brothers Big Sisters of New Hampshire, we've continued to serve youth from regional offices located throughout the state.

Providing children with a one-to-one mentoring relationship is all we do. All of our efforts, service delivery systems, child safety procedures, volunteer training, parent coaching and match activities are focused solely on effecting positive outcomes for children through mentoring. We partner with parents/guardians, volunteers and others in the community and hold ourselves accountable for each child in our program achieving higher aspirations, greater confidence, better relationships, avoidance of risky behaviors, and educational success.

Program Description: Big Brothers Big Sisters of New Hampshire provides two core one-to-one mentoring programs to youth, ages 6 to 17.

- **Community Based Mentoring** BBBSNH matches carefully screened adult volunteer mentors (Big Brothers/Big Sisters) in professionally supported mentoring relationships with youth (Little Brothers/Little Sisters). Bigs and Littles spend quality time together participating in a variety of activities of their choosing.
- **Site Based Mentoring** utilizes an elementary or middle school student's lunch period or after school program as the venue in which the mentor (Big) and mentee (Little) meet. Time is spent doing homework, enjoying lunch together, reading, playing a board game or outdoors on the playground.

Mentoring programs provided by BBBSNH are based on the mentoring model used by Big Brothers Big Sisters of America, which has a proven track record as a successful prevention program. A study conducted by Public/Private Ventures was used to test the effectiveness of the mentoring programs developed by Big Brothers Big Sisters of America. Findings indicated that during the 18-month study period, those in the group assigned a Big Brother or Big Sister vs. the control group were:

- 46% less likely to initiate drug use
- 27 % less likely to initiate alcohol use
- Almost 1/3 less likely to hit someone; skipped one-half as many days of school; and felt more competent about doing schoolwork

Community Need: Independent research has told us for some time that Big Brothers Big Sisters improves the odds that the youth we serve will succeed educationally and socially. BBBSNH recognizes that one-to-one mentoring is a successful approach to address many of the issues facing youth today. In the past year, 1 in 5 of the children BBBSNH served had a parent in jail or prison and more than 1 in 3 newly-matched children have a parent or family member struggling with substance misuse. An adult mentor is the single most important thing in a child's life. Mentoring sets youth on a different path, providing positive impacts that help them dream a little bigger.

Outcome Evaluation System: BBBSNH uses a *length + strength = outcomes* framework to drive results for mentored youth. All matches are measured for success within this framework.

Length: BBBSNH uses a 12-month retention rate as its primary indicator of match length. Twelve-month retention rate is the percentage of matches that are still open after 12-months.

Strength: This is measured using a survey that consists of 10 questions for mentees and 15 questions for mentors that help BBBS determine the strength of the mentoring relationship. The survey will be given at the 3-month point and annually thereafter.

Outcomes: The Youth Outcomes Survey is designed to track outcomes in the following areas: scholastic competency, educational expectations, self-assessment, social acceptance, parental trust and attitudes toward high risk behavior. It is given to children at the start of a match and each anniversary.

Budget: Big Brothers Big Sisters of New Hampshire maintains detailed fiscal records meeting all requirements set out by funders and the American Institute of Certified Public Accountants. Our current operating budget and audited financial statements are available upon request.

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2021 Budget Year (January 1, 2021 –December 31, 2021)

For your organization's funding request to be considered, **complete applications must be received no later than Wednesday, August 5, 2020.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Ready Rides

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30):

Key Contact Person: Karen Hilton or Tahja Fulwider

Mailing Address: P.O. Box 272 Northwood NH 03261

Telephone Number: 244-8719

E-mail address: info@readyrides.org

Amount of funding requested from the Town of Durham \$1500

1. Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served. (see attached below)
2. Attach a copy of your most recent audit and Form 990. (no audits ever required, but I can attach budget see attached below)
3. Describe how these funds will be used .

The funds provided will be used to cover the cost of mileage reimbursement to our volunteer drivers, administration salary, comprehensive insurance, office expenses, driver vetting fees, driver defensive driving courses, church donation for meeting usage, outreach materials and admin fee for use of the share software and website domain fees and call center triplink fees.

4. Does the organization receive funding from other municipalities? YES

| Name of Town or City | FY 2018 Received | FY 2019 Received | FY 2020 Received/Anticipated |
|----------------------|---------------------|---------------------|---------------------------------|
| Barrington | 1500 | 1500 | 1500 |
| Durham | 1500 | 1500 | 1500 |
| Lee | 500 | 500 | 500 |
| Madbury | 250 | 250 | 250 |
| Newfields | 1500 | 1500 | 1500 |
| Newmarket | 1500 | 1500 | 1500 |
| Northwoods | 1500 | 1500 | 1500 |
| Nottingham | 1500 | 1500 | 1500 |
| Strafford | 1500 | 1500 | 1500 |

5. Does the organization provide services to Durham residents? YES

| Program #1 Description: | FY 2018 Clients Served | FY 2019 Clients Served | FY 2020 Clients Served/Anticipated |
|-----------------------------|---------------------------|---------------------------|---------------------------------------|
| Residents of Durham | 92/1057 | 104/1374 | 115/1660 |
| Residents of Barrington | 54/124 | 61/161 | 70/195 |
| Residents of Lee | 29/131 | 30/180 | 35/218 |
| Residents of Madbury | 10/40 | 15/52 | 17/63 |
| Residents of Newfields | 8/26 | 8/34 | 110/41 |
| Residents of NewMarket | 86/749 | 101/973 | 10/1180 |
| Residents of Northwood | 46/256 | 49/332 | 55/403 |
| Residents of Nottingham | 40/260 | 50/338 | 55/410 |
| Residents of Strafford | 42/262 | 49/342 | 55/415 |
| Total Clients Served | 407/2869 | 467/3786 | 522/4528 |

Total Trips provided, up 13.1% from previous year

| COUNTA of Trip Residency | | | |
|--------------------------|------------|------------|-------------|
| Trip Status | DURHAM, NH | | Grand Total |
| CONFIRMED | 889 | | 889 |
| No-Show | 1 | | 1 |
| Unmet Needs | 19 | | 19 |
| Grand Total | 0 | 909 | 909 |

Sum of Total Miles driven for residents of Durham

| SUM of Total Miles | | Trip Status | |
|--------------------|-----------------|-----------------|--|
| Residency | CONFIRMED | Grand Total | |
| DURHAM, NH | 16920.74 | 16920.74 | |
| Grand Total | 16920.74 | 16920.74 | |

For your application to be considered complete, please respond fully to the following questions:

6. Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

We ask \$1500 from each represented town to help defer our costs in case of financial grant decline. This figure has not increased since 2013 even with rising operating expenses. We unfortunately have seen with the Covid 19 pandemic precautions and closure of all doctors for non emergent services over the last few months that in fact we did have a decline in grant income. We have begun to resume normal operations with all necessary precautions but will continue to struggle possibly until next year.

Looking at our numbers one can see that our service was on track to grow and flourish this year as our residents aged in place. As you know NH has one of the higher 55 yrs and older resident populations. With the new 2020 census coming out we will be able to better gauge where NH 55and older population stands. There is new independent living construction opening this year in our areas. We did not see that growth this year due to Covid 19 but feel that next year when this passes we may see an incredible increase as riders who have been putting off doctors appointments and therapies will be trying to make up for missed and postponed appointments.

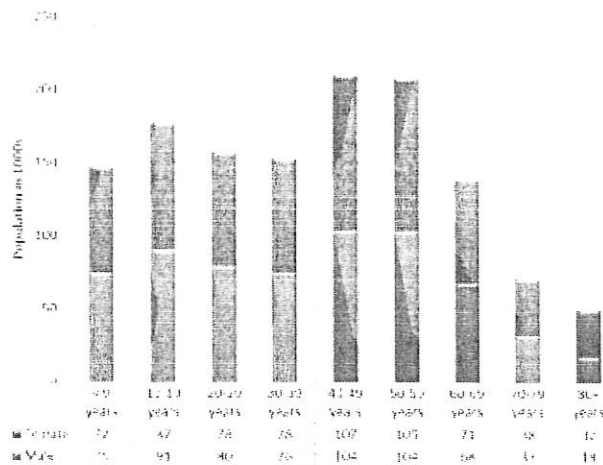
7. What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Unfortunately at this time because of the recent decision from Lamprey health to no longer provide rides there is a huge population of riders who will now be depending even further on Ready Rides and our services. If Ready Rides were not available it would hugely impact the health of a whole section of the elderly population. There are so many in need right now. Ready Rides has expanded our services to provide grocery and pharmacy pickups to help those in need to receive food and medication also. We plan to continue this expanded service during this pandemic. Ready Rides is often the only choice many residents have to reach much needed

medical appointments that cannot be done over the new telehealth program. We are here to help the elderly and disabled in the community to maintain and improve their health with trips to Dialysis, regular medical care, therapy and rehab appointments. Our hope is that with our service we will allow our riders to maintain their independence to live on their own and to have less stress from the feeling of helplessness that can come with not being able to take care of your own transportation needs such as going to the doctor. Studies have found that the elderly who do not get regular medical care get more depressed which can lead to other health problems such as substance abuse or even suicide. Our service has also been shown to relieve some of the pressure and the stress on whole families who were trying to juggle their elderly family members' needs for transportation to appointments or dialysis during the day, the demands of their jobs or juggling their younger family members' transportation needs. Some elderly never had children so don't have family or do not have family nearby and are on a fixed income and cannot afford a \$50 taxi or Uber or Lyft ride each week to therapy or dialysis. Living in the rural communities as they do there is not an extensive bus system they can utilize. We hope to be able to keep this growing population of retirees and over 55 residents as independent and healthy and in their homes as long as possible.

New Hampshire Population

NEW HAMPSHIRE POPULATION (IN 1,000s)—AGE GROUP



Source: U.S. Census Bureau, 2010

New Hampshire is home to nearly 1.3 million people. Of these, almost 469,000 (35.6 percent) are over age 50; more than 260,000 (19.8 percent) are over 60; over 121,000 (9.2 percent) are over 70; and nearly 50,000 (3.8 percent) are over 80. The proportion of women rises to 63.6 percent of those 80 and older. The racial/ethnic composition of New Hampshire is as follows:

Race/Ethnicity of New Hampshire

| Age | White | Black | Asian | Other | White Not Hispanic |
|-----|-------|-------|-------|-------|--------------------|
| <55 | 93.3% | 1.3% | 2.5% | 2.9% | 91.1% |
| 55+ | 97.8% | 0.4% | 0.9% | 0.9% | 97.1% |

Source: U.S. Census Bureau Projections, 2009

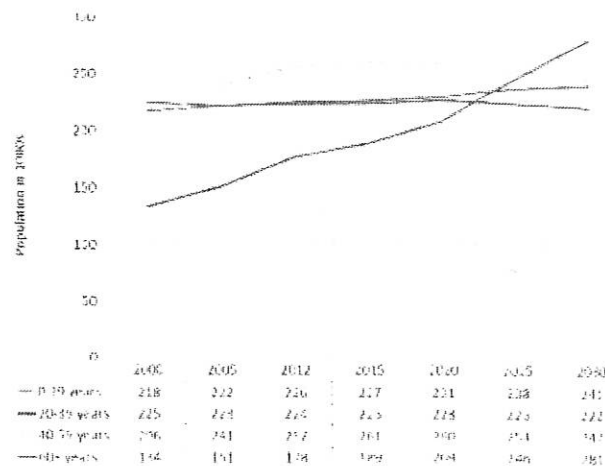
THE NUMBER OF OLDER NEW HAMPSHIRITES IS GROWING (POPULATION IN 1,000s)

The proportion of New Hampshire's population that is 60 and older is growing more rapidly than other components of the population. The U.S. Census Bureau estimates that 26.3 percent of New Hampshire's population will be 60 and older by the year 2030, an increase of almost 40 percent from 2012.

Projected New Hampshire Population

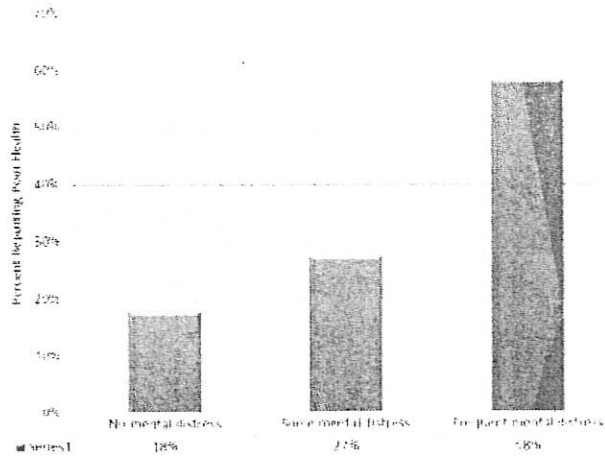
| | 2012 | 2020 | 2030 |
|------------|-------|-------|-------|
| 0-19 years | 24.5% | 21.4% | 23.8% |
| 20-39 year | 26.0% | 26.5% | 24.4% |
| 40-59 year | 30.6% | 28.4% | 25.5% |
| 60+ years | 18.9% | 21.4% | 26.3% |

Source: U.S. Census Bureau Projections, 2009



Source: U.S. Census Bureau Projections, 2009

PEOPLE WITH FREQUENT MENTAL DISTRESS REPORT POOR PHYSICAL HEALTH



Source: BRFSS, 2011

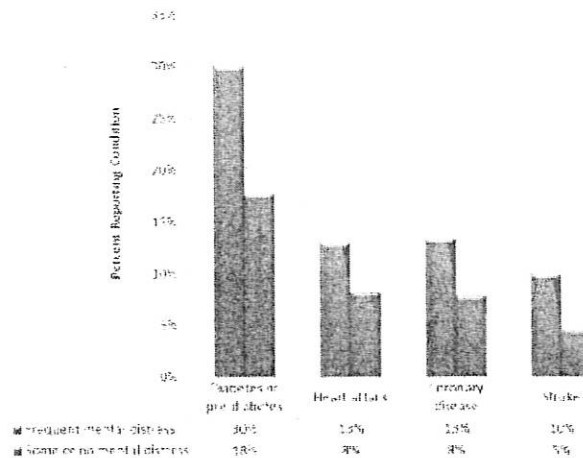
Older Americans who experienced FMD were more likely to report that their physical health was poor or fair (as opposed to good, very good, or excellent). As shown in the figure at left, although 18 percent of older Americans with no mental distress reported poor or fair physical health, nearly 60 percent—nearly triple the rate—of those with FMD reported poor/fair health. Older Americans with FMD were also much more likely to report that they had experienced serious health problems.

These differences are statistically significant.

RELATIONSHIP BETWEEN MENTAL DISTRESS AND SERIOUS HEALTH PROBLEMS

Older Americans who experience FMD, such as symptoms of depression or anxiety, are more likely to report that they had chronic health problems. People with FMD experienced strokes at twice the rate of those with some or no mental distress (10 percent versus 5 percent). They experienced coronary disease, heart attack, and diabetes/pre-diabetes at more than 1.5 times the rate of those with some or no mental distress (13 versus 8 percent for coronary disease and heart attack and 30 versus 18 percent for diabetes/pre-diabetes).

These differences are statistically significant.



Source: BRFSS, 2011

Ready Rides Currently has a trifold brochure that is distributed to all possible medical offices in each town and to each Town hall, Library and Community Center to get the word out. Ready Rides tries to let those in need of our services see what is available to them. Ready Rides is always looking to grow its base of Volunteer drivers.

What To Do

To Receive free Rides

All that is required to receive free rides is to be 55 or older or have a disability. Contact us to fill out a Registration form.

To Volunteer to Drive


Reach out to us and we can help you get started to help out those in your community. You must be 21 or over and have your own vehicle and valid drivers license and insurance.

Referral Program

If you refer a driver to us and they become a driver and drive 3 times in 3 months we will send you \$50!

Contact us here

www.readyrides.org
 Email: info@readyrides.org
 Phone: (603) 244-8719
 Snail Mail: P.O. Box 272 Northwood NH 03261
 Like us on Facebook: ReadyRides




DISCOVER THE FREEDOM THAT WE CAN OFFER

Ready Rides

Ready Rides is a non-profit organization that provides free rides to those in need. We are currently seeking volunteer drivers to help us provide this service. If you are interested in becoming a volunteer driver, please contact us at (603) 244-8719 or visit our website at www.readyrides.org. We are also looking for referrals to our service. If you know someone who needs a ride, please let us know. We will send you \$50 for every driver you refer who becomes a driver and drives 3 times in 3 months.

We are a non-profit organization that provides free transportation services. Our volunteer drivers use their own vehicles to provide rides to those in need. We are currently seeking volunteer drivers to help us provide this service. If you are interested in becoming a volunteer driver, please contact us at (603) 244-8719 or visit our website at www.readyrides.org. We are also looking for referrals to our service. If you know someone who needs a ride, please let us know. We will send you \$50 for every driver you refer who becomes a driver and drives 3 times in 3 months.



Ready Rides is a Nonprofit that provides FREE Rides

The mission of Ready Rides is to ensure that everyone over 65 or disabled in our communities has a ride to **Medical, Therapy, Dental** and **Health** related appointments.

Ready Rides would like to thank you for your interest in our mission and the communities that it serves.

If you would like to make a donation, please make checks payable to Ready Rides and mail to: P.O. Box 9770, Northbrook, IL 60062.

We are always looking for Volunteer Drivers


We thank you for your interest in being a part of the Ready Rides team.

Many of our drivers find deep satisfaction in giving back to their community and helping others. The time and effort that drivers put in to help others is truly rewarding.

Often our passengers have so much to gain by taking them to these very important appointments that keep them healthy. Some patients are unable to drive on their own and it is impossible for their family to take them to these appointments. It is so easy for volunteers to make a difference in the lives of our passengers by helping them get to their appointments.

We reimburse for GAS!

Contact us to Volunteer!
more details inside



**DISCOVER
FREEDOM
GO PLACES**

GET THERE FOR FREE



Serving the residents of Barrington, Durham, Lee, Madbury, Newfields, Newmarket, Northwood, Nottingham, and Strafford

PO Box 272, Northwood, NH 03261 (603) 244-8719 info@readyrides.org

July 23, 2020
Gail Jablonski
Business Manager
8 Newmarket Rd.
Durham, NH 03824

Dear Mrs. Jablonski and Town Council Members,

Thank you for your continued support of Ready Rides since beginning service to Durham 6 years ago. We are once again requesting consideration of support for the town's 2021-2022 budget.

