#### C GENERAL FUND BUDGET COMPARISON SUMMARY 2012-2018

General Fund Revenues	24
General Fund Fixed Costs	26
Personnel Costs	27
Personnel Wages and Benefits	28
NH Retirement Rates	29
NH Retirement Costs	30
Health and Dental Costs	31

## REVENUE COMPARISONS (GENERAL FUND OPERATING BUDGET ONLY)

	R	2013 ECEIVED	, (	2014 RECEIVED	2015 RECEIVED	2016 RECEIVED	E	2017 ESTIMATED	P	2018 ROPOSED
Property Taxes	\$	7,074,267	\$	7,429,880	\$ 8,123,522	\$ 8,210,415	\$	8,459,900	\$	8,765,530
Assessing	\$	190	\$	212	\$ 138	\$ 230	\$	150	\$	150
Building Insp/Code Enforcement	\$	219,959	\$	288,329	\$ 197,269	\$ 93,124	\$	101,900	\$	313,950
Cable Franchise Fee	\$	99,539	\$	38,451	\$ 109,354	\$ 112,890	\$	116,000	\$	125,000
DCAT	\$	20	\$	30	\$ 20	\$ 10	\$	50	\$	50
Engineering	\$	_	\$	-	\$ 31,163	\$ 	\$		\$	-
Federal Grants and Reimbursements	\$	38,414	\$	62,850	\$ 85,714	\$ 540	\$	-	\$	-
Fire	\$	52,414	\$	59,909	\$ 55,078	\$ 47,856	\$	52,000	\$	48,000
Fire Special Event Details	\$	49,678	\$	62,108	\$ 67,495	\$ 86,715	\$	57,000	\$	73,600
Interest on Delinquent taxes	\$	112,517	\$	154,639	\$ 148,949	\$ 122,434	\$	119,000	\$	120,000
Interest on Investments	\$	975	\$	760	\$ 7,117	\$ 10,109	\$	7,500	\$	20,000
Miscellaneous Revenues	\$	245,868	\$	280,052	\$ 193,881	\$ 223,369	\$	163,950	\$	163,950
ORCSD Revenues (Resource Officer)	\$	56,000	\$	56,000_	\$ 69,122	\$ 70,544	\$	73,100	\$	76,100
Planning	\$	188	\$	234	\$ 84	\$ 1,057	\$	50	\$	50
Planning Board	\$	18,455	\$	8,464	\$ 7,957	\$ 5,963	\$	3,500	\$	8,000
Police	\$	123,529	\$	165,606	\$ 120,637	\$ 171,973	\$	154,800	\$	156,300
Police Special Event Details	\$	130,602	\$	205,616	\$ 167,183	\$ 203,112	\$	178,000	\$	190,000
Public Works	\$	57,756	\$	49,961	\$ 31,451	\$ 35,341	\$	28,600	\$	30,600

## REVENUE COMPARISONS (GENERAL FUND OPERATING BUDGET ONLY)

	F	2013 RECEIVED	F	2014 RECEIVED	F	2015 RECEIVED	2016 RECEIVED	<b>E</b> :	2017 STIMATED	Р	2018 ROPOSED
Recreation Programs	\$	40,930	\$	50,979	\$	35,036	\$ 56,314	\$	45,000	\$	60,000
Sale of Property	\$	12,325	\$	1,250	\$	301,874	\$ 3,893	\$	1,000	\$	1,000
State of NH Revenues	\$	934,782	\$	1,001,419	\$	1,052,244	\$ 1,140,474	\$	1,074,400	\$	1,183,400
Town Clerk	\$	887,157	\$	965,891	\$	1,030,370	\$ 1,105,548	\$	1,110,650	\$	1,328,650
Transfers In	\$	258,263	\$	368,023	\$	627,517	\$ 496,907	\$	459,150	\$	562,000
UNH Revenues	\$	2,114,018	\$	2,105,922	\$	2,129,936	\$ 2,153,757	\$	2,248,200	\$	2,402,650
Zoning Board	\$	7,379	\$	10,070	\$	4,725	\$ 2,958	\$	5,000	\$	5,000
TOTAL REVENUE	\$	12,535,225	\$	13,366,655	\$	14,597,836	\$ 14,355,533	\$	14,458,900	\$	15,633,980