Ready Rides is a 501c 3 non-profit that provides free transportation to health related appointments for everyone over 55 or for those unable to drive due to some form of disability, whether temporary or permanent. We continue to provide rides in the communities of Barrington, Durham, Lee, Madbury, Newmarket, Newfields, Northwood, Nottingham, and Strafford. Our volunteer drivers help to keep seniors and disabled independent in their homes by providing them the ability to access health care and other essential medical services.

The fiscal year 2018-2019 has again shown an increase in our number of registered riders to 106 and rides provided to 890, with 1,149 requests and only 18 rides we were unable to provide a driver that day. This certainly speaks to the need of our residents and the valuable service our volunteer drivers provide. Durham now has 12 vetted volunteer drivers, and with the growing need in Durham we are always seeking to grow that number.

We are again requesting \$1500.00 from the town of Durham. This funding is supplemented by government support for volunteer programs, in-kind donations from drivers, board members as well as individual donations and gifts from civic organizations and faith communities. And we have applied for a NH nonprofit grant to assist us during this difficult time. Our budget is used for volunteer driver mileage reimbursement, a coordinator, insurance, vetting and fees and office expenses. Ready Rides provides an extra .10 per mile reimbursement to drivers over the COAST allowance of .25 to support and encourage volunteer driving. We find it is essential during this time to continue to remain an option for those in the community especially during this very trying time. We are still the only option and resource for rides to much needed medical care to so many elderly and disabled and temporarily disabled in Durham.

If you have any questions, please feel free to contact me at (603) 244-8719.
Thank you for your consideration.

Sincerely,

Tahja Fulwider
Ready Rides Volunteer Coordinator

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2021 Budget Year (January 1, 2021 –December 31, 2021)

For your organization's funding request to be considered, **complete applications must be received no later than Friday, August 5, 2020**. Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: Strafford Nutrition & Meals on Wheels

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): July 1st - June 30th

Key Contact Person: Jaymie Chagnon

Mailing Address: 25 Bartlett Avenue - Somersworth, NH 03878

Telephone Number: (603) 692-4211 E-mail address: ExecutiveDirector@SNMOW.org

Amount of funding requested from the Town of Durham \$1,500

- ☐ Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- ☐ Attach a copy of your most recent audit and Form 990.
- ☐ Describe how these funds will be used (attach statement if additional space is required).

Funds allocated by Durham will used specifically to provide meals and services to the residents of Durham.

We face two main challenges in providing meals in Durham. First is raising the matching funds from local sources as required by the federal/state grants. In other words, although the federal/state contributes towards providing meals in Durham they will only pay about 70% of the cost for 3,748 meals served in Durham. If we are unable to raise the match we will be ineligible for the grants.

The second challenge is raising 100% of the cost for 1,108 meals served over the contract limits(3,748 limit). SNMOW works hard at raising funding from various sources in order to avoid wait listing a senior who needs meals. Currently, we anticipate needing to raise \$19,615 for services provided in Durham this year.

- ☐ Does the organization receive funding from other municipalities? X YES NO
If yes, list the other Towns or Cities providing funding and the amount of funding provided:

| Name of Town or City | FY 2018/19 Received | FY 2019/20 Received | FY 2020/21 Received or Requested |
|----------------------|------------------------|------------------------|--|
| Barrington | \$1,500 | \$1,200 | \$1,500 |
| Dover | 0 | 0 | \$5,000 |
| Durham | \$1,500 | \$1,500 | \$1,500 |
| Farmington | 0 | 0 | \$2,000 |
| Lee | \$1,500 | \$1,500 | \$1,500 |
| Madbury | 0 | 0 | \$ 500 |
| Middleton | \$ 250 | \$ 250 | \$ 250 |
| Milton | \$1,500 | \$1,500 | \$1,500 |
| New Durham | \$1,000 | \$1,200 | \$1,200 |
| Rochester | 0 | \$2,000 | \$12,000 |
| Rollinsford | \$ 100 | \$1,000 | \$1,000 |
| Somersworth | 0 | 0 | \$5,000 |
| Strafford | 0 | 0 | \$1,000 |

Note: We started needing Town support in our FY 18/19. Request were made to all towns services were provided in. We are currently working towards building support in all towns/cities where services are provided based off the level of service in that community.

- ☐ Does the organization provide services to Durham residents? X YES NO

If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

| Program #1 Description: Senior Dining Clients | FY 2017/2018 Clients Served | FY 2018/2019 Clients Served | FY 2019/2020 Clients Served |
|--|--------------------------------|--------------------------------|--------------------------------|
| Residents of Durham | 1 | 0 | 1 |
| Residents of <u>Barrington</u> | 2 | 1 | 2 |
| Residents of <u>Dover</u> | 41 | 73 | 88 |
| Residents of <u>Farmington</u> | 14 | 2 | 3 |
| Residents of <u>Lee</u> | 0 | 0 | 1 |
| Residents of <u>Madbury</u> | 0 | 0 | 0 |
| Residents of <u>Middleton</u> | 0 | 0 | 0 |
| Residents of <u>Milton</u> | 9 | 4 | 5 |
| Residents of <u>New Durham</u> | 0 | 0 | 0 |

| | | | |
|---|--|--|--|
| Residents of <u>Rochester</u> | 55 | 84 | 117 |
| Residents of <u>Rollinsford</u> | 1 | 0 | 1 |
| Residents of <u>Somersworth</u> | 125 | 128 | 171 |
| Residents of <u>Strafford</u> | 0 | 0 | 2 |
| Total Clients Served | 242 | 288 | 413 |
| Program #2 Description: Home Delivered Clients | FY 2017/2018 Clients Served | FY 2018/2019 Clients Served | FY 2019/2020 Clients Served |
| Residents of <u>Durham</u> | 21 | 21 | 20 |
| Residents of <u>Barrington</u> | 25 | 27 | 26 |
| Residents of <u>Dover</u> | 214 | 242 | 237 |
| Residents of <u>Farmington</u> | 50 | 39 | 57 |
| Residents of <u>Lee</u> | 18 | 14 | 17 |
| Residents of <u>Madbury</u> | 2 | 1 | 6 |
| Residents of <u>Middleton</u> | 6 | 3 | 8 |
| Residents of <u>Milton</u> | 24 | 14 | 30 |
| Residents of <u>New Durham</u> | 12 | 10 | 13 |
| Residents of <u>Rochester</u> | 368 | 338 | 363 |
| Residents of <u>Rollinsford</u> | 13 | 12 | 12 |
| Residents of <u>Somersworth</u> | 102 | 111 | 103 |
| Residents of <u>Strafford</u> | 23 | 21 | 22 |
| Total Clients Served | 878 | 853 | 903 |

| | | | |
|---|--------------------------------------|--------------------------------------|--------------------------------------|
| Program #2 Description: Meals Served | FY 2017/2018 Meals Served | FY 2018/2019 Meals Served | FY 2018/2019 Meals Served |
| Residents of <u>Durham</u> | 4,492 | 4,328 | 4,856 |
| Residents of <u>Barrington</u> | 2,820 | 3,540 | 3,662 |
| Residents of <u>Dover</u> | 25,803 | 32,411 | 32,429 |
| Residents of <u>Farmington</u> | 2,492 | 4,913 | 7,620 |
| Residents of <u>Lee</u> | 1,996 | 1,870 | 2,442 |
| Residents of <u>Madbury</u> | 227 | 644 | 868 |
| Residents of <u>Middleton</u> | 694 | 883 | 1,010 |
| Residents of <u>Milton</u> | 3,096 | 1,998 | 4,009 |
| Residents of <u>New Durham</u> | 1,330 | 1,293 | 1,780 |
| Residents of <u>Rochester</u> | 42,679 | 45,352 | 50,062 |
| Residents of <u>Rollinsford</u> | 1,412 | 1,480 | 1,624 |
| Residents of <u>Somersworth</u> | 17,265 | 19,325 | 18,334 |
| Residents of <u>Strafford</u> | 2,627 | 2,730 | 3,070 |
| Total Meals Served | 110,565 | 120,768 | 132,049 |

For your application to be considered complete, please respond fully to the following questions:

- ☐ Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

The primary factor is the cost of providing the service in Durham. The cost is calculated by the number of meals served along with the type of meals as some are more expensive to provide than others. Our anticipated cost for providing services for FY20/21 in Durham is \$41,276. These estimates are based on historical data that does not yet fully address the finale impact from the Covid-19 pandemic. We are seeing a steep increase in the cost of providing the meals currently and that is not factoring in the additional cost for ppe and other safety equipment not required. We have seen both increases and decreases depending on which service area we are looking and although we have seen a few additional donations we are not able to do our usual fundraising events which may increase the need for support.

As a program we are about 92% homebound services. Every homebound clients eligibility and needs are assessed initially and annually thereafter. Based on their assessment an individual could receive from one meal - five days a week up to three meals - seven days a week. We also provide some meal type options based on dietary restrictions such as pureed or ground, low- sodium, diabetic friendly, lactose intolerance, etc. Based on the individuals level of need the cost for providing one year of services ranges from \$2,210 to \$7,160.

We realize the Towns are primarily interested in how many of their residents we serve, so we present that information in our funding request. However client counts alone can provide a skewed perspective when you are talking service needs. For example if you have 50 residents that only attend a couple of monthly specials throughout the year may add up to around 150 meals. Or you could have 10 residents with high level of need that could be receiving over 6,300 meal. So for further clarification we have included the number of meals served along with the client charts.

- ☐ What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

Our program is designed to help keep individuals safely in their homes in lieu of more costly alternatives by delivering of nutritional food, support services, and daily safety checks.

Provision of our program has a ripple impact that goes well beyond the recipient. For the recipient they receive much needed nutrition helping them improve or maintain their health and independence. For family members (who may also be residents and can't stay home to take care of their elderly relative , they have the peace of mind knowing their love one is being seen and monitored. For the community we reduce the demand on emergency services, reduce the number of potential residents being placed in the nursing home systems.

Meal on Wheels impacts every tax payer out there, especially with the growing number of seniors, people living longer, and the increase levels of need among the people requiring assistance. Rough cost equivalents:

One year of Meals on Wheels = Ten days of Nursing Home care = One day of Medical Care



Strafford Nutrition & Meals on Wheels

25 Bartlett Avenue Suite A – Somersworth, NH 03878

Tel (603) 692-4211 Fax (603) 841-5525

August 21, 2020

Durham Town Council
8 Newmarket Road
Durham, NH 03824

Dear Councilors:

SNMOW requests the Town of Durham's support to help provide meals and safety services to the residents of Durham who look to us for assistance as part of their next budget cycle. As we all are very much aware Covid-19 Pandemic has increased challenges and financial burdens for many business. Meals on Wheels is no exception, we are seeing increase need, increase costs, and unfortunately losses in revenues due to fundraising constraints under the current environment. We also feel this pandemic has demonstrated the importance in helping Meals on Wheels programs continue their mission. Meals on Wheels provides a true value to each community we serve.

OUR MISSION

To promote the well being of the elderly and disabled adults of Strafford County by providing services to foster independence in their own home and prevent or delay the need for institutional care. Through the delivery of hot nutrition meals in home or community settings, daily safety checks, nutrition education, and nutritional assessments SNMOW will promote physical and emotional health, protect their quality of life, and aide in the social & economic needs of the elderly and disabled.

SERVICE PROVIDED TO DURHAM RESIDENTS

21 Durham Residents (on average we are feeding 11 Durham residents per day)

2,856 Nutritious Meals

1,648 Safety Checks and Support Services

SNMOW provides services all year round from the Waldron Towers in Dover. We provide meals Monday – Friday, with provisions for evenings and weekends for clients certified with greater needs.

TOWN SUPPORT PROVIDES MEALS FOR TOWN RESIDENTS

Cost of providing Meals on Wheels to Durham residents: \$41,276.00

**We are asking the Town of Durham to contribute \$1,500.00
towards the cost of these services.**

A lot of individuals mistakenly believe that Meals on Wheels is fully funded. They tend to think we are what many refer to as an entitlement program and maybe that is why less than 2% of philanthropy money is put towards senior related programs. The truth is we must raise about \$150,000 each year just to maintain the current level of service. Town funding is needed for these specific reasons:

- Meeting Matching Grant Requirements. The Federal/State funding we do receive is a matching grant that requires we raise about 30% of the cost of each meal from local sources. In Durham, that meant we had to raise the match for 1,748 of the meals served. We only ask the Town to contribute a small portion towards the local match requirement. We make up most of the match through various means, including the donations made by the clients towards the cost of their meal.

- Town support helps prevent waiting lists. Town support also helps us to feed clients who need and qualify for the service, but we have exceeded the amount of units allowed under our grants. In Durham we had to raise 100% of the cost for 1,108 more meals served beyond the 1,748 units allotted through the grant.

SNMOW'S IMPACT AFFECTS A BROAD SPECTRUM

Individual Impact — *"I am very grateful to all the Meals on Wheels staff that make a warm, nutritious meal for me every day. Your care and thoughtfulness does not go unnoticed."*

In addition to the nutritious meal helping promote physical health, our staff with their everyday gestures and training also promotes emotional health, especially for those clients who are more isolated.

Family Impact — *"I would like to let the public know how understanding the Meals on Wheels people are. They just don't cook and deliver meals; it's the smile, and someone checking in on shut-ins. Like this past Friday, when they brought my Dad his lunch. My Dad had thought he was coming down with a cold, the MOW people didn't agree, and called an ambulance. It was another heart attack. He's doing just fine. Again, my personal thanks to all of you."*

In a world where families no longer have a stay at home member or may live great distances apart, we are able to help support them by feeding and checking in on their loved ones, with the reassurance that as any concerns arise we will bring it to their attention.

Community Impact — *"As a former Budget Committee member for years, I wish I knew then what I do now! Meals on Wheels is such a worthwhile answer to helping people stay out of institutions."*

Meals on Wheels benefits go beyond the impact on the individual, we benefit the town too:

- Town welfare costs, as Meals on Wheels feeds residents in need.
- County taxes, as Meals on Wheels impacts nursing home placements.
- Demands on the local police force, fire department, and ambulance service as this at-risk elder population is fed and checked on through the daily Meals on Wheels service.
- Working Durham residents can have peace of mind, knowing their loved ones are being fed and checked on during the day.

One year of Meals on Wheels = **Ten days** of Nursing Home care = **One day** of Medical Care

MEALS ON WHEELS A WORTHWHILE INVESTMENT WITH A HISTORY OF SUCCESS

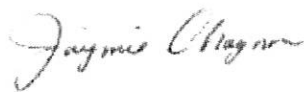
Meals on Wheels is a financially sound response to the greatly increasing number of elderly, some of whom require assistance to continue to remain at home. Our most recently tabulated survey with 257 respondents showed service going to high need clients:

- 69.2% of the clients over 70 years old,
- 78.5% responding that this is their only meal of the day,
- 96.3% telling us that, Meals on Wheels benefited their health, and helped them to remain living independently.

SNMOW has been serving the communities of Stafford County since 1973 providing a ready hot meal and safety checks for those in need. We strive to do our best to keep our requests reasonable, our costs under control, including an Administration cost which is about 9.9%, and of course to provide a quality service to the seniors of Durham.

Town support is critical in our ability to continue serving the seniors and disabled adults of your community and a cost effective way to deal with your aging populations needs.

Sincerely,



Jaymie Chagnon
ExecutiveDirector@SNMOW.org

Town of Durham
Request for Funding for Social Service Agencies
for the FY 2021 Budget Year (January 1, 2021 –December 31, 2021)

For your organization's funding request to be considered, **complete applications must be received no later than Wednesday, August 5, 2020.** Applications should be sent to:

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

or via e-mail to: gjablonski@ci.durham.nh.us

Gail Jablonski can be reached by phone at (603) 590-1378.

Name of Organization: OYSTER RIVER WOMENADE

Organization's Fiscal Year (for example: Jan 1 – Dec 31 or Jul 1 – June 30): JAN 1-DEC 31ST

Key Contact Person: JENNIFER SPRAGUE

Mailing Address: PO BOX 554, DURHAM, NH 03824

Telephone Number: 203-832-5294 E-mail address: INFO@ORWOMENADE.ORG

Amount of funding requested from the Town of Durham **\$5,000.00**_____

- € Attach a prospectus of the organization outlining its mission, the specific programs provided, and who is served.
- € Attach a copy of your most recent audit and Form 990.
***We have not been audited
- € Describe how these funds will be used (attach statement if additional space is required).

- € Does the organization receive funding from other municipalities? ☒ YES ☐ NO
If yes, list the other Towns or Cities providing funding and the amount of funding provided:

| Name of Town or City | FY 2018 Received | FY 2019 Received | FY 2020 Received/Anticipated |
|----------------------|---------------------|---------------------|---------------------------------|
| TOWN OF NEWMARKET | NO | NO | \$5,0000/ANTICIPATED |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

- € Does the organization provide services to Durham residents? ☒ YES ☐ NO
If yes, please provide information in the table below on the number of Durham residents relative to the total number of clients served. This information should be made available for each category of services or programs provided to Durham residents. If the size of the table below is not adequate, please provide an attachment with this information.

If you are unable to provide this information, please (a) attach a statement detailing why this information is not available; and (b) provide a statement on how your organization directly benefits the citizens of the Town of Durham.

| Program #1 Description: Provide financial assistance for low income/disadvantage persons with short term needs | FY 2018 Clients Served | FY 2019 Clients Served | FY 2020 Clients Served/Anticipated |
|--|---------------------------|---------------------------|---------------------------------------|
| Residents of DURHAM | 7 | 4 | 2 / Anticipate 4 more |
| Residents of LEE | 9 | 10 | 3 / Anticipate 9 more |
| Residents of MADBURY | 1 | 4 | 0 / Anticipate 3 more |
| Residents of NEWMARKET | 39 | 29 | 12 / Anticipate 26 more |
| Residents of OTHER | 4 | 11 | 3 / Anticipate 23 more |
| Total Clients Served | 60 | 58 | 20 / Anticipate 65 more |

For your application to be considered complete, please respond fully to the following questions:

€ Please describe how you arrive at the amount of funding you are requesting from the Town of Durham. (Attach statement if additional space is required):

Oyster River Womenade is requesting the amount of \$5,000.00 for FY 2021. Historically Oyster River Womenade has relied on community-based fundraising through our annual event to raise our subsequent year's budget. Due to COVID-19, we are working on various ways to secure funding that does not rely on in-person events in 2021 given the unknown implications of COVID-19. We are seeking funding from the towns we service; Durham, Lee, Madbury and Newmarket.

For a point of reference, we applied last summer for a \$5,000 grant from Newmarket and were approved. However, at this point, we have been advised that line items in their town budget may come into question due to COVID-19 and the Town of Newmarket may need to re-appropriate funds. We unfortunately missed the Durham Town Budget submission for FY 2020.

We have a loyal and supportive number of residents in Durham who have donated to Oyster River Womenade over the years. Due to the uncertain economic environment, we feel that we need to find alternative sources of funding vs relying solely on these supporters.

€ What would be the impact to Durham residents if the services provided by your organization were not available? (Attach statement if additional space is required):

The strength of Oyster River Womenade is that we are able to fund a variety of unexpected expenses with a very quick turnaround approval process. These requests only come to Oyster River Womenade after all other community resources have been exhausted.

For example, we helped a stay at home mother renew her nursing license and purchase scrubs so that she could return to work during COVID because her husband had lost his job. Another example of a funded request was a disabled person who needed a new wheelchair ramp which Medicare would not cover.

While these are 2 unusual requests we have recently seen, most of our funding is for individuals/families bridging the gap on rent or utilities payments, helping them avoid being put into arrears and possibly forced to move out of their home.



August 4, 2020

Gail Jablonski
Business Manager
8 Newmarket Road
Durham, NH 03824

Dear Gail Jablonski,

Oyster River Womenade is applying for a municipal appropriation from the Town of Durham. We provide financial assistance to community members in times of hardship by paying bills and purchasing life's necessities. We serve all residents and families in Durham, Lee, Madbury, and Newmarket and help when no other resources are available. Our belief is that by helping someone through a short-term crisis, we can keep their situation from becoming worse.

Our demographics vary from: families, senior citizens, individuals and students. The service we provide is invaluable to the Towns and communities we serve. Every client we assist is coming to us because of a lack of financial resources, be it to pay their rent, medical bills, childcare, car registration, or even buy groceries. Most of these clients were financially stable, but have experienced an unexpected event, such as a medical emergency, that has left them in arrears. By providing the necessary funds to help them past such an event, we ensure that clients do not sink further into a truly dire financial situation that requires them to apply for long term services or municipal welfare.

Quality of life is extremely important to us, and one of the values that our Board strives to maintain for our clients. That is why providing financial assistance to help with rent is our number one disbursement (35% of funds disbursed). A stable home environment is critical for families and individuals to advance past their negative financial event. Transportation (28%) is also vital for clients to be able to commute to their jobs, bring children to school, and attend critical medical appointments. While we do not provide assistance for most car repairs, we do provide assistance for car registration and driver's ed training. We also provide financial assistance for medical/dental bills (9%), childcare (8%), heating (3%), and other (19%) which includes things like groceries, utilities, and home furnishings. Oyster River Womenade has a \$500 maximum financial grant per client per year.

We appreciate your time and consideration to help offset our FY 2021 budget.

Sincerely,
Oyster River Womenade

**BUDGET COMPARISONS - FIXED COSTS
(GENERAL FUND OPERATING BUDGET ONLY)**

| | 2013 EXPENDED | 2014 EXPENDED | 2015 EXPENDED | 2016 EXPENDED | 2017 EXPENDED | 2018 EXPENDED | 2019 EXPENDED | 2020 APPROVED | 2021 PROPOSED |
|-------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| PERSONNEL COSTS | \$ 7,734,726 | \$ 8,377,713 | \$ 8,324,419 | \$ 8,465,677 | \$ 8,853,029 | \$ 9,019,291 | \$ 9,465,880 | \$ 10,090,900 | \$ 10,351,600 |
| AUDITING | \$ 14,000 | \$ 13,500 | \$ 13,200 | \$ 11,400 | \$ 12,700 | \$ 12,600 | \$ 13,600 | \$ 14,000 | \$ 14,500 |
| PROPERTY/LIABILITY INSURANCE | \$ 61,831 | \$ 64,440 | \$ 70,080 | \$ 75,247 | \$ 82,471 | \$ 85,069 | \$ 83,748 | \$ 85,900 | \$ 92,400 |
| ELECTRICITY | \$ 103,588 | \$ 108,790 | \$ 122,332 | \$ 174,737 | \$ 223,322 | \$ 183,461 | \$ 189,457 | \$ 193,900 | \$ 198,200 |
| HEATING FUEL | \$ 38,338 | \$ 39,618 | \$ 28,645 | \$ 21,152 | \$ 25,848 | \$ 30,376 | \$ 32,671 | \$ 37,000 | \$ 35,000 |
| GENERAL ASSISTANCE (WELFARE) | \$ 14,596 | \$ 35,862 | \$ 33,153 | \$ 29,374 | \$ 20,634 | \$ 29,024 | \$ 15,276 | \$ 20,000 | \$ 20,000 |
| FUEL/OIL FOR VEHICLES | \$ 189,952 | \$ 187,257 | \$ 162,170 | \$ 115,699 | \$ 123,347 | \$ 121,465 | \$ 118,627 | \$ 128,700 | \$ 123,100 |
| PRINCIPAL DEBT PAYMENTS | \$ 821,152 | \$ 782,103 | \$ 974,970 | \$ 1,088,528 | \$ 986,440 | \$ 1,114,931 | \$ 1,403,032 | \$ 1,403,100 | \$ 1,388,400 |
| INTEREST DEBT PAYMENTS | \$ 285,863 | \$ 292,619 | \$ 375,971 | \$ 345,942 | \$ 316,005 | \$ 376,215 | \$ 423,493 | \$ 386,900 | \$ 346,900 |
| TOTAL FIXED COSTS | \$ 9,264,046 | \$ 9,901,902 | \$ 10,104,940 | \$ 10,327,756 | \$ 10,643,796 | \$ 10,972,432 | \$ 11,745,784 | \$ 12,360,400 | \$ 12,570,100 |
| REMAINING BUDGET ITEMS | \$ 3,452,082 | \$ 4,040,134 | \$ 3,558,341 | \$ 3,306,768 | \$ 3,676,441 | \$ 3,958,337 | \$ 4,046,320 | \$ 4,453,660 | \$ 4,395,900 |
| TOTAL BUDGET | \$ 12,716,128 | \$ 13,942,036 | \$ 13,663,281 | \$ 13,634,524 | \$ 14,320,237 | \$ 14,930,769 | \$ 15,792,104 | \$ 16,814,060 | \$ 16,966,000 |

| | | | | | | | | | |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| % ALLOCATED TO FIXED COSTS | 72.85% | 71.02% | 73.96% | 75.75% | 74.33% | 73.49% | 74.38% | 73.51% | 74.09% |
| % REMAINING BUDGET ITEMS | 27.15% | 28.98% | 26.04% | 24.25% | 25.67% | 26.51% | 25.62% | 26.49% | 25.91% |

REMAINING BUDGET ITEMS INCLUDE, BUT IS NOT LIMITED TO CONTRACTED SERVICES, CLEANING SERVICE, BUILDING MAINTENANCE, EQUIPMENT MAINTENANCE
STAFF DEVELOPMENT, SUPPLIES, POSTAGE, PRINTING, MEMBERSHIP/DUES, ADVERTISING/LEGAL NOTICES, UNIFORMS.

**PERSONNEL COST COMPARISON
(GENERAL FUND OPERATING BUDGET ONLY)**

| | 2013 EXPENDED | 2014 EXPENDED | 2015 EXPENDED | 2016 EXPENDED | 2017 EXPENDED | 2018 EXPENDED | 2019 EXPENDED | 2020 APPROVED | 2021 PROPOSED |
|------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| F-T WAGES | \$ 4,371,790 | \$ 4,740,435 | \$ 4,692,270 | \$ 4,724,681 | \$ 4,832,132 | \$ 4,949,867 | \$ 5,194,958 | \$ 5,505,300 | \$ 5,642,800 |
| P-T WAGES | \$ 272,100 | \$ 309,757 | \$ 308,047 | \$ 259,713 | \$ 279,318 | \$ 290,923 | \$ 274,569 | \$ 372,900 | \$ 334,100 |
| O-T WAGES | \$ 634,176 | \$ 654,515 | \$ 620,587 | \$ 680,816 | \$ 836,160 | \$ 805,837 | \$ 852,767 | \$ 844,100 | \$ 834,000 |
| SOCIAL SECURITY | \$ 142,922 | \$ 145,299 | \$ 151,913 | \$ 147,925 | \$ 158,074 | \$ 154,935 | \$ 163,009 | \$ 180,300 | \$ 187,700 |
| MEDICARE | \$ 82,541 | \$ 86,214 | \$ 88,221 | \$ 90,312 | \$ 93,832 | \$ 95,666 | \$ 102,590 | \$ 105,200 | \$ 105,200 |
| RETIREMENT | \$ 972,246 | \$ 1,096,184 | \$ 1,133,359 | \$ 1,196,369 | \$ 1,275,918 | \$ 1,373,839 | \$ 1,420,893 | \$ 1,464,200 | \$ 1,597,800 |
| HEALTH & DENTAL (including buyout) | \$ 1,121,848 | \$ 1,197,916 | \$ 1,171,952 | \$ 1,194,285 | \$ 1,192,286 | \$ 1,155,418 | \$ 1,255,359 | \$ 1,397,400 | \$ 1,406,500 |
| LIFE | \$ 13,875 | \$ 14,638 | \$ 14,300 | \$ 14,163 | \$ 13,938 | \$ 13,150 | \$ 12,705 | \$ 14,700 | \$ 11,300 |
| SHORT & LONG TERM DISABILITY | \$ 27,550 | \$ 29,749 | \$ 31,636 | \$ 34,511 | \$ 43,787 | \$ 44,700 | \$ 43,106 | \$ 48,500 | \$ 50,500 |
| WORKERS COMPENSATION | \$ 95,678 | \$ 103,006 | \$ 112,134 | \$ 122,902 | \$ 127,584 | \$ 134,956 | \$ 145,924 | \$ 158,300 | \$ 181,700 |
| TOTAL PERSONNEL COSTS | \$ 7,734,726 | \$ 8,377,713 | \$ 8,324,419 | \$ 8,465,677 | \$ 8,853,029 | \$ 9,019,291 | \$ 9,465,880 | \$ 10,090,900 | \$ 10,351,600 |
| TOTAL FTE'S (GENERAL FUND ONLY) | 82.10 | 84.80 | 84.80 | 82.80 | 82.80 | 85.15 | 86.15 | 86.65 | 86.65 |

| | | | | | | | | | |
|---------------------------------------|---------------|------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| TOTAL GENERAL FUND OPERATING BUDGET | \$ 12,716,128 | \$ 13,942,036.00 | \$ 13,663,281 | \$ 13,634,524 | \$ 14,320,237 | \$ 14,930,769 | \$ 15,792,104 | \$ 16,814,060 | \$ 16,966,000 |
| TOTAL % OF BUDGET FOR PERSONNEL COSTS | 64.40% | 66.42% | 64.13% | 61.06% | 61.76% | 65.54% | 66.83% | 66.63% | 63.90% |

**PERSONNEL WAGE COMPARISON BY DEPARTMENT
(GENERAL FUND OPERATING BUDGET ONLY)**

| FULL-TIME WAGES | 2013 EXPENDED | 2014 EXPENDED | 2015 EXPENDED | 2016 EXPENDED | 2017 EXPENDED | 2018 EXPENDED | 2019 EXPENDED | 2020 APPROVED | 2021 PROPOSED |
|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| YEARLY TOTAL | \$ 4,371,790 | \$ 4,740,435 | \$ 4,692,270 | \$ 4,724,681 | \$ 4,832,132 | \$ 4,949,867 | \$ 5,194,958 | \$ 5,505,300 | \$ 5,642,800 |
| POLICE | \$ 1,263,353 | \$ 1,415,043 | \$ 1,407,216 | \$ 1,421,521 | \$ 1,457,382 | \$ 1,517,120 | \$ 1,638,051 | \$ 1,671,900 | \$ 1,660,800 |
| FIRE | \$ 1,460,355 | \$ 1,532,185 | \$ 1,519,430 | \$ 1,558,754 | \$ 1,560,968 | \$ 1,617,133 | \$ 1,679,113 | \$ 1,773,300 | \$ 1,778,200 |
| PUBLIC WORKS | \$ 724,592 | \$ 717,384 | \$ 682,367 | \$ 707,420 | \$ 725,858 | \$ 790,503 | \$ 738,134 | \$ 855,200 | \$ 919,400 |
| ALL OTHER | \$ 923,490 | \$ 1,075,823 | \$ 1,083,257 | \$ 1,036,986 | \$ 1,087,924 | \$ 1,025,111 | \$ 1,139,660 | \$ 1,204,900 | \$ 1,284,400 |

| PART-TIME WAGES | 2013 EXPENDED | 2014 EXPENDED | 2015 EXPENDED | 2016 EXPENDED | 2017 EXPENDED | 2018 EXPENDED | 2019 EXPENDED | 2020 APPROVED | 2021 PROPOSED |
|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| YEARLY TOTAL | \$ 272,100 | \$ 309,757 | \$ 308,047 | \$ 259,713 | \$ 279,318 | \$ 290,923 | \$ 274,569 | \$ 372,900 | \$ 334,100 |
| POLICE | \$ 26,462 | \$ 7,243 | \$ 1,803 | \$ 1,406 | \$ 3,184 | \$ 1,536 | \$ 2,380 | \$ 2,000 | \$ 3,000 |
| FIRE | \$ 21,072 | \$ 25,832 | \$ 21,486 | \$ 25,550 | \$ 25,014 | \$ 27,317 | \$ 25,214 | \$ 34,700 | \$ 37,100 |
| PUBLIC WORKS | \$ 65,341 | \$ 85,176 | \$ 71,683 | \$ 48,492 | \$ 62,945 | \$ 54,059 | \$ 39,853 | \$ 62,200 | \$ 69,800 |
| ALL OTHER | \$ 159,225 | \$ 191,506 | \$ 213,075 | \$ 184,265 | \$ 188,175 | \$ 208,011 | \$ 207,122 | \$ 274,000 | \$ 224,200 |

| OVERTIME WAGES | 2013 EXPENDED | 2014 EXPENDED | 2015 EXPENDED | 2016 EXPENDED | 2017 EXPENDED | 2018 EXPENDED | 2019 EXPENDED | 2020 APPROVED | 2021 PROPOSED |
|-----------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| YEARLY TOTAL | \$ 634,176 | \$ 654,515 | \$ 620,587 | \$ 680,816 | \$ 836,160 | \$ 805,837 | \$ 852,767 | \$ 844,100 | \$ 834,000 |
| POLICE | \$ 187,627 | \$ 180,691 | \$ 185,190 | \$ 214,908 | \$ 221,996 | \$ 214,994 | \$ 203,917 | \$ 185,000 | \$ 160,000 |
| FIRE | \$ 329,425 | \$ 357,119 | \$ 313,599 | \$ 371,646 | \$ 441,048 | \$ 453,686 | \$ 494,405 | \$ 506,200 | \$ 514,600 |
| PUBLIC WORKS | \$ 115,525 | \$ 114,276 | \$ 119,892 | \$ 92,609 | \$ 171,682 | \$ 135,489 | \$ 152,752 | \$ 150,300 | \$ 155,900 |
| ALL OTHER | \$ 1,599 | \$ 2,429 | \$ 1,906 | \$ 1,653 | \$ 1,434 | \$ 1,668 | \$ 1,693 | \$ 2,600 | \$ 3,500 |

NH RETIREMENT RATES

| FISCAL YEAR | TOWN CONTRIBUTION | | | STATE CONTRIBUTION |
|---|-------------------|---------|--------|--------------------|
| | GENERAL EMPLOYEES | POLICE* | FIRE* | |
| JULY 1, 2008 - JUNE 30, 2009 | 8.74% | 18.21% | 24.49% | 35% |
| JULY 1, 2009 - JUNE 30, 2010 | 9.16% | 19.51% | 24.69% | 30% |
| JULY 1, 2010 - JUNE 30, 2011 | 9.16% | 19.51% | 24.69% | 25% |
| JULY 1, 2011 - JUNE 30, 2012 | 8.80% | 19.95% | 22.89% | 25% |
| JULY 1, 2012 - JUNE 30, 2013 | 8.80% | 19.95% | 22.89% | 0% |
| JULY 1, 2013 - JUNE 30, 2014 | 10.77% | 25.30% | 27.74% | 0% |
| JULY 1, 2014 - JUNE 30, 2015 | 10.77% | 25.30% | 27.74% | 0% |
| JULY 1, 2015 - JUNE 30, 2016 | 11.17% | 26.38% | 29.16% | 0% |
| JULY 1, 2016 - JUNE 30, 2017 | 11.17% | 26.38% | 29.16% | 0% |
| JULY 1, 2017 - JUNE 30, 2019 | 11.38% | 29.43% | 31.89% | 0% |
| JULY 1, 2019 - JUNE 30, 2021 | 11.17% | 28.43% | 30.09% | 0% |
| JULY 1, 2021 - JUNE 30, 2023 | 14.06% | 33.88% | 32.99% | 0% |
| *Town and Employee do not contribute 6.2% to Social Security for Police and Fire. | | | | |

NH RETIREMENT COSTS COMPARISON BY DEPARTMENT (GENERAL FUND OPERATING BUDGET ONLY)

| NH RETIREMENT | 2013 EXPENDED | 2014 EXPENDED | 2015 EXPENDED | 2016 EXPENDED | 2017 EXPENDED | 2018 EXPENDED | 2019 EXPENDED | 2020 APPROVED | 2021 PROPOSED |
|---------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| YEARLY TOTAL | \$ 972,246 | \$ 1,096,184 | \$ 1,133,359 | \$ 1,196,369 | \$ 1,275,918 | \$ 1,373,839 | \$ 1,420,893 | \$ 1,464,200 | \$ 1,597,800 |
| TOTAL FTE | 77 | 79 | 79 | 77 | 77 | 78.5 | 79.5 | 79.5 | 80 |
| POLICE | \$ 321,684 | \$ 374,219 | \$ 395,116 | \$ 410,075 | \$ 440,828 | \$ 481,501 | \$ 507,006 | \$ 505,200 | \$ 538,700 |
| POLICE TOTAL FTE | 19 | 20 | 20 | 20 | 20 | 20.5 | 20.5 | 20.5 | 20.5 |
| FIRE | \$ 452,436 | \$ 496,943 | \$ 508,223 | \$ 550,696 | \$ 592,651 | \$ 645,864 | \$ 659,556 | \$ 686,000 | \$ 759,000 |
| FIRE TOTAL FTE | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 |
| ALL OTHER EMPLOYEES | \$ 175,517 | \$ 196,686 | \$ 206,422 | \$ 206,949 | \$ 218,074 | \$ 246,474 | \$ 254,331 | \$ 273,000 | \$ 300,100 |
| ALL OTHER EMPLOYEES FTE | 33 | 34 | 34 | 32 | 32 | 33 | 34 | 34 | 34.5 |
| *SPECIAL DETAILS - POLICE | \$ 16,283 | \$ 20,827 | \$ 16,557 | \$ 19,537 | \$ 17,000 | \$ 23,910 | \$ 20,000 | \$ 43,600 | \$ 20,000 |
| *SPECIAL DETAILS - FIRE | \$ 6,326 | \$ 7,509 | \$ 7,041 | \$ 9,112 | \$ 7,365 | \$ 3,414 | \$ 4,194 | \$ 7,800 | \$ 6,600 |

*SPECIAL DETAILS POLICE AND FIRE COSTS ARE REIMBURSED BY THE CONTRACTORS WHO SERVICE IS PROVIDED TO.