## BUDGET COMPARISONS - FIXED COSTS (GENERAL FUND OPERATING BUDGET ONLY)

	E	2012 XPENDED	E.	2013 EXPENDED		2014 EXPENDED		2015 EXPENDED		2016 EXPENDED		2017 PPROVED	Р	2018 ROPOSED
PERSONNEL COSTS	\$	7,169,694	\$	7,734,726	\$	8,377,713	\$	8,324,419	\$	8,465,677	\$	8,465,677	\$	9,170,035
AUDITING	\$	19,862	\$	14,000	\$	13,500	\$	13,200	\$	11,400	\$	16,300	\$	16,300
PROPERTY/LIABILITY INSURANCE	\$	49,476	\$	61,831	\$	64,440	\$	70,080	\$	75,247	\$	83,850	\$	89,350
ELECTRICITY	\$\$	107,296	\$	103,588	\$	108,790	\$	122,332	\$	174,737	\$	257,975	\$	221,700
HEATING FUEL	\$	33,371	\$	38,338	\$	39,618	\$	28,645	\$	21,152	\$	39,900	\$	33,400
GENERAL ASSISTANCE (WELFARE)	\$	25,894	\$	14,596	\$	35,862	\$	33,153	\$	29,374	\$	23,000	\$	23,000
FUEL/OIL FOR VEHICLES	\$	177,785	\$	189,952	\$	187,257	\$	162,170	\$	115,699	\$	148,325	\$	147,650
PRINCIPAL DEBT PAYMENTS	\$	571,212	\$	821,152	\$	782,103	\$	974,970	\$	1,088,528	\$	986,450	\$	1,115,050
INTEREST DEBT PAYMENTS	\$	158,346	\$	285,863	\$	292,619	\$	375,971	\$	345,942	\$	316,300	\$	349,900
TOTAL FIXED COSTS	\$	8,312,936	\$	9,264,046	\$	9,901,902	\$	10,104,940	\$	10,327,756	\$	10,337,777	\$_	11,166,385
REMAINING BUDGET ITEMS	\$	3,032,966	\$	3,452,082	\$	4,040,134	\$	3,558,341	\$	3,306,768	\$	4,121,123	\$	4,447,595
TOTAL BUDGET	\$		\$	12,716,128	\$	13,942,036	\$	13,663,281	\$	13,634,524	\$	14,458,900	\$	15,613,980

% ALLOCATED TO FIXED COSTS	73.27%	72.85%	71.02%	73.96%	75.75%	71.50%	71.52%
% REMAINING BUDGET ITEMS	26.73%	27.15%	28.98%	26.04%	24.25%	28.50%	28.48%

REMAINING BUDGET ITEMS INCLUDE, BUT IS NOT LIMITED TO CONTRACTED SERVICES, CLEANING SERVICE, BUILDING MAINTENANCE, EQUIPMENT MAINTENANCE, STAFF DEVELOPMENT, SUPPLIES, POSTAGE, PRINTING, MEMBERSHIP/DUES, ADVERTISING/LEGAL NOTICES, UNIFORMS.

# PERSONNEL COST COMPARISON (GENERAL FUND OPERATING BUDGET ONLY)

	E	2012 EXPENDED	. E>	2013 XPENDED	E	2014 XPENDED	E	2015 EXPENDED	Ε	2016 XPENDED	А	2017 PPROVED	P	2018 ROPOSED
F-T WAGES	\$.	4,039,938	\$	4,371,790	\$	4,740,435	\$	4,692,270	\$	4,724,681	\$	4,878,530	\$	5,091,400
P-T WAGES	\$	254,026	\$_	272,100	\$	309,757	\$	308,047	\$	259,713	\$	302,900	\$	444,150
O-T WAGES	\$	622,575	\$	634,176	\$	654,515	\$	620,587	\$	680,816	\$	714,210	\$	777,350
Social Security	\$	130,188	\$	142,922	\$	145,299	\$	151,913	\$	147,925	\$	154,555	\$	168,520
MEDICARE	\$_	77,193	\$	82,541	\$	86,214	\$	88,221	\$	90,312	\$	92,500	\$	98,605
RETIREMENT	\$	809,098	\$	972,246	\$	1,096,184	\$	1,133,359	\$	1,196,369	\$	1,324,140	\$	1,455,600
HEALTH & DENTAL (including buyout)	<u> </u>	1,109,851	\$	1,121,848	\$	1,197,916	\$	1,171,952	\$	1,194,285	\$	1,318,300	\$	1,303,400
LIFE	\$	13,178	\$	13,875	\$	14,638	\$	14,300	\$	14,163	\$	14,025	\$	14,350
SHORT & LONG TERM DISABILITY	\$	25,459	\$	27,550	\$	29,749	\$	31,636	\$	34,511	\$	36,900	\$	53,900
WORKERS COMPENSATION	\$	88,188	\$	95,678	\$	103,006	\$	112,134	\$	122,902	\$	129,585	\$	149,425
TOTAL PERSONNEL COSTS	\$	7,169,694	\$	7,734,726	\$	8,377,713	\$	8,324,419	\$	8,465,677	\$	8,965,645	\$	9,556,700
TOTAL FTE'S (GENERAL FUND ONLY)		74.75		79.70		83.20		83.20		81.70		81.70		83.05