**HEALTH AND DENTAL COST COMPARISON BY DEPARTMENT
(GENERAL FUND OPERATING BUDGET ONLY)**

| HEALTH & DENTAL (INCLUDING BUYOUT) | 2013 EXPENDED | 2014 EXPENDED | 2015 EXPENDED | 2016 EXPENDED | 2017 EXPENDED | 2018 EXPENDED | 2019 EXPENDED | 2020 APPROVED | 2021 PROPOSED |
|---------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| YEARLY TOTAL | \$ 1,121,848 | \$ 1,197,916 | \$ 1,171,952 | \$ 1,194,285 | \$ 1,192,286 | \$ 1,155,418 | \$ 1,255,359 | \$ 1,397,400 | \$ 1,406,500 |
| POLICE | \$ 232,567 | \$ 262,241 | \$ 284,482 | \$ 311,809 | \$ 296,549 | \$ 278,970 | \$ 244,056 | \$ 337,400 | \$ 327,600 |
| FIRE | \$ 434,982 | \$ 442,646 | \$ 403,832 | \$ 425,358 | \$ 435,928 | \$ 427,071 | \$ 468,174 | \$ 478,300 | \$ 486,500 |
| PUBLIC WORKS | \$ 240,772 | \$ 245,200 | \$ 218,286 | \$ 205,394 | \$ 216,345 | \$ 221,940 | \$ 260,985 | \$ 305,400 | \$ 314,200 |
| ALL OTHER | \$ 213,527 | \$ 247,829 | \$ 265,352 | \$ 251,724 | \$ 243,464 | \$ 227,437 | \$ 282,144 | \$ 276,300 | \$ 278,200 |

**PROPOSED 2021 TOWN TAX RATE BASED ON
TOWN ADMINISTRATOR BUDGET REQUESTS**

| | 2020 APPROVED | 2021 TOWN ADMINISTRATOR PROPOSED | VARIANCE | |
|--------------------------------|------------------|--|---------------|---------|
| General Fund Operating Budget | \$ 16,814,060 | \$ 16,966,000 | \$ 151,940 | 0.90% |
| LESS Estimated Revenues | \$ 7,492,525 | \$ 7,347,600 | \$ (144,925) | -1.93% |
| Total Budget Revenue Needed | \$ 9,321,535 | \$ 9,618,400 | \$ 296,865 | 3.18% |
| PLUS Overlay | \$ 125,000 | \$ 300,000 | \$ 175,000 | 140.00% |
| PLUS Exemptions | \$ 125,000 | \$ 125,000 | \$ - | 0.00% |
| Total Property Taxes Estimated | \$ 9,571,535 | \$ 10,043,400 | \$ 471,865 | 4.93% |
| Valuation | \$ 1,228,246,170 | \$ 1,241,253,875 | \$ 13,007,705 | 1.06% |
| Proposed Town Tax Rate | \$ 7.79 | \$ 8.09 | \$ 0.30 | 3.83% |

TAX RATE HISTORY

| YEAR | VALUATION | TOWN | LOCAL SCHOOL DISTRICT | STATE EDUCATION TAX | COUNTY | TOTAL |
|-------|------------------|---------|--------------------------|------------------------|---------|----------|
| 2011 | \$ 901,932,943 | \$ 7.57 | \$ 15.69 | \$ 2.33 | \$ 2.61 | \$ 28.20 |
| 2012 | \$ 917,254,599 | \$ 7.61 | \$ 16.07 | \$ 2.35 | \$ 2.72 | \$ 28.75 |
| 2013 | \$ 910,158,142 | \$ 8.34 | \$ 16.76 | \$ 2.45 | \$ 2.86 | \$ 30.41 |
| 2014 | \$ 920,784,115 | \$ 8.34 | \$ 16.80 | \$ 2.51 | \$ 2.87 | \$ 30.52 |
| 2015 | \$ 964,931,959 | \$ 8.48 | \$ 16.20 | \$ 2.38 | \$ 2.79 | \$ 29.85 |
| 2016 | \$ 1,007,876,992 | \$ 8.48 | \$ 16.17 | \$ 2.27 | \$ 2.81 | \$ 29.73 |
| 2017 | \$ 1,019,411,430 | \$ 8.48 | \$ 16.98 | \$ 2.34 | \$ 2.84 | \$ 30.64 |
| 2018* | \$ 1,189,092,535 | \$ 7.37 | \$ 14.93 | \$ 2.49 | \$ 2.01 | \$ 26.80 |
| 2019 | \$ 1,196,283,337 | \$ 7.60 | \$ 15.32 | \$ 2.50 | \$ 2.01 | \$ 27.43 |
| 2020 | \$ 1,230,868,663 | \$ 7.79 | \$ 15.37 | \$ 2.00 | \$ 2.57 | \$ 27.73 |

*2018 Rate is adjusted due to revaluation of all properties.

Municipal Tax Dollars Lost Due to Tax Credits, Exemptions, PILOT Programs and RSA 79-E Program

| Tax Year: | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | Notes |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-------------|---|
| Blind Exemption | \$6,386 | \$6,409 | \$7,164 | \$7,135 | \$7,354 | \$4,020 | \$4,115 | \$4,160 | |
| Elderly Exemption | \$102,254 | \$102,624 | \$113,430 | \$121,150 | \$121,794 | \$131,203 | \$126,521 | \$110,880 | |
| Disabled Exemption | \$2,919 | \$1,953 | \$1,910 | \$951 | \$1,961 | \$6,292 | \$9,052 | \$9,151 | |
| Solar Energy Systems Exemption | \$14,785 | \$21,107 | \$24,267 | \$26,980 | \$43,739 | \$51,652 | \$56,655 | \$61,240 | |
| Veteran's Tax Credit | \$63,600 | \$61,600 | \$127,000 | \$123,500 | \$126,000 | \$125,000 | \$94,500 | \$119,500 | 2015-Veteran's Credit increased from \$200 to \$500. |
| Improvements to Assist Persons w/Disabilities | \$0 | \$0 | \$0 | \$1,362 | \$1,648 | \$1,539 | \$1,476 | \$222 | |
| Durham Housing Association | \$46,833 | \$47,052 | \$45,722 | \$45,484 | \$47,290 | \$49,449 | \$46,865 | \$47,525 | Formula: Assessment/1,000 x non-school portion of tax rate minus current year PILOT payment. PILOT Program - Pay \$13,500 annually. PILOT to change 2021 to paying non-school portion of tax rate based on L/B Assessment (not based on improvements only). |
| Housing Initiatives of NE | \$81,973 | \$82,444 | \$79,575 | \$79,061 | \$82,958 | \$92,445 | \$86,452 | \$78,520 | Formula: L/B Assessment/1,000 x non-school portion of tax rate minus current year PILOT payment. 2020 PILOT = \$46,831 for 2020 (2020 Assessment decreased) |
| Riverwoods Durham | | | | | | | \$1,480,109 | \$1,396,273 | Formula: L/B Assessment/1,000 x municipal tax rate minus current year PILOT payment. PILOT Program - Pay \$380,131 for 2020 |
| RSA 79-E Properties: | | | | | | | | | |
| Sigma Beta, 26 Madbury Road | \$22,456 | \$22,527 | \$22,032 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 79-E program ended effective 3/31/16 |
| 9 Madbury Road, LLC (Matt Crepe) | \$146,397 | \$146,926 | \$143,700 | \$143,123 | \$147,500 | \$0 | \$0 | \$0 | \$0 79-E program ends effective 3/31/18 |
| Xemed Holdings, LLC, 16 Strafford Ave. | \$0 | \$28,935 | \$28,300 | \$28,186 | \$28,433 | \$32,698 | \$0 | \$0 | \$0 79-E program ends effective 3/31/19 |
| Tax Rate: | \$30.41 | \$30.52 | \$29.85 | \$29.73 | \$30.64 | \$26.80 | \$27.43 | \$27.73 | |
| Totals: | \$487,603 | \$521,577 | \$593,100 | \$576,932 | \$608,677 | \$494,298 | \$1,905,745 | \$1,827,471 | |

2019 COMPARISON OF FULL VALUE TAX RATES

The full value tax rate represents the estimated tax rate for a municipality if all the taxable property was assessed at 100% and includes the equalized value of properties for which a payment in lieu of property taxes is made.

The full value tax rate is calculated as follows: The 2019 gross local property taxes to be raised as reported by the Department of Revenue Administration, Municipal & Property Division divided by the total equalized valuation including utility values and equalized railroad taxes.

The full value rates are ranked in ascending order from lowest to highest (1-226 for 2019). If two municipalities have the same full value tax rate they are ranked with the same number. The unincorporated towns (signified by N/A) have no 2019 tax rate, and thus are not ranked.

The full value tax rate can only be used to make a limited comparison of what a property in one municipality would pay for taxes to a property of equal value in another municipality.

| | | | |
|--------------|--------|---------------------------------------|------------|
| For example: | Town A | $\frac{100,000 \times 21.95}{1000} =$ | \$2,195.00 |
| | Town B | $\frac{100,000 \times 26.56}{1000} =$ | \$2,656.00 |

Due to diverse real estate values in New Hampshire, properties of equal value do not equate to properties of equal size or quality.

Prior to making any assumptions or decisions regarding a property owner's tax burden in a municipality, other factors should be considered such as real estate values, municipal services, schools, community make-up, and locational factors including proximity to urban areas, medical facilities, highways, recreation areas, etc.

NH DEPARTMENT OF REVENUE ADMINISTRATION

MUNICIPAL AND PROPERTY DIVISION

2019 Comparison of Full Value Tax Rates

Alphabetical Order by Municipality

| Municipality | 2019 VALUATION | | COMPARATIVE TAX RATES AND RANKINGS | | | |
|----------------------|--|---|------------------------------------|------------------------------------|------------------------------|----------|
| | Modified Local Assessed Valuation | Total Equalized Valuation Including Utilities and Railroad | 2019 Local Tax Rate | 2019 Equali- zation Ratio | Full Value Tax Rate | Ranking* |
| Acworth | 98,628,456 | 101,467,749 | 29.07 | 97.2 | 28.15 | 213 |
| Albany | 115,818,686 | 123,473,485 | 13.97 | 94.8 | 13.04 | 32 |
| Alexandria | 198,167,051 | 239,230,769 | 24.04 | 82.9 | 19.64 | 103 |
| Allenstown | 297,490,196 | 336,900,978 | 31.10 | 88.4 | 27.21 | 206 |
| Alstead | 163,278,593 | 187,072,434 | 27.85 | 87.3 | 24.24 | 175 |
| Alton | 1,752,952,350 | 1,983,379,465 | 12.51 | 88.4 | 11.03 | 23 |
| Amherst | 1,747,592,420 | 2,070,803,455 | 26.96 | 84.4 | 22.57 | 150 |
| Andover | 304,208,590 | 311,035,725 | 21.64 | 97.8 | 20.95 | 122 |
| Antrim | 249,335,950 | 284,199,452 | 26.97 | 89.4 | 23.52 | 166 |
| Ashland | 247,207,364 | 259,646,463 | 27.95 | 96.0 | 26.53 | 198 |
| Atkinson & Gilmanton | 818,373 | 905,340 | 0.00 | 86.5 | 0.00 | N/A |
| Atkinson | 1,004,519,575 | 1,198,704,778 | 17.67 | 83.8 | 14.69 | 49 |
| Auburn | 863,385,428 | 954,081,692 | 18.81 | 92.2 | 16.93 | 64 |
| Barnstead | 601,557,018 | 629,786,763 | 22.83 | 95.5 | 21.72 | 134 |
| Barrington | 1,150,530,325 | 1,189,359,362 | 22.67 | 96.8 | 21.68 | 131 |
| Bartlett | 1,065,028,740 | 1,249,472,584 | 9.34 | 85.3 | 7.94 | 13 |
| Bath | 125,214,976 | 140,835,195 | 21.40 | 95.0 | 18.72 | 90 |
| Bean's Grant | 0 | 0 | 0.00 | 86.5 | 0.00 | N/A |
| Bean's Purchase | 0 | 0 | 0.00 | 86.5 | 0.00 | N/A |
| Bedford | 4,095,806,840 | 4,325,031,946 | 18.95 | 94.7 | 17.72 | 74 |
| Belmont | 743,222,782 | 830,378,752 | 25.01 | 89.6 | 22.17 | 141 |
| Bennington | 127,277,077 | 130,016,520 | 28.93 | 97.9 | 28.13 | 212 |
| Benton | 25,499,534 | 27,823,571 | 17.67 | 94.0 | 16.10 | 56 |
| Berlin | 412,225,868 | 504,908,695 | 39.82 | 89.5 | 31.77 | 222 |
| Bethlehem | 261,286,660 | 297,616,229 | 26.73 | 88.2 | 23.29 | 164 |
| Boscawen | 288,929,864 | 305,646,694 | 28.12 | 95.9 | 26.44 | 197 |
| Bow | 1,294,517,915 | 1,318,298,872 | 26.21 | 98.2 | 25.18 | 186 |
| Bradford | 201,269,972 | 253,020,904 | 27.91 | 79.5 | 22.10 | 138 |
| Brentwood | 582,474,006 | 702,593,087 | 27.70 | 82.9 | 22.84 | 156 |
| Bridgewater | 350,939,300 | 425,913,059 | 9.76 | 82.4 | 8.00 | 15 |
| Bristol | 471,534,473 | 572,979,062 | 22.80 | 82.5 | 18.65 | 87 |
| Brookfield | 124,312,043 | 120,021,096 | 16.70 | 103.6 | 17.26 | 67 |
| Brookline | 667,344,153 | 701,697,513 | 29.87 | 95.1 | 28.09 | 211 |
| Cambridge | 9,092,072 | 10,406,181 | 0.00 | 86.5 | 0.00 | N/A |
| Campton | 436,002,836 | 443,000,880 | 23.21 | 98.6 | 22.63 | 152 |
| Canaan | 348,470,142 | 412,306,281 | 32.93 | 84.5 | 27.48 | 207 |
| Candia | 513,604,108 | 537,788,721 | 18.60 | 95.5 | 17.55 | 72 |
| Canterbury | 263,980,723 | 324,226,271 | 27.87 | 81.5 | 22.53 | 149 |
| Carroll | 329,433,801 | 384,957,932 | 20.00 | 85.9 | 17.06 | 65 |
| Center Harbor | 434,767,397 | 513,395,718 | 15.22 | 84.7 | 12.87 | 31 |
| Chandler's Purchase | 41,121 | 47,538 | 0.00 | 86.5 | 0.00 | N/A |
| Charlestown | 282,982,237 | 332,698,928 | 39.11 | 85.2 | 32.98 | 223 |
| Chatham | 59,500,049 | 61,052,758 | 14.20 | 98.8 | 13.80 | 40 |
| Chester | 724,050,973 | 775,987,379 | 20.80 | 93.3 | 18.94 | 94 |

NH DEPARTMENT OF REVENUE ADMINISTRATION

MUNICIPAL AND PROPERTY DIVISION

2019 Comparison of Full Value Tax Rates

Alphabetical Order by Municipality

| Municipality | 2019 VALUATION | | COMPARATIVE TAX RATES AND RANKINGS | | | |
|---------------------|-----------------------------------|--|------------------------------------|-------------------------|---------------------|----------|
| | Modified Local Assessed Valuation | Total Equalized Valuation Including Utilities and Railroad | 2019 Local Tax Rate | 2019 Equalization Ratio | Full Value Tax Rate | Ranking* |
| Chesterfield | 521,216,633 | 609,693,938 | 22.32 | 85.7 | 19.02 | 96 |
| Chichester | 323,112,390 | 345,889,885 | 23.40 | 93.4 | 21.70 | 133 |
| Claremont | 767,744,816 | 787,774,620 | 40.26 | 97.8 | 38.20 | 226 |
| Clarksville | 41,957,835 | 54,018,655 | 15.55 | 82.8 | 12.01 | 29 |
| Colebrook | 187,543,968 | 191,334,527 | 30.13 | 98.0 | 29.34 | 218 |
| Columbia | 86,095,164 | 108,213,586 | 18.92 | 79.5 | 14.53 | 48 |
| Concord | 4,433,101,874 | 4,607,017,330 | 27.78 | 96.9 | 26.66 | 201 |
| Conway | 1,747,261,353 | 1,855,949,037 | 17.32 | 94.2 | 16.20 | 57 |
| Cornish | 197,184,183 | 200,222,307 | 19.52 | 98.7 | 19.12 | 97 |
| Crawford's Purchase | 230,072 | 265,979 | 0.00 | 86.5 | 0.00 | N/A |
| Croydon | 91,293,462 | 99,733,307 | 19.56 | 91.5 | 17.83 | 75 |
| Cutt's Grant | 0 | 0 | 0.00 | 86.5 | 0.00 | N/A |
| Dalton | 83,139,661 | 106,232,726 | 23.86 | 83.9 | 18.53 | 85 |
| Danbury | 111,391,938 | 136,681,078 | 24.00 | 81.4 | 19.48 | 102 |
| Danville | 410,510,859 | 488,117,330 | 28.06 | 84.1 | 23.31 | 165 |
| Deerfield | 588,306,891 | 728,984,215 | 23.11 | 80.7 | 18.34 | 83 |
| Deering | 186,237,910 | 227,381,255 | 30.62 | 81.9 | 24.56 | 177 |
| Derry | 3,273,854,150 | 3,677,968,779 | 26.12 | 89.1 | 22.76 | 154 |
| Dix's Grant | 1,003,919 | 1,121,552 | 0.00 | 86.5 | 0.00 | N/A |
| Dixville | 7,969,989 | 31,885,049 | 7.92 | 86.5 | 1.96 | 2 |
| Dorchester | 44,960,312 | 44,381,080 | 20.88 | 101.4 | 21.06 | 124 |
| Dover | 3,701,359,340 | 3,965,170,464 | 25.19 | 93.5 | 22.97 | 159 |
| Dublin | 273,073,580 | 267,826,093 | 24.63 | 102.6 | 24.96 | 185 |
| Dummer | 99,082,905 | 89,435,771 | 14.16 | 99.9 | 14.30 | 45 |
| Dunbarton | 315,735,653 | 423,324,487 | 27.21 | 75.2 | 20.15 | 108 |
| Durham | 1,208,806,787 | 1,312,883,720 | 27.43 | 92.8 | 24.93 | 183 |
| East Kingston | 396,414,793 | 404,522,164 | 22.52 | 98.0 | 21.96 | 136 |
| Easton | 64,135,162 | 76,485,099 | 12.99 | 84.3 | 10.86 | 21 |
| Eaton | 113,400,155 | 114,476,882 | 12.05 | 99.1 | 11.92 | 28 |
| Effingham | 167,519,944 | 198,500,825 | 26.90 | 84.4 | 22.62 | 151 |
| Ellsworth | 13,708,347 | 17,392,748 | 20.64 | 80.5 | 16.22 | 58 |
| Enfield | 596,772,695 | 627,474,167 | 25.05 | 95.1 | 23.11 | 161 |
| Epping | 728,317,500 | 965,201,474 | 27.70 | 75.8 | 20.71 | 119 |
| Epsom | 435,271,081 | 515,468,565 | 27.09 | 84.6 | 22.76 | 154 |
| Errol | 88,834,525 | 89,076,350 | 13.43 | 101.6 | 13.15 | 34 |
| Erving's Location | 51,387 | 52,867 | 0.00 | 86.5 | 0.00 | N/A |
| Exeter | 2,250,035,117 | 2,418,717,653 | 23.27 | 93.1 | 20.89 | 120 |
| Farmington | 565,856,662 | 569,969,136 | 22.24 | 99.6 | 21.69 | 132 |
| Fitzwilliam | 294,598,130 | 308,170,103 | 26.49 | 95.6 | 24.82 | 179 |
| Francestown | 216,883,875 | 221,062,592 | 24.17 | 98.1 | 23.64 | 169 |
| Franconia | 288,323,046 | 332,217,273 | 18.98 | 87.0 | 16.41 | 60 |
| Franklin | 692,746,471 | 727,398,400 | 22.47 | 95.5 | 20.92 | 121 |
| Freedom | 495,480,054 | 604,201,127 | 13.56 | 82.0 | 11.10 | 24 |
| Fremont | 412,248,368 | 557,038,486 | 31.05 | 74.0 | 22.87 | 157 |

NH DEPARTMENT OF REVENUE ADMINISTRATION

MUNICIPAL AND PROPERTY DIVISION

2019 Comparison of Full Value Tax Rates

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|-------------------|-----------------------------------|--|------------------------------------|-------------------------|---------------------|----------|
| | Modified Local Assessed Valuation | Total Equalized Valuation Including Utilities and Railroad | 2019 Local Tax Rate | 2019 Equalization Ratio | Full Value Tax Rate | Ranking* |
| Gilford | 2,034,027,240 | 2,127,633,134 | 15.86 | 95.7 | 15.14 | 52 |
| Gilmanton | 540,927,875 | 546,461,031 | 22.79 | 99.0 | 22.43 | 146 |
| Gilsum | 70,932,123 | 69,551,007 | 28.01 | 102.0 | 28.45 | 214 |
| Goffstown | 1,726,526,400 | 1,929,008,574 | 24.58 | 89.5 | 21.72 | 134 |
| Gorham | 272,793,185 | 295,653,777 | 33.77 | 92.4 | 30.58 | 221 |
| Goshen | 72,865,087 | 81,192,807 | 27.88 | 89.7 | 24.94 | 184 |
| Grafton | 117,663,108 | 138,317,565 | 31.77 | 85.0 | 26.93 | 203 |
| Grantham | 469,595,533 | 555,710,225 | 25.86 | 84.5 | 21.78 | 135 |
| Greenfield | 168,900,207 | 178,972,295 | 27.27 | 99.8 | 25.63 | 190 |
| Greenland | 864,588,999 | 954,307,897 | 16.40 | 90.6 | 14.76 | 50 |
| Green's Grant | 7,886,494 | 9,185,126 | 5.25 | 86.5 | 4.50 | 7 |
| Greenville | 116,590,681 | 119,406,870 | 27.39 | 98.9 | 26.60 | 199 |
| Groton | 81,894,309 | 131,229,195 | 16.83 | 96.9 | 10.14 | 20 |
| Hadley's Purchase | 0 | 0 | 0.00 | 86.5 | 0.00 | N/A |
| Hale's Location | 75,828,600 | 81,050,972 | 4.18 | 93.6 | 3.90 | 6 |
| Hampstead | 1,338,558,889 | 1,390,644,090 | 20.99 | 96.4 | 20.04 | 106 |
| Hampton | 3,793,066,700 | 4,057,698,779 | 16.01 | 93.9 | 14.79 | 51 |
| Hampton Falls | 488,908,644 | 549,417,101 | 22.11 | 89.1 | 19.48 | 102 |
| Hancock | 250,355,841 | 282,972,606 | 24.60 | 89.1 | 21.69 | 132 |
| Hanover | 2,286,110,080 | 2,525,982,954 | 18.45 | 90.6 | 16.68 | 63 |
| Harrisville | 206,669,695 | 219,299,435 | 17.40 | 94.3 | 16.38 | 59 |
| Hart's Location | 16,816,271 | 19,315,395 | 4.00 | 88.6 | 3.45 | 5 |
| Haverhill | 346,334,871 | 384,640,648 | 30.30 | 90.1 | 27.08 | 204 |
| Hebron | 264,874,060 | 320,159,924 | 9.69 | 84.3 | 7.98 | 14 |
| Henniker | 407,955,887 | 493,668,123 | 35.34 | 83.2 | 28.68 | 217 |
| Hill | 93,049,183 | 97,555,735 | 25.41 | 97.0 | 24.16 | 174 |
| Hillsborough | 522,122,031 | 600,220,539 | 31.56 | 87.0 | 27.19 | 205 |
| Hinsdale | 338,832,842 | 402,362,648 | 34.07 | 84.2 | 27.95 | 210 |
| Holderness | 756,914,454 | 859,052,706 | 13.17 | 88.1 | 11.56 | 26 |
| Hollis | 1,370,754,864 | 1,554,092,744 | 23.10 | 88.2 | 20.22 | 112 |
| Hooksett | 2,069,214,564 | 2,466,340,975 | 21.55 | 83.9 | 17.64 | 73 |
| Hopkinton | 786,955,671 | 817,155,489 | 29.12 | 97.9 | 27.62 | 208 |
| Hudson | 3,165,897,567 | 3,610,615,802 | 20.28 | 87.7 | 17.49 | 70 |
| Jackson | 460,108,729 | 475,735,649 | 11.26 | 96.9 | 10.87 | 22 |
| Jaffrey | 428,291,780 | 536,749,754 | 34.80 | 79.8 | 26.64 | 200 |
| Jefferson | 129,256,071 | 149,239,396 | 21.99 | 87.0 | 18.87 | 93 |
| Keene | 1,862,926,070 | 1,992,795,421 | 37.60 | 95.0 | 34.17 | 225 |
| Kensington | 394,890,436 | 415,210,258 | 19.46 | 95.1 | 18.27 | 80 |
| Kilkenny | 11,199 | 12,947 | 0.00 | 86.5 | 0.00 | N/A |
| Kingston | 849,085,329 | 916,941,662 | 22.00 | 92.6 | 20.18 | 109 |
| Laconia | 2,286,284,164 | 2,555,416,889 | 20.59 | 90.2 | 18.06 | 77 |
| Lancaster | 276,020,642 | 298,621,783 | 24.90 | 93.4 | 22.88 | 158 |
| Landaff | 50,720,789 | 56,289,603 | 22.47 | 90.2 | 20.19 | 110 |
| Langdon | 57,445,871 | 61,442,357 | 27.80 | 93.5 | 25.83 | 192 |

NH DEPARTMENT OF REVENUE ADMINISTRATION

MUNICIPAL AND PROPERTY DIVISION

2019 Comparison of Full Value Tax Rates

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| Municipality | 2019 VALUATION | | COMPARATIVE TAX RATES AND RANKINGS | | | |
|-----------------------|-----------------------------------|--|------------------------------------|-------------------------|---------------------|----------|
| | Modified Local Assessed Valuation | Total Equalized Valuation Including Utilities and Railroad | 2019 Local Tax Rate | 2019 Equalization Ratio | Full Value Tax Rate | Ranking* |
| Lebanon | 1,924,729,556 | 2,514,260,093 | 30.37 | 79.0 | 23.07 | 160 |
| Lee | 466,894,155 | 603,422,994 | 31.49 | 77.4 | 23.89 | 171 |
| Lempster | 110,335,129 | 156,269,040 | 27.31 | 88.4 | 19.19 | 98 |
| Lincoln | 851,531,664 | 1,040,831,599 | 14.58 | 82.0 | 11.86 | 27 |
| Lisbon | 118,207,984 | 120,471,035 | 30.67 | 98.1 | 29.92 | 220 |
| Litchfield | 918,017,317 | 1,115,576,791 | 23.65 | 82.4 | 19.29 | 100 |
| Littleton | 645,224,898 | 922,401,875 | 23.10 | 91.4 | 15.89 | 54 |
| Livermore | 136,600 | 136,600 | 0.00 | 100.0 | 0.00 | N/A |
| Londonderry | 4,670,184,650 | 4,816,326,189 | 19.39 | 97.7 | 18.39 | 84 |
| Loudon | 572,045,229 | 693,320,024 | 22.98 | 83.1 | 18.77 | 91 |
| Low & Burbank's Grant | 0 | 0 | 0.00 | 86.5 | 0.00 | N/A |
| Lyman | 59,655,524 | 75,898,375 | 24.13 | 78.4 | 18.86 | 92 |
| Lyme | 355,058,800 | 377,098,674 | 27.19 | 94.2 | 25.18 | 186 |
| Lyndeborough | 169,559,380 | 219,318,875 | 29.14 | 77.2 | 22.45 | 147 |
| Madbury | 247,076,568 | 294,845,323 | 29.86 | 83.8 | 24.67 | 178 |
| Madison | 486,062,946 | 601,827,914 | 18.26 | 80.9 | 14.69 | 49 |
| Manchester | 9,250,663,613 | 11,750,583,030 | 24.32 | 79.0 | 18.86 | 92 |
| Marlborough | 175,634,358 | 208,635,961 | 31.47 | 84.5 | 26.44 | 197 |
| Marlow | 65,176,460 | 74,531,472 | 31.92 | 87.5 | 27.73 | 209 |
| Martin's Location | 210,718 | 243,605 | 0.00 | 86.5 | 0.00 | N/A |
| Mason | 156,353,288 | 184,383,606 | 26.24 | 84.8 | 22.16 | 140 |
| Meredith | 1,959,831,924 | 2,335,103,686 | 15.89 | 84.3 | 13.30 | 35 |
| Merrimack | 3,482,841,238 | 4,097,905,748 | 24.13 | 85.0 | 20.26 | 114 |
| Middleton | 184,392,082 | 200,824,040 | 26.28 | 91.8 | 24.04 | 173 |
| Milan | 127,851,379 | 140,248,853 | 23.69 | 91.3 | 21.18 | 126 |
| Milford | 1,609,567,432 | 1,790,063,077 | 25.97 | 90.0 | 23.19 | 163 |
| Millsfield | 8,939,653 | 94,828,130 | 7.13 | 86.5 | 0.67 | 1 |
| Milton | 493,984,746 | 511,927,925 | 23.56 | 96.6 | 22.49 | 148 |
| Monroe | 440,960,126 | 472,062,380 | 11.34 | 93.4 | 9.07 | 18 |
| Mont Vernon | 311,583,244 | 317,931,355 | 25.82 | 98.0 | 25.21 | 187 |
| Moultonborough | 3,378,763,912 | 3,610,712,814 | 7.15 | 93.7 | 6.67 | 11 |
| Nashua | 10,454,581,767 | 11,880,404,376 | 21.76 | 88.0 | 18.69 | 89 |
| Nelson | 124,541,062 | 129,804,578 | 17.25 | 96.1 | 16.47 | 62 |
| New Boston | 672,562,782 | 751,423,402 | 25.05 | 89.5 | 22.23 | 143 |
| New Castle | 732,102,223 | 802,742,782 | 6.19 | 91.2 | 5.64 | 8 |
| New Durham | 417,902,198 | 541,924,712 | 23.72 | 77.1 | 18.21 | 78 |
| New Hampton | 334,352,402 | 361,939,285 | 19.24 | 92.7 | 17.52 | 71 |
| New Ipswich | 478,737,830 | 490,479,298 | 21.73 | 97.6 | 21.06 | 124 |
| New London | 1,249,778,651 | 1,321,078,870 | 14.71 | 94.6 | 13.88 | 42 |
| Newbury | 752,603,611 | 913,248,475 | 15.88 | 82.6 | 13.07 | 33 |
| Newfields | 302,132,457 | 291,658,003 | 20.59 | 103.6 | 21.08 | 125 |
| Newington | 1,064,343,323 | 1,073,222,127 | 9.34 | 99.4 | 8.32 | 16 |
| Newmarket | 983,825,628 | 1,071,729,412 | 24.26 | 91.9 | 22.11 | 139 |
| Newport | 437,053,279 | 477,089,001 | 32.53 | 92.2 | 29.46 | 219 |

NH DEPARTMENT OF REVENUE ADMINISTRATION

MUNICIPAL AND PROPERTY DIVISION

2019 Comparison of Full Value Tax Rates

Alphabetical Order by Municipality

| Municipality | 2019 VALUATION | | COMPARATIVE TAX RATES AND RANKINGS | | | |
|----------------------|--|---|------------------------------------|------------------------------------|------------------------------|----------|
| | Modified Local Assessed Valuation | Total Equalized Valuation Including Utilities and Railroad | 2019 Local Tax Rate | 2019 Equali- zation Ratio | Full Value Tax Rate | Ranking* |
| Newton | 514,618,068 | 624,554,035 | 26.38 | 82.4 | 21.56 | 130 |
| North Hampton | 1,199,745,350 | 1,290,053,186 | 16.70 | 93.0 | 15.39 | 53 |
| Northfield | 350,585,432 | 400,800,928 | 23.80 | 88.2 | 20.20 | 111 |
| Northumberland | 128,212,155 | 141,725,905 | 32.44 | 91.3 | 28.59 | 215 |
| Northwood | 488,223,889 | 616,971,708 | 22.52 | 79.2 | 17.55 | 72 |
| Nottingham | 632,340,550 | 766,623,927 | 22.50 | 82.5 | 18.29 | 82 |
| Odell | 2,265,573 | 3,162,927 | 3.16 | 86.5 | 2.26 | 3 |
| Orange | 32,793,535 | 34,076,367 | 26.60 | 96.7 | 25.45 | 189 |
| Orford | 137,342,151 | 159,875,158 | 29.98 | 86.0 | 25.71 | 191 |
| Ossipee | 775,433,608 | 813,747,945 | 17.11 | 95.3 | 16.20 | 57 |
| Pelham | 1,981,194,460 | 2,045,901,922 | 19.40 | 96.9 | 18.68 | 88 |
| Pembroke | 762,260,478 | 782,812,532 | 23.58 | 97.6 | 22.88 | 158 |
| Peterborough | 734,135,996 | 798,193,602 | 29.75 | 92.4 | 26.11 | 194 |
| Piermont | 97,137,103 | 101,179,064 | 26.50 | 96.1 | 25.34 | 188 |
| Pinkham's Grant | 2,934,826 | 4,790,247 | 11.51 | 86.5 | 6.93 | 12 |
| Pittsburg | 290,151,481 | 330,355,095 | 16.00 | 88.9 | 13.98 | 43 |
| Pittsfield | 267,351,692 | 332,793,723 | 32.86 | 80.4 | 26.08 | 193 |
| Plainfield | 307,682,486 | 316,793,849 | 26.00 | 97.1 | 24.89 | 182 |
| Plaistow | 1,192,542,632 | 1,233,269,910 | 21.31 | 96.7 | 20.37 | 117 |
| Plymouth | 481,301,108 | 543,400,586 | 28.19 | 88.9 | 24.84 | 180 |
| Portsmouth | 6,170,543,376 | 6,784,387,454 | 14.86 | 91.9 | 13.43 | 37 |
| Randolph | 71,499,816 | 72,086,669 | 14.80 | 101.6 | 14.50 | 47 |
| Raymond | 954,638,228 | 1,192,260,746 | 26.59 | 80.1 | 20.97 | 123 |
| Richmond | 101,083,354 | 109,449,935 | 24.19 | 92.3 | 22.22 | 142 |
| Rindge | 557,397,684 | 699,949,144 | 27.76 | 79.7 | 21.56 | 130 |
| Rochester | 2,724,627,077 | 2,799,860,390 | 24.90 | 99.0 | 23.54 | 167 |
| Rollinsford | 296,506,401 | 328,393,844 | 22.61 | 90.3 | 20.31 | 116 |
| Roxbury | 24,549,554 | 27,075,016 | 25.28 | 102.8 | 22.80 | 155 |
| Rumney | 197,319,432 | 207,141,801 | 22.94 | 95.4 | 21.69 | 132 |
| Rye | 2,160,877,300 | 2,536,438,251 | 10.22 | 85.3 | 8.68 | 17 |
| Salem | 4,609,602,481 | 5,758,775,055 | 21.98 | 80.1 | 17.49 | 70 |
| Salisbury | 151,123,465 | 174,084,412 | 23.14 | 88.0 | 19.77 | 104 |
| Sanbornton | 530,893,265 | 547,089,540 | 19.22 | 97.2 | 18.59 | 86 |
| Sandown | 672,840,480 | 773,362,993 | 26.96 | 87.0 | 23.11 | 161 |
| Sandwich | 445,469,605 | 455,266,261 | 14.23 | 98.0 | 13.86 | 41 |
| Sargent's Purchase | 1,888,530 | 2,183,272 | 0.00 | 86.5 | 0.00 | N/A |
| Seabrook | 2,765,266,650 | 3,005,723,286 | 15.75 | 92.0 | 13.61 | 39 |
| Second College Grant | 1,404,232 | 1,532,212 | 0.00 | 86.5 | 0.00 | N/A |
| Sharon | 55,603,218 | 54,220,065 | 22.12 | 102.6 | 22.66 | 153 |
| Shelburne | 78,679,336 | 72,185,265 | 15.44 | 110.0 | 16.04 | 55 |
| Somersworth | 1,072,392,754 | 1,104,489,258 | 27.28 | 97.6 | 26.33 | 196 |
| South Hampton | 170,647,498 | 173,048,136 | 17.85 | 98.6 | 17.32 | 68 |
| Springfield | 209,877,588 | 228,723,540 | 21.99 | 91.9 | 20.07 | 107 |
| Stark | 76,792,216 | 77,949,264 | 18.07 | 99.6 | 17.36 | 69 |