TOTAL GENERAL FUND OPERATING BUDGET	\$ 11,345,902	\$ 12,716,128	\$ 13,942,036.00	\$ 13,663,281	\$ 13,634,524	\$ 14,458,900	\$ 15,613,980
TOTAL % OF BUDGET FOR PERSONNEL COSTS	58.25%	64.40%	66.42%	64.13%	61.06%	61.27%	63.38%

## PERSONNEL WAGE COMPARISON BY DEPARTMENT (GENERAL FUND OPERATING BUDGET ONLY)

FULL-TIME WAGES		2012		2013		2014		2015		2016		2017		2018
FOLE-THATE WAGES	E)	KPENDED	Е	XPENDED	E	XPENDED	-	EXPENDED	6	EXPENDED	Α	PPROVED	PI	ROPOSED
YEARLY TOTAL	\$	4,039,938	\$	4,371,790	\$	4,740,435	\$	4,692,270	\$	4,724,681	\$	4,878,530	\$	5,091,400
POLICE	\$	1,178,556	\$	1,263,353	\$	1,415,043	\$	1,407,216	\$	1,421,521	\$	1,468,200	\$	1,545,500
FIRE	\$	1,381,330	\$	1,460,355	\$	1,532,185	\$	1,519,430	\$	1,581,170	\$	1,538,754	\$	1,694,700
PUBLIC WORKS	\$	689,463	\$	724,592	\$	717,384	\$	682,367	\$	707,420	\$	732,380	\$	766,600
ALL OTHER	\$	790,589	\$	923,490	\$	1,075,823	\$	1,083,257	\$	1,014,570	\$	1,139,196	\$	1,084,600

PART-TIME WAGES	EX	2012 (PENDED	2013 EXPENDED	E	2014 XPENDED	2015 EXPENDED		2016 EXPENDED	ļ	2017 APPROVED	Р	2018 ROPOSED
YEARLY TOTAL	\$	254,026	\$ 272,100	\$	309,757	\$ 308,047	\$	259,713	\$	302,900	\$	444,150
POLICE	\$	5,911	\$ 26,462	\$	7,243	\$ 1,803	\$	1,406	\$	3,000	\$	3,000
FIRE	\$	7,294	\$ 21,072	\$	25,832	\$ 21,486	\$	25,550	\$	26,200	\$	26,600
PUBLIC WORKS	\$	73,496	\$ 65,341	\$	85,176	\$ 71,683	\$	48,492	\$	83,600	\$	71,200
ALL OTHER	\$	167,325	\$ 159,225	\$	191,506	\$ 213,075	\$	184,265	\$	190,100	\$	343,350

		2012		2013		2014	2015			2016		2017		2018
OVERTIME WAGES	EX	PENDED	E	EXPENDED	E	XPENDED	<u> </u>	EXPENDED		EXPENDED	Δ	APPROVED	Р	ROPOSED
YEARLY TOTAL	\$	622,575	\$	634,176	\$	654,515	\$	620,587	\$	680,816	\$	714,210	\$	777,350
POLICE	\$	161,253	\$	187,627	\$	180,691	\$	185,190	\$	214,908	\$	185,000	\$	185,000
FIRE	\$	352,376	\$	329,425	\$	357,119	\$	313,599	\$	371,646	\$	390,800	\$	451,300
PUBLIC WORKS	\$	103,671	\$	115,525	\$	114,276	\$	119,892	\$	92,609	\$	137,160	\$	139,800
ALL OTHER	\$	5,275	\$	1,599	\$	2,429	\$	1,906	\$	1,653	\$	1,250	\$	1,250