NH DEPARTMENT OF REVENUE ADMINISTRATION

MUNICIPAL AND PROPERTY DIVISION

2019 Comparison of Full Value Tax Rates

Alphabetical Order by Municipality

| Municipality | 2019 VALUATION | | COMPARATIVE TAX RATES AND RANKINGS | | | |
|----------------------------------|--|---|------------------------------------|------------------------------------|------------------------------|----------|
| | Modified Local Assessed Valuation | Total Equalized Valuation Including Utilities and Railroad | 2019 Local Tax Rate | 2019 Equali- zation Ratio | Full Value Tax Rate | Ranking* |
| Stewartstown | 109,759,414 | 114,254,372 | 23.58 | 96.1 | 22.25 | 144 |
| Stoddard | 293,377,810 | 304,330,945 | 15.10 | 96.4 | 14.48 | 46 |
| Strafford | 486,299,912 | 633,104,739 | 23.47 | 76.8 | 17.98 | 76 |
| Stratford | 76,552,940 | 86,110,748 | 25.74 | 89.4 | 22.04 | 137 |
| Stratham | 1,554,473,230 | 1,576,544,944 | 18.63 | 98.6 | 18.28 | 81 |
| Success | 12,189,520 | 14,617,082 | 7.37 | 86.5 | 6.14 | 9 |
| Sugar Hill | 163,260,383 | 170,215,201 | 20.07 | 95.9 | 19.20 | 99 |
| Sullivan | 61,764,198 | 63,917,243 | 22.25 | 96.6 | 21.30 | 128 |
| Sunapee | 1,247,623,517 | 1,490,567,633 | 15.93 | 83.7 | 13.31 | 36 |
| Surry | 82,603,585 | 90,631,569 | 28.92 | 93.1 | 26.28 | 195 |
| Sutton | 260,615,209 | 326,916,115 | 30.09 | 79.7 | 23.90 | 172 |
| Swanzey | 632,164,073 | 645,072,520 | 25.76 | 98.3 | 24.85 | 181 |
| Tamworth | 403,614,473 | 406,377,067 | 21.54 | 100.8 | 21.23 | 127 |
| Temple | 161,539,440 | 162,526,923 | 22.58 | 99.4 | 22.39 | 145 |
| Thompson & Meserve's Purchase | 5,368,605 | 6,576,326 | 3.54 | 86.5 | 2.89 | 4 |
| Thornton | 434,303,432 | 426,229,460 | 18.68 | 102.0 | 18.96 | 95 |
| Tilton | 622,860,167 | 627,480,886 | 19.61 | 99.3 | 19.31 | 101 |
| Troy | 131,567,897 | 148,789,944 | 26.95 | 88.4 | 23.61 | 168 |
| Tuftonboro | 1,202,661,808 | 1,202,255,928 | 10.11 | 100.1 | 10.09 | 19 |
| Unity | 134,002,697 | 132,951,189 | 28.49 | 100.8 | 28.61 | 216 |
| Wakefield | 1,121,726,317 | 1,212,936,197 | 12.47 | 92.6 | 11.50 | 25 |
| Walpole | 430,508,720 | 447,528,044 | 25.51 | 101.2 | 24.40 | 176 |
| Warner | 289,899,995 | 321,137,565 | 29.96 | 90.5 | 26.77 | 202 |
| Warren | 82,857,248 | 90,183,308 | 23.77 | 92.4 | 21.41 | 129 |
| Washington | 240,719,059 | 274,182,746 | 20.84 | 87.8 | 18.25 | 79 |
| Waterville Valley | 331,659,495 | 333,107,638 | 14.14 | 99.9 | 14.06 | 44 |
| Weare | 882,151,530 | 1,024,030,694 | 23.71 | 86.3 | 20.23 | 113 |
| Webster | 238,626,256 | 255,611,034 | 21.96 | 93.9 | 20.27 | 115 |
| Wentworth | 96,958,781 | 112,853,640 | 23.22 | 86.0 | 19.79 | 105 |
| Wentworth's Location | 7,615,785 | 8,780,135 | 7.70 | 86.5 | 6.65 | 10 |
| Westmoreland | 166,208,847 | 187,446,446 | 26.85 | 88.6 | 23.77 | 170 |
| Whitefield | 234,960,541 | 241,597,817 | 24.04 | 98.2 | 23.17 | 162 |
| Wilmot | 181,542,372 | 217,657,297 | 24.49 | 83.4 | 20.38 | 118 |
| Wilton | 378,137,917 | 469,251,678 | 29.04 | 80.6 | 23.31 | 165 |
| Winchester | 276,269,908 | 293,582,055 | 35.64 | 94.6 | 33.22 | 224 |
| Windham | 2,404,862,820 | 3,127,881,124 | 22.55 | 76.9 | 17.24 | 66 |
| Windsor | 28,425,939 | 26,733,715 | 11.81 | 110.6 | 12.50 | 30 |
| Wolfeboro | 2,003,412,225 | 2,326,208,167 | 15.84 | 86.2 | 13.60 | 38 |
| Woodstock | 231,248,614 | 303,290,184 | 21.69 | 76.7 | 16.45 | 61 |
| State Totals | 184,906,688,606 | 207,887,398,996 | | | | |

RANKING ORDER

2019 COMPARISON OF FULL VALUE TAX RATES

The full value tax rate represents the estimated tax rate for a municipality if all the taxable property was assessed at 100% and includes the equalized value of properties for which a payment in lieu of property taxes is made.

The full value tax rate is calculated as follows: The 2019 gross local property taxes to be raised as reported by the Department of Revenue Administration, Municipal & Property Division divided by the total equalized valuation including utility values and equalized railroad taxes.

The full value rates are ranked in ascending order from lowest to highest (1-226 for 2019). If two municipalities have the same full value tax rate they are ranked with the same number. The unincorporated towns (signified by N/A) have no 2019 tax rate, and thus are not ranked.

The full value tax rate can only be used to make a limited comparison of what a property in one municipality would pay for taxes to a property of equal value in another municipality.

| | | | |
|---|--------|---------------------------------------|------------|
| For example: | Town A | $\frac{100,000 \times 21.95}{1000} =$ | \$2,195.00 |
| | Town B | $\frac{100,000 \times 26.56}{1000} =$ | \$2,656.00 |
| Due to diverse real estate values in New Hampshire, properties of equal value do not equate to properties of equal size or quality. | | | |

Prior to making any assumptions or decisions regarding a property owner's tax burden in a municipality, other factors should be considered such as real estate values, municipal services, schools, community make-up, and locational factors including proximity to urban areas, medical facilities, highways, recreation areas, etc.

NH DEPARTMENT OF REVENUE ADMINISTRATION

MUNICIPAL AND PROPERTY DIVISION

2019 Comparison of Full Value Tax Rates

Ranking Order

| Municipality | 2019 VALUATION | | COMPARATIVE TAX RATES AND RANKINGS | | | |
|-------------------------------|-----------------------------------|--|------------------------------------|-------------------------|---------------------|----------|
| | Modified Local Assessed Valuation | Total Equalized Valuation Including Utilities and Railroad | 2019 Local Tax Rate | 2019 Equalization Ratio | Full Value Tax Rate | Ranking* |
| Atkinson & Gilmanton | 818,373 | 905,340 | 0.00 | 86.5 | 0.00 | N/A |
| Bean's Grant | 0 | 0 | 0.00 | 86.5 | 0.00 | N/A |
| Bean's Purchase | 0 | 0 | 0.00 | 86.5 | 0.00 | N/A |
| Cambridge | 9,092,072 | 10,406,181 | 0.00 | 86.5 | 0.00 | N/A |
| Chandler's Purchase | 41,121 | 47,538 | 0.00 | 86.5 | 0.00 | N/A |
| Crawford's Purchase | 230,072 | 265,979 | 0.00 | 86.5 | 0.00 | N/A |
| Cutt's Grant | 0 | 0 | 0.00 | 86.5 | 0.00 | N/A |
| Dix's Grant | 1,003,919 | 1,121,552 | 0.00 | 86.5 | 0.00 | N/A |
| Erving's Location | 51,387 | 52,867 | 0.00 | 86.5 | 0.00 | N/A |
| Hadley's Purchase | 0 | 0 | 0.00 | 86.5 | 0.00 | N/A |
| Kilkenny | 11,199 | 12,947 | 0.00 | 86.5 | 0.00 | N/A |
| Livermore | 136,600 | 136,600 | 0.00 | 100.0 | 0.00 | N/A |
| Low & Burbank's Grant | 0 | 0 | 0.00 | 86.5 | 0.00 | N/A |
| Martin's Location | 210,718 | 243,605 | 0.00 | 86.5 | 0.00 | N/A |
| Sargent's Purchase | 1,888,530 | 2,183,272 | 0.00 | 86.5 | 0.00 | N/A |
| Second College Grant | 1,404,232 | 1,532,212 | 0.00 | 86.5 | 0.00 | N/A |
| Millsfield | 8,939,653 | 94,828,130 | 7.13 | 86.5 | 0.67 | 1 |
| Dixville | 7,969,989 | 31,885,049 | 7.92 | 86.5 | 1.96 | 2 |
| Odell | 2,265,573 | 3,162,927 | 3.16 | 86.5 | 2.26 | 3 |
| Thompson & Meserve's Purchase | 5,368,605 | 6,576,326 | 3.54 | 86.5 | 2.89 | 4 |
| Hart's Location | 16,816,271 | 19,315,395 | 4.00 | 88.6 | 3.45 | 5 |
| Hale's Location | 75,828,600 | 81,050,972 | 4.18 | 93.6 | 3.90 | 6 |
| Green's Grant | 7,886,494 | 9,185,126 | 5.25 | 86.5 | 4.50 | 7 |
| New Castle | 732,102,223 | 802,742,782 | 6.19 | 91.2 | 5.64 | 8 |
| Success | 12,189,520 | 14,617,082 | 7.37 | 86.5 | 6.14 | 9 |
| Wentworth's Location | 7,615,785 | 8,780,135 | 7.70 | 86.5 | 6.65 | 10 |
| Moultonborough | 3,378,763,912 | 3,610,712,814 | 7.15 | 93.7 | 6.67 | 11 |
| Pinkham's Grant | 2,934,826 | 4,790,247 | 11.51 | 86.5 | 6.93 | 12 |
| Bartlett | 1,065,028,740 | 1,249,472,584 | 9.34 | 85.3 | 7.94 | 13 |
| Hebron | 264,874,060 | 320,159,924 | 9.69 | 84.3 | 7.98 | 14 |
| Bridgewater | 350,939,300 | 425,913,059 | 9.76 | 82.4 | 8.00 | 15 |
| Newington | 1,064,343,323 | 1,073,222,127 | 9.34 | 99.4 | 8.32 | 16 |
| Rye | 2,160,877,300 | 2,536,438,251 | 10.22 | 85.3 | 8.68 | 17 |
| Monroe | 440,960,126 | 472,062,380 | 11.34 | 93.4 | 9.07 | 18 |
| Tuftonboro | 1,202,661,808 | 1,202,255,928 | 10.11 | 100.1 | 10.09 | 19 |
| Groton | 81,894,309 | 131,229,195 | 16.83 | 96.9 | 10.14 | 20 |
| Easton | 64,135,162 | 76,485,099 | 12.99 | 84.3 | 10.86 | 21 |
| Jackson | 460,108,729 | 475,735,649 | 11.26 | 96.9 | 10.87 | 22 |
| Alton | 1,752,952,350 | 1,983,379,465 | 12.51 | 88.4 | 11.03 | 23 |
| Freedom | 495,480,054 | 604,201,127 | 13.56 | 82.0 | 11.10 | 24 |
| Wakefield | 1,121,726,317 | 1,212,936,197 | 12.47 | 92.6 | 11.50 | 25 |
| Holderness | 756,914,454 | 859,052,706 | 13.17 | 88.1 | 11.56 | 26 |
| Lincoln | 851,531,664 | 1,040,831,599 | 14.58 | 82.0 | 11.86 | 27 |
| Eaton | 113,400,155 | 114,476,882 | 12.05 | 99.1 | 11.92 | 28 |

NH DEPARTMENT OF REVENUE ADMINISTRATION

MUNICIPAL AND PROPERTY DIVISION

2019 Comparison of Full Value Tax Rates

Ranking Order

| Municipality | 2019 VALUATION | | COMPARATIVE TAX RATES AND RANKINGS | | | |
|-------------------|--|---|------------------------------------|------------------------------------|------------------------------|----------|
| | Modified Local Assessed Valuation | Total Equalized Valuation Including Utilities and Railroad | 2019 Local Tax Rate | 2019 Equali- zation Ratio | Full Value Tax Rate | Ranking* |
| Clarksville | 41,957,835 | 54,018,655 | 15.55 | 82.8 | 12.01 | 29 |
| Windsor | 28,425,939 | 26,733,715 | 11.81 | 110.6 | 12.50 | 30 |
| Center Harbor | 434,767,397 | 513,395,718 | 15.22 | 84.7 | 12.87 | 31 |
| Albany | 115,818,686 | 123,473,485 | 13.97 | 94.8 | 13.04 | 32 |
| Newbury | 752,603,611 | 913,248,475 | 15.88 | 82.6 | 13.07 | 33 |
| Errol | 88,834,525 | 89,076,350 | 13.43 | 101.6 | 13.15 | 34 |
| Meredith | 1,959,831,924 | 2,335,103,686 | 15.89 | 84.3 | 13.30 | 35 |
| Sunapee | 1,247,623,517 | 1,490,567,633 | 15.93 | 83.7 | 13.31 | 36 |
| Portsmouth | 6,170,543,376 | 6,784,387,454 | 14.86 | 91.9 | 13.43 | 37 |
| Wolfeboro | 2,003,412,225 | 2,326,208,167 | 15.84 | 86.2 | 13.60 | 38 |
| Seabrook | 2,765,266,650 | 3,005,723,286 | 15.75 | 92.0 | 13.61 | 39 |
| Chatham | 59,500,049 | 61,052,758 | 14.20 | 98.8 | 13.80 | 40 |
| Sandwich | 445,469,605 | 455,266,261 | 14.23 | 98.0 | 13.86 | 41 |
| New London | 1,249,778,651 | 1,321,078,870 | 14.71 | 94.6 | 13.88 | 42 |
| Pittsburg | 290,151,481 | 330,355,095 | 16.00 | 88.9 | 13.98 | 43 |
| Waterville Valley | 331,659,495 | 333,107,638 | 14.14 | 99.9 | 14.06 | 44 |
| Dummer | 99,082,905 | 89,435,771 | 14.16 | 99.9 | 14.30 | 45 |
| Stoddard | 293,377,810 | 304,330,945 | 15.10 | 96.4 | 14.48 | 46 |
| Randolph | 71,499,816 | 72,086,669 | 14.80 | 101.6 | 14.50 | 47 |
| Columbia | 86,095,164 | 108,213,586 | 18.92 | 79.5 | 14.53 | 48 |
| Madison | 486,062,946 | 601,827,914 | 18.26 | 80.9 | 14.69 | 49 |
| Atkinson | 1,004,519,575 | 1,198,704,778 | 17.67 | 83.8 | 14.69 | 49 |
| Greenland | 864,588,999 | 954,307,897 | 16.40 | 90.6 | 14.76 | 50 |
| Hampton | 3,793,066,700 | 4,057,698,779 | 16.01 | 93.9 | 14.79 | 51 |
| Gilford | 2,034,027,240 | 2,127,633,134 | 15.86 | 95.7 | 15.14 | 52 |
| North Hampton | 1,199,745,350 | 1,290,053,186 | 16.70 | 93.0 | 15.39 | 53 |
| Littleton | 645,224,898 | 922,401,875 | 23.10 | 91.4 | 15.89 | 54 |
| Shelburne | 78,679,336 | 72,185,265 | 15.44 | 110.0 | 16.04 | 55 |
| Benton | 25,499,534 | 27,823,571 | 17.67 | 94.0 | 16.10 | 56 |
| Conway | 1,747,261,353 | 1,855,949,037 | 17.32 | 94.2 | 16.20 | 57 |
| Ossipee | 775,433,608 | 813,747,945 | 17.11 | 95.3 | 16.20 | 57 |
| Ellsworth | 13,708,347 | 17,392,748 | 20.64 | 80.5 | 16.22 | 58 |
| Harrisville | 206,669,695 | 219,299,435 | 17.40 | 94.3 | 16.38 | 59 |
| Franconia | 288,323,046 | 332,217,273 | 18.98 | 87.0 | 16.41 | 60 |
| Woodstock | 231,248,614 | 303,290,184 | 21.69 | 76.7 | 16.45 | 61 |
| Nelson | 124,541,062 | 129,804,578 | 17.25 | 96.1 | 16.47 | 62 |
| Hanover | 2,286,110,080 | 2,525,982,954 | 18.45 | 90.6 | 16.68 | 63 |
| Auburn | 863,385,428 | 954,081,692 | 18.81 | 92.2 | 16.93 | 64 |
| Carroll | 329,433,801 | 384,957,932 | 20.00 | 85.9 | 17.06 | 65 |
| Windham | 2,404,862,820 | 3,127,881,124 | 22.55 | 76.9 | 17.24 | 66 |
| Brookfield | 124,312,043 | 120,021,096 | 16.70 | 103.6 | 17.26 | 67 |
| South Hampton | 170,647,498 | 173,048,136 | 17.85 | 98.6 | 17.32 | 68 |
| Stark | 76,792,216 | 77,949,264 | 18.07 | 99.6 | 17.36 | 69 |
| Hudson | 3,165,897,567 | 3,610,615,802 | 20.28 | 87.7 | 17.49 | 70 |
| Salem | 4,609,602,481 | 5,758,775,055 | 21.98 | 80.1 | 17.49 | 70 |

NH DEPARTMENT OF REVENUE ADMINISTRATION
MUNICIPAL AND PROPERTY DIVISION
2019 Comparison of Full Value Tax Rates
Ranking Order

| Municipality | 2019 VALUATION | | COMPARATIVE TAX RATES AND RANKINGS | | | |
|---------------|--|---|------------------------------------|------------------------------------|------------------------------|----------|
| | Modified Local Assessed Valuation | Total Equalized Valuation Including Utilities and Railroad | 2019 Local Tax Rate | 2019 Equali- zation Ratio | Full Value Tax Rate | Ranking* |
| New Hampton | 334,352,402 | 361,939,285 | 19.24 | 92.7 | 17.52 | 71 |
| Candia | 513,604,108 | 537,788,721 | 18.60 | 95.5 | 17.55 | 72 |
| Northwood | 488,223,889 | 616,971,708 | 22.52 | 79.2 | 17.55 | 72 |
| Hooksett | 2,069,214,564 | 2,466,340,975 | 21.55 | 83.9 | 17.64 | 73 |
| Bedford | 4,095,806,840 | 4,325,031,946 | 18.95 | 94.7 | 17.72 | 74 |
| Croydon | 91,293,462 | 99,733,307 | 19.56 | 91.5 | 17.83 | 75 |
| Strafford | 486,299,912 | 633,104,739 | 23.47 | 76.8 | 17.98 | 76 |
| Laconia | 2,286,284,164 | 2,555,416,889 | 20.59 | 90.2 | 18.06 | 77 |
| New Durham | 417,902,198 | 541,924,712 | 23.72 | 77.1 | 18.21 | 78 |
| Washington | 240,719,059 | 274,182,746 | 20.84 | 87.8 | 18.25 | 79 |
| Kensington | 394,890,436 | 415,210,258 | 19.46 | 95.1 | 18.27 | 80 |
| Stratham | 1,554,473,230 | 1,576,544,944 | 18.63 | 98.6 | 18.28 | 81 |
| Nottingham | 632,340,550 | 766,623,927 | 22.50 | 82.5 | 18.29 | 82 |
| Deerfield | 588,306,891 | 728,984,215 | 23.11 | 80.7 | 18.34 | 83 |
| Londonderry | 4,670,184,650 | 4,816,326,189 | 19.39 | 97.7 | 18.39 | 84 |
| Dalton | 83,139,661 | 106,232,726 | 23.86 | 83.9 | 18.53 | 85 |
| Sanbornton | 530,893,265 | 547,089,540 | 19.22 | 97.2 | 18.59 | 86 |
| Bristol | 471,534,473 | 572,979,062 | 22.80 | 82.5 | 18.65 | 87 |
| Pelham | 1,981,194,460 | 2,045,901,922 | 19.40 | 96.9 | 18.68 | 88 |
| Nashua | 10,454,581,767 | 11,880,404,376 | 21.76 | 88.0 | 18.69 | 89 |
| Bath | 125,214,976 | 140,835,195 | 21.40 | 95.0 | 18.72 | 90 |
| Loudon | 572,045,229 | 693,320,024 | 22.98 | 83.1 | 18.77 | 91 |
| Lyman | 59,655,524 | 75,898,375 | 24.13 | 78.4 | 18.86 | 92 |
| Manchester | 9,250,663,613 | 11,750,583,030 | 24.32 | 79.0 | 18.86 | 92 |
| Jefferson | 129,256,071 | 149,239,396 | 21.99 | 87.0 | 18.87 | 93 |
| Chester | 724,050,973 | 775,987,379 | 20.80 | 93.3 | 18.94 | 94 |
| Thornton | 434,303,432 | 426,229,460 | 18.68 | 102.0 | 18.96 | 95 |
| Chesterfield | 521,216,633 | 609,693,938 | 22.32 | 85.7 | 19.02 | 96 |
| Cornish | 197,184,183 | 200,222,307 | 19.52 | 98.7 | 19.12 | 97 |
| Lempster | 110,335,129 | 156,269,040 | 27.31 | 88.4 | 19.19 | 98 |
| Sugar Hill | 163,260,383 | 170,215,201 | 20.07 | 95.9 | 19.20 | 99 |
| Litchfield | 918,017,317 | 1,115,576,791 | 23.65 | 82.4 | 19.29 | 100 |
| Tilton | 622,860,167 | 627,480,886 | 19.61 | 99.3 | 19.31 | 101 |
| Danbury | 111,391,938 | 136,681,078 | 24.00 | 81.4 | 19.48 | 102 |
| Hampton Falls | 488,908,644 | 549,417,101 | 22.11 | 89.1 | 19.48 | 102 |
| Alexandria | 198,167,051 | 239,230,769 | 24.04 | 82.9 | 19.64 | 103 |
| Salisbury | 151,123,465 | 174,084,412 | 23.14 | 88.0 | 19.77 | 104 |
| Wentworth | 96,958,781 | 112,853,640 | 23.22 | 86.0 | 19.79 | 105 |
| Hampstead | 1,338,558,889 | 1,390,644,090 | 20.99 | 96.4 | 20.04 | 106 |
| Springfield | 209,877,588 | 228,723,540 | 21.99 | 91.9 | 20.07 | 107 |
| Dunbarton | 315,735,653 | 423,324,487 | 27.21 | 75.2 | 20.15 | 108 |
| Kingston | 849,085,329 | 916,941,662 | 22.00 | 92.6 | 20.18 | 109 |
| Landaff | 50,720,789 | 56,289,603 | 22.47 | 90.2 | 20.19 | 110 |
| Northfield | 350,585,432 | 400,800,928 | 23.80 | 88.2 | 20.20 | 111 |
| Hollis | 1,370,754,864 | 1,554,092,744 | 23.10 | 88.2 | 20.22 | 112 |

NH DEPARTMENT OF REVENUE ADMINISTRATION
MUNICIPAL AND PROPERTY DIVISION
2019 Comparison of Full Value Tax Rates
Ranking Order

| Municipality | 2019 VALUATION | | COMPARATIVE TAX RATES AND RANKINGS | | | |
|---------------|--|---|------------------------------------|------------------------------------|------------------------------|----------|
| | Modified Local Assessed Valuation | Total Equalized Valuation Including Utilities and Railroad | 2019 Local Tax Rate | 2019 Equali- zation Ratio | Full Value Tax Rate | Ranking* |
| Weare | 882,151,530 | 1,024,030,694 | 23.71 | 86.3 | 20.23 | 113 |
| Merrimack | 3,482,841,238 | 4,097,905,748 | 24.13 | 85.0 | 20.26 | 114 |
| Webster | 238,626,256 | 255,611,034 | 21.96 | 93.9 | 20.27 | 115 |
| Rollinsford | 296,506,401 | 328,393,844 | 22.61 | 90.3 | 20.31 | 116 |
| Plaistow | 1,192,542,632 | 1,233,269,910 | 21.31 | 96.7 | 20.37 | 117 |
| Wilmot | 181,542,372 | 217,657,297 | 24.49 | 83.4 | 20.38 | 118 |
| Epping | 728,317,500 | 965,201,474 | 27.70 | 75.8 | 20.71 | 119 |
| Exeter | 2,250,035,117 | 2,418,717,653 | 23.27 | 93.1 | 20.89 | 120 |
| Franklin | 692,746,471 | 727,398,400 | 22.47 | 95.5 | 20.92 | 121 |
| Andover | 304,208,590 | 311,035,725 | 21.64 | 97.8 | 20.95 | 122 |
| Raymond | 954,638,228 | 1,192,260,746 | 26.59 | 80.1 | 20.97 | 123 |
| Dorchester | 44,960,312 | 44,381,080 | 20.88 | 101.4 | 21.06 | 124 |
| New Ipswich | 478,737,830 | 490,479,298 | 21.73 | 97.6 | 21.06 | 124 |
| Newfields | 302,132,457 | 291,658,003 | 20.59 | 103.6 | 21.08 | 125 |
| Milan | 127,851,379 | 140,248,853 | 23.69 | 91.3 | 21.18 | 126 |
| Tamworth | 403,614,473 | 406,377,067 | 21.54 | 100.8 | 21.23 | 127 |
| Sullivan | 61,764,198 | 63,917,243 | 22.25 | 96.6 | 21.30 | 128 |
| Warren | 82,857,248 | 90,183,308 | 23.77 | 92.4 | 21.41 | 129 |
| Rindge | 557,397,684 | 699,949,144 | 27.76 | 79.7 | 21.56 | 130 |
| Newton | 514,618,068 | 624,554,035 | 26.38 | 82.4 | 21.56 | 130 |
| Barrington | 1,150,530,325 | 1,189,359,362 | 22.67 | 96.8 | 21.68 | 131 |
| Rumney | 197,319,432 | 207,141,801 | 22.94 | 95.4 | 21.69 | 132 |
| Hancock | 250,355,841 | 282,972,606 | 24.60 | 89.1 | 21.69 | 132 |
| Farmington | 565,856,662 | 569,969,136 | 22.24 | 99.6 | 21.69 | 132 |
| Chichester | 323,112,390 | 345,889,885 | 23.40 | 93.4 | 21.70 | 133 |
| Barnstead | 601,557,018 | 629,786,763 | 22.83 | 95.5 | 21.72 | 134 |
| Goffstown | 1,726,526,400 | 1,929,008,574 | 24.58 | 89.5 | 21.72 | 134 |
| Grantham | 469,595,533 | 555,710,225 | 25.86 | 84.5 | 21.78 | 135 |
| East Kingston | 396,414,793 | 404,522,164 | 22.52 | 98.0 | 21.96 | 136 |
| Stratford | 76,552,940 | 86,110,748 | 25.74 | 89.4 | 22.04 | 137 |
| Bradford | 201,269,972 | 253,020,904 | 27.91 | 79.5 | 22.10 | 138 |
| Newmarket | 983,825,628 | 1,071,729,412 | 24.26 | 91.9 | 22.11 | 139 |
| Mason | 156,353,288 | 184,383,606 | 26.24 | 84.8 | 22.16 | 140 |
| Belmont | 743,222,782 | 830,378,752 | 25.01 | 89.6 | 22.17 | 141 |
| Richmond | 101,083,354 | 109,449,935 | 24.19 | 92.3 | 22.22 | 142 |
| New Boston | 672,562,782 | 751,423,402 | 25.05 | 89.5 | 22.23 | 143 |
| Stewartstown | 109,759,414 | 114,254,372 | 23.58 | 96.1 | 22.25 | 144 |
| Temple | 161,539,440 | 162,526,923 | 22.58 | 99.4 | 22.39 | 145 |
| Gilmanton | 540,927,875 | 546,461,031 | 22.79 | 99.0 | 22.43 | 146 |
| Lyndeborough | 169,559,380 | 219,318,875 | 29.14 | 77.2 | 22.45 | 147 |
| Milton | 493,984,746 | 511,927,925 | 23.56 | 96.6 | 22.49 | 148 |
| Canterbury | 263,980,723 | 324,226,271 | 27.87 | 81.5 | 22.53 | 149 |
| Amherst | 1,747,592,420 | 2,070,803,455 | 26.96 | 84.4 | 22.57 | 150 |
| Effingham | 167,519,944 | 198,500,825 | 26.90 | 84.4 | 22.62 | 151 |
| Campton | 436,002,836 | 443,000,880 | 23.21 | 98.6 | 22.63 | 152 |

NH DEPARTMENT OF REVENUE ADMINISTRATION

MUNICIPAL AND PROPERTY DIVISION

2019 Comparison of Full Value Tax Rates

Ranking Order

| Municipality | 2019 VALUATION | | COMPARATIVE TAX RATES AND RANKINGS | | | |
|--------------|--|---|------------------------------------|------------------------------------|------------------------------|----------|
| | Modified Local Assessed Valuation | Total Equalized Valuation Including Utilities and Railroad | 2019 Local Tax Rate | 2019 Equali- zation Ratio | Full Value Tax Rate | Ranking* |
| Sharon | 55,603,218 | 54,220,065 | 22.12 | 102.6 | 22.66 | 153 |
| Epsom | 435,271,081 | 515,468,565 | 27.09 | 84.6 | 22.76 | 154 |
| Derry | 3,273,854,150 | 3,677,968,779 | 26.12 | 89.1 | 22.76 | 154 |
| Roxbury | 24,549,554 | 27,075,016 | 25.28 | 102.8 | 22.80 | 155 |
| Brentwood | 582,474,006 | 702,593,087 | 27.70 | 82.9 | 22.84 | 156 |
| Fremont | 412,248,368 | 557,038,486 | 31.05 | 74.0 | 22.87 | 157 |
| Lancaster | 276,020,642 | 298,621,783 | 24.90 | 93.4 | 22.88 | 158 |
| Pembroke | 762,260,478 | 782,812,532 | 23.58 | 97.6 | 22.88 | 158 |
| Dover | 3,701,359,340 | 3,965,170,464 | 25.19 | 93.5 | 22.97 | 159 |
| Lebanon | 1,924,729,556 | 2,514,260,093 | 30.37 | 79.0 | 23.07 | 160 |
| Enfield | 596,772,695 | 627,474,167 | 25.05 | 95.1 | 23.11 | 161 |
| Sandown | 672,840,480 | 773,362,993 | 26.96 | 87.0 | 23.11 | 161 |
| Whitefield | 234,960,541 | 241,597,817 | 24.04 | 98.2 | 23.17 | 162 |
| Milford | 1,609,567,432 | 1,790,063,077 | 25.97 | 90.0 | 23.19 | 163 |
| Bethlehem | 261,286,660 | 297,616,229 | 26.73 | 88.2 | 23.29 | 164 |
| Wilton | 378,137,917 | 469,251,678 | 29.04 | 80.6 | 23.31 | 165 |
| Danville | 410,510,859 | 488,117,330 | 28.06 | 84.1 | 23.31 | 165 |
| Antrim | 249,335,950 | 284,199,452 | 26.97 | 89.4 | 23.52 | 166 |
| Rochester | 2,724,627,077 | 2,799,860,390 | 24.90 | 99.0 | 23.54 | 167 |
| Troy | 131,567,897 | 148,789,944 | 26.95 | 88.4 | 23.61 | 168 |
| Francestown | 216,883,875 | 221,062,592 | 24.17 | 98.1 | 23.64 | 169 |
| Westmoreland | 166,208,847 | 187,446,446 | 26.85 | 88.6 | 23.77 | 170 |
| Lee | 466,894,155 | 603,422,994 | 31.49 | 77.4 | 23.89 | 171 |
| Sutton | 260,615,209 | 326,916,115 | 30.09 | 79.7 | 23.90 | 172 |
| Middleton | 184,392,082 | 200,824,040 | 26.28 | 91.8 | 24.04 | 173 |
| Hill | 93,049,183 | 97,555,735 | 25.41 | 97.0 | 24.16 | 174 |
| Alstead | 163,278,593 | 187,072,434 | 27.85 | 87.3 | 24.24 | 175 |
| Walpole | 430,508,720 | 447,528,044 | 25.51 | 101.2 | 24.40 | 176 |
| Deering | 186,237,910 | 227,381,255 | 30.62 | 81.9 | 24.56 | 177 |
| Madbury | 247,076,568 | 294,845,323 | 29.86 | 83.8 | 24.67 | 178 |
| Fitzwilliam | 294,598,130 | 308,170,103 | 26.49 | 95.6 | 24.82 | 179 |
| Plymouth | 481,301,108 | 543,400,586 | 28.19 | 88.9 | 24.84 | 180 |
| Swanzey | 632,164,073 | 645,072,520 | 25.76 | 98.3 | 24.85 | 181 |
| Plainfield | 307,682,486 | 316,793,849 | 26.00 | 97.1 | 24.89 | 182 |
| Durham | 1,208,806,787 | 1,312,883,720 | 27.43 | 92.8 | 24.93 | 183 |
| Goshen | 72,865,087 | 81,192,807 | 27.88 | 89.7 | 24.94 | 184 |
| Dublin | 273,073,580 | 267,826,093 | 24.63 | 102.6 | 24.96 | 185 |
| Lyme | 355,058,800 | 377,098,674 | 27.19 | 94.2 | 25.18 | 186 |
| Bow | 1,294,517,915 | 1,318,298,872 | 26.21 | 98.2 | 25.18 | 186 |
| Mont Vernon | 311,583,244 | 317,931,355 | 25.82 | 98.0 | 25.21 | 187 |
| Piermont | 97,137,103 | 101,179,064 | 26.50 | 96.1 | 25.34 | 188 |
| Orange | 32,793,535 | 34,076,367 | 26.60 | 96.7 | 25.45 | 189 |
| Greenfield | 168,900,207 | 178,972,295 | 27.27 | 99.8 | 25.63 | 190 |
| Orford | 137,342,151 | 159,875,158 | 29.98 | 86.0 | 25.71 | 191 |
| Langdon | 57,445,871 | 61,442,357 | 27.80 | 93.5 | 25.83 | 192 |