#### **NH RETIREMENT RATES**

	то	WN CONTRIBUTION	ON	STATE
FISCAL YEAR	GENERAL EMPLOYEES	POLICE*	FIRE*	CONTRIBUTION
JULY 1, 2008 - JUNE 30, 2009	8.74%	18.21%	24.49%	35%
JULY 1, 2009 - JUNE 30, 2010	9.16%	19.51%	24.69%	30%
JULY 1, 2010 - JUNE 30, 2011	9.16%	19.51%	24.69%	25%
JULY 1, 2011 - JUNE 30, 2012	8.80%	19.95%	22.89%	25%
JULY 1, 2012 - JUNE 30, 2013	8.80%	19.95%	22.89%	0%
JULY 1, 2013 - JUNE 30, 2014	10.77%	25.30%	27.74%	0%
JULY 1, 2014 - JUNE 30, 2015	10.77%	25.30%	27.74%	0%
JULY 1, 2015 - JUNE 30, 2016	11.17%	26.38%	29.16%	0%
JULY 1, 2016 - JUNE 30, 2017	11.17%	26.38%	29.16%	0%_
JULY 1, 2017 - JUNE 30, 2019	11.38%	29.43%	31.89%	0%

<sup>\*</sup>Town and Employee do not contribute 6.2% to Social Security for Police and Fire.

# NH RETIREMENT COSTS COMPARISON BY DEPARTMENT (GENERAL FUND OPERATING BUDGET ONLY)

NH RETIREMENT	2012 PENDED	ΕX	2013 (PENDED	E)	2014 KPENDED	E)	2015 (PENDED	E)	2016 (PENDED	Αſ	2017 PPROVED	PF	2018 ROPOSED
YEARLY TOTAL	\$ 809,098	\$	972,246	\$	1,096,184	\$	1,133,359	\$	1,196,369	\$	1,324,140	\$	1,455,600
TOTAL FTE	 72		77		79		79		77		77		78
POLICE	\$ 256,434	\$	321,684	\$	374,219	\$	395,116	\$	410,075	\$	441,200	\$	486,500
POLICE TOTAL FTE	1.8		19		20		20		20		20		20
FIRE	\$ 391,243	\$	452,436	\$	496,943	\$	508,223	\$	550,696	\$	614,300	\$	681,800
FIRE TOTAL FTE	24		25		25		25		25		25		25
ALL OTHER EMPLOYEES	\$ 137,865	\$	175,517	\$	196,686	\$	206,422	\$	206,949	\$	216,610	\$	226,400
ALL OTHER EMPLOYEES FTE	30		33		34		34		32		32		33 .
*SPECIAL DETAILS - POLICE	\$ 17,184	\$	16,283	\$	20,827	\$	16,557	\$	19,537	\$	37,500	\$	41,400
*SPECIAL DETAILS - FIRE	\$ 6,372	\$	6,326	\$	7,509	\$	7,041	\$	9,112	\$	14,530	\$	19,500

<sup>\*</sup>SPECIAL DETAILS POLICE AND FIRE COSTS ARE REIMBURSED BY THE CONTRACTORS WHO SERVICE IS PROVIDED TO.

### HEALTH AND DENTAL COST COMPARISON BY DEPARTMENT (GENERAL FUND OPERATING BUDGET ONLY)

HEALTH & DENTAL (INCLUDING BUYOUT)	E	2012 EXPENDED		2013 EXPENDED		2014 EXPENDED		2015 EXPENDED		2016 EXPENDED		2017 APPROVED		2018 PROPOSED	
YEARLY TOTAL	\$	1,109,851	\$	1,121,848	\$	1,197,916	\$	. 1,171,952	\$	1,194,285	\$	1,318,300	\$	1,303,400	
POLICE	\$	251,089	\$	232,567	\$	262,241	\$	284,482	\$	311,809	\$	353,100	\$	338,900	
FIRE	\$	425,559	\$	434,982	\$	442,646	\$	403,832	\$	425,358	\$	479,900	\$	464,900	
PUBLIC WORKS	\$	247,526	\$	240,772	\$	245,200	\$	218,286	\$	205,394	\$	219,500	\$	244,500	
ALL OTHER	\$	185,677	\$	213,527	\$	247,829	\$_	265,352	\$	251,724	\$	265,800	\$	255,100	