NH DEPARTMENT OF REVENUE ADMINISTRATION
MUNICIPAL AND PROPERTY DIVISION
2019 Comparison of Full Value Tax Rates
Ranking Order

| Municipality | 2019 VALUATION | | COMPARATIVE TAX RATES AND RANKINGS | | | |
|----------------|--|---|------------------------------------|------------------------------------|------------------------------|----------|
| | Modified Local Assessed Valuation | Total Equalized Valuation Including Utilities and Railroad | 2019 Local Tax Rate | 2019 Equali- zation Ratio | Full Value Tax Rate | Ranking* |
| Pittsfield | 267,351,692 | 332,793,723 | 32.86 | 80.4 | 26.08 | 193 |
| Peterborough | 734,135,996 | 798,193,602 | 29.75 | 92.4 | 26.11 | 194 |
| Surry | 82,603,585 | 90,631,569 | 28.92 | 93.1 | 26.28 | 195 |
| Somersworth | 1,072,392,754 | 1,104,489,258 | 27.28 | 97.6 | 26.33 | 196 |
| Marlborough | 175,634,358 | 208,635,961 | 31.47 | 84.5 | 26.44 | 197 |
| Boscawen | 288,929,864 | 305,646,694 | 28.12 | 95.9 | 26.44 | 197 |
| Ashland | 247,207,364 | 259,646,463 | 27.95 | 96.0 | 26.53 | 198 |
| Greenville | 116,590,681 | 119,406,870 | 27.39 | 98.9 | 26.60 | 199 |
| Jaffrey | 428,291,780 | 536,749,754 | 34.80 | 79.8 | 26.64 | 200 |
| Concord | 4,433,101,874 | 4,607,017,330 | 27.78 | 96.9 | 26.66 | 201 |
| Warner | 289,899,995 | 321,137,565 | 29.96 | 90.5 | 26.77 | 202 |
| Grafton | 117,663,108 | 138,317,565 | 31.77 | 85.0 | 26.93 | 203 |
| Haverhill | 346,334,871 | 384,640,648 | 30.30 | 90.1 | 27.08 | 204 |
| Hillsborough | 522,122,031 | 600,220,539 | 31.56 | 87.0 | 27.19 | 205 |
| Allenstown | 297,490,196 | 336,900,978 | 31.10 | 88.4 | 27.21 | 206 |
| Canaan | 348,470,142 | 412,306,281 | 32.93 | 84.5 | 27.48 | 207 |
| Hopkinton | 786,955,671 | 817,155,489 | 29.12 | 97.9 | 27.62 | 208 |
| Marlow | 65,176,460 | 74,531,472 | 31.92 | 87.5 | 27.73 | 209 |
| Hinsdale | 338,832,842 | 402,362,648 | 34.07 | 84.2 | 27.95 | 210 |
| Brookline | 667,344,153 | 701,697,513 | 29.87 | 95.1 | 28.09 | 211 |
| Bennington | 127,277,077 | 130,016,520 | 28.93 | 97.9 | 28.13 | 212 |
| Acworth | 98,628,456 | 101,467,749 | 29.07 | 97.2 | 28.15 | 213 |
| Gilsum | 70,932,123 | 69,551,007 | 28.01 | 102.0 | 28.45 | 214 |
| Northumberland | 128,212,155 | 141,725,905 | 32.44 | 91.3 | 28.59 | 215 |
| Unity | 134,002,697 | 132,951,189 | 28.49 | 100.8 | 28.61 | 216 |
| Henniker | 407,955,887 | 493,668,123 | 35.34 | 83.2 | 28.68 | 217 |
| Colebrook | 187,543,968 | 191,334,527 | 30.13 | 98.0 | 29.34 | 218 |
| Newport | 437,053,279 | 477,089,001 | 32.53 | 92.2 | 29.46 | 219 |
| Lisbon | 118,207,984 | 120,471,035 | 30.67 | 98.1 | 29.92 | 220 |
| Gorham | 272,793,185 | 295,653,777 | 33.77 | 92.4 | 30.58 | 221 |
| Berlin | 412,225,868 | 504,908,695 | 39.82 | 89.5 | 31.77 | 222 |
| Charlestown | 282,982,237 | 332,698,928 | 39.11 | 85.2 | 32.98 | 223 |
| Winchester | 276,269,908 | 293,582,055 | 35.64 | 94.6 | 33.22 | 224 |
| Keene | 1,862,926,070 | 1,992,795,421 | 37.60 | 95.0 | 34.17 | 225 |
| Claremont | 767,744,816 | 787,774,620 | 40.26 | 97.8 | 38.20 | 226 |
| State Totals | 184,906,688,606 | 207,887,398,996 | | | | |

DEBT SUMMARY

GENERAL FUND

Per RSA 33:4-a Debt Limit, Municipalities – “Towns shall not incur net indebtedness to an amount, at any one time outstanding exceeding 3 percent of their valuation determined as hereinafter provided.”

| | |
|---|-----------------------|
| Durham 2020 Base Valuation for Debt Limits established by NHDRA | \$1,230,868,663 |
| 3% of total valuation (debt limit allowed) | \$ 36,926,060 |
| Durham’s current outstanding General Fund debt | \$ 9,661,396 or 26.2% |

GENERAL FUND

STATEMENT OF LONG-TERM INDEBTEDNESS AND PAYMENTS 01-01-20 through 12-31-20

| GENERAL FUND | LOAN DATE | ORIGINAL PRINCIPAL | RATE | DUE DATE | PRINCIPAL PAID 2020 | INTEREST PAID 2020 | PRINCIPAL BALANCE AS OF 12/31/20 |
|---|------------|-----------------------|---------|------------|------------------------|-----------------------|--|
| 2004 SRLF - Landfill Closure | 02/01/2004 | \$802,756 | 3.6880% | 02/01/2024 | \$40,138 | \$7,401 | \$160,551 |
| 2006 General Obligation Bond (includes Land Conservation) | 11/15/2006 | \$2,929,216 | 3.9555% | 11/15/2026 | \$99,758 | \$26,796 | \$570,140 |
| 2010 General Obligation Bond | 7/22/2010 | \$674,100 | 3.5512% | 08/15/2030 | \$35,000 | \$7,300 | \$115,000 |
| 2012 General Obligation Bond (includes Library) | 8/30/2012 | \$4,560,000 | 1.8990% | 08/30/2032 | \$265,000 | \$67,783 | \$2,105,000 |
| 2013 General Obligation Bond | 9/6/2013 | \$1,028,000 | 3.4430% | 09/06/2033 | \$75,000 | \$20,031 | \$495,000 |
| 2014 General Obligation Bond | 7/17/2014 | \$2,168,000 | 3.0428% | 08/15/2034 | \$160,000 | \$54,650 | \$945,000 |
| 2015 General Obligation Bond | 8/25/2015 | \$820,000 | 2.0000% | 09/01/2022 | \$135,000 | \$6,300 | \$180,000 |
| 2016 General Obligation Bond | 1/12/2017 | \$1,189,000 | 2.2000% | 01/15/2027 | \$153,520 | \$17,714 | \$728,430 |
| 2018 General Obligation Bond | 1/10/2018 | \$3,669,010 | 2.8635% | 08/15/2038 | \$320,000 | \$145,695 | \$3,010,000 |
| 2019 General Obligation Bond | 1/19/2019 | \$697,050 | 2.1300% | 02/15/2029 | \$119,550 | \$32,381 | \$577,500 |
| 2020 General Obligation Bond | 7/14/2020 | \$774,775 | 1.6700% | 08/15/2040 | \$0 | \$0 | \$774,775 |
| | | \$19,311,907 | | | \$1,402,966 | \$386,051 | \$9,661,396 |

GENERAL FUND
STATUS OF AUTHORIZED DEBT OUTSTANDING
AUTHORIZED AND UNISSUED PROJECTS

| PROJECT YEAR | RESOLUTION NUMBER | DATE OF RESOLUTION | DESCRIPTION | AMOUNT |
|------------------------------------|-------------------|--------------------|--|--------------|
| 2003 | Warrant Article | 03/11/2003 | Land Purchase | \$ 880,000 |
| 2013 | 2012-24 | 12/10/2012 | New Fire Station | \$ 327,400 |
| 2014 | 2013-28 | 12/16/2013 | Stormwater Management System Improvements | \$ 499,500 |
| 2016 | 2015-31 | 12/14/2015 | Old Landing Park Improvements | \$ 14,475 |
| 2017 | 2016-16 | 12/12/2016 | Mill Pond Preliminary Design | \$ 120,000 |
| 2019 | 2018-23 | 12/17/2018 | Beech Hill Radio Tower Installation - Fire | \$ 80,000 |
| 2019 | 2018-23 | 12/17/2018 | Fire Station Upgrade | \$ 320,000 |
| 2019 | 2018-23 | 12/17/2018 | Beech Hill Radio Tower Installation - Police | \$ 80,000 |
| 2019 | 2018-23 | 12/17/2018 | Sidewalk Improvements | \$ 54,950 |
| 2019 | 2018-23 | 12/17/2018 | Wagon Hill Farm Shoreline Protection | \$ 76,818 |
| 2020 | 2019-29 | 12/16/2019 | Medic 1 Replacement | \$ 125,000 |
| ALL UNISSUED GENERAL FUND PROJECTS | | | | \$ 2,578,143 |

DEBT SUMMARY

WATER FUND

Per RSA 33:5-a Debt Limit, Water Works – “Municipalities may incur debt for supplying the inhabitants with water or for the construction, enlargement, or improvement of water works..... provided however, that such municipalities shall not incur debt for such purpose to an amount, at any one time outstanding, exceeding 10 percent of their last locally assessed valuation.....”

| | |
|---|----------------------|
| Durham 2020 Base Valuation for Debt Limits established by NHDRA | \$1,230,868,663 |
| 10% of total valuation (debt limit allowed) | \$ 123,086,866 |
| Durham’s current outstanding Water Fund debt | \$ 2,148,714 or 1.7% |

WATER FUND

STATEMENT OF LONG-TERM INDEBTEDNESS AND PAYMENTS 01-01-20 through 12-31-20

| WATER FUND | LOAN DATE | ORIGINAL PRINCIPAL | RATE | DUE DATE | PRINCIPAL PAID 2020 | INTEREST PAID 2020 | PRINCIPAL BALANCE AS OF 12/31/20 |
|----------------------------------|------------|-----------------------|---------|------------|------------------------|-----------------------|--|
| 2006 General Obligation Bond | 11/15/2006 | \$545,469 | 3.9555% | 11/15/2026 | \$24,841 | \$7,039 | \$151,147 |
| 2008 General Obligation Bond | 11/15/2008 | \$724,900 | 4.8526% | 11/15/2028 | \$36,400 | \$14,232 | \$291,200 |
| 2013 SRLF - Spruce Hole | 10/29/2013 | \$222,500 | 1.7000% | 10/29/2023 | \$23,872 | \$1,665 | \$74,077 |
| 2013 SRLF - Water Meter Upgrades | 10/29/2013 | \$320,608 | 1.7000% | 10/29/2023 | \$33,275 | \$2,807 | \$105,119 |
| 2014 General Obligation Bond | 7/17/2014 | \$784,000 | 3.0428% | 08/15/2034 | \$40,000 | \$25,185 | \$545,000 |
| 2015 General Obligation Bond | 8/25/2015 | \$459,038 | 2.0000% | 09/01/2022 | \$33,183 | \$6,526 | \$293,121 |
| 2016 General Obligation Bond | 1/12/2017 | \$41,000 | 2.2000% | 01/15/2027 | \$8,200 | \$451 | \$16,400 |
| 2020 General Obligation Bond | 7/14/2020 | \$672,650 | 1.6700% | 08/15/2040 | \$0 | \$0 | \$672,650 |
| | | \$3,770,165 | | | \$199,771 | \$57,905 | \$2,148,714 |

WATER FUND
STATUS OF AUTHORIZED DEBT OUTSTANDING

AUTHORIZED AND UNISSUED PROJECTS

| PROJECT YEAR | RESOLUTION NUMBER | DATE OF RESOLUTION | DESCRIPTION | AMOUNT |
|----------------------------------|----------------------|-----------------------|----------------------|---------------|
| 2014 | 2013-28 | 12/16/2013 | Wiswall Dam Spillway | \$ 54,500.00 |
| 2015 | 2014-15 | 12/15/2014 | Wiswall Dam Spillway | \$ 90,000.00 |
| ALL UNISSUED WATER FUND PROJECTS | | | | \$ 144,500.00 |

DEBT SUMMARY

WASTEWATER FUND

Per RSA 33:5 Debt Limit, Sewerage Systems and Sewage Treatment Works –

“Municipalities which have received orders from the department of environmental services to install sewage treatment works..... outside the may incur debt by the issue of bonds or notes Such debt shall at no time limit of indebtedness prescribed by RSA 33:4. be included in the net indebtedness of the municipality for the purpose of ascertaining its borrowing capacity.”

| | | |
|---|----|-----------|
| Durham’s current outstanding Wastewater Fund debt | \$ | 7,039,625 |
|---|----|-----------|

WASTEWATER FUND

STATEMENT OF LONG-TERM INDEBTEDNESS AND PAYMENTS 01-01-20 through 12-31-20

| WASTEWATER FUND | LOAN DATE | ORIGINAL PRINCIPAL | RATE | DUE DATE | PRINCIPAL PAID 2020 | INTEREST PAID 2020 | PRINCIPAL BALANCE AS OF 12/31/20 |
|---|------------|-----------------------|---------|------------|------------------------|-----------------------|--|
| 2004 SRLF - WWTP Improvements | 06/01/2004 | \$3,290,757 | 3.6880% | 06/01/2024 | \$196,492 | \$39,006 | \$861,154 |
| 2006 General Obligation Bond | 11/15/2006 | \$325,469 | 3.9555% | 11/15/2026 | \$15,401 | \$4,365 | \$93,713 |
| 2008 General Obligation Bond | 11/15/2008 | \$1,663,860 | 4.8525% | 11/15/2028 | \$73,600 | \$28,778 | \$588,800 |
| 2010 General Obligation Bond | 7/22/2010 | \$709,900 | 3.5512% | 08/15/2030 | \$40,000 | \$16,240 | \$300,000 |
| 2013 General Obligation Bond | 09/06/2013 | \$2,500,000 | 3.4430% | 09/06/2023 | \$105,000 | \$69,713 | \$1,795,000 |
| 2013 SRF - Dover Road Pump Station/Aeration Blowers | 10/29/2013 | \$1,313,272 | 2.7200% | 10/29/2032 | \$65,664 | \$23,219 | \$787,963 |
| 2014 General Obligation Bond | 7/17/2014 | \$783,000 | 3.0428% | 08/15/2034 | \$40,000 | \$25,185 | \$545,000 |
| 2014 SRF - Old Concord Road Pump Station | 2/1/2015 | \$207,824 | 3.1400% | 02/01/2015 | \$10,391 | \$4,838 | \$155,867 |
| 2015 General Obligation Bond | 8/25/2015 | \$1,615,962 | 2.0000% | 09/01/2025 | \$116,817 | \$22,974 | \$1,031,878 |
| 2016 General Obligation Bond | 1/12/2017 | \$345,000 | 2.2000% | 01/15/2027 | \$34,500 | \$5,693 | \$241,500 |
| 2018 General Obligation Bond | 1/10/2018 | \$207,455 | 2.8635% | 08/15/1938 | \$25,000 | \$8,288 | \$150,000 |
| 2019 General Obligation Bond | 1/19/2019 | \$573,850 | 2.1300% | 02/15/2029 | \$98,850 | \$26,496 | \$475,000 |
| 2020 General Obligation Bond | 7/14/2020 | \$13,750 | 0.5700% | 08/15/2023 | \$0 | \$0 | \$13,750 |
| | | \$13,550,099 | | | \$821,715 | \$274,795 | \$7,039,625 |

WASTEWATER FUND
STATUS OF AUTHORIZED DEBT OUTSTANDING

AUTHORIZED AND UNISSUED PROJECTS

| PROJECT YEAR | RESOLUTION NUMBER | DATE OF RESOLUTION | DESCRIPTION | AMOUNT |
|---------------------------------------|----------------------|-----------------------|-----------------------------------|--------------|
| 2014 | 2013-28 | 12/16/2013 | WWTP Phase III | \$ 230,000 |
| 2017 | 2016-16 | 12/12/2016 | Woodman Road Sewer Improvements | \$ 185,000 |
| 2017 | 2016-16 | 12/12/2016 | Wastewater Facilities Plan - 2017 | \$ 425,000 |
| 2018 | 2017-33 | 12/04/2017 | Wastewater Facilities Plan - 2018 | \$ 425,000 |
| 2019 | 2018-23 | 12/17/2018 | Collection System Upgrade | \$ 50,000 |
| 2019 | 2018-23 | 12/17/2018 | Wastewater Facilities Plan - 2019 | \$ 425,000 |
| 2020 | 2019-29 | 12/16/2019 | Wastewater Facilities Plan - 2020 | \$ 425,000 |
| ALL UNISSUED WASTEWATER FUND PROJECTS | | | | \$ 2,165,000 